GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

THE OBSCIDION GROUP, LLC

Multiple Award Schedule (MAS)
Authorized Federal Supply Schedule Price List

FCS Group: Professional Services

Contract Number: 47QRAA22D00BJ

Contract Period: June 22, 2022 – June 21, 2027

The Obscidion Group, LLC
306 Silver Glade Place
Rockville, MD 20850
Phone: 240-731-7112

Email: ewilliams@obscidion.com
https://obscidion.com

Contract Administrator: Eric Williams

Business Size: Small
Economically Disadvantaged Minority Owned Business
Contents
Introduction ........................................................................................................................................3
Business and Management Consulting Services (SIN 522310, SIN 541219, SIN 541611) ........3
Customer Information .......................................................................................................................4
Labor Category Descriptions ............................................................................................................5
Service Contract Labor Standards .....................................................................................................9
Introduction

The Obscidion Group, LLC, is a business and management consultancy whose mission is to provide organizations with measurable, sustainable, and tangible business results. We specialize in providing the executive advisory and organizational development services organizations need to achieve their strategic performance objectives. Our services include:

- Program Review & Development
- Program/Project Management
- Strategic Planning
- Performance Management
- Program Planning, Budgeting & Execution
- Acquisition Support
- Strategic Advisory & Assistance
- IT Strategy & Governance
- Portfolio Management/Analysis
- Business Process Re-Engineering
- Data Analytics and Modeling
- Special Studies & Analyses

We support our client organizations by gathering data and subsequently exploring, measuring, and shaping issues that impact performance. Our analysis-driven recommendations steer our client’s towards higher performance, increased stakeholder satisfaction, and achieved objectives.

Organizations seek strategic partners that possess the skills and expertise to advance their goals and mission. Strategic partners must possess proven management expertise to drive the scope of mission requirements in a way that will be effective, efficient, and predictable for the array of internal and external stakeholders. Partners must be able to liaise with stakeholders, impacted communities, and subject matter experts to resolve issues, set priorities, and communicate while developing strong relationships. This represents Obscidion’s core competency.

We believe that business strategy is best enabled through the meaningful alignment of strategy, organization, business process, and technology. Organizations require solutions that have a long-term impact. Obscidion works in partnership with clients to identify and seize opportunities to enhance efficiency, streamline operations, and improve performance. The collective capabilities of our team coupled with our ability to work with all levels of organizational execution enable us to transform a strategic vision into reality for our clients. The Obscidion Group provides mission support through an array of business services; bringing innovative thinking, strong facilitation skills, proven strategic frameworks, and implementation capabilities to our clients.

Business and Management Consulting Services (SIN 522310, SIN 541219, SIN 541611)

The Obscidion Group has been selected to provide Management and Financial Consulting solutions under SINs 522310, 541219 and 541611. These SINs allow us to perform a wide variety of advisory services. These consulting services may include providing expert advice, assistance, guidance, or counseling in support of agencies' management, organizational, and business improvement efforts. This may also include studies, analyses and reports documenting any proposed developmental, consultative or implementation efforts.
Customer Information

1a. Table of awarded special items number(s) with appropriate cross-reference to item descriptions and award price(s).

<table>
<thead>
<tr>
<th>SIN</th>
<th>Description</th>
<th>Large Category</th>
<th>Subcategory</th>
</tr>
</thead>
<tbody>
<tr>
<td>541219</td>
<td>Budget and Financial Management Services</td>
<td>Professional Services</td>
<td>Financial Services</td>
</tr>
<tr>
<td>541611</td>
<td>Management and Financial</td>
<td>Professional Services</td>
<td>Business</td>
</tr>
<tr>
<td>522310</td>
<td>Financial Advising, Loan Servicing and Asset Management Services</td>
<td>Professional Services</td>
<td>Financial Services</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. **Not Applicable**

1c. Labor Category hourly rate, job titles, experience, functional responsibility, and education.

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>Principal Consultant</td>
<td>$217.50</td>
<td>$222.94</td>
<td>$228.51</td>
<td>$234.23</td>
<td>$240.08</td>
</tr>
<tr>
<td>Program/Project Manager</td>
<td>$145.18</td>
<td>$148.81</td>
<td>$152.52</td>
<td>$156.33</td>
<td>$160.24</td>
</tr>
<tr>
<td>Management Consultant</td>
<td>$131.94</td>
<td>$135.23</td>
<td>$138.62</td>
<td>$142.09</td>
<td>$145.64</td>
</tr>
<tr>
<td>Financial Analyst</td>
<td>$122.17</td>
<td>$125.22</td>
<td>$128.35</td>
<td>$131.56</td>
<td>$134.84</td>
</tr>
<tr>
<td>Budget Analyst</td>
<td>$75.00</td>
<td>$76.88</td>
<td>$78.80</td>
<td>$80.78</td>
<td>$82.79</td>
</tr>
<tr>
<td>Analyst</td>
<td>$75.00</td>
<td>$76.88</td>
<td>$78.80</td>
<td>$80.78</td>
<td>$82.79</td>
</tr>
</tbody>
</table>
Labor Category Descriptions

**Principal Consultant (SIN: 522310, 541219, 541611)**

**Functional Role/Responsibilities:**
- Interacts with government management and executives
- Provides oversight on multiple client engagement.
- Provides high-level direction and independent quality reviews of program and deliverables.
- Demonstrates deep expertise in areas of strategy, operations and organizational transformation.
- Provides thought leadership to multiple client teams and consultants.
- Performs tiger team reviews to ensure the quality of consultant analysis and client deliverables.

**Minimum/General Experience:** Master’s degree with demonstrated Project Management experience or formal training related to technical or management experience. Has at least eight years of experience managing/supervising multiple projects.

**Allowable substitutions based on education and experience:**
- Six (6) years of experience (in addition to minimum experience requirements) may be substituted for a Master’s degree.

**Project Manager (SIN: 522310, 541219, 541611)**

**Functional Role/Responsibilities:**
- Leads project team manages scope, budget, schedule, and performance. Responsible for work standards, reviewing work discrepancies, supervising personnel, and communicating policies, purposes and goals of the organization to the project team.
- Achieves key project outcomes by using deep knowledge and expertise to lead the development of strategic plans and business cases, organizational transformation projects, process improvement initiatives, and change management activities.
- Facilitates working sessions and meetings with senior government managers and officials, prepares briefings and reports on policy and works closely with government counterparts to ensure project objectives are achieved.
- Works with government personnel to assure high-quality work is delivered on time and contractual obligations are met.

**Minimum/General Experience:** A bachelor’s degree with demonstrated Project Management experience or formal training related to technical or management experience. Has at least six (6) years of experience managing/supervising multiple projects.
Management Consultant (SIN: 522310, 541219, 541611)

Functional Role/Responsibilities:
- Manage analysis of data to identify strategy, operations and technology improvements
- Conduct benchmarking and best-practices analysis
- Document customer specifications and interact with other support groups to apply to understand of customer’s business
- Plan and lead components of customer projects
- Anticipate, research, identify, and develop solutions to customer problems
- Initiate measures to eliminate non-value-added activities through process improvement
- Act as a liaison between customers and other support groups to identify business processes, systems and product requirements
- Leverage a good knowledge of the consulting process and honed problem-solving abilities through experience and training
- Identify potential issues and roadblocks in a project and bring them to the attention of the team management to resolve them quickly and efficiently

Minimum/General Experience: Bachelor’s degree and six (6) years of related experience.

Financial Analyst (SIN: 522310, 541219, 541611)

Functional Role/Responsibilities:
- Improves financial status by analyzing results; monitoring variances; identifying trends; recommending actions to management.
- Reconciles transactions by comparing and correcting data.
- Maintains database by entering, verifying, and backing up data.
- Responsible for tracking organizational financial performance against a plan
- Analyzes business performance and market conditions to create forecasts, and helps senior management make tactical and strategic decisions by providing periodic reports.

Minimum/General Experience: Master’s degree and six (6) years of related experience.
2. Maximum order: $1,000,000

3. Minimum order: $100

4. Geographic coverage (delivery area): **Worldwide**

5. Point(s) of production (city, county, and State or foreign country).

   The Obscidion Group, LLC
   306 Silver Glade Place
   Rockville, MD 20850

7. Quantity discounts. None

8. Prompt payment terms. Information for Order Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. Contact Contractor

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es).

   The Obscidion Group, LLC
   306 Silver Glade Place
   Rockville, MD 20850

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es).

   The Obscidion Group, LLC
   306 Silver Glade Place
   Rockville, MD 20850

14. Warranty provision. Standard Commercial Warranty Terms & Conditions

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable
21. Preventive maintenance (if applicable). **Not Applicable**

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). **Not Applicable**

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. **Not Applicable**

23. Unique Entity Identifier (UEI) Number. **NN9JLMJMWZZ4**

24. Notification regarding registration in System for Award Management (SAM) database. **The Obscidion Group, LLC is registered and active in SAM**

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.