On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov

Schedule Title: Multiple Award Schedule
Federal Supply Group: Professional Services

Contract Number: 47QRAA22D0095
Contract Period: 05/03/22 – 05/02/27

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contractor: Zero Point, Incorporated
2125 McComas Way, Suite 103
Virginia Beach, VA 23456

Business Size: Service-Disabled Veteran Owned Small Business (SDVOSB)

Telephone: 757-721-6601
FAX Number: 757-721-6602
Web Site: www.zeropointusa.com
E-mail: contracts@zeropointusa.com

Contract Administration: Wesley E. Boyer

Pricelist current through Modification #PA-0001, effective May 3, 2022.
CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541330ENG</td>
<td>541330ENGRC</td>
<td>Engineering Services</td>
</tr>
<tr>
<td>541611</td>
<td>541611RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>611430ST</td>
<td>611430STRC</td>
<td>Security Training</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Pricing Page 5.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Labor Category Descriptions Page 6.

2. Maximum Order: For SIN 541330ENG, 541611 & 611430ST - $1,000,000
   For SIN OLM - $250,000

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Worldwide

5. Point(s) of production (city, county, and state or foreign country):
   Zero Point, Incorporated
   2125 McComas Way, Suite 103
   Virginia Beach, VA 23456

   Operator/Owner: Zero Point, Incorporated
   Plant Office/Address: 1763 Princess Anne Rd, Virginia Beach, VA 23456
   Phone Number: 757-721-6601

   Operator/Owner: Zero Point, Incorporated
   Plant Office/Address: 135 Byrd Street, Southern Pines, NC 28387
   Phone Number: 910-684-0003

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None
8. **Prompt payment terms:** Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. **Foreign items (list items by country of origin):** None

10a. **Time of Delivery (Contractor insert number of days):** Consult with Contractor

10b. **Expedited Delivery.** The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Consult with Contractor

10c. **Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Consult with Contractor

10d. **Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Consult with Contractor

11. **F.O.B Point(s):** Destination

12a. **Ordering Address(es):**

Zero Point, Incorporated
Contracts
ATTN: Lindsey Taylor
2125 McComas Way, Suite 103
Virginia Beach, VA 23456
(P) 757-721-6601 (F) 757-721-6602
contracts@zeropointusa.com

12b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **Payment address(es):**

Zero Point, Incorporated
Finance / Accounting
ATTN: Wesley E. Boyer
2125 McComas Way, Suite 103
Virginia Beach, VA 23456
(P) 757-721-6601 (F) 757-721-6602
wes.boyer@zeropointusa.com

14. **Warranty provision:** Contractor’s Standard Warranty

15. **Export Packing Charges (if applicable):** Not Applicable

16. **Terms and conditions of rental, maintenance, and repair (if applicable):** Not Applicable

17. **Terms and conditions of installation (if applicable):** Not Applicable
18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): Not Applicable

18b. Terms and conditions for any other services (if applicable): Not Applicable

19. List of service and distribution points (if applicable): Not Applicable

20. List of participating dealers (if applicable): Not Applicable

21. Preventive maintenance (if applicable): Not Applicable

22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Unique Entity Identifier (UEI) number: PQPMBSRE78M5

24. Notification regarding registration in System for Award Management (SAM) database: Zero Point, Incorporated is registered in the SAM database.
**GSA Awarded Pricing (w/ IFF)**

SIN 541330ENG, 541611 & 611430ST

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>05/03/22 – 05/02/23</th>
<th>05/03/23 – 05/02/24</th>
<th>05/03/24 – 05/02/25</th>
<th>05/03/25 – 05/02/26</th>
<th>05/03/26 – 05/02/27</th>
</tr>
</thead>
<tbody>
<tr>
<td>541330ENG</td>
<td>Electronics Engineer</td>
<td>$103.40</td>
<td>$107.12</td>
<td>$110.98</td>
<td>$114.98</td>
<td>$119.12</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Engineer (SME)</td>
<td>$180.40</td>
<td>$186.89</td>
<td>$193.62</td>
<td>$200.59</td>
<td>$207.81</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Engineer II</td>
<td>$120.85</td>
<td>$125.20</td>
<td>$129.71</td>
<td>$134.38</td>
<td>$139.22</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Intelligence Analyst</td>
<td>$114.77</td>
<td>$118.90</td>
<td>$123.18</td>
<td>$127.61</td>
<td>$132.20</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Senior Engineer</td>
<td>$122.60</td>
<td>$127.01</td>
<td>$131.58</td>
<td>$136.32</td>
<td>$141.23</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Senior Technician</td>
<td>$99.03</td>
<td>$102.60</td>
<td>$106.29</td>
<td>$110.12</td>
<td>$114.08</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Subject Matter Expert</td>
<td>$120.38</td>
<td>$124.71</td>
<td>$129.20</td>
<td>$133.85</td>
<td>$138.67</td>
</tr>
<tr>
<td>541330ENG</td>
<td>Test Technician</td>
<td>$81.76</td>
<td>$84.70</td>
<td>$87.75</td>
<td>$90.91</td>
<td>$94.18</td>
</tr>
<tr>
<td>541611</td>
<td>Program Manager</td>
<td>$144.74</td>
<td>$149.95</td>
<td>$155.35</td>
<td>$160.94</td>
<td>$166.73</td>
</tr>
<tr>
<td>541611</td>
<td>Project Manager</td>
<td>$112.86</td>
<td>$116.92</td>
<td>$121.13</td>
<td>$125.49</td>
<td>$130.01</td>
</tr>
<tr>
<td>541611</td>
<td>Senior Advisor</td>
<td>$186.06</td>
<td>$192.76</td>
<td>$199.70</td>
<td>$206.89</td>
<td>$214.34</td>
</tr>
<tr>
<td>541611</td>
<td>Senior Project Manager</td>
<td>$131.47</td>
<td>$136.20</td>
<td>$141.10</td>
<td>$146.18</td>
<td>$151.44</td>
</tr>
<tr>
<td>611430ST</td>
<td>Instructor II</td>
<td>$112.86</td>
<td>$116.92</td>
<td>$121.13</td>
<td>$125.49</td>
<td>$130.01</td>
</tr>
<tr>
<td>611430ST</td>
<td>Training Specialist II</td>
<td>$93.31</td>
<td>$96.67</td>
<td>$100.15</td>
<td>$103.76</td>
<td>$107.50</td>
</tr>
</tbody>
</table>

**SCLS Statement:** Zero Point, Incorporated has reviewed clause 52.222-41 The Service Contract Labor Standards (SCLS) of 1965 (formerly known as the Service Contract Act (SCA)) and understands that the SCLS is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to the SCLS due to exemptions for professional employees, this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, we will inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupation code, SCLS labor category titles and the applicable wage determination number.
SIN 541330ENG Labor Category Descriptions

**Electronics Engineer**

**Functional Responsibility:** Demonstrates in-depth knowledge or experience with Test Measurement and Diagnostic Equipment (TMDE) systems. Constructs, tests, and changes related electric components, equipment, products, and services, applying electrical theory and related knowledge. Uses principles and theories of science, engineering, and mathematics to solve technical problems. Provides technical support for testing and analysis activities.

**Minimum Experience:** 5 years  
**Minimum Education:** Bachelors

**Engineer (SME)**

**Functional Responsibility:** Provides engineering, technical, and management support to operate and maintain commercial cellular networks and devices. Supports operational planning efforts to determine impacts and minimize fratricide. Reconfigures the network to function on different technical baselines, supporting multiple testing scenarios and requirements. Provisions devices, adds devices to location registers, and maintains accurate device lists. Perform periodic checks and services for various systems, and document checks in associated service logs. Supports testing and training events.

**Minimum Experience:** 8 years  
**Minimum Education:** Bachelors

**Engineer II**

**Functional Responsibility:** Researches, develops, designs, tests, and analyzes electronic components, products, and systems for commercial, industrial, medical, military, and scientific applications, applying principles and techniques of electronic engineering. Performs technical analysis, test design, develop test plans, and event execution documents. Performs developmental testing, quantitative and qualitative data collection, documents test results, conducts analysis, and draft reports. Documents requirements and lessons learned.

**Minimum Experience:** 5 years  
**Minimum Education:** Bachelors

**Intelligence Analyst**

**Functional Responsibility:** Conducts design and analysis of various circuits to determine device theory of operations, functionality, technical characteristics, capabilities, and limitations. Analyzes and performs non-destructive examination and replications, to identify components, circuit schematics, firmware/software, electrical and mechanical construction. Demonstrates knowledge and familiarity with microcontroller designs.

**Minimum Experience:** 6 years  
**Minimum Education:** Bachelors

**Senior Engineer**

**Functional Responsibility:** Conducts research, plans, designed, develops, analyzes, and tests a variety of electronic equipment and systems using electronic devices and test equipment. Performs technical
analysis, test design, and develops test plans and event execution documents. Conducts developmental testing, document test results, conduct analysis, and draft reports. May support the characterization and development of new techniques.

**Minimum Experience:** 5 years  
**Minimum Education:** Bachelors

### Senior Technician
**Functional Responsibility:** Provides direct analytical support to the Program Manager and works with multiple organizations and entities to examine and analyze all relevant threat information, systems analysis, and other available information using a whole-of-government approach to determine all relevant and useful information pertaining to a given problem set to support emerging concepts of operations. Performs research, collection, and collation of intelligence information, perform assessments and projections, and identify vulnerabilities as part of the analysis process to develop technical reports and briefings, project deliverables, and other finished products. Areas of analysis may include, but not be limited to, processes and systems engineering, intellectual capital, financial transactions, and logistical operations.

**Minimum Experience:** 5 years  
**Minimum Education:** Bachelors

### Subject Matter Expert
**Functional Responsibility:** Provide subject matter expertise in support of comprehensive research, development, test and evaluation (RDT&E) support for related programs. Provides technical, analytical and practical subject matter expertise for designated projects and programs. Evaluates potential science and technologies and their technical risks against the ability to meet operational capability gaps. Utilizes strategic, operational and tactical military input to conduct risk assessments of the operational capability of current DoD systems. Conducts user evaluations of equipment ensuring that sound acquisition processes are applied and adhered to support the fielding of advanced capabilities.

**Minimum Experience:** 8 years  
**Minimum Education:** Associates

### Test Technician
**Functional Responsibility:** Applies advanced electrical and systems engineering principles, theories, and emerging technologies to design and develop materiel solutions and compatibility assessments. Designed, develops, and implements solutions. Develops engineering strategies for future systems, drafts system performance specifications, and assists in the development of system acquisition strategies. Participates in system design reviews, planning meetings, and status reviews. Supports development testing, operational evaluation, and resolution of system functional issues.

**Minimum Experience:** 5 years  
**Minimum Education:** Associates
## Experience & Degree Substitution Equivalencies

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Min Edu</th>
<th>Min Exp</th>
<th>PhD</th>
<th>Master's</th>
<th>Bachelor's</th>
<th>Associate's</th>
<th>High School</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electronics Engineer</td>
<td>Bachelors</td>
<td>5</td>
<td>1</td>
<td>3</td>
<td>5</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Engineer (SME)</td>
<td>Bachelors</td>
<td>8</td>
<td>4</td>
<td>6</td>
<td>8</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Engineer II</td>
<td>Bachelors</td>
<td>5</td>
<td>1</td>
<td>3</td>
<td>5</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Intelligence Analyst</td>
<td>Bachelors</td>
<td>6</td>
<td>2</td>
<td>4</td>
<td>6</td>
<td>8</td>
<td>N/A</td>
</tr>
<tr>
<td>Senior Engineer</td>
<td>Bachelors</td>
<td>5</td>
<td>1</td>
<td>3</td>
<td>5</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Senior Technician</td>
<td>Bachelors</td>
<td>5</td>
<td>1</td>
<td>3</td>
<td>5</td>
<td>7</td>
<td>9</td>
</tr>
<tr>
<td>Subject Matter Expert</td>
<td>Associates</td>
<td>8</td>
<td>2</td>
<td>4</td>
<td>6</td>
<td>8</td>
<td>10</td>
</tr>
<tr>
<td>Test Technician</td>
<td>Associates</td>
<td>5</td>
<td>0</td>
<td>1</td>
<td>3</td>
<td>5</td>
<td>7</td>
</tr>
</tbody>
</table>
SIN 541611 Labor Category Descriptions

Program Manager

**Functional Responsibility:** Identifies requirements for current and future technologies and tactics. Directs studies, conducts analyses, completes assessments and solves complex problems, and makes recommendations. Develops various contract documents, including but not limited to Performance Work Statements, specifications, evaluation of vendor proposals, technical approach assessment, support to the design process, and monitors cost/schedule/technical status. Supports program financial management and program reporting functions to include budget/financial plan development and recommendations, cost and schedule oversight, and project execution and financial plan reviews.

**Minimum Experience:** 8 years
**Minimum Education:** Bachelors

Project Manager

**Functional Responsibility:** Provides management support and planning for infrastructure and infrastructure improvements. Prepares concepts of operations, high level process flows, and supporting tasks to justify material, manpower, and facility requirements for testing and training. Prepares procurement packages, including market research reports, requirements analysis, and development of any site upgrade packages such as Statement of Objectives (SOO) development, performance specifications, and cost analysis. Interfaces with various stakeholders, such as Technical Control, Public Works, Financial Management, and contractor staff. Assists in the surveillance of work performed and measured against schedules and metrics.

**Minimum Experience:** 5 years
**Minimum Education:** Bachelors

Senior Advisor

**Functional Responsibility:** Manages, plans, and coordinates activities of projects to ensure that goals or objectives of projects are accomplished within prescribed time frame and funding parameters. Reviews project plans, budgets, procedures, staffing requirements, and other resource requirements. Provides technical system assessments which involve multivariate analysis based on measured empirical field test data or hypothetical data. Provides expertise in sustaining, supporting and employing materiel solution. Develops operational risk assessments and establishes work plans.

**Minimum Experience:** 10 years
**Minimum Education:** Masters

Senior Project Manager

**Functional Responsibility:** Provides independent technical advice. Studies and analyzes topics deemed critical and provides and recommendations for capability improvement.

**Minimum Experience:** 10 years
**Minimum Education:** Bachelors
## Experience & Degree Substitution Equivalencies

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Min Edu</th>
<th>Min Exp</th>
<th>PhD</th>
<th>Master's</th>
<th>Bachelor's</th>
<th>Associate's</th>
<th>High School</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Manager</td>
<td>Bachelors</td>
<td>8</td>
<td>4</td>
<td>6</td>
<td>8</td>
<td>10</td>
<td>12</td>
</tr>
<tr>
<td>Project Manager</td>
<td>Bachelors</td>
<td>5</td>
<td>1</td>
<td>3</td>
<td>5</td>
<td>7</td>
<td>9</td>
</tr>
<tr>
<td>Senior Advisor</td>
<td>Masters</td>
<td>10</td>
<td>8</td>
<td>10</td>
<td>12</td>
<td>14</td>
<td>16</td>
</tr>
<tr>
<td>Senior Project Manager</td>
<td>Bachelors</td>
<td>10</td>
<td>6</td>
<td>8</td>
<td>10</td>
<td>12</td>
<td>14</td>
</tr>
</tbody>
</table>
SIN 611430ST Labor Category Descriptions

Instructor II

**Functional Responsibility:** Provides subject matter expertise and instruction. Plans, organizes, manages, and conducts effective classroom, laboratory and practical instruction in support of tactics, techniques and procedures. Manages training resources, such as role players, equipment, training aids, etc. Proctors blocks of instruction and ensure that personnel are providing the appropriate course materiel required to meet mission objectives. Maintains a thorough working knowledge of isotope transportation, storage, handling, practical exercise usage and accountability.

**Minimum Experience:** 5 years
**Minimum Education:** Bachelors

Training Specialist II

**Functional Responsibility:** Develops curriculum/train-the-trainer support material, and provide training to operational units on system compatibility and interoperability. Supports Train-the Trainer program. Reviews and validates Original Equipment Manufacturer (OEM) training materials, and prepare finalized course material. Updates and maintains configuration control of the training products.

**Minimum Experience:** 5 years
**Minimum Education:** Bachelors

**Experience & Degree Substitution Equivalencies**

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Standard Qualifications</th>
<th>Substitution</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Min Edu</td>
<td>Min Exp</td>
</tr>
<tr>
<td>Instructor II</td>
<td>Bachelors</td>
<td>5</td>
</tr>
<tr>
<td>Training Specialist II</td>
<td>Bachelors</td>
<td>5</td>
</tr>
</tbody>
</table>