

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAdvantage.gov.

Multiple Award Schedule

Contract number: 47QRAA22D001N

Contract period: November 1, 2021 through October 31, 2026



Acute Incite, LLC
8600 Sundale Drive
Silver Spring, MD 20910
202-669-2115

Contractor's internet address/web site: www.acuteincite.com

Contract administration source (if different from preceding entry).

Anthony Brown, Owner
8600 Sundale Drive
Silver Springs, MD 20910
Phone: 202-669-2115
Email: tony@acuteincite.com

Business size: Small, HubZone Small Business Concern

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

*This is the MOST RECENTLY awarded Contractor Initiated Modification and does NOT include any Mass Modifications
Prices Shown Herein are Net (discount deducted)

Table of Contents

1. Table of awarded special item number.....	3
2. Maximum order.....	3
3. Minimum order.....	3
4. Geographic coverage	3
5. Point(s) of production.....	3
6. Discount from list prices or statement of net price:.....	3
7. Quantity discounts:	3
8. Prompt payment terms.	3
9. Foreign items	4
10. Terms of Delivery:	4
11. F.O.B. point(s).	4
12. Ordering Information.....	4
13. Payment address(es).	4
14. Warranty provision	4
15. Export packing charges	4
16. Terms and conditions of rental, maintenance, and repair	4
17. Terms and conditions of installation	4
18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices.....	4
18b. Terms and conditions for any other services	4
19. List of service and distribution points	4
20. List of participating dealers	4
21. Preventive maintenance.....	4
22a. Special attributes such as environmental attributes	4
23. Unique Entity Identifier (UEI) number.	4
24. Notification regarding registration in System for Award Management (SAM) database	5
Labor Category, Training, and Pricing.....	5
Service Contract Labor Standards	11

CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	Recovery	SIN Title
611430		Training Services: Instructor led Training, Web-based Training and Education Courses, Course Development and Test Administration Learning Management, Internships
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support
OLM	OLMSTLOC OLMRC	Order-Level Materials (OLM's)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

SIN	Product Name	GSA Price w/IFF
611430	Multiple Courses (See GSA Net Prices in Attachment 2)	\$3,627.45
541611	Support Staff I	\$41.47

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See Labor category descriptions below.

2. Maximum order:

SINs	Maximum Order
611430	\$1,000,000
541611	\$1,000,000
OLM	\$250,000

3. Minimum order: \$500

4. Geographic coverage (delivery area): Domestic

5. Point(s) of production (city, county, and State or foreign country): Silver Spring, MD

6. Discount from list prices or statement of net price: Government Net Prices (discounts already deducted.)

7. Quantity discounts: 2% on orders over \$250,000 at the time of initial contract, notwithstanding any subsequent BPAs, options, or other modifications to an order with the offeror

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

1% Net 20 Days. Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin): None.

10a. Time of delivery: Not applicable

10b. Expedited Delivery: Not applicable.

10c. Overnight and 2-day delivery: Not applicable.

10d. Urgent Requirements: Not applicable.

11. F.O.B. point(s). Destination

12a. Ordering address(es): Acute Incite, LLC. 8600 Sundale Drive, Silver Spring, MD 20910

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). Acute Incite, LLC. 8600 Sundale Drive, Silver Spring, MD 20910

14. Warranty provision: Standard Commercial Warranty Terms & Conditions

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable): Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not Applicable.

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
Not Applicable

23. Unique Entity Identifier (UEI) number. 081353129

24. Notification regarding registration in System for Award Management (SAM) database. Acute Incite, LLC is registered and active in SAM.

Escalation Rate	2.30%	EPA Clause I-FSS-969(b)(1) - Fixed Escalation with Out Year Pricing				
		Year 1	Year 2	Year 3	Year 4	Year 5
SIN	Labor Category	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF
541611	Support Staff I	\$41.47	\$42.42	\$43.40	\$44.40	\$45.42
541611	Support Staff II	\$54.31	\$55.56	\$56.83	\$58.14	\$59.48
541611	Analyst I	\$64.18	\$65.66	\$67.17	\$68.71	\$70.29
541611	Analyst II	\$69.12	\$70.71	\$72.33	\$74.00	\$75.70
541611	Analyst III	\$94.21	\$96.38	\$98.59	\$100.86	\$103.18
541611	Senior Analyst I	\$108.61	\$111.11	\$113.67	\$116.28	\$118.96
541611	Senior Analyst II	\$114.86	\$117.50	\$120.21	\$122.97	\$125.80
541611	Senior Analyst III	\$124.43	\$127.30	\$130.22	\$133.22	\$136.28
541611	Senior Consultant I	\$138.79	\$141.98	\$145.25	\$148.59	\$152.01
541611	Senior Consultant II	\$143.58	\$146.88	\$150.26	\$153.71	\$157.25
541611	Senior Consultant III	\$167.51	\$171.36	\$175.30	\$179.33	\$183.45
541611	Subject Matter Expert I	\$182.65	\$186.85	\$191.15	\$195.54	\$200.04
541611	Subject Matter Expert II	\$229.72	\$235.01	\$240.41	\$245.94	\$251.60
611430	Capacity Building, Facilitation & Training 5-day Training (no notetaker)	\$32,241.81	\$32,983.38	\$33,741.99	\$34,518.06	\$35,311.97
611430	Capacity Building, Facilitation & Training 5-day Workshop/	\$40,506.80	\$41,438.46	\$42,391.54	\$43,366.55	\$44,363.98
611430	Capacity Building, Facilitation & Training 1-day Training (no notetaker)	\$12,090.80	\$12,368.89	\$12,653.37	\$12,944.40	\$13,242.12
611430	Capacity Building, Facilitation & Training 1-day Workshop/	\$13,904.28	\$14,224.08	\$14,551.23	\$14,885.91	\$15,228.29
611430	Capacity Building, Facilitation & Training 2-hour briefing (no notetaker)	\$3,627.45	\$3,710.88	\$3,796.23	\$3,883.54	\$3,972.86
611430	Capacity Building, Facilitation & Training 2-hour Workshop	\$4,231.74	\$4,329.07	\$4,428.64	\$4,530.50	\$4,634.70

SIN	Labor Category/Service Title	Labor Category/Service Description	Minimum Education	Minimum Years of Experience
541611	Support Staff I	Administrative professional with demonstrated experience providing quality word processing, accounting and office support services.	High School	3
541611	Support Staff II	Administrative professional with demonstrated experience providing quality word processing, accounting and office support services. Also provides excellent support for multiple organizational projects when necessary.	High School	4
541611	Analyst I	Junior level program or technical analyst with some experience with project management and a general understanding of organizational concepts. Participates in project coordination and support. Possesses technical and communication skills, and is able to interact with clients. Serves as task leader on assigned research projects and supports internal administration of projects.	Bachelors	2
541611	Analyst II	Mid-level program or technical analyst with demonstrated experience with project management and a broad understanding of organizational concepts. Participates in project coordination and support. Possesses technical and communication skills, and is able to interact independently with clients. Serves as task leader on assigned research projects and supports internal administration of projects.	Bachelors	6
541611	Analyst III	Mature program or technical analyst with demonstrated experience with project management and a deep understanding of organizational concepts. Participates in project coordination and support. Possesses technical and communication skills, and is manages regular interact with clients. Demonstrated ability to manage multiple projects and personnel. Serves as task leader on assigned research projects and supports internal administration of projects.	Bachelors	8
541611	Senior Analyst I	Senior technical or programmatic analyst that possesses management, analytical, technical, and communication skills. Serves as supervisor on projects less than \$300,000. At least 2 years of experience in project coordination or marketing support. Understands programmatic, organizations, and technical principles. Growing experience engaging and interacting with client interactions.	Bachelors	10
541611	Senior Analyst II	Senior technical or programmatic analyst that possesses demonstrated management, analytical, technical, and communication skills. Serves as supervisor on projects up to \$1,000,000. At least 5 years of experience in project coordination or marketing support. Understands programmatic, organizations, and technical principles. Demonstrated experience engaging and interacting with client interactions.	Bachelors	15

541611	Senior Analyst III	Senior technical or programmatic analyst that possesses advanced management, analytical, technical, and communication skills. Serves as supervisor on projects greater than \$1,000,000. 10+ years of experience in project coordination or marketing support. Understands programmatic, organizations, and technical principles. Significant experience engaging and interacting with client interactions.	Bachelors	15
541611	Senior Consultant I	Senior technical/programmatic professional with an advanced technical degree(s). 7+ years of experience in planning and administering policies, activities, and procedures within the organization. Skillful in senior management and leadership. Assesses high, larger-scale projects and provides expert analysis.	Masters	15
541611	Senior Consultant II	Senior technical/programmatic professional with an advanced technical degree(s). 10+ years of experience in planning and administering policies, activities, and procedures within the organization. Skillful in senior management and leadership. Assesses high, larger-scale projects and provides expert analysis.	Masters	18
541611	Senior Consultant III	Top-level technical/programmatic professional with an advanced technical degree(s). 15+ years of experience in planning and administering policies, activities, and procedures within the organization. Expert in senior management and leadership. Assesses high, larger-scale projects and provides expert analysis.	Masters	20
541611	Subject Matter Expert I	Recognized technical/programmatic professional with an advanced technical degree(s). Proficient in senior executive level management and leadership. Outstanding capabilities in planning and directing all aspects of organizational programs, and customer programs up to \$1,000,000. Serves as a highly regarded advisor for large-scale projects and programs.	Masters	20
541611	Subject Matter Expert II	Prominent top-level technical/programmatic professional with an advanced technical degree(s). Expert in senior executive level management and leadership. Outstanding capabilities in planning and directing all aspects of organizational programs, and programs in excess of \$1,000,000. Serves as a highly regarded advisor for large-scale projects and programs.	Masters	25

SIN	Course Title*	Course Description*	Course Length*	Minimum Participants	Maximum Participants
611430	Capacity Building, Facilitation & Training (5 Days, Training, No Notetaker) (Facilitator Included)	Provides a full lifecycle of Capacity Building, Facilitation, and Training steps; our scope of work includes some or all of the following: Initial needs assessment/ learning objectives development Key informant interviews Curriculum/ training design Facilitation planning Development of materials, handouts, slides, and physical or virtual white board preparation Pre-training learning assessment Facilitation/ training delivery in-person or over virtual platforms (2 facilitators) Post-training evaluation and assessment Curriculum adaptation Training/ retreat outcomes documentation and reports Certificates of Completion. Content-specific training capacity and experience spans a range of topics, including: Collaborating, Learning, and Adapting (CLA) Knowledge Management Leadership Strategic Planning Adaptive Management Scenario Planning Theory of Change Learning Agendas Stakeholder Engagement Communication Planning Social Media and Podcasting Project Management Design Thinking Scrum/ Sprint	5 days	8	15
611430	Capacity Building, Facilitation & Training (5 Days, Workshop Retreat) (Facilitator Included)	Provides a full lifecycle of Capacity Building, Facilitation, and Training steps; our scope of work includes some or all of the following: Initial needs assessment/ learning objectives development Key informant interviews Curriculum/ training design Facilitation planning Development of materials, handouts, slides, and physical or virtual white board preparation Pre-training learning assessment Facilitation/ training delivery in-person or over virtual platforms (2 facilitators) Post-training evaluation and assessment Curriculum adaptation Training/ retreat outcomes documentation and reports Certificates of Completion. Content-specific training capacity and experience spans a range of topics, including: Collaborating, Learning, and Adapting (CLA) Knowledge Management	5 days	8	15

		Leadership Strategic Planning Adaptive Management Scenario Planning Theory of Change Learning Agendas Stakeholder Engagement Communication Planning Social Media and Podcasting Project Management Design Thinking Scrum/ Sprint			
611430	Capacity Building, Facilitation & Training (1 Day, Training, no Notetaker) (Facilitator Included)	Provides a full lifecycle of Capacity Building, Facilitation, and Training steps; our scope of work includes some or all of the following: Initial needs assessment/ learning objectives development Key informant interviews Curriculum/ training design Facilitation planning Development of materials, handouts, slides, and physical or virtual white board preparation Pre-training learning assessment Facilitation/ training delivery in-person or over virtual platforms (2 facilitators) Post-training evaluation and assessment Curriculum adaptation Training/ retreat outcomes documentation and reports Certificates of Completion. Content-specific training capacity and experience spans a range of topics, including: Collaborating, Learning, and Adapting (CLA) Knowledge Management Leadership Strategic Planning Adaptive Management Scenario Planning Theory of Change Learning Agendas Stakeholder Engagement Communication Planning Social Media and Podcasting Project Management Design Thinking Scrum/ Sprint	5 days	8	15
611430	Capacity Building, Facilitation & Training (1 Day, Workshop Retreat) (Facilitator Included)	Provides a full lifecycle of Capacity Building, Facilitation, and Training steps; our scope of work includes some or all of the following: Initial needs assessment/ learning objectives development Key informant interviews Curriculum/ training design Facilitation planning Development of materials, handouts, slides, and physical or virtual white board preparation Pre-training learning assessment Facilitation/ training delivery in-person or over virtual platforms (2 facilitators) Post-training evaluation and assessment Curriculum adaptation Training/ retreat outcomes documentation and reports Certificates of Completion. Content-	5 days	8	15

		<p>specific training capacity and experience spans a range of topics, including: Collaborating, Learning, and Adapting (CLA) Knowledge Management Leadership Strategic Planning Adaptive Management Scenario Planning Theory of Change Learning Agendas Stakeholder Engagement Communication Planning Social Media and Podcasting Project Management Design Thinking Scrum/ Sprint</p>			
611430	<p>Capacity Building, Facilitation & Training (2 Hour Briefing, no Notetaker) (Facilitator Included)</p>	<p>Provides a full lifecycle of Capacity Building, Facilitation, and Training steps; our scope of work includes some or all of the following: Initial needs assessment/ learning objectives development Key informant interviews Curriculum/ training design Facilitation planning Development of materials, handouts, slides, and physical or virtual white board preparation Pre-training learning assessment Facilitation/ training delivery in-person or over virtual platforms (2 facilitators) Post-training evaluation and assessment Curriculum adaptation Training/ retreat outcomes documentation and reports Certificates of Completion. Content-specific training capacity and experience spans a range of topics, including: Collaborating, Learning, and Adapting (CLA) Knowledge Management Leadership Strategic Planning Adaptive Management Scenario Planning Theory of Change Learning Agendas Stakeholder Engagement Communication Planning Social Media and Podcasting Project Management Design Thinking Scrum/ Sprint</p>	3 days	8	15
611430	<p>Capacity Building, Facilitation & Training (2 Hour Workshop) (Facilitator Included)</p>	<p>Provides a full lifecycle of Capacity Building, Facilitation, and Training steps; our scope of work includes some or all of the following: Initial needs assessment/ learning objectives development Key informant interviews Curriculum/ training design Facilitation planning Development of materials, handouts, slides, and physical or virtual white board preparation Pre-training learning assessment Facilitation/ training delivery in-person or over virtual platforms (2 facilitators) Post-</p>	3 days	8	15

	training evaluation and assessment Curriculum adaptation Training/ retreat outcomes documentation and reports Certificates of Completion. Content- specific training capacity and experience spans a range of topics, including: Collaborating, Learning, and Adapting (CLA) Knowledge Management Leadership Strategic Planning Adaptive Management Scenario Planning Theory of Change Learning Agendas Stakeholder Engagement Communication Planning Social Media and Podcasting Project Management Design Thinking Scrum/ Sprint			
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Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.