General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List

Online access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Schedule Title: Multiple Award Schedule (MAS)
FSC Group: Professional Services
FSC Class(es) | Product Code(s): R425, R410; R701, R708
Contract Number: 47QRAA22D003Z

Contract Period: December 27, 2021, through December 26, 2026

Website: BCESOLUTIONSLLC.COM
Contract Administrator: John Perry
Business Size: Small Business
Socio-Economic Status: Pending

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov
Table of Contents

1. GSA MAS Terms and Conditions.
2. Authorized Multiple Award Schedule Price List.
3. Labor Category Descriptions.
5. Quality Control.
I. GSA MAS Terms and Conditions

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Title</th>
<th>Large Category</th>
<th>Subcategory</th>
</tr>
</thead>
<tbody>
<tr>
<td>541330ENG</td>
<td>Engineering Services</td>
<td>Professional Services</td>
<td>Technical Engineering Services (Non IT)</td>
</tr>
<tr>
<td>541511</td>
<td>Web Based Marketing</td>
<td>Professional Services</td>
<td>Marketing and Public Relations</td>
</tr>
<tr>
<td>541430</td>
<td>Graphic Design Services</td>
<td>Professional Services</td>
<td>Marketing and Public Relations</td>
</tr>
<tr>
<td>541613</td>
<td>Marketing Consulting Services</td>
<td>Professional Services</td>
<td>Marketing and Public Relations</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials (OLM's)</td>
<td>Professional Services</td>
<td>Technical Engineering Services (Non IT); Marketing and Public Relations</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. Not Applicable

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided: Please see Section II included herein.

2. Maximum order:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Maximum Order</th>
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</thead>
<tbody>
<tr>
<td>541330ENG</td>
<td>$1,000,000</td>
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<tr>
<td>541511</td>
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<tr>
<td>541430</td>
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<tr>
<td>541613</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000</td>
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</tbody>
</table>
3. Minimum order: $100.00

4. Geographic coverage (delivery area): Domestic

5. Point(s) of production: Fairmont, WV | Shelton, CT | Milwaukee, WI | Salina, KS

6. Discount from list prices or statement of net price: Prices listed are net, discounts have been deducted and the industrial funding fee has been added.

7. Quantity discounts: 1% off $250,000 - $500,000 and 2% off $500,001 or more.

8. Prompt payment terms: Not applicable; Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items: Not Applicable

10a. Time of delivery: To be negotiated at the task order level, or state not applicable.

10b. Expedited delivery: Not Available

10c. Overnight and 2-day delivery: Both are available.

10d. Urgent Requirements: Agencies can contact our office for an immediate course of action.

11. FOB point(s): Destination


12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): BCE Solutions LLC | 138 Wells View Rd., Shelton, CT 06484

14. Warranty provision: Not Applicable

15. Export packing charges: Not Applicable

16. Terms and conditions of rental, maintenance, and repair: Not Applicable

17. Terms and conditions of installation: Not Applicable

18a. Terms and conditions of repair parts: Not Applicable

18b. Terms and conditions for any other services: Not Applicable

19. List of service and distribution points: Not Applicable

20. List of participating dealers: Not Applicable

21. Preventive maintenance: Not Applicable
II. Authorized Multiple Award Schedule Price List

BCE Solutions LLC offers a full range of services to the U.S. Federal Government under the following Special Item Numbers (SIN):

| SIN 541330ENG | Engineering Service |
| SIN 541430   | Graphic Design      |
| SIN 541511   | Digital Marketing Specialist |
| SIN 541613   | Marketing Consultant |

<table>
<thead>
<tr>
<th></th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
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</thead>
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<tr>
<td>SIN</td>
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<td>GSA Price</td>
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<td>541330ENG</td>
<td>Project Manager I</td>
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<td>$165.98</td>
<td>$169.96</td>
<td>$174.04</td>
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<td>541330ENG</td>
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<td>$176.04</td>
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<td>$103.01</td>
<td>$105.48</td>
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<tr>
<td>541511</td>
<td>Digital Marketing Specialist</td>
<td>$162.09</td>
<td>$165.98</td>
<td>$169.96</td>
<td>$174.04</td>
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<tr>
<td>541613</td>
<td>Marketing Consultant</td>
<td>$127.71</td>
<td>$130.77</td>
<td>$133.91</td>
<td>$137.13</td>
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</table>

The rates provided include the IFF of 0.95% and include the approved escalation of 2.4% for the contract years 1 through 5 in accordance with I-FSS-969(b)(1). Indirect cost rates may be applied to other direct costs (such as travel); subject to negotiation at the task ordering level.
III. Labor Category Descriptions

- **Project Engineer; SIN 541330ENG**
  - Education: Bachelors
  - Experience: 10 years of experience.
  - Training / Licenses: PE
  - This position involves performing technical and feasibility studies. Create and design civil engineering projects. Determine construction costs, local and professional building regulations, environmental impacts and other factors that can affect project implementation. Use engineering computer software such as MATLAB and AUTOCAD to develop detailed project blueprints. Collaborate with other professionals such as architects, other engineers, or clients.

- **Project Manager II; SIN 541330ENG**
  - Education: Bachelors
  - Experience: 7 years of experience.
  - Training / Licenses: PMP Certification
  - This position will involve overseeing all aspects of construction process, working closely with team members to develop plans, establish timetables, and determine labor and material costs. Apply physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, processes, and systems. Examples of duties and responsibilities are as follows: • Program management leadership from analysis to execution, program integration (particularly as a team leader), program oversight analysis and options development, and project management and all it details.

- **Project Manager I; SIN 541330ENG**
  - Education: Bachelors
  - Experience: 5 years of experience.
  - Training / Licenses: PMP Certification
  - This position will involve organizing daily activities during construction based on the goals of the organization and shareholders. Devise new programs that support the organization's objectives. Monitoring and overseeing engineering projects to ensure goals are met. Meeting with stakeholders to discuss project status and goals.

- **Graphic Designer; SIN 541430**
  - Education: Bachelors
  - Experience: 5 years of experience.
  - Training / Licenses: N/A
  - Creates and/or supervises very complex art and graphic designs, including graphics for print publication, website design, web user interface, mobile user interface, interactivity, flash, and animation. Can supervise and or provide Section 508 compliance, adherence to style guides and web standards, crossbrowser compatibility, and web design best practices. Works with Creative Director to ensure designs are consistent with vision and themes. Supervises work of less experienced designers to ensure quality and consistency.
• **Digital Marketing Specialist; SIN 541511**
  o Education: Bachelors
  o Experience: 5 years of experience.
  o Training / Licenses: N/A
  o Duties involve website design & maintenance, search engine development, email marketing, interactive marketing, and management of social media outlets. Provides day to day client contact and strategic input. Develops communications materials and fosters creative ideas and innovative tactics. Uses a moderate degree of independence and judgment. Has strong writing, media, organizational and production skills. Assists with managing budgets for client engagement.

• **Marketing Consultant; SIN 541613**
  o Education: Bachelors
  o Experience: 5 years of experience.
  o Training / Licenses: N/A
  o Duties may include providing operating advice and assistance on marketing issues, developing marketing objectives & policies, sales forecasting, and marketing planning. This position will involve assisting and leading management, organizational, training, or business improvement projects including strategic consulting, surveys, business process reengineering activities, change management, training, facilitation, and program management. Possesses strong problem solving and resolution capabilities. May perform the tasks of the manager, team lead, senior system/business analyst or other similar roles.
IV. Corporate Experience

1. **Number of Years of Corporate Experience in Providing the Services Described Under this Schedule, Regardless of the Specific Services Being Proposed – A Minimum of Two (2) Years of Corporate Experience is Required:**

   BCE Solutions LLC has been providing Consulting and planning services to corporate clients since 2011. Some clients that BCE Solutions LLC include but are not limited to, DTE Energy, Chevron Appalachia, Stone Energy, Hog Lick Aggregates, High Mountain Developers, and other small – medium size construction companies throughout the region. Their reputation for success is due to 10 years of delivering superior professional services throughout the mid-Atlantic and Northeast regions. Primarily their focus has been in West Virginia, Ohio, and Pennsylvania. Personnel with BCE Solutions LLC are committed to exceptional customer service, timely output, and efficiency in their efforts. The company’s project management team oversees all aspects of the construction process, working closely with engineers and architects to develop plans, establish timetables, and determine labor and material costs. BCE Solutions LLC’s team is responsible for ensuring the project is completed on budget and within scope.

   BCE Solutions LLC connect owners, general contractors, and specialty contractors with a single source of communication. The company streamlines field-to-office workflows for better project and financial visibility. The team will quickly identify potential issues and their impact to the construction schedule and budget. The graphic design services offered include planning, designing, and managing the production of visual communication. The digital marketing services offered include writing, modifying, testing, and supporting software to meet the needs of their customers. This can include website design and maintenance services, search engine development, email marketing, interactive marketing, and management of social media outlets. BCE Solutions LLC’s marketing consulting services also include providing operating advice and assistance on marketing issues, developing marketing objectives and policies, sales forecasting, and marketing planning and strategy. BCE Solutions LLC’s ability to streamline each component of a contract from initiation to construction, to close-out while splashing in a targeted marketing campaign, sets them apart from their competition.

2. **Organization’s Number of Employees, Experience in the Field, and Resources Available to Enable It to Fulfill Requirements:**

   BCE Solutions LLC is a West Virginia-based small business, with >10 employees that specializes in consulting and planning services. BCE Solutions LLC and is owner operated. There are 5 owners with varying percentages of ownership in the company. To enable its services, BCE Solutions LLC utilizes Microsoft Windows Suites, Adobe Suites, Wix website builder, photoshop illustrator, square space, google earth pro, and Audodesk fusion 360.

   Jessica Shuey, President, is an engineering professional with a finance and economic valuation background. A graduate of Missouri University of Science and Technology with a bachelor’s degree in Mining Engineering, her focus is on the health & safety, environmental design & reclamation, and regulatory compliance sectors. She has led several multi-million-dollar projects concurrently, with dozens of contracting companies and hundreds of personnel, assisting with regulatory and reporting hurdles. She also possesses an OSHA 10 Hour Certification, Electrical Apprentice License, Plumber in Training Certification, Carpenters
Helper Certification, MC3 Curriculum Completion Certificate, Appalachian Gas Measurement Short Course Completion 2015, 2016, 2018, &2019; Introduction to Pipeline Steels, Manufacturing, Specification, Standards & Metallurgy Technical Toolbox 2017, Southern Gas Association Pipeline Design Training 2017, Project Supervisor Summit Completion 2014, 2015, & 2016; Cultivating a Respectful & Inclusive Workplace Completion 2014, 2015, 2016, & 2017; Environmental SPCC Oil Discharge Course Completion 2016, New Supervisor Gas Transmission Operation (NSGTO) Training Completion 2015, Metallurgy and Corrosion Control Technical Toolboxes 2015, Pipeline Weld Inspector Training Completion 2015, Using In-Situ Testing and Direct Examination (bell hole inspection). John Perry, Vice President, is a graduate of West Virginia University, Morgantown, West Virginia. 10+ years of start-up generation and management in oil & gas acquisition and divestitures, residential development, and aggregates. John has managed components of mineral leasing & mineral acquisition projects with CAPEX budgets exceeding $100mm. John brings industry knowledge and project management experience from multiple landscapes. John possesses a certification in Land Slide/Slides Remediation, an MBA from WVU, and a Notary of the Public in Pennsylvania and West Virginia. Ngosong Fonkem, Vice President, advises companies of all sizes with business-practical representation on all aspects of Customs & International Trade Law. In 2019, he was appointed by the “Turkish Investor and Industrialist Businessmen Association” (YATSIAD) to serve as its U.S. representative. He co-authored a book titled, “Trade Crash: A Primer on Surviving and Thriving in Pandemics & Global Trade Disruption.” Ngosong possesses a Masters of Law (LLM) in Admiralty and Maritime law from Tulane University Law School, International Commercial Arbitration Certificate Field Of Study International Commercial Arbitration from American University, Washington College of Law, JD/MBA Field Of Study International Business and Commercial law, International Commercial Arbitration, Maritime Law from West Virginia University College of Law, DC Bar Issued Mar 2017 (Credential ID 1044505) from District of Columbia Bar, State Bar of Wisconsin Issued Apr 2012 (Credential ID 1089783), International Commercial Arbitration from American University-Washington College of Law Issued Jun 2010, and a Mediation Certification from State of West Virginia Issued Nov 2008. Ngosong is licensed to practice law in Wisconsin, Washington DC, and in the Court of International Trade. Robert Dillon, Vice President of Creative Design, earned a bachelor’s degree in Graphic Design and a master’s degree in Integrated Marketing from West Virginia University. He serves as the lead designer at WVU Online and is responsible for web design, print media, video editing, and other multimedia solutions. He also works as a freelance designer and is currently working independently on marketing campaigns and other various design needs for PreXion, a leading dental equipment company. Lauren Boczek, Vice President of Marketing, is a graduate of West Virginia University with a journalism degree in public relations and political science, Lauren is a quintessential entrepreneur. She owns and operates The L Agency, a creative agency, and co-owns L.A. West, an apparel and design company. Lauren also serves as a Public Address Announcer for West Virginia University. BCE Solutions LLC operates with a $42,500 line of credit from SBA and $25,000 from United Bank, with whom they have an excellent working relationship. Jessica Shuey, President at BCE Solutions LLC considers SBA and United Bank a trusted part of their business and continues to utilize their services as the company grows.
3. **Brief History of the Offeror’s Activities Contributing to the Development of Expertise and Capabilities Related to this Requirement:**
BCE Solutions LLC got its start back in 2011 when the Marcellus Shale un-conventional natural gas exploration took off. The company recruited, staffed, and managed project managers and agents throughout the Appalachian Basin for Chevron Appalachia, Stone Energy, and Triad Hunter. John Perry, Vice President, saw a need for project managers and agents that were local to WV, OH, and PA. BCE Solutions LLC, has integrated technology to allow the team to work smarter and harder. BCE Solutions LLC’s mission is to believe in applying moral values to everyday work. The company also firmly believes in inclusion throughout all demographics. Their goal is to create a diverse organization while utilizing untapped resources.

4. **Information that Demonstrates the Offeror’s Organizational and Accounting Controls:**
BCE Solutions LLC uses QuickBooks, as its accounting system, accounts receivable/payable, to pull custom reports, and to build financial records. Because they pride themselves in keeping accurate records, BCE Solutions LLC keeps day to day accounting functions in house. Their President, Jessica Shuey, and Vice president, John Perry, are responsible for handling financial records. BCE Solutions LLC prevents errors in bookkeeping and financial fraud by performing an internal quarterly audit. To build annual financial statements, assist with overhead computations and prepare taxes at the end of the year; BCE Solutions LLC utilizes the services of Molly M. Burnash & Pam Schwer from Maloney and Associates., a Certified Public Accountant, in Morgantown, WV.

5. **A Description of the Resources Presently In-House or the Ability to Acquire the Type and Kinds of Personnel Proposed:**
BCE Solutions LLC maintains and continues to maintain close associations with their employees and clients. Recruited employees have typically been referrals from their associations and BCE Solutions LLC will utilize those partnerships to find new and exciting talent. The company also employs the use of internet job posting services to bring in new personnel if a suitable hire is needed. If a particular position is hard to fill, BCE Solutions LLC will utilize a recruiter to find a suitable candidate. BCE Solutions LLC employees have, on average, 5 years of experience in their chosen field. In order to achieve this many years of experience, employees with BCE Solutions LLC will generally possess a bachelor’s degree. BCE Solutions LLC hires a 3rd party company to perform its background check as part of the employee vetting process, while BCE Solutions LLC performs their own background checks as well.

6. **A Description of the Intended Use of Subcontractors:**
BCE Solutions LLC intends on using subcontractors for engineering and architectural services. Generally, BCE Solutions LLC only subcontract with individuals that they have worked with in the past and with whom the company has a trusted professional working relationship. Any new subcontractor the company enters an agreement with would be carefully checked by their professional references, and appropriate licensure.
V. Quality Control

1. **A Description of Internal Review Procedures that Facilitate High Quality Standards:**
   For BCE Solutions LLC, communication is the key to facilitate high quality standards within. While the professionals at BCE Solutions LLC strive to keep the lines of communication open between the client and the company, internally the organization informs and speaks to one another about issues that arise from current projects. This allows BCE Solutions LLC to have internal accountability at major milestones during a project. By discussing issues when they arise or before they arise, BCE Solutions LLC can make sure that their projects are of the highest quality.

2. **Identification of Individuals Responsible for Ensuring Quality Control:**
   President Jessica Shuey, Vice president John Perry, and partner Vincent Kang, at BCE Solutions LLC are responsible for the company’s quality control and corrective action. With over 30 years of combined experience, each directly supervise and review all contract fulfillments regarding quality. At BCE Solutions LLC, the staff documents any issues that occur during the discrete elements of the projects. This information will be used to correct any errors and will be discussed in company meetings with other staff members so that they can learn from their experiences.

3. **Whether or Not Subcontractors are Used and, if so, the Quality Control Measures Used to Ensure Acceptable Subcontractor Performance:**
   BCE Solutions LLC intends on using subcontractors for engineering and architectural services. Generally, BCE Solutions LLC only subcontracts with individuals that they have worked with in the past and with whom the company has a trusted professional working relationship. Any new subcontractor the company enters an agreement with would be carefully checked by their professional references, and appropriate licensure.

4. **How Potential Problem Areas and Solutions are Handled:**
   BCE Solutions LLC’s goal is to plan and resolve potential problems before they occur. The company’s approach to, and double-checking of, all work allows BCE Solutions LLC to head off potential problems. Planning cannot rectify all problems, and in those cases, management at BCE Solutions LLC believes in prompt corrective action. The company will address all problems or issues on a project within twenty-four (24) hours and will immediately communicate with the client and any involved party. BCE Solutions LLC encourages resolution of issues as soon as possible to prevent escalation into larger issues and President and Vice president, Jessica Shuey and John Perry, will inform the client of the solution. The company’s entire team is excellent at identifying problems. When problems arise, the team is notified so they can work together to find a solution. BCE Solutions LLC’s use a combination of phone calls, conference calls, in-person meetings, and zoom calls for communication types.
5. **The Procedures for Ensuring Quality Performance When Meeting Urgent Requirements:**

Every effort is made by BCE Solutions LLC to establish deadline commitments that are reasonable at the beginning of each project. If a client has urgent needs on a project that restrict the normal time frame for delivering the required services, BCE Solutions LLC is prepared to prioritize the workload and put in the extra time to meet project schedules.

BCE Solutions LLC will assign additional experienced personnel to assist in the production of the work if, it is necessary to meet the urgent needs of the client. The staff understands that this may also require extra effort beyond the normal forty (40) hour workweek. If accelerated deadlines are requested by the customer, Jessica Shuey and John Perry will determine if the entreaty is achievable. BCE Solutions LLC does not agree to deadlines that are not achievable and will not compromise the Quality Assurance/Quality Control process to meet a deadline that has been compressed. BCE Solutions LLC uses Google Suites; at the beginning of the project, they identify the major project deadlines, set mile markers and dates for the deadlines, and stay in communication throughout the process of the project. As they come close to the halfway deadline of a mile marker, BCE Solutions LLC will reach out to the client, let them know the progress that has been made, and ensure they are on the right track (giving the client time to redirect them if necessary). Once BCE Solutions LLC reaches the deadline date of a mile marker, the company sends final edits to the client for review as they move onto the next task.

6. **How Quality Control Will be Managed When Completing Multiple Projects for Multiple Agencies Simultaneously:**

BCE Solutions LLC currently provides multiple services for multiple projects simultaneously which the professionals at the company have many years of experience delivering. The primary strategy for such a situation involves good planning and communication before any work begins. It is critical that all parties involved in the execution of the project understand the role that they play and the schedule that is required. The proper and constant communication with clients is essential to the success of all the company’s projects.
BRINGING PROFESSIONAL MANAGEMENT TO YOUR SUPPLY CHAIN WITH AN EXPERIENCED TEAM

TECHNOLOGY
We have built a tech team that works day-to-day with setup and support. Our team is empowered using technology to improve technical operations which allows for reduced hard & soft costs.

MOUNTAIN STATE GREATNESS
There’s a lot of talent to be found in the Appalachian region. We at BCE Solutions find value in the independence of spirit, ingenuity, grit, and integrity in the human capital of this region. It is our goal to help support programs in the Appalachian region that encourage and promote human capital development. Often spirited, and at times infamous, we at BCE Solutions are grateful to be a part of the Appalachian region.

TEAM APPROACH
We have built a team that supports one another across the entire scope of our company. We have the ability to pull resources from our entire team to deliver your project on-time, on-budget, and within scope.

JESSICA SHUEY
PRESIDENT
Jessica is an engineering professional with a finance and economic valuation background. A graduate of Missouri University of Science and Technology with a Bachelor’s Degree in Mining Engineering, her focus is in the health & safety, environmental design & reclamation, and regulatory compliance sectors. She has led several multi-million-dollar projects concurrently, with dozens of contracting companies and hundreds of personnel, assisting with regulatory and reporting hurdles. When she isn’t working, Jessica enjoys spending time with her significant other and their five-year-old son outdoors.

JOHN PERRY
VICE PRESIDENT OF OPERATIONS & BUSINESS DEVELOPMENT
Graduate of West Virginia University, Morgantown, West Virginia. 10+ years of start-up generation and management in oil & gas acquisition and divestitures, residential development, and aggregates. John has managed components of mineral leasing & mineral acquisition projects with CAPEX budgets exceeding $100mm. John brings industry knowledge and project management experience from multiple landscapes. John enjoys time with his family and navigating the outdoors.

NGOSONG FONKEM
COUNSEL
Ngosong Fonkem advises companies of all sizes with business-practical representation on all aspects of Customs & International Trade Law. In 2019, he was appointed by the “Turkish Investor and Industrialist Businessmen Association” (YATSIAD) to serve as its U.S. representative. He co-authored a book titled, “Trade Crash: A Primer on Surviving and Thriving in Pandemics & Global Trade Disruption.” Ngosong enjoys competitive running and playing pick-up futbol.
PROJECT MANAGEMENT

Our project management team oversees all aspects of the construction process, working closely with engineers and architects to develop plans, establish timetables, and determine labor and material costs. Our team is responsible for ensuring your project is completed on budget and within scope.

- BCE Solutions connects owners, GCs, and specialty contractors with a single source of communication.
- We streamline field-to-office work-flows for better project and financial visibility.
- Our team will quickly identify potential issues and their impact to the construction schedule and budget.

CONTRACT MANAGEMENT

Federal contractors and subcontractors are obligated under affirmative action requirements to recruit and utilize qualified businesses owned by minorities, women, persons with disabilities, and veterans. Affirmative actions include training programs, outreach efforts, and other positive steps.

- We help contractors recruit and identify qualified minority-owned, women-owned disability-owned, or veteran-owned companies located within a feasible distance from the contract.
- BCE Solutions helps general contractors facilitate bids from qualified businesses under the affirmative action programs.
- Our team assists general contractors with required reporting to the appropriate agency.
- We also write, implement, and update affirmative action programs for general contractors.
- Additionally, we understand that the submittal process can bog down your time. Allow us to free up your time and help your firm manage your submittal processes.

RECRUITING & STAFFING SERVICES

Recruiting and staffing as your company scales is a vital component of your companies growth. Finding the right fit for your firms’ culture can be difficult at times. Hiring a firm to streamline the recruiting and staffing process will help alleviate the concerns associated with processes and allow your team to free up time and resources so to focus on building out time-lines and strategies to deliver your project on-time, on-budget, and within scope.

- BCE Solutions will help your firm build trusting relationships with skilled professionals.
- We will step in and assist your team find go-to talent for short-term and long-term projects.
- Our team will recruit human capital that will expand your organizations services and capabilities.

SUBCONTRACTOR MANAGEMENT

Historically subcontractors have played a vital role in assisting construction companies source the skills they need in a flexible way. Utilizing subcontractors may mean certain issues arise and are likely to face problems with keeping the project on track and communicating effectively. Subcontractor management requires a rigorous focus on project management, coupled with effective processes to keep communications channels constantly open.

ESSENTIAL INFORMATION

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<th>NAICS:</th>
<th>DUNS:</th>
<th>CAGE:</th>
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<td>Fairmont, WV 26554-8128</td>
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<td>United States</td>
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PROJECT EXPERIENCE

1. MIXED-USE SITE DEVELOPMENT
   TOTAL PROJECT COST $3.4MM

2. AGGREGATE QUARRY
   TOTAL PROJECT COSTS $10MM

3. PIPELINE INSPECTION
   TOTAL PROJECT COST $25MM

4. MARCELLUS AND UTICA OIL, GAS, AND MINERALS LEASE AND FEE ACQUISITIONS
   AGGREGATED PROJECT COST OF $100MM.

WE BUILT OUR BUSINESS TO DELIVER:

- Relationships with leading participants in the industries across the landscape.
- Expertise across all aspects of project management.
- Resources to assist your project deliver on-time and on-budget consulting, project management, and subcontractor management.
BRINGING PROFESSIONAL MANAGEMENT TO YOUR SUPPLY CHAIN WITH AN EXPERIENCED TEAM

TECHNOLOGY
We have built a tech team that works day-to-day with setup and support. Our team is empowered using technology to improve technical operations which allows for reduced hard & soft costs.

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TEAM APPROACH
We have built a team that supports one another across the entire scope of our company. We have the ability to pull resources from our entire team to deliver your project on-time, on-budget, and within scope.

EMANUEL ASHIEDU
VICE PRESIDENT OF INFORMATION TECHNOLOGY
Emanuel is the founder of Conic Apps, a digital software development firm based out of Salina, Kansas. Dedicated to building world class, modern, and fluidly designed applications, he was named Upwork’s top developer in February 2021. Emanuel is a software engineer and graduate of Kansas State University.

ROBERT DILLON
VICE PRESIDENT OF CREATIVE DESIGN
Robert earned a bachelor’s degree in Graphic Design and a master’s degree in Integrated Marketing from West Virginia University. He serves as the lead designer at WVU Online and is responsible for web design, print media, video editing, and other multimedia solutions. He also works as a freelance designer and is currently working independently on marketing campaigns and other various design needs for PreXion, a leading dental equipment company.

LAUREN BOCZEK
VICE PRESIDENT OF MARKETING
A graduate of West Virginia University with a journalism degree in public relations and political science, Lauren is a quintessential entrepreneur. She owns and operates The L Agency, a creative agency, and co-owns L.A. West, an apparel and design company. Lauren also serves as a Public Address Announcer for West Virginia University Athletics. In her spare time, she can be found on her deck with a good book and a glass of wine.

ESSENTIAL INFORMATION

PHYSICAL ADDRESS
340 Hoglick Hollow Rd.
Fairmont, WV 26554-8128 United States

NAICS:
541330
541512
541612
541618
541430
541611
541613

DUNS:
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CAGE:
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(304) 282-1828     |     INFO@BCESOLUTIONSLLC.COM     |     340 HOGLICK HOLLOW RD. FAIRMONT, WV 26554-8128     |     BCESOLUTIONSLLC.COM
We believe staying proficient with today’s technologies and on top of tomorrow’s technologies helps us deliver the best solutions for your business.

**WEB APPLICATION AND DATABASE DEVELOPMENT, MOBILE APPS, CROSS-PLATFORM**

Our team of experts bring together a portfolio of skill sets and experience to most web app frameworks and languages used in any modern development. (.NET, REACT, REACT-NATIVE, IONIC, FLUTTER, XAMARIN). We have extensive experience with Microsoft technologies such as .Net development, the Microsoft Business Intelligence stack, SharePoint, Dynamics, Microsoft’s cloud technologies, and much more. We can build amazing hybrid / cross-platform mobile apps using Flutter, Ionic, Xamarin and React Native.

Web App Design and Development | Mobile App Design and Development | Web3 Development | Artificial Intelligence | Virtual Reality Development

BCE Solutions LLC and its team of marketing specialist’s tailors your message in a way that opens the mind for an in-depth and sincere response. Our team of specialists adopt a multi-task approach to understand and know your message, become familiar with your audience. Our approach paves a path forward to capture complexities, drive traffic, and grab your audience’s attention in a repetitive nature.

**MARKETING CONSULTING SERVICES**

BCE and its team of consultants bring a portfolio of consulting capabilities and experiences the game. We spend time with your team to understand your culture and to capture your vision. Our team of consultants integrate processes and procedures to your marketing strategies that drive traffic and sales.

Marketing Advice | Planning and Implementation | Sales Forecasting | Development

**GRAPHIC DESIGN**

Our goal at BCE Solutions is to help your company stand out from its competitors. Our team opens the door and allows your audience to visualize your firms’ creativeness and uniqueness. Our specialists at BCE Solutions LLC work hard with your team to visually capture your brand.

GRAPHIC DESIGN SERVICES INCLUDE:

Logo Design | Website and Application Graphics | Name Creativeness | Artistic Advertisements | Branding

**WEB BASED MARKETING**

Technology has evolved to a point that web traffic is the single most important channel in your marketing portfolio. Our team of specialists understand the importance of generating leads, driving traffic, and building your brand. We focus tirelessly on your brand and audience to drive traffic and clicks.

WE SPECIALIZE IN:

Email Marketing | Account Marketing | Content | Social Media | B2B Lead Generation

**PROJECT EXPERIENCE**

**LAUREN BOCZEK**

1. MVB BANK MERGER AND ACQUISITION INTEGRATION
2. CO-CHAIR WVU MEDICINE’S CHILDREN’S GALA

**ROBERT DILLON**

3. DESIGN OF WVU ONLINE’S WEBSITES AND ALL VISUAL MEDIANS
4. PREXION’S REGIONAL MARKETING CAMPAIGN DESIGN

**EMANUEL ASHIEDU**

5. MISSOURI STATE HOUSING DEVELOPMENT COMMISSION
6. DESIGNING AND DEVELOPING WEB AND MOBILE APPLICATIONS

**WE BUILT OUR BUSINESS TO DELIVER:**

- Relationships with leading participants in the industries across the landscape.
- Expertise across all aspects of marketing and information technology.
- Resources dedicated to deliver world class results.
EMANUEL ASHIEDU
PROJECT HISTORY

Emanuel has been developing web and mobile apps since 2011 - coupled with analytical and technical skills in gathering system requirements, logical data & process modeling, use case modeling and workflow modeling.

Excellent knowledge of software development methodologies, frameworks, and Software Development Life Cycle (SDLC), with competencies in all phases of systems analysis and understanding of client business technologies and processes. Excellent verbal and written communication skills and the ability to interact professionally with a diverse group, executives, managers, and subject matter experts. He communicates with clarity, verbally and in one-on-one or group situations, and over the telephone.

EXPERIENCES AND SKILLS:

React Js, Angular, VueJs - React Native, Ionic, Xamarin, Flutter - ASP.NET MVC and WebApi - Rest API, GraphQL, Firebase
- PostgreSQL, SQL server, My SQL, MongoDb - Azure and AWS - Sharepoint - Salesforce - Umbraco - Ontraport - Dynamics

SENIOR DEVELOPER (.NET, REACT, REACT-NATIVE, IONIC, FLUTTER, XAMARIN)
Leading a team of developers and resolving technical issues. Extensive experience in similar scope.

MOBILE DEVELOPER
Build amazing hybrid mobile apps using Flutter, Ionic, Xamarin & React Native.

FULL STACK WEB DEVELOPMENT
Specializes in Full Stack Development and Blockchain Web3 Development.
Ngosong Fonkem is a trade compliance lawyer with broad experience in diverse business sectors in the USA and internationally. He has worked on a variety of international trade related issues including US Customs litigation, energy consulting in Southeast Asia, and teaching as a full-time member of the law faculty at the oldest private university in Malaysia. Some of his past experience and project includes the following.

Assisted many large companies with technology and software negotiations across four continents.

Advise and assisted many foreign and domestic companies with market access into the United States and foreign countries.

Assist companies with US Import/Export compliance. Import: Classification, protest, assists, engagement with CBP, import validation audits, duty mitigation/drawbacks, valuation, country of origin, first sale. Export: TAA, ITAR, Trade Sanctions, DFAR, BIS/EAR, etc.

Consulted with companies regarding day-to-day compliance with U.S. trade laws and related audits, investigations, intervention, and civil enforcement proceedings.

Advise large multinational companies on compliance aspects of DoD DFARS 252.204-7012 Safeguarding Covered Defense Information and Cyber Incident Reporting as prescribed in 204.7304(c).

As an inhouse compliance lawyer, worked to build and develop compliance & ethics program defensible under the Federal Sentencing Guidelines.

Provide advice on pre & post acquisition due diligence investigation-FCPA, anti-corruption and anti-kickback laws.

Assisted and provided legal support in legal matters concerning government contracting business tenders. i.e., reviewed and evaluated prime contracts and interagency agreements, provided input to procurement technical direction and advised, reviewed overall business aspects of proposed subcontracts by evaluating proposals in a competitive procurement, reviewing and analyzing audit reports, technical evaluations and subcontracts, gathering and evaluating price and cost data of pre- and post-award procurement actions.

Advised insurance carriers on matters relating to personal injury or tort claims, construction defects, ERISA, third-party subrogation litigation, and general insurance defense. Managed complex civil litigation from intake through final disposition, by developing case strategy, drafting litigation plans and status reports, negotiating settlements, or preparing cases for trial.
LAUREN BOCZEK

PROJECT HISTORY

Lauren Boczek has nearly two decades of experience in the marketing, advertising and promotions sectors. She began her career as a broadcast professional at just 16 with West Virginia Radio Corporation, where she served as a news anchor, executive producer and morning show host on various stations and networks for the company. Lauren went on to graduate from West Virginia University in 2009 with a Bachelor’s Degree from the Perley Issac Reed School of Journalism with concentrations in Public Relations and Political Science.

Following nearly a decade in broadcasting, she was recruited by West Virginia-based MVB Bank. Lauren floated in various roles in retail banking and mortgage lending as the bank expanded, while also serving as Marketing Director for the entire corporation. During her time at MVB, she was involved in two M&As, as well as leading the marketing initiative for the bank’s integration with a Virginia-based mortgage company. Lauren was recruited away from MVB by Wells Fargo in 2014, where she expanded her knowledge in the financial sector by earning her Series 7 (General Securities Representative Qualification) and Series 66 (Uniformed Combined State Law) Licenses. After spending time as a Financial Advisor, Lauren decided to get back to her roots and join L&K Marketing – a family-run advertising agency.

While serving as an account executive with the firm, Lauren returned to MVB Bank as an outside consultant, assisting them in the opening of several more branches. She also managed accounts with car dealerships, various restaurants and physical therapists.

In 2018, Lauren founded her own creative agency, The L Agency, where she serves as Chief Creative Officer. The agency represents clients in a variety of sectors, including restaurants, franchises, retail and public figures. Their services include graphic design, digital marketing, website development and traditional advertising. The L Agency’s sister company, L.A. West, is a promotional supply and design company, spearheaded by Lauren and her business partner, Alexis Lorenze. The duo enjoys designing apparel, staff uniforms, giveaways and more for companies and individuals.

From September through May, Lauren can be found spending her nights and weekends at West Virginia University’s Milan Puskar Stadium and Coliseum. She serves as a Public Address (PA) Announcer for various Mountaineer varsity sports and athletic events, including football, women’s basketball, volleyball and baseball.

In her spare time, Lauren enjoys relaxing on her deck with a glass of wine and a good book.
Jessica concentrates on making decisions in both logical and cautious ways to ensure that I take the best available action. Due to compliance to her own personal standards, she demands a lot from herself and others. She typically shares information, both positive and negative, on a “need to know” basis. She quietly holds her ground. She does so as a direct result of her proven knowledge of facts and details or her evaluation of others. Having determined the specific risks, margins of error, and other variables which significantly influence the desired results, she takes action.

Led multiple concurrent multi-million-dollar projects with dozens of contracting companies and hundreds of personnel through regulatory and reporting hurdles.

Multi concurrent project that consisted of 94 projects bringing them to a Complete, Verifiable, and Tracible (CVT) standard on Meter & Regulation (M&R) stations acquired over the years in West Virginia. The projects’ budgets ranged from $150,000 to $3.5 million, each of which I was able to complete timely while saving Dominion millions on their capital budget.

Led multiple concurrent large operations (between 9 employees to 350 employees) through design, implementation.

Jessica quickly acquires new skills, gaining an understanding of current trends and concepts. As you can see demonstrated through her 15-year career developing from Mining Engineering, to Petroleum Engineering, to Mechanical & Industrial Engineering, to Environmental & Civil Engineering, and to Transportation & Urban Planning. In each role she learned the regulatory aspects of the jobs while teaching others how to navigate, design, and manage. She is a dependable and detail-oriented leader, with a history of delivering quality results with significant cost savings and improved return on investments. She has implemented methods, processes, systems and controls focused on daily, weekly, monthly, and yearly measured activities for a workforce to complete. Strategy and vision to practical application are translated by her.
BOBBY DILLON
PROJECT HISTORY

Serves as lead designer for all WVU Online at West Virginia University, including Summer Term, Winter Intersession, and Online Student Resources.

Manages WVU Online, Summer Term, Winter Intersession, and Online Student Resources websites through content creation, using HTML/CSS to code webpages and create interactive tools.

Applies innovative layout and design expertise to enhance the digital presence via its website, publications and data visualizations.

Designs numerous HTML emails for marketing and recruiting purposes as well as for in-house announcements and updates.

Records and edits multiple marketing videos for WVU Online and Summer Term.

Leads or assists in numerous photoshoots of current students, faculty, professors and graduates that were used for marketing and recruiting purposes.

Designs and created multiple animated online classroom interactions for online courses.

Constructs graphics that are used in online learning courses.

Facilitates workshops teaching the basics of Photoshop to faculty.
John Perry has built and lead partner solutions business for development, construction, building materials, and acquisitions & divestitures for oil and gas companies. He has created and implemented new and organic B2B strategies and strategic partnerships targeting multi-million-dollar companies to develop long-term relationships, source contractors for short and long-term projects, win competitive bids, secure new contracts for companies and ensure state and regulatory compliance. Implements go-to-market and pricing strategies, negotiates contracts and manages client relationships. John has grown and managed client accounts by providing and crafting solutions that drive value.

Generated $20M in new business since 2016 via lease management, construction, land development and labor staffing projects.

Establish strategic partnerships with industry leading companies to create multiple revenue streams. Nurtured relationship – and partnering with – Dan Ryan Builders as exclusive developer to build 85 lots for residential construction. Already secured $1.55M in venture capital and institutional financing for land and development.

Enter new markets and verticals. Increased pipeline 3x for construction companies, generated $250K in sales in the first quarter of opening for Hog Aggregates, and closed nearly $2M in mineral lease and fee acquisitions over 3 years.

Serves as a Member of the American Association of Professional Landmen, the West Virginia Contractors Association in West Virginia and the Marion County Chamber of Commerce. Established separate group for Marion County to create targeted digital marketing and business development strategies for Northcentral West Virginia.