GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE

AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is http://www.gsaadvantage.gov

SCHEDULE TITLE: MAS – MULTIPLE AWARD SCHEDULE

FSC GROUP: PROFESSIONAL SERVICES

CONTRACT NUMBER: 47QRAA22D0046

CONTRACT PERIOD: JANUARY 03, 2022 through JANUARY 02, 2027

For more information on ordering from Federal Supply go to the GSA Schedules page at GSA.gov

CONTRACTOR: BLACKROCK STRATEGY, LLC
2106 Seminole Dr.
Huntsville, AL 35805-3812
Phone number: (256) 808-7563
Fax number: (256) 666-8401
Email: alec@blackrockstrategy.com

CONTRACTOR’S ADMINISTRATION SOURCE: ALEC BIERBAUER
BLACKROCK STRATEGY, LLC
2106 Seminole Dr.
Huntsville, AL 35805-3812
Phone number: (256) 808-7563
Fax number: (256) 666-8401
Email: alec@blackrockstrategy.com

WEBSITE: www.blackrockstrategy.com

BUSINESS SIZE: Small Business

BUSINESS TYPE: Self Certified Small Disadvantaged Business, Veteran Owned Business
CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

<table>
<thead>
<tr>
<th>SIN</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>541690</td>
<td>TECHNICAL CONSULTING SERVICES</td>
</tr>
<tr>
<td>OLM</td>
<td>ORDER LEVEL MATERIALS</td>
</tr>
</tbody>
</table>

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:
(Government net price based on a unit of one)

See attached APPENDIX A – GSA PROPOSED PRICE LIST

541690 – Contract Staff Operations Officer I - $65.42

1c. HOURLY RATES (Services only):
See attached APPENDIX A – GSA PROPOSED PRICE LIST

2. MAXIMUM ORDER*: $1,000,000

NOTE TO ORDERING ACTIVITIES: *If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER: $100.00

4. GEOGRAPHIC COVERAGE: 48 States, DC

5. POINT(S) OF PRODUCTION: N/A

6. DISCOUNT FROM LIST PRICES: GSA Net Prices are shown on the attached GSA Pricelist.

7. QUANTITY DISCOUNT(S): None

8. PROMPT PAYMENT TERMS: 0%; Net 30 Days - Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for
9. FOREIGN ITEMS: Not Applicable

10a. TIME OF DELIVERY: Subject to Task Order

10b. EXPEDITED DELIVERY: Contact Contractor

10c. OVERNIGHT AND 2-DAY DELIVERY: Contact Contractor

10d. URGENT REQUIREMENTS: Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

11. FOB POINT: Destination

12a. ORDERING ADDRESS: Same as Contractor

12b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3

13. PAYMENT ADDRESS: Same as Contractor

14. WARRANTY PROVISION: Not Applicable

15. EXPORT PACKING CHARGES: Not Applicable

16. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): Not Applicable

17. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): Not Applicable

18a. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): Not Applicable

18b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):
19. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): Not Applicable

20. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): Not Applicable

21. PREVENTIVE MAINTENANCE (IF APPLICABLE): Not Applicable

22a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): Not Applicable

22b. Section 508 Compliance for Electronic and Information Technology (EIT): Not Applicable

23. UNIQUE ENTITY IDENTIFIER (UEI) NUMBER: 080941596

24. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Contractor has an Active Registration in the SAM database. Cage Code: 804G1

APPENDIX A LABOR CATEGORY DESCRIPTIONS

APPENDIX B GSA PRICE LIST
APPENDIX A

LABOR CATEGORY DESCRIPTIONS

Program Manager – Level 1

Minimum Education: Bachelor’s Degree

Minimum Experience: 10 yrs

General Summary: Directs the performance of a variety of related projects which may be organized by technology, program or client. Oversees the engineering development and/or application, marketing, and resource allocation within program client base.

Principal Duties and Responsibilities:
- Responsible for the effective management of funds and personnel and is accountable for the quality and timely delivery of all contractual items.
- Operates within client guidance, contractual limitations, and Company business and policy directives. Could serve as focal point of contact with client regarding program activities if assigned as the senior program manager.
- Ensures that all required resources including manpower, production standards, computer time, and facilities are available for program implementation.
- Manages program consisting of multiple projects including project identification, design, development and delivery.
- Maintains program execution based on established broad, general guidance. Responsible for marketing new technology and follow-on business acquisitions.
- Confers with project manager to provide technical advice and to assist with problem resolution.
- May perform other duties as assigned.

Project Lead

Minimum Education: Bachelor’s Degree

Minimum Experience: 8 yrs

General Summary: Manages the team dynamics throughout the performance of a project. Serves as the bridge between the customer and the performance team members. Ensure the team is focused on the project deliverables.
Principal Duties and Responsibilities:

- Responsible for setting the expectations for the team members.
- Plan, budget, and oversees project performance.
- Documents all aspects of the specific project.
- Could work alone or as a part of a team.
- Performs other duties as assigned.

**Subject Matter Expert I**

**Minimum Education:** Bachelor’s Degree

**Minimum Experience:** 20 yrs

**General Description:** Skilled individual who has an acknowledged expertise in the areas of Intelligence, Risk Management, Engineering, Design, Analysis, Test and Evaluation, Acquisition and/or Logistics.

**Principal Duties and Responsibilities:**

- Provides high level expertise and guidance to Program Management in support of specific functional areas of the statement of work.
- Responsible to mid-level customer managers for advising and assisting on program development and execution.

**Contractor Staff Operations Officer I**

**Minimum Education:** Bachelor’s Degree

**Minimum Experience:** 5 yrs

**General Description:** Individual who support operational elements by providing operational research and analysis in support of the client's objective to acquire information to inform decision making and policy.

**Principal Duties and Responsibilities:**

- Support operational requirements through research and analysis in a challenging, fast paced environment.
- Capable of operating with minimal supervision.
- Provide thorough and knowledgeable briefing support on the analysis to management.
- Assist with a full range of operational and support activities for customer requirements.
Contractor Staff Operations Officer II

**Minimum Education:** Bachelor’s Degree

**Minimum Experience:** 10 yrs

**General Description:** Skilled individual who support operational elements by providing operational research and analysis in support of the client's objective to acquire information to inform decision making and policy.

**Principal Duties and Responsibilities:**
- Support operational requirements through research, analysis, and advising in a challenging, fast paced environment.
- Capable of operating independently with minimal supervision.
- Provide thorough and knowledgeable briefings on the analysis to management.
- Manage a full range of operational and support activities for customer requirements.

Contractor Staff Operations Officer III

**Minimum Education:** Bachelor’s Degree

**Minimum Experience:** 15 yrs

**General Description:** Highy skilled individual who supports operational elements by providing operational research and analysis in support of the client's objective to acquire information to inform decision making and policy.

**Principal Duties and Responsibilities:**
- Support operational requirements through research, analysis, and advising in a challenging, fast paced environment.
- Operates independently with minimal supervision.
- Provide thorough and knowledgeable briefings on the analysis to management.
- Manage a full range of operational and support activities for customer requirements.
## APPENDIX B – GSA PRICE LIST - MAS – MULTIPLE AWARD SCHEDULE

**BLACKROCK STRATEGY, LLC.**

<table>
<thead>
<tr>
<th>SIN/SIN(s) Proposed</th>
<th>Labor Category/Service Title</th>
<th>Minimum Education</th>
<th>Minimum Years of Experience (cannot be a range)</th>
<th>Unit of Issue (e.g. Hour, Daily Rate, Task, Sq Ft)</th>
<th>Price Offered to GSA (including IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>541690</td>
<td>Program Manager I</td>
<td>Bachelors</td>
<td>10</td>
<td>Hour</td>
<td>$116.06</td>
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<tr>
<td>541690</td>
<td>Project Lead</td>
<td>Bachelors</td>
<td>12</td>
<td>Hour</td>
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<td>541690</td>
<td>Subject Matter Expert I</td>
<td>Bachelors</td>
<td>20</td>
<td>Hour</td>
<td>$207.70</td>
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<td>541690</td>
<td>Contract Staff Operations Officer I</td>
<td>Bachelors</td>
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<td>Hour</td>
<td>$65.42</td>
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<tr>
<td>541690</td>
<td>Contract Staff Operations Officer II</td>
<td>Bachelors</td>
<td>10</td>
<td>Hour</td>
<td>$78.78</td>
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<tr>
<td>541690</td>
<td>Contract Staff Operations Officer III</td>
<td>Bachelors</td>
<td>15</td>
<td>Hour</td>
<td>$95.49</td>
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</tbody>
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