General Services Administration

Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage™, a menu-driven database system. The INTERNET address for GSA Advantage™ is: GSAAdvantage.gov.

Multiple Award Schedule (MAS)
Federal Supply Group: Professional Services
Contract Number: 47QRAA22D002R
Contract Period: December 1, 2021 through November 30, 2026
Pricelist Effective as of: PO-0001 – Dated December 1, 2021 and Mass Mod A815 – Signed on December 2, 2021

FMF Pandion
2235 Encinitas Blvd STE 107
Encinitas, CA 92024-4356
Phone: (760) 405-6805
Fax: (760) 452-7535
www.fmfpandion.com


SBA Certified 8(a) Program Participant
Entrance Date: Dec 10, 2018
Exit Date: Dec 09, 2027

Contract Administrator: Vanessa C Wells
Contract Administrator’s Phone: (760) 212-9120
Contract Administrator’s Fax: (760) 452-7535
Contract Administrator’s E-mail: vanessa.wells@fmfpandion.com

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.
**CUSTOMER INFORMATION:**

1a. Table of Awarded Special Item Numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
<th>Cooperative Purchasing</th>
<th>Disaster Recovery</th>
</tr>
</thead>
<tbody>
<tr>
<td>541620</td>
<td>Environmental Consulting Services</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Engineering Services</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials</td>
<td>No</td>
<td>Yes</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See pricing on Page 4.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Labor Category Descriptions on Pages 5 through 11.

2. Maximum Order: $1,000,000.00

3. Minimum Order: $100.00

4. Geographic Coverage (Delivery Area): All 50 States, Washington, DC, Puerto Rico, and US Territories

5. Point of production (city, county, and state or foreign country): Same as Contractor Address


7. Quantity discounts: None

8. Prompt payment terms: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items: None

10a. Time of Delivery: Specified on the Task Order

10b. Expedited Delivery: Contact Contractor

10c. Overnight and 2-day delivery: Contact Contractor

10d. Urgent Requirements: Contact Contractor

11. F.O.B Point: Destination
12a. **Ordering Address**: Same as Contractor Address

12b. **Ordering procedures**: For supplies and services, the ordering procedures and information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **Payment address**: Same as Contractor Address

14. **Warranty provision**: N/A – Contractor only offering services

15. **Export Packing Charges (if applicable)**: N/A

16. **Terms and conditions of rental, maintenance, and repair (if applicable)**: N/A

17. **Terms and conditions of installation (if applicable)**: N/A

18a. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable)**: N/A

18b. **Terms and conditions for any other services (if applicable)**: N/A

19. **List of service and distribution points (if applicable)**: N/A

20. **List of participating dealers (if applicable)**: N/A

21. **Preventive maintenance (if applicable)**: N/A

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). None

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/) N/A

23. **Unique Entity Identifier (UEI) number**: 080038765

24. **Notification regarding registration in System for Award Management (SAM) database**: Registered under CAGE Code 7HCY2
**FINAL GSA PRICING**

The rates shown below include the GSA Industrial Funding Fee (IFF) of 0.75%.

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>Minimum Education</th>
<th>Minimum Years of Experience</th>
<th>BASE PERIOD</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>GSA PRICE + IFF</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Year 1</td>
</tr>
<tr>
<td>541620</td>
<td>Principal Scientist</td>
<td>Bachelors</td>
<td>15 years</td>
<td>$172.29</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Principal Engineer</td>
<td>Bachelors</td>
<td>15 years</td>
<td>$158.16</td>
</tr>
<tr>
<td>541620</td>
<td>Principal Industrial Hygienist / Principal Safety Professional</td>
<td>Bachelors</td>
<td>15 years</td>
<td>$134.43</td>
</tr>
<tr>
<td>541620</td>
<td>Associate Scientist</td>
<td>Bachelors</td>
<td>10 years</td>
<td>$125.93</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Associate Engineer</td>
<td>Bachelors</td>
<td>10 years</td>
<td>$153.15</td>
</tr>
<tr>
<td>541620</td>
<td>Associate Industrial Hygienist</td>
<td>Bachelors</td>
<td>10 years</td>
<td>$129.72</td>
</tr>
<tr>
<td>541620</td>
<td>Senior Scientist</td>
<td>Bachelors</td>
<td>5 years</td>
<td>$104.01</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Senior Engineer</td>
<td>Bachelors</td>
<td>5 years</td>
<td>$107.45</td>
</tr>
<tr>
<td>541620</td>
<td>Senior Industrial Hygienist</td>
<td>Bachelors</td>
<td>5 years</td>
<td>$134.01</td>
</tr>
<tr>
<td>541620</td>
<td>Staff Scientist</td>
<td>Bachelors</td>
<td>1 year</td>
<td>$89.63</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Staff Engineer</td>
<td>Bachelors</td>
<td>1 year</td>
<td>$73.31</td>
</tr>
<tr>
<td>541620</td>
<td>Staff Industrial Hygienist</td>
<td>Bachelors</td>
<td>1 year</td>
<td>$93.80</td>
</tr>
<tr>
<td>541330ENG and 541620</td>
<td>Technician</td>
<td>Bachelors</td>
<td>0 year</td>
<td>$63.86</td>
</tr>
<tr>
<td>541330ENG and 541620</td>
<td>Controller</td>
<td>Bachelors</td>
<td>2 years</td>
<td>$93.80</td>
</tr>
</tbody>
</table>

**SERVICE CONTRACT LABOR STANDARDS**

The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
LABOR CATEGORY DESCRIPTIONS

**Principal Scientist**

**Functional Responsibility:** Authority to commit resources and authorize contracts on behalf of the company. Regarded as an expert in the field. Supervises project management including but not limited to proposal development, schedules, cost estimates, and executing projects. Responsible for project staffing assignments, overall quality assurance, quality control, and health and safety. Directs the overall company and complex projects requiring integration of scientific techniques. Develops and refines new methodologies to improve quality and efficiency. Serves as a senior resource on projects and/or tasks and provides strategic advice, project direction, review and analysis, guidance, and insight into the project. Provides final review and approval of all scientific assessments, evaluations, and recommendations for tasks and deliverables. Responsible for leading business development activities. Responsible for setting business development goals. Develops, cultivates, and strengthens relationships with Municipal, State, and Federal clients. Recruitment and hiring of key leadership personnel to support the growth of the team. Establish performance and technical standards. Mentoring for project managers and junior staff.

**Minimum Education Required:** Bachelor of Science Degree

**Minimum Experience Required:** 15 years

**Required Certifications:** None

**SIN APPLICABILITY:** 541620 Environmental Consulting Services

**Principal Engineer**

**Functional Responsibility:** Authority to commit resources and authorize contracts on behalf of the company. Supervises project management including but not limited to proposal development, schedules, cost estimates, and executing projects. Responsible for project staffing assignments, overall quality assurance, quality control, and health and safety. Directs the overall company and complex projects requiring integration engineering techniques. Responsible for leading business development activities. Acts as and is seen as a Company/industry expert resource on the most complex engineering problems and projects. Responsible for analyses, design reviews, or complete designs individually or as the team leader. Responsible for regular interaction with clients to ensure that projects are being executed correctly. Responsible for setting business development goals. Develops, cultivates, and strengthens relationships with Municipal, State, and Federal clients. Recruitment and hiring of key leadership personnel to support the growth of the team. Establish performance and technical standards. Mentoring for project managers and junior staff.

**Minimum Education Required:** Bachelor’s in engineering or Bachelor of Science in Engineering

**Minimum Experience Required:** 15 years

**Required Certifications:** Professional Engineer Certification

**SIN APPLICABILITY:** 541330ENG Engineering Services
**Principal Industrial Hygienist/Principal Safety Professional**

**Functional Responsibility:** Authority to commit resources and authorize contracts on behalf of the company. Supervises project management including but not limited to proposal development, schedules, cost estimates, and executing projects. Responsible for project staffing assignments, overall quality assurance, quality control, and health and safety. Responsible for leading business development activities. Tasks include evaluating, recognizing and controlling environmental hazards, stressors and/or safety issues in the workplace or other occupied locations that may cause adverse safety issues or health effects in individuals. Conducts industrial hygiene and safety support on complex projects. Helps to interpret regulatory requirements and ensuring project is in accordance with regulations, professional standards, and guidelines. Formally peer reviews, edits, and revises technical documents to ensure their accuracy and completeness. Responsible for regular interaction with clients to ensure that projects are being executed correctly. Responsible for setting business development goals. Develops, cultivates, and strengthens relationships with Municipal, State, and Federal clients. Recruitment and hiring of key leadership personnel to support the growth of the team. Establish performance and technical standards. Mentoring for project managers and junior staff.

**Minimum Education Required:** Bachelor of Science

**Minimum Experience Required:** 15 years

**Required Certifications:** Certified Industrial Hygienist Certification for Industrial Hygienist / Certified Safety Professional Certification for Safety Professional

**SIN APPLICABILITY:** 541620 Environmental Consulting Services

**Associate Scientist**

**Functional Responsibility:** Experienced in project management. Serves as a lead or senior manager. Capable of managing large, complex projects. Acts as the point of contact for the client and is responsible for all day-to-day progress of a project. Responsible for the overall performance of the work and service to the client. Responsible for coordination of a program involving multiple multidisciplinary projects. Responsible for performance goals, client satisfaction, and cost and quality control responsibilities. Responsible for overall management direction and coordination of a program involving multiple projects. Responsible for ensuring that practical and effective systems are developed to meet the objectives of the contracts. Mentoring of junior staff. Prepares studies and evaluations for all types and sizes of projects. Reports progress, issues, and updates to the principal. Technically focuses primarily on data and statistical analysis and report writing. Technical lead on projects and/or tasks. Supervises field work as needed. Provides senior oversight of project progress and deliverables, supports analysis, and provides guidance and insights. Conducts and advises on complex scientific issues. Designs modeling parameters and interprets data from calculations and makes recommendations for troubleshooting project issues. Working knowledge of applicable Federal, State, and Local laws, regulations, and guidance related to the work to ensure compliance at all times. Supports business development functions and maintains regular contact with clients. Develops, cultivates, and strengthens relationships with Municipal, State, and Federal clients.

**Minimum Education Required:** Bachelor of Science

**Minimum Experience Required:** 10 years

**Required Certifications:** None

**SIN APPLICABILITY:** 541620 Environmental Consulting Services
**Associate Engineer**

**Functional Responsibility:** Experienced in project management. Serves as a lead or senior manager. Capable of managing large, complex projects. Acts as the point of contact for the client and is responsible for all day-to-day progress of a project. Responsible for the overall performance of the work and service to the client. Responsible for coordination of a program involving multiple multidisciplinary projects. Responsible for performance goals, client satisfaction, and cost and quality control responsibilities. Responsible for ensuring that practical and effective systems are developed to meet the objectives of the contracts. Mentoring of junior staff. Conducts and advises on complex engineering issues, including engineering design, operations analysis, and transportation planning. Technical writing, CAD or other system support, and coordination with other engineering disciplines is required. Working knowledge of applicable Federal, State, and Local laws, regulations, and guidance related to the work to ensure compliance at all times. Supports business development functions and maintains regular contact with clients. Develops, cultivates, and strengthens relationships with Municipal, State, and Federal clients.

**Minimum Education Required:** Bachelor’s in engineering or Bachelor of Science in Engineering

**Minimum Experience Required:** 10 years

**Required Certifications:** Professional Engineer Certification

**SIN APPLICABILITY:** 541330ENG Engineering Services

**Associate Industrial Hygienist**

**Functional Responsibility:** Experienced in project management. Serves as a lead or senior manager. Capable of managing large, complex projects, including evaluating, recognizing and controlling environmental hazards, stressors, and/or safety issues in the workplace or other occupied locations that may cause adverse safety issues or health effects in individuals. Acts as the point of contact for the client and is responsible for all day-to-day progress of a project. Responsible for the overall performance of the work and service to the client. Responsible for coordination of a program involving multiple multidisciplinary projects. Responsible for performance goals, client satisfaction, and cost and quality control responsibilities. Responsible for ensuring that practical and effective systems are developed to meet the objectives of the contracts. Provides control measures with peer review by a principal. Develops site-specific health and safety plans and works closely with Principals to provide technical direction to points of contact. Prepares reports. Working knowledge of applicable Federal, State, and Local laws, regulations, and guidance related to the work to ensure compliance at all times. Supports business development functions and maintains regular contact with clients. Develops, cultivates, and strengthens relationships with Municipal, State, and Federal clients.

**Minimum Education Required:** Bachelor of Science

**Minimum Experience Required:** 10 years

**Required Certifications:** Certified Industrial Hygienist Certification

**SIN APPLICABILITY:** 541620 Environmental Consulting Services
Senior Scientist

Functional Responsibility: Capable of managing small to medium-sized projects. Oversees the successful completion of single projects. Develops scope for field and office tasks. The Senior regularly checks in with the Associate on project status. Works on more complex projects under direct supervision. Possesses knowledge and experience in relevant areas of science. Provides analyses and deliverables related to their discipline. Can work independently on a wide variety of tasks but requires review and approval of products. Serves as a scientific resource on a task or tasks and works under the supervision of an Associate. Performs specific scientific work on projects including preparing complex plans, reports, specifications, analyses, and calculations. Evaluates, selects, and recommends techniques, procedures, and criteria to perform technical tasks, field tasks, studies, and analysis. Uses sound judgment to reach technical conclusions and to verify results. Manages general scientific documentation in accordance with established national and state codes, standards, and procedures related to a specific discipline. Field work is primarily in a supervisory role directing Staff and Technicians. Provides training for Staff and Technicians. Responsible for team leadership, management, and mentoring of project teams. Develops and maintains client relationships. Conducts ongoing business development and ensures client satisfaction. Cultivates and strengthens relationships with Municipal, State, and Federal clients.

Minimum Education Required: Bachelor of Science

Minimum Experience Required: 5 years

Required Certifications: None

SIN APPLICABILITY: 541620 Environmental Consulting Services

Senior Engineer

Functional Responsibility: Capable of managing small to medium-sized projects. Oversees the successful completion of single projects. Develops scope for field and office tasks. The Senior regularly checks in with the Associate on project status. Works on more complex projects under direct supervision. Possesses knowledge and experience in relevant areas of engineering. Provides analyses and deliverables related to their discipline. Can work independently on a wide variety of tasks but requires review and approval of products. Serves as an engineering resource on a task or tasks and works under the supervision of an Associate. Performs specific engineering work on projects including preparing complex plans, reports, specifications, analyses, and calculations. Evaluates, selects, and recommends techniques, procedures, and criteria to perform technical tasks. Requires working knowledge of engineering principles, practical applications, and applicable regulations. Develops and maintains client relationships. Conducts ongoing business development and ensures client satisfaction. Cultivates and strengthens relationships with Municipal, State, and Federal clients.

Minimum Education Required: Bachelor’s in engineering or Bachelor of Science in Engineering

Minimum Experience Required: 5 years

Required Certifications: Engineer-In-Training Certification

SIN APPLICABILITY: 541330ENG Engineering Services
**Senior Industrial Hygienist**

**Functional Responsibility:** Works under the direct supervision of an experienced professional to perform assignments that include independent evaluations using standard techniques, procedures, and criteria. Must be able to use judgment in making minor adoptions and modifications to these standards. May supervise or coordinate work of technical support personnel. Must perform other duties as assigned. Must be able to perform tasks in varying field/lab/office conditions. Must be computer literate and able to operate most field/lab/office equipment relating to one’s discipline. Professional registration/certification is desired in one’s discipline, but not mandatory at this level.

**Minimum Education Required:** Bachelor of Science

**Minimum Experience Required:** 5 years

**Required Certifications:** None

**SIN APPLICABILITY:** 541620 Environmental Consulting Services

**Staff Scientist**

**Functional Responsibility:** Responsible for interaction with client support staff. Possesses knowledge and experience in relevant areas of science. Responsible for the management of tasks.Plans, organizes, and directs detailed task level work. Uses sound judgment to reach technical conclusions, and to verify results. Executes studies, evaluations, documentation of projects.

**Minimum Education Required:** Bachelor of Science

**Minimum Experience Required:** 1 year

**Required Certifications:** None

**SIN APPLICABILITY:** 541620 Environmental Consulting Services

**Staff Engineer**

**Functional Responsibility:** Responsible for interaction with client support staff. Possesses knowledge and experience in relevant areas of engineering. Responsible for the management of tasks. Plans, organizes, and directs detailed task level work. Uses sound judgment to reach technical conclusions, and to verify results. Executes studies, evaluations, documentation of projects.

**Minimum Education Required:** Bachelor’s in engineering or Bachelor of Science in Engineering

**Minimum Experience Required:** 1 year

**Required Certifications:** Engineer-In-Training Certification

**SIN APPLICABILITY:** 541330ENG Engineering Services
Staff Industrial Hygienist

Functional Responsibility: Entry level for technical/professional work. Works under close supervision of an experienced professional to perform assignments requiring application of standard techniques, procedures, and criteria. Performs specific and limited portions of a broader assignment of an experienced professional. Must perform other duties as assigned. Must be able to perform tasks in varying field/lab/office conditions. Must be computer literate and able to operate most field/lab/office machinery.

Minimum Education Required: Bachelor of Science

Minimum Experience Required: 1 year

Required Certifications: None

SIN APPLICABILITY: 541620 Environmental Consulting Services

Technician

Functional Responsibility: Responsible for interaction with client support staff. Possesses basic knowledge and experience in science, engineering, or industrial hygiene. Typically, does not possess relevant licenses or certifications. Works to support projects. Works independently under the supervision of a Senior. Technicians focus primarily on field work including sampling, installation of flow monitoring stations or equipment, biological assessments, surveying, and various screening activities. Maintains detailed records of field work and enters information into various databases and systems; supports report writing efforts. Provides support to technical and management personnel under supervision. May perform other duties as assigned. Supports business development through execution of high-quality efficient work.

Minimum Education Required: Bachelor’s Degree

Minimum Experience Required: No Experience Required

Required Certifications: None

SIN APPLICABILITY: 541330ENG Engineering Services and 541620 Environmental Consulting Services

Controller

Functional Responsibility: Responsible for financial control of a project. Helps to define the project's goals and objectives, and create and maintain a project's budget and schedule, labor rates, equipment rates, appropriate insurance, project audits, and progress reported against the work schedules in order to recommend actions to improve progress. Coordinates actions with internal procurement and legal teams, reports status of current contract processes to management and clients, resolves any existing contract conflicts, creates language standards and rules for existing and new contracts, serves as a liaison between internal and external parties during contract development and negotiation stages, and negotiates terms, conditions, and pricing. Responsible for the set-up and maintenance of accurate financial or other records throughout a project’s lifecycle. Assists with project and proposal financial information. Includes liaising with and supporting the wider team. May be responsible for reading and interpreting prime contracts, project set-up, and work breakdown structures. Responsible for monitoring project performance, reviewing cost proposals and contract supplements, tracking project budgets versus expenditures, and estimating potential overruns. Works to analyze the financial status of assigned projects and develops strategies to address concerns. Prepares sub-consultant agreements with scope
and cost in preparation for legal review and eventual execution. Participates in Budget and Annual Work Plan development, with extensive spreadsheet skills and the ability to assist other task managers with scope development. Monitors compliance of labor charges against the established work breakdown structure.

**Minimum Education Required:** Bachelor’s Degree

**Minimum Experience Required:** 2 years

**Required Certifications:** None

**SIN APPLICABILITY:** 541330ENG Engineering Services and 541620 Environmental Consulting Services