GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services        FSC Class: Leave Blank
Contract number: 47QRAA22D00AZ

Contract period: June 07, 2022 to June 06, 2027

Hana Industries, Inc.
841 Bishop Street, Suite 1050
Honolulu, HI 96813

Phone: 808-522-7278
Contractor’s internet address/web site where schedule information can be found:
www.huiohanapono.com

Contract administration source
Troy A.K. Cooper
tcooper@thehanagroup.com
808-522-7278

Business size: Other than Small

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Prices Shown Herein are Net (discount deducted)
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CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611 / RC / STLOC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>561612 / RC / STLOC</td>
<td>Protective Service Occupations</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 6

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Page 6

2. Maximum order:

<table>
<thead>
<tr>
<th>SINs</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>$1,000,000.00</td>
</tr>
<tr>
<td>561612</td>
<td>$250,000.00</td>
</tr>
</tbody>
</table>

3. Minimum order: $100


5. Point(s) of production (city, county, and State or foreign country). 841 Bishop Street, Suite 1050 Honolulu, HI 96813

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts:
   - 0.5% off for each task order or Blanket Purchase Agreement (BPA) with an awarded value that meets or exceeds $500,000 to $749,000.
   - 0.75% off for each task order or Blanket Purchase Agreement (BPA) with an awarded value that meets or exceeds $750,000 to $999,000.
   - 1.0% off for each task order or Blanket Purchase Agreement (BPA) with an awarded value that meets or exceeds $1,000,000.
8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days.


10a. Time of delivery. (Contractor insert number of days.) Contact Contractor.

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor.

10c. Overnight and 2-day delivery. Contact Contractor.

10d. Urgent Requirements. Contact Contractor.

11. F.O.B. point(s). Destination.

12a. Ordering address(es). 841 Bishop Street, Suite 1050, Honolulu, HI 96813.

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). Ordering Address.


15. Export packing charges, if applicable. Not Applicable.

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable.

17. Terms and conditions of installation (if applicable). Not Applicable.

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable.

18b. Terms and conditions for any other services (if applicable). Not Applicable.

19. List of service and distribution points (if applicable). Not Applicable.

20. List of participating dealers (if applicable). Not Applicable.


22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable.
22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov. Not Applicable.

23. Unique Entity Identifier (UEI) number. VWSYBMR2S2K1

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM.
## GSA OFFERINGS

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>GSA PRICE + IFF 2022</th>
<th>GSA PRICE + IFF 2023</th>
<th>GSA PRICE + IFF 2024</th>
<th>GSA PRICE + IFF 2025</th>
<th>GSA PRICE + IFF 2026</th>
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<tbody>
<tr>
<td>541611</td>
<td>Project Manager</td>
<td>$62.75</td>
<td>$64.44</td>
<td>$66.18</td>
<td>$67.97</td>
<td>$69.81</td>
</tr>
<tr>
<td>561612</td>
<td>Shift Supervisor</td>
<td>$51.45</td>
<td>$52.84</td>
<td>$54.27</td>
<td>$55.74</td>
<td>$57.24</td>
</tr>
<tr>
<td>561612</td>
<td>Armed Guard (Guard II)**</td>
<td>$56.10</td>
<td>$57.61</td>
<td>$59.17</td>
<td>$60.77</td>
<td>$62.41</td>
</tr>
<tr>
<td>561612</td>
<td>Unarmed Guard (Guard I)**</td>
<td>$38.79</td>
<td>$39.84</td>
<td>$40.92</td>
<td>$42.02</td>
<td>$43.15</td>
</tr>
<tr>
<td>561612</td>
<td>Security Escort (Escort / Access Control)**</td>
<td>$46.64</td>
<td>$47.90</td>
<td>$49.19</td>
<td>$50.52</td>
<td>$51.88</td>
</tr>
</tbody>
</table>

### Labor Category Description

**Project Manager**

The Project Manager requires a minimum of five (5) years of experience in project management from transition, execution and close-out; expertise in management and control of funds and resources using complex reporting mechanisms; and demonstrated capability in managing multi-task contracts and subcontracts of various types and complexity. Able to interpret written policies, set priorities, and analyze complex issues. The Project Manager shall have a bachelor’s degree in any field of study or have substantial and verifiable law enforcement, military or business management experience, which demonstrates individual’s capacity to effectively manage a security force and contract/task order equivalent to scope, magnitude, and complexity as may be required. The Project Manager serves as the Company’s point of contact with the government Contracting Officer and/or the Contracting Officer’s Representative with the authority to make decisions on all matter relating to contract performance. The Project Manager is responsible for all security operations including Security Guard, Access Control, Badge and Pass Operations and Security Operations Center. Consistent with all contract requirements, the Project Manager is responsible for developing and assigning work schedules; managing personnel matters; maintaining budget discipline; preparing, reviewing and submitting required deliverables. The Project Manager shall be responsible for implementing the Company Quality Control Program to ensure compliance with of all project performance objectives and customer expectations. A security clearance may be required. Minimum Education: Bachelors; Years of Experience: 5

**Shift Supervisor**

The Shift Supervisor requires a minimum of three (3) years of security experience and one (1) year supervisory experience with a private security organization, law enforcement or the military. Must successfully complete a background investigation, including criminal and employment checks as well as a drug screening. Possesses a working knowledge of safety procedures and OSHA regulations. Able to implement shift schedules. Reflects a personality and temperament that promotes positive interactions with the public. The Shift Supervisor shall have a high school diploma or GED and have law enforcement, military or business management experience which demonstrates individual’s capacity to Minimum Education: High School; Years of Experience: 3
<table>
<thead>
<tr>
<th>Labor Category Title</th>
<th>Labor Category Description</th>
<th>Minimum Education</th>
<th>Minimum Years of Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Armed Guard (Guard II) **</td>
<td>Effectively manage a security force equivalent to scope and magnitude as may be required. The Shift Supervisor reports to a Site Manager or Project Manager. Responsibilities include supervising performance of assigned shift personnel, reviewing shift logs and reports; inspecting equipment assigned to security personnel to include their physical appearance and uniform. Meets agency and State firearms qualification requirements semi-annually. A security clearance may be required.</td>
<td>High School</td>
<td>0</td>
</tr>
<tr>
<td>Unarmed Guard (Guard I) **</td>
<td>The Armed Guard requires successful completion of a background investigation, including criminal and employment checks as well as a drug screening. Must have good interpersonal skills and present a neat and professional appearance. The Armed Guard position requires high school diploma or GED; must complete and maintain all local and state certification requirements for an Armed Guard position; must successfully complete a firearms qualification program semi-annually. May require demonstrating ongoing physical fitness. The Armed Guard is responsible for maintaining the safety and security of the facility and personnel; duties include, but are not limited to, preventing unauthorized entry and/or any attempted unauthorized entry; conducting random inspections to ensure unauthorized material is not taken in nor taken out of the facility; providing immediate response to medical, fire and security emergencies and situations; conducting roving patrols, monitoring surveillance equipment and conducting magnetometer screening. An Armed Guard must exercise sound judgment and discretion in dealing with emergent situations. Additional duties may include working in the Visitor Control Center and/or Security Operations Center. A security clearance may be required</td>
<td>High School</td>
<td>0</td>
</tr>
<tr>
<td>Security Escort (Escort / Access</td>
<td>Security Escorts requires a High School Diploma or GED, are able to stand/sit for long periods of time, must be able to walk long distances, and work in both indoor and outdoor environments. Security Escorts must possess professional demeanor, excellent customer service and interpersonal skills and are detail oriented.</td>
<td>High School</td>
<td>0</td>
</tr>
</tbody>
</table>
**Security Escort (Escort / Access Control)**  

All Security Escorts are required to complete Security Escort training and are required to successfully complete a background investigation and/or obtain the applicable clearance level and successfully complete all pre-employment testing. The Security Escort is responsible for ensuring the safety and security of the protected facility by preventing inadvertent disclosures or breaches of security. The Security Escort is primarily responsible for escorting uncleared individuals (visitors, vendors, staff etc.) who do not have the appropriate security clearances and/or access authorization into designated secured locations (SCIF, buildings, offices, rooms, facilities etc.) and monitors their movements while in the secure areas according to the SOP of the site. Escorts are trained for numerous contingencies and possess strong situational awareness and keen observation skills. Additional duties may require working in the Visitor Control Center; the duties include verifying visitor clearance and identity, issuing visitor badges according to appropriate clearance level and maintaining accountability of all visitor badges.

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**Service Contract Labor Standards Matrix:**

<table>
<thead>
<tr>
<th>SCLS Eligible Contract Labor Category/Fixed Price Service</th>
<th>SCLS Equivalent Code Title</th>
<th>WD Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unarmed Guard (Guard I)</td>
<td>27101 - Guard I</td>
<td>2015-5689</td>
</tr>
<tr>
<td>Armed Guard (Guard II)</td>
<td>27102 - Guard II</td>
<td>2015-5689</td>
</tr>
<tr>
<td>Security Escort (Escort / Access Control)</td>
<td>27101 - Guard I</td>
<td>2015-5689</td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (***) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).
COMPANY INFORMATION

Hana Industries, Inc. is a company based out of 485 Devon Park Drive, Wayne, Pennsylvania and also 841 Bishop street Honolulu, Hawaii United States.

Safeguarding our countries’ facilities and landmarks is a core focus for Hana Industries. Through its ownership under the Native Hawaiian Organization (NHO), Hui O Hana Pono, Hana Industries has earned valuable experience providing a wide variety of armed and unarmed physical security support solutions for military, government, and civilian personnel in classified and unclassified environments, across the country.

Able to leverage the resources and management experience of all affiliated companies under the NHO, Hana Industries has developed a team of highly skilled security professionals able to proudly, and efficiently represent our Customer and the Hana Team. This sense of purpose fosters a commitment to excel above and beyond our Customer’s expectations.

Hana provides a wide range of security and access control services, including:

- Armed and Unarmed Access and Intrusion Control
- Gated, Fixed, and Roving Patrols
- Emergency Response Teams and Surge Support
- Key Control and Sensitive Area Access Control
- Security Operations Command Service
- Escorting Service in SCIF Environments
- Visitor Control Center, Badge, and ID Services
- Incident Response and Investigations