

# GENERAL SERVICES ADMINISTRATION

## Federal Supply Service

### Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

## Multiple Award Schedule

Federal Supply Group: Professional Services

Contract number: **47QRAA21D006Q**

Contract period: **June 9, 2021 – June 8, 2026**

RAYE IT CONSULTING, LLC  
108 Painted Rock Ct.  
Garner, NC 27529 6788  
Telephone#: 240 461 9010  
<https://rayeit.com>

Contract administration source  
Cassandra Spencer  
Email: [cassandra.spencer@rayeit.com](mailto:cassandra.spencer@rayeit.com)  
Telephone#: 240 461 9010  
108 Painted Rock Ct.  
Garner, NC 27529 6788

Business size: Small Business  
Business Types: 8a, Small Disadvantaged, Women Owned, Black Owned, Minority Owned

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at [GSA.gov](http://GSA.gov).

Prices Shown Herein are Net (discount deducted)

## CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<b>SIN</b>	<b>Recovery</b>	<b>SIN Description</b>
<b>54151S</b>	<b>54151SRC</b>	<b>Information Technology Professional Services</b>
<b>541611</b>	<b>541611RC</b>	<b>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</b>
<b>OLM</b>	<b>OLMSTLOC</b>	<b>Order-Level Materials (OLM's)</b>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

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1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

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2. Maximum order: \$1,000,000

3. Minimum order: \$100

4. Geographic coverage (delivery area). Domestic Only

5. Point(s) of production (city, county, and State or foreign country).

108 Painted Rock Ct.  
Garner, NC 27529 6788

6. Discount from list prices or statement of net price. Government net prices (discounts already deducted)

7. Quantity discounts. None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days
9. Foreign items (list items by country of origin). None
- 10a. Time of delivery. (Contractor insert number of days.) To Be Determined at the Task Order level
- 10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor
- 10c. Overnight and 2-day delivery. Contact Contractor
- 10d. Urgent Requirements. To Be Determined at the Task Order level
11. F.O.B. point(s). Destination
- 12a. Ordering address(es). Same as Contractor
- 12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment address(es). Same as company address
14. Warranty provision. Standard Commercial Warranty Terms & Conditions
15. Export packing charges, if applicable. Not Applicable
16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable
17. Terms and conditions of installation (if applicable). Not Applicable
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable
- 18b. Terms and conditions for any other services (if applicable). Not Applicable
19. List of service and distribution points (if applicable). Not Applicable
20. List of participating dealers (if applicable). Not Applicable
21. Preventive maintenance (if applicable). Not Applicable
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).  
Not Applicable

23. Unique Entity Identifier (UEI) number. 080160942

24. Notification regarding registration in System for Award Management (SAM) database. Registered

**Final Pricing:**

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Labor Categories Pricing

Item	SIN	Awarded Labor Category	Site	Year 1	Year 2	Year 3	Year 4	Year 5
1	541611	Subject Matter Expert (SME) I	Both	\$201.01	\$206.03	\$211.18	\$216.46	\$221.87
2	541611	Subject Matter Expert (SME) II	Both	\$228.86	\$234.58	\$240.44	\$246.45	\$252.61
3	541611	Principle Consultant	Both	\$127.68	\$130.87	\$134.14	\$137.49	\$140.93
4	541611	Program Manager (PM) I	Both	\$113.71	\$116.56	\$119.47	\$122.46	\$125.52
5	541611	Program Manager (PM) II	Both	\$129.56	\$132.80	\$136.12	\$139.52	\$143.01
6	541611	Project Manager/Lead I	Both	\$101.74	\$104.29	\$106.89	\$109.57	\$112.31
7	541611	Project Manager/Lead II	Both	\$109.72	\$112.47	\$115.28	\$118.16	\$121.11
8	541611	Business/Financial Analyst I	Both	\$96.76	\$99.17	\$101.65	\$104.20	\$106.80
9	541611	Business/Financial Analyst II	Both	\$107.91	\$110.61	\$113.37	\$116.20	\$119.11
10	541611	Project Analyst	Both	\$103.74	\$106.33	\$108.99	\$111.71	\$114.51
11	541611	Business Administrator/Coordinator	Both	\$42.99	\$44.07	\$45.17	\$46.30	\$47.45
12	54151S	Subject Matter Expert (SME) I	Both	\$201.01	\$206.03	\$211.18	\$216.46	\$221.87
13	54151S	Subject Matter Expert (SME) II	Both	\$228.86	\$234.58	\$240.44	\$246.45	\$252.61
14	54151S	Principle Consultant	Both	\$127.68	\$130.87	\$134.14	\$137.49	\$140.93
15	54151S	Program Manager (PM) I	Both	\$113.71	\$116.56	\$119.47	\$122.46	\$125.52
16	54151S	Program Manager (PM) II	Both	\$129.56	\$132.80	\$136.12	\$139.52	\$143.01
17	54151S	Project Manager/Lead I	Both	\$101.74	\$104.29	\$106.89	\$109.57	\$112.31
18	54151S	Project Manager/Lead II	Both	\$109.72	\$112.47	\$115.28	\$118.16	\$121.11
19	54151S	Business Analyst I	Both	\$96.76	\$99.17	\$101.65	\$104.20	\$106.80
20	54151S	Business Analyst II	Both	\$107.91	\$110.61	\$113.37	\$116.20	\$119.11
21	54151S	Project Analyst	Both	\$103.74	\$106.33	\$108.99	\$111.71	\$114.51
22	54151S	Business Administrator/Coordinator	Both	\$42.99	\$44.07	\$45.17	\$46.30	\$47.45

## LABOR CATEGORY DESCRIPTIONS

### ***Substitution/Equivalency***

*The following substitutions may be made for either education, or experience:*

*GED or vocational degree = high school diploma*

*AS/AA degree = two (2) yrs relevant experience*

*BS/BA = four (4) yrs relevant experience*

*MS/MA = six (6) yrs relevant experience*

*Example: MS/MA degree = BS/BA + two (2) yrs of relevant experience, or six (6) yrs of relevant experience.*

*NOTE: Relevant Experience means the type of experience similar to the labor category requirements for the specific labor category contemplated.*

<b>SIN/SIN(s) Proposed</b>	<b>Labor Category/ Service Title</b>	<b>Labor Category/Service Description (250 words)</b>	<b>Minimum Education</b>	<b>Minimum Years of Experience (cannot be a range)</b>
541611	<b>Subject Matter Expert (SME) I</b>	<b>Provides expertise and recommends solutions for continuous process improvement strategies, strategic planning, organizational redesign, change management projects, and performance measures related to Professional Services engagements. Provides integral support in requirements determination, conceptualization, data processing, systems analysis, design, development, testing, verification and validation, documentation, and implementation. Leads a team in the initiating, planning, controlling, executing, and closing tasks of programs and projects or segments of a program or project to produce the solution deliverable. Work with stakeholders to identify business requirements, processes, and risks. Evaluate current business processes and recommend solutions for improvements. Develop and maintain best practices to meet changing business needs. Has a thorough understanding of program requirements and provides leadership to others. Evaluate current business processes and recommend solutions for improvements. Develop and maintain best practices to meet changing business needs.</b>	<b>Bachelors</b>	<b>Minimum 10 years of related experience</b>

541611	<b>Subject Matter Expert (SME) II</b>	Provides expertise and recommends solutions for continuous process improvement strategies, strategic planning, organizational redesign, change management projects, and performance measures related to Professional Services engagements. Provides integral support in requirements determination, conceptualization, data processing, systems analysis, design, development, testing, verification and validation, documentation, and implementation. Leads a team in the initiating, planning, controlling, executing, and closing tasks of programs and projects or segments of a program or project to produce the solution deliverable. Work with stakeholders to identify business requirements, processes, and risks. Evaluate current business processes and recommend solutions for improvements. Develop and maintain best practices to meet changing business needs. Has a thorough understanding of program requirements and provides leadership to others. Evaluate current business processes and recommend solutions for improvements. Develop and maintain best practices to meet changing business needs.	Masters	Minimum 10 years of related experience
541611	<b>Principle Consultant</b>	Makes recommendations and advises on organization-wide improvements, optimization or maintenance efforts. Performs analysis and studies, testing, and acceptance phases. Prepares reports, gives presentations to upper management, and formulates management policies relating to enterprise-wide business processes and their re-engineering, organizational change, strategic planning and other key technical areas. Responsible for the development of key deliverables to the client. Provides technical direction to staff as needed. Provides highly technical and specialized guidance (including instruction) concerning solutions to complex business problems.	Bachelors	Minimum 6 years of related experience
541611	<b>Program Manager (PM) I</b>	Manages task or project operations. Ensures schedules are met. Ensures system resources are used effectively. <b>PRINCIPAL DUTIES AND RESPONSIBILITIES</b> Coordinates the resolution of problems. Ensures proper relationships are established between customers, teaming partners, and vendors to facilitate the delivery of services. Supervises staff operations.	Bachelors	Minimum 4 years of related experience

541611	<b>Program Manager (PM) II</b>	Manages task or project operations. Ensures schedules are met. Ensures system resources are used effectively. <b>PRINCIPAL DUTIES AND RESPONSIBILITIES</b> Coordinates the resolution of problems. Ensures proper relationships are established between customers, teaming partners, and vendors to facilitate the delivery of services. Supervises staff operations.	Bachelors	Minimum 6 years of related experience
541611	<b>Project Manager/Lead I</b>	Manages a project's scope, performance, quality, cost, and schedule to ensure client expectations are met. Serves as the primary liaison to the client. Provides leadership and supervision to others. Typically oversees all aspects of the project, may lead a team on smaller projects or a significant segment of large and complex projects. <b>PRINCIPAL DUTIES AND RESPONSIBILITIES:</b> Analyzes new and complex project related problems and creates innovative solutions that normally involve the schedule, technology, methodology, tools, solution components, and financial management of the project. Provides business and system analysis and long and short-range plans for a business solution and production activities for necessary support resources. Assesses and administers changes so that change control activities are planned and executed in conformance with procedures. Shepherds projects through appropriate compliance gates to meet systems' lifecycle requirements.	Bachelors	Minimum 4 years of related experience
541611	<b>Project Manager/Lead II</b>	Manages a project's scope, performance, quality, cost, and schedule to ensure client expectations are met. Serves as the primary liaison to the client. Provides leadership and supervision to others. Typically oversees all aspects of the project, may lead a team on smaller projects or a significant segment of large and complex projects. <b>PRINCIPAL DUTIES AND RESPONSIBILITIES:</b> Analyzes new and complex project-related problems and creates innovative solutions that normally involve the schedule, technology, methodology, tools, solution components, and financial management of the project. Provides business and system analysis and long and short-range plans for a business solution and production activities for necessary support resources. Assesses and administers changes so that change control activities are planned and executed in conformance with procedures. Shepherds projects through appropriate compliance gates to meet systems' lifecycle requirements.	Bachelors	Minimum 6 years of related experience

541611	Business/Financial Analyst I	Includes all labor efforts identified as programmatic, financial and analytical in nature, including but not limited to program analysis and documentation, project control, finance and accounting, project planning and scheduling, risk analysis, technology planning, process improvement, workload analysis, or cost estimating. <b>PRINCIPAL DUTIES AND RESPONSIBILITIES</b> Supervise and/or performs complex evaluations of existing program options, acquisition strategies, management procedures, processes, techniques, models, and/or systems related to program issues that would require a report and recommend solutions. Principal duties may include, but is not limited to, work breakdown structures, prepare charts, tables, graphs, and diagrams to assist in analyzing problems. Provides daily supervision and direction to analysts, Jr. analysts, and administrative staff.	Bachelors	Minimum 4 years of related experience
541611	Business/Financial Analyst II	Includes all labor efforts identified as programmatic, financial and analytical in nature, including but not limited to program analysis and documentation, project control, finance and accounting, project planning and scheduling, risk analysis, technology planning, process improvement, workload analysis, or cost estimating. <b>PRINCIPAL DUTIES AND RESPONSIBILITIES</b> Supervise and/or performs complex evaluations of existing program options, acquisition strategies, management procedures, processes, techniques, models, and/or systems related to program issues that would require a report and recommend solutions. Principal duties may include, but is not limited to, work breakdown structures, prepare charts, tables, graphs, and diagrams to assist in analyzing problems. Provides daily supervision and direction to analysts, Jr. analysts, and administrative staff.	Bachelors	Minimum 6 years of related experience
541611	Project Analyst	Assists in the analysis, design, implementation, and support of business processes for customers. <b>PRINCIPAL DUTIES AND RESPONSIBILITIES:</b> Supports IT requirements definition and documentation. Assists with functional and process analysis and documentation. Assists with planning and implementing solutions. Assists with testing the completed solution against the functional requirements. Trains customer on new processes	Bachelors	Minimum 4 years of related experience



541611	<b>Business Administrator/ Coordinator</b>	<p>Provides administrative-type support to technical and management-level personnel. This includes, but is not limited to, documentation planning and support, project administration, general office support, executive secretarial support, human resource planning, event planning and administration, office relocation planning, mail services, records, data input, etc. <b>PRINCIPAL DUTIES AND RESPONSIBILITIES</b> Specializes in coordinating and planning office administration and support. Understands and provides documentation planning and support, project administration, general office support, executive secretarial support, human resource planning, event planning and administration, office relocation planning, etc. required in changing office environments. May perform other duties as assigned.</p>	Associate Degree	Minimum of 2 years of related experience
54151S	<b>Subject Matter Expert (SME) I</b>	<p>Provides advanced IT technical knowledge and analysis of highly specialized applications and operational environment, high-level functional systems analysis, design, integration, documentation, training, and/or implementation advice on complex problems which require a high level knowledge of the subject matter. Participates as needed in all phases of software and hardware development with an emphasis on the planning, analysis, testing, integration, documentation, training, and presentation phases. <b>PRINCIPAL DUTIES AND RESPONSIBILITIES:</b> Performs analysis and evaluation throughout the process, application, system, or software development life-cycle which includes, but is not limited to: planning, requirements, design, acquisition, development, integration, installation/deployment, performance tuning, testing, or training. Performs, or may direct, document development/preparation at various stages of a project life-cycle (e.g., planning through implementation) to detail analysis results and solution recommendations.</p>	Bachelors	Minimum 10 years of related experience

54151S	<b>Subject Matter Expert (SME) II</b>	<b>Provides expertise and recommends solutions for continuous process improvement strategies, strategic planning, organizational redesign, change management projects, and performance measures related to Professional Services engagements. Provides integral support in requirements determination, conceptualization, data processing, systems analysis, design, development, testing, verification and validation, documentation, and implementation. Leads a team in the initiating, planning, controlling, executing, and closing tasks of programs and projects or segments of a program or project to produce the solution deliverable. Work with stakeholders to identify business requirements, processes, and risks. Evaluate current business processes and recommend solutions for improvements. Develop and maintain best practices to meet changing business needs. Has a thorough understanding of program requirements and provides leadership to others. Evaluate current business processes and recommend solutions for improvements. Develop and maintain best practices to meet changing business needs.</b>	<b>Masters</b>	<b>Minimum 10 years of related experience</b>
54151S	<b>Principle Consultant</b>	<b>Makes recommendations and advises on organization-wide system improvements, optimization or maintenance efforts. Performs analysis and studies, testing, and acceptance phases. Prepares reports, gives presentations to upper management, and formulates management policies relating to enterprise-wide business processes and their re-engineering, organizational change, strategic planning and other key technical areas. Responsible for the development of key deliverables to the client. Provides technical direction to staff as needed. Provides highly technical and specialized guidance (including instruction) concerning solutions to complex business and information processing problems.</b>	<b>Bachelors</b>	<b>Minimum 6 years of related experience</b>
54151S	<b>Program Manager (PM) I</b>	<b>Manages IT related tasks or project operations. Ensures schedules are met. Ensures system resources are used effectively. PRINCIPAL DUTIES AND RESPONSIBILITIES Manages the resolution of problems. Ensures proper relationships are established between customers, teaming partners, and vendors to facilitate the delivery of services. Provides users with computer output. Supervises staff operations.</b>	<b>Bachelors</b>	<b>Minimum 4 years of related experience</b>

54151S	<b>Program Manager (PM) II</b>	<p>Manages and/or assists with IT related tasks or project operations. Ensures schedules are met. Ensures system resources are used effectively.</p> <p><b>PRINCIPAL DUTIES AND RESPONSIBILITIES:</b> Coordinates the resolution of problems. Ensures proper relationships are established between customers, teaming partners, and vendors to facilitate the delivery of services. Provides users with computer output. Supervises staff operations.</p>	Bachelors	Minimum 6 years of related experience
54151S	<b>Project Manager/Lead I</b>	<p>Manages IT related project's scope, performance, quality, cost, and schedule to ensure client expectations are met. Serves as the primary liaison to the client. Provides leadership and supervision to others. Typically oversees all aspects of the project, may lead a team on smaller projects or a significant segment of large and complex projects.</p> <p><b>PRINCIPAL DUTIES AND RESPONSIBILITIES:</b> Analyzes new and complex project related problems and creates innovative solutions that normally involve the schedule, technology, methodology, tools, solution components, and financial management of the project. Provides business and system analysis and long and short-range plans for a business solution and production activities for necessary support resources. Assesses and administers changes so that change control activities are planned and executed in conformance with procedures. Shepherds projects through appropriate compliance gates to meet systems' lifecycle requirements.</p>	Bachelors	Minimum 4 years of related experience

54151S	<b>Project Manager/Lead II</b>	<p>Manages/assists IT related project's scope, performance, quality, cost, and schedule to ensure client expectations are met. Serves as the primary liaison to the client. Provides leadership and supervision to others. Typically oversees all aspects of the project, may lead a team on smaller projects or a significant segment of large and complex projects.</p> <p><b>PRINCIPAL DUTIES AND RESPONSIBILITIES:</b> Analyzes new and complex project related problems and creates innovative solutions that normally involve the schedule, technology, methodology, tools, solution components, and financial management of the project. Provides business and system analysis and long and short-range plans for a business solution and production activities for necessary support resources. Assesses and administers changes so that change control activities are planned and executed in conformance with procedures. Shepherds projects through appropriate compliance gates to meet systems' lifecycle requirements.</p>	Bachelors	Minimum 6 years of related experience
54151S	<b>Business Analyst I</b>	<p>Includes all labor efforts identified as programmatic and analytical in nature, including but not limited to program analysis and documentation, project control, finance and accounting, project planning and scheduling, risk analysis, technology planning, process improvement, workload analysis, or cost estimating.</p> <p><b>PRINCIPAL DUTIES AND RESPONSIBILITIES</b> Supervise and/or performs complex evaluations of existing program options, acquisition strategies, management procedures, processes, techniques, models, and/or systems related to program issues that would require a report and recommend solutions. Principal duties may include, but is not limited to, work breakdown structures, prepare charts, tables, graphs, and diagrams to assist in analyzing problems. Provides daily supervision and direction to analysts, Jr. analysts, and administrative staff.</p>	Bachelors	Minimum 4 years of related experience

54151S	<b>Business Analyst II</b>	Includes all labor efforts identified as programmatic and analytical in nature, including but not limited to program analysis and documentation, project control, finance and accounting, project planning and scheduling, risk analysis, technology planning, process improvement, workload analysis, or cost estimating. <b>PRINCIPAL DUTIES AND RESPONSIBILITIES:</b> performs complex evaluations of existing program options, acquisition strategies, management procedures, processes, techniques, models, and/or systems related to program issues that would require a report and recommend solutions. Principal duties may include, but is not limited to, work breakdown structures, prepare charts, tables, graphs, and diagrams to assist in analyzing problems. Provides daily supervision and direction to analysts, Jr. analysts, and administrative staff.	Bachelors	Minimum 6 years of related experience
54151S	<b>Project Analyst</b>	Assists in the analysis, design, implementation, and support of IT processes for customers. <b>PRINCIPAL DUTIES AND RESPONSIBILITIES:</b> Supports IT requirements definition and documentation. Assists with functional and process analysis and documentation. Assists with IT planning and implementing solutions. Assists with testing the completed solution against the functional requirements. Trains customer on new processes	Bachelors	Minimum 4 years of related experience
54151S	<b>Business Administrator/ Coordinator</b>	Provides administrative-type support to technical and management-level personnel. This includes, but is not limited to, documentation planning and support, project administration, general office support, executive secretarial support, human resource planning, event planning and administration, office relocation planning, mail services, records, data input, etc. <b>PRINCIPAL DUTIES AND RESPONSIBILITIES</b> Specializes in coordinating and planning office administration and support. Understands and provides documentation planning and support, project administration, general office support, executive secretarial support, human resource planning, event planning and administration, office relocation planning, etc. required in changing office environments. May perform other duties as assigned.	Associate Degree	Minimum of 2 years of related experience

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.