AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAAdvantage.gov.

MULTIPLE AWARD SCHEDULE

FSC Group: Professional Services
FSC Class: F999

Contract number: 47QRAA22D003K

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period: Five years from December 17, 2021 – December 16, 2026

THE INNOVA GROUP LLC,
9442 N CAPITAL OF TEXAS HWY STE 1-325
AUSTIN, TX, 78759-7213
Phone Number 520-886-8650
https://www.theinnovagroup.com/

Contract administration source:
Kelly Soh

Business size: Small, Veteran Owned Business

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 4

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Page 5

2. Maximum order: $1,000,000

3. Minimum order: $100

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country). Company Address

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity/Volume discounts. 1.00% for task orders $500,000 or greater.

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. To Be Determined at the Task Order level

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor
10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es). Contractors Address

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). Contractors Address

14. Warranty provision. Standard Commercial Warranty

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Unique Entity Identifier (UIE) number. 939717153

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM
<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>Contractor or Customer Facility or Both</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Technical Support</td>
<td>Both</td>
<td>$90.68</td>
<td>$92.49</td>
<td>$94.34</td>
<td>$96.23</td>
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<td>$104.83</td>
<td>$106.92</td>
<td>$109.06</td>
<td>$111.24</td>
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<tr>
<td>541611</td>
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<td>$200.14</td>
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<td>541611</td>
<td>Principal</td>
<td>Both</td>
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<td>$269.77</td>
<td>$275.16</td>
<td>$280.67</td>
<td>$286.28</td>
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<td>541611</td>
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<td>Both</td>
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<td>$293.40</td>
<td>$299.27</td>
<td>$305.26</td>
<td>$311.36</td>
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</table>

Service Contract Labor Standards Matrix:

<table>
<thead>
<tr>
<th>SCLS Eligible Contract Labor Category/Fixed Price Service</th>
<th>SCLS Equivalent Code Title</th>
<th>WD Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Technical Support</td>
<td>01113 - General Clerk III</td>
<td>2015-5215</td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

**Labor Category Descriptions**

**Director**

**Minimum Experience:** 15 years

**Minimum Education:** Master’s degree

**Functional Responsibilities:**
- Lead, facilitate, guide and oversee analysis and planning on multiple project types and client sectors.
- Create/communicate relevant solutions to complex problems through thoughtful and sometimes complex analysis.
- Engagement manager and owner of client relationships; responsible for all aspects of program performance.
- Make creative advances that impact client performance, offering conceptual breakthroughs and thought leadership.
- Recognized as an industry expert, offering insight to clients and colleagues.
- Provide deep SME experience on complex and/or high-profile projects.
- Develop project budgets and conduct negotiations.
- Review and approve all contracts.
**Principal**

**Minimum Experience:** 12 years

**Minimum Education:** Master’s degree

**Functional Responsibilities:**
- Lead, facilitate, guide and oversee analysis and planning on projects.
- Create/communicate relevant solutions to complex problems through thoughtful and sometimes complex analysis.
- Make creative advances that impact client performance, offering conceptual breakthroughs and thought leadership.
- Function as a SME and recognized as an industry expert, offering insight to clients and colleagues.
- Develop project budgets and conduct negotiations.
- Engagement manager and responsible for project performance and contract compliance.

**Senior Consultant / Planner**

**Minimum Experience:** 10 years

**Minimum Education:** Bachelor’s degree

**Functional Responsibilities:**
- Acquire, normalize and analyze multi-sector medical data (patient/facility/physician) utilized in modeling healthcare delivery and developing operational alternatives for healthcare systems.
- Forecast future healthcare utilization through trend analysis and extrapolation.
- Present and display data, analysis and findings to help clients make decisions.
- Demonstrate expertise utilizing healthcare strategy, planning metrics and emerging trends to define operational processes and resource requirements in healthcare planning documents.
- Assist and conduct strategy, operations and facility evaluations.
- Assist and conduct regional healthcare system planning, clinical strategy, facility master planning, and functional/space programming of new and/or existing facilities.
- Lead, facilitate, guide and oversee analysis and planning on multiple project types and client sectors.
- Ability to create/communicate relevant solutions to complex problems through thoughtful and sometimes complex analysis.

**Consultant / Planner**

**Minimum Experience:** 5 years

**Minimum Education:** Bachelor’s degree

**Functional Responsibilities:**
- Assist and conduct regional healthcare system planning, clinical strategy, facility master planning, and functional/space programming of new and/or existing facilities.
- Demonstrate capabilities utilizing healthcare strategy, planning metrics and emerging trends to define operational processes and resource requirements in healthcare planning documents.
- Conduct analysis and planning on multiple project types and client sectors within healthcare delivery.
- Acquire, normalize and analyze multi-sector healthcare data (patient/facility/physician) utilized in modeling healthcare delivery and developing operational alternatives for healthcare systems.
- Forecast future healthcare utilization through trend analysis and extrapolation.
• Present and display data, analysis and findings to help clients make decisions.
• Develop financial analyses.
• Organize and participate in client team meetings; persuasively present findings.

**Associate**

**Minimum Experience:** Six months

**Minimum Education:** Bachelor’s degree

**Functional Responsibilities:**
• Acquire, normalize, analyze, and maintain multi-sector data (patient/facility/physician), medical, demographic, and other data.
• Research, investigate and document healthcare facility conditions.
• Support the development of strategy related facility planning solutions, including components of need forecasting.
• Support development of strategic planning, facility master planning, space programming, and functional planning documentation.
• Support creation and editing of presentations.

**Technical Support**

**Minimum Experience:** 1 year

**Minimum Education:** High School diploma

**Functional Responsibilities:**
• Perform both complex and routine administrative duties.
• Assist in the production and distribution of project documents, graphics and deliverables.
• Manage firm’s website and social media platforms.

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**Degree / Experience Substitution Chart**

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Min Edu</th>
<th>Min Exp</th>
<th>PhD</th>
<th>Masters</th>
<th>Bachelors</th>
<th>Associate</th>
<th>High School</th>
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<tbody>
<tr>
<td>Director</td>
<td>Masters</td>
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<td>17</td>
<td>N/A</td>
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<td>Principal</td>
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<td>N/A</td>
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<tr>
<td>Senior Consultant / Planner</td>
<td>Bachelors</td>
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<td>12</td>
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<td>Consultant / Planner</td>
<td>Bachelors</td>
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<td>Associate</td>
<td>Bachelors</td>
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<td>Technical Support</td>
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<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
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**Our Services**

The Innova Group specializes in healthcare strategic, operational, financial and facility planning – often serving as “translators” among these domains. We are known by our clients as both thought partners and thought leaders and are respected for our ability to generate credible analyses that lead to actionable results. Our work is organized around four types of activities – Clinical Strategy, Clinical Planning, Capital Strategy, and Capital Planning.