On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is GSAAdvantage.gov.

**Multiple Award Schedule (MAS)**

**Federal Supply Group:** MAS  
**Contract Number:** 47QRAA22D003E  
**Contract Period:** December 16, 2021–December 15, 2026

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

**Contractor:** Zinnia Films Inc.  
4318 Mainfield Ave.  
Baltimore, MD 21214-2839

**Business Size:** Small

**Telephone:** 443-424-8582  
**Web Site:** https://www.zinniafilms.com  
**E-mail:** jenny@zinniafilms.com

**Contract Administration:** Same as above
CUSTOMER INFORMATION

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to item descriptions and awarded price(s):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>323111SBSA</td>
<td>323111SBSARC</td>
<td>Photographic Services and Solutions</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. See the pricing documented on page 4.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See the labor category descriptions on page 5.

2. Maximum Order: $1,000,000.00

3. Minimum Order: $300.00

4. Geographic Coverage (delivery Area): Domestic

5. Point(s) of production: Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted)

7. Quantity discounts: 2% on orders over $250,000 at the time of initial contract, notwithstanding any subsequent BPAs, options, or other modifications to an order

8. Prompt payment terms: 1% 15 days, Net 30

   Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin): None

10a. Time of Delivery (Contractor insert number of days): Specified on the Task Order

10b. Expedited Delivery. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B Points(s): Destination
12a. **Ordering Address(es):** Same as company address

12b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **Payment address(es):** Same as company address

14. **Warranty provision:** Contractor’s standard commercial warranty

15. **Export Packing Charges (if applicable):** Not applicable

16. **Terms and conditions of rental, maintenance, and repair (if applicable):** Not applicable

17. **Terms and conditions of installation (if applicable):** Not applicable

18a. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** Not applicable

18b. **Terms and conditions for any other services (if applicable):** Not applicable

19. **List of service and distribution points (if applicable):** Not applicable

20. **List of participating dealers (if applicable):** Not applicable

21. **Preventive maintenance (if applicable):** Not applicable

22a. **Special attributes such as environmental attributes:** Not applicable

22b. **Section 508 compliance information:** Not applicable

23. **Data Universal Numbering System (DUNS) number:** 045366339

24. **Notification regarding registration in System for Award Management (SAM) database:** Contractor registered and active in SAM
Pricing

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Current Market Rates</th>
<th>GSA % BASIC DISCOUNT</th>
<th>GSA PRICE without IFF Year 1</th>
<th>GSA PRICE + IFF Year 1</th>
<th>GSA PRICE + IFF Year 2</th>
<th>GSA PRICE + IFF Year 3</th>
<th>GSA PRICE + IFF Year 4</th>
<th>GSA PRICE + IFF Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Photographer</strong></td>
<td>$1,500.00</td>
<td>2.00%</td>
<td>$1,470.00</td>
<td>$1,481.11</td>
<td>$1,513.69</td>
<td>$1,546.99</td>
<td>$1,581.03</td>
<td>$1,615.81</td>
</tr>
</tbody>
</table>


<table>
<thead>
<tr>
<th>SCA Eligible Labor Category</th>
<th>SCA Equivalent Code Title</th>
<th>Wage Determination No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Photographer</td>
<td>13072 – Photographer II</td>
<td>WD #2015-4265</td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

Awarded Labor Categories

<table>
<thead>
<tr>
<th>Labor Description</th>
<th>Responsibilities</th>
<th>Minimum Education</th>
<th>Minimum Years of Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Photographer</td>
<td>A photographer takes still images according to the production’s requirements (production stills) or client’s needs (e.g., marketing). This role requires interaction with clients and advanced understanding of lighting, exposure, camera settings, and photo editing.</td>
<td>High school</td>
<td>8</td>
</tr>
</tbody>
</table>

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ZINNIA