Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services    FSC Class:

Contract number: 47QRAA22D009C

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period: May 6, 2022 – May 5, 2027

Potomac Analysis Corporation
9302 Prescott Ave
Manassas, VA 20110
Phone: 571-432-6873

Contract Administrator
Robert Brooks
9302 Prescott Ave
Manassas, VA 20110
Phone: 571-432-6873
joshbrooks@potomacanalysis.com

Business size: Small Business

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials (OLM’s)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 5

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Page 4

2. Maximum order:

<table>
<thead>
<tr>
<th>SINs</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

3. Minimum order: $100

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country):

Potomac Analysis Corporation
9302 Prescott Ave
Manassas, VA 20110

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts: None
8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. (Contractor insert number of days.) Contact Contractor

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es).

Potomac Analysis Corporation
9302 Prescott Ave
Manassas, VA 20110

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es).

Potomac Analysis Corporation
9302 Prescott Ave
Manassas, VA 20110

14. Warranty provision. Not Applicable

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable
21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Data Universal Number System (DUNS) number: LSAWR8QNEA44

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

| Special Item No. 541611 - Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services |
|-------------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Operations Research Analyst IV | $180.05 | $184.55 | $189.16 | $193.89 | $198.74 |
| Operations Research Analyst III | $162.57 | $166.63 | $170.80 | $175.07 | $179.45 |
| Operations Research Analyst II | $152.45 | $156.26 | $160.17 | $164.17 | $168.27 |
| Military Analyst -2 | $127.62 | $130.81 | $134.08 | $137.43 | $140.87 |
| Military Analyst -3 | $136.59 | $140.00 | $143.50 | $147.09 | $150.77 |
| Military Analyst -4 | $156.86 | $160.78 | $164.80 | $168.92 | $173.14 |
POTOMAC ANALYSIS CORPORATION

Labor Category Descriptions
SIN 541611 - Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services

Potomac Analysis Corporation offers the following Labor Category Descriptions:

Commercial Job Title: Operations Research Analyst IV
Functional Responsibility: Applies mastery level skill in advanced analytical, mathematical, or statistical techniques related to statistical analysis, parametric and non-parametric analysis, compute modeling, simulation, decision theory, mathematical programming, regression analysis, and economic analysis. Serves as a senior analyst in an analysis cell responsible for developing analytical models and methods. Advises other operations research analysts, scientists, or engineers on techniques best suited for analyzing their problems.
Minimum Education/General Experience: PhD from an accredited college or university in Operations Research plus three years of task related experience
Equivalency: Masters from an accredited college or university in Operations Research plus ten years of task related experience.

Commercial Job Title: Operations Research Analyst III
Functional Responsibility: Applies mastery level skill in advanced analytical, mathematical, or statistical techniques related to statistical analysis, parametric and non-parametric analysis, compute modeling, simulation, decision theory, mathematical programming, regression analysis, and economic analysis. Serves as a senior analyst in an analysis cell responsible for developing analytical models and methods. Advises other operations research analysts, scientists, or engineers on techniques best suited for analyzing their problems.
Minimum Education/General Experience: Masters from an accredited college or university in Operations Research plus five years of task related experience
Equivalency: Bachelors degree from an accredited college or university in operations research plus ten years of task related experience.

Commercial Job Title: Operations Research Analyst II
Functional Responsibility: Applies complex, up-to-date analytical, mathematical, or statistical principles and practices. Conducts background research, collecting and reducing data, displaying data for analysis, formulating mathematical expressions, and drawing conclusions. Leads a segment of a larger study or project, or responsible for overall management of smaller project.
Minimum Education/General Experience: Masters from an accredited college or university in Operations Research
Equivalency: Bachelors degree from an accredited college in operations research; or a Bachelors degree from an accredited college in Engineering (usually Industrial Engineering), Science, Economics, Mathematics, Statistics, or Management Science plus 5 years of task related experience

Commercial Job Title: Military Analyst -2:
Functional Responsibility: Serves as a subject matter expert for military operations to include planning, analysis, and lesson-learned development. Expected to be able to assist in defense
strategic policy alternative studies, tabletop exercises and Defense Planning Scenario simulations.
Assists in developing and preparing briefs
Minimum Education/General Experience: Bachelor's Degree and at least 10 years military experience, with at least 3 years on a military staff.

Commercial Job Title: Military Analyst -3:
Functional Responsibility: Serves as a subject matter expert for military operations to include planning, analysis, and lesson-learned development. Expected to be able to assist in defense strategic policy alternative studies, tabletop exercises and Defense Planning Scenario simulations. Assists in developing and preparing briefs
Minimum Education/General Experience: Masters Degree or equivalent experience and at least 10 years military experience, with at least 3 years on a military staff.

Commercial Job Title: Military Analyst -4:
Functional Responsibility: Serves as a subject matter expert for military operations to include planning, analysis, and lesson-learned development. Expected to be able to lead defense strategic policy alternative studies, tabletop exercises and Defense Planning Scenario simulations. Assists in developing and preparing briefs. Must possess good oral and written communication skills for direct client interface.
Minimum Education/General Experience: Masters Degree or equivalent experience and at least 15 years military experience, with at least 3 years on a military staff.