On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

MULTIPLE AWARD SCHEDULE

<table>
<thead>
<tr>
<th>FEDERAL SUPPLY GROUP:</th>
<th>Professional Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>FSC CLASS:</td>
<td></td>
</tr>
<tr>
<td>CONTRACT NUMBER:</td>
<td>47QRAA22D00C8</td>
</tr>
<tr>
<td>CONTRACT PERIOD:</td>
<td>July 8, 2022 - July 7, 2027</td>
</tr>
</tbody>
</table>

CONTRACTOR:

JONAHTEN, LLC
9942 BROADSWORD DRIVE,
BRISTOW, VIRGINIA 20136
PHONE – (703) 832-6352
FAX – (703) 361-0198
E-MAIL – JLSPRUILL@JONAHTEN.COM
WEBSITE - https://sites.google.com/aerialsvp.com/jonahten

CONTRACT ADMINISTRATION SOURCE:

JOHN L SPRUILL
9942 BROADSWORD DRIVE
BRISTOW, VIRGINIA 20136
PHONE – (703) 832-6352
FAX – (703) 361-0198
E-MAIL – JLSPRUILL@JONAHTEN.COM

BUSINESS SIZE: SMALL BUSINESS

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.
1A. TABLE OF AWARDED SPECIAL ITEMS NUMBERS (SIN)

<table>
<thead>
<tr>
<th>SIN</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>ORDER LEVEL MATERIALS</td>
</tr>
</tbody>
</table>

1B. LOWEST PRICED MODEL NUMBER AND PRICE FOR SIN:  See awarded pricelist.

1C. HOURLY RATES:  See awarded pricelist.

2. MAXIMUM ORDER: $1,000,000.00

NOTE:  If the best value selection places you over the Maximum order identified in this catalog / price list, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER: $100.00


5. POINT OF PRODUCTION: Virginia

6. DISCOUNT FROM LIST PRICES: Government Net Prices (discounts already deducted.).

7. QUANTITY DISCOUNT: Additional 8% discount for orders greater than $200,000.00.

8. PROMPT PAYMENT TERMS. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions - 0%, Net 30 Days.

9. FOREIGN ITEMS: N/A

10A. TIME OF DELIVERY: To Be Determined at the Task Order level.

10B. EXPEDITED DELIVERY: To Be Determined at the Task Order level.

10C. OVERNIGHT AND 2-DAY DELIVERY: To Be Determined at the Task Order level.

10D. URGENT REQUIREMENTS: To Be Determined at the Task Order level.


12A. ORDERING ADDRESS:
CUSTOMER INFORMATION

JONAHTEN, LLC
9942 BROADSWORD DRIVE
BRISTOW, VIRGINIA 20136-2607

12B. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. PAYMENT ADDRESS: Same as "CONTRACTOR"


15. EXPORT PACKING CHARGES: N/A

16. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): N/A

17. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A

18A. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): N/A

18B. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): N/A

19. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A

20. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A

21. PREVENTATIVE MAINTENANCE (IF APPLICABLE): N/A

22A. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

22B. SECTION 508 COMPLIANCE INFORMATION: N/A

23. UNIQUE ENTITY IDENTIFIER (UEI): F4FQNQF7FXK9

24. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT(SAM) DATABASE: JONAHTEN is registered and active in the SAM Database
### GSA Awarded Rates

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category Title</th>
<th>Contractor Site or Gov’t Site</th>
<th>GSA Price w/IFF (07/08/22 – 07/07/23)</th>
<th>GSA Price w/IFF (07/08/23 – 07/07/24)</th>
<th>GSA Price w/IFF (07/08/24 – 07/07/25)</th>
<th>GSA Price w/IFF (07/08/25 – 07/07/26)</th>
<th>GSA Price w/IFF (07/08/26 – 07/07/27)</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Business Process Consultant</td>
<td>Both</td>
<td>$137.93</td>
<td>$141.65</td>
<td>$145.47</td>
<td>$149.40</td>
<td>$153.43</td>
</tr>
</tbody>
</table>

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
CUSTOMER INFORMATION

Labor Category Description

**JOB TITLE:** Business Process Consultant

**DETAILED POSITION DESCRIPTION AND FUNCTIONAL RESPONSIBILITIES** Functional expert working in the state and federal government space providing support with process mapping, program management, strategic planning, and process improvement to many of the critical business processes. Trained expert in the application of Lean Six Sigma (LSS) methods and tools in the improvement of critical business processes.

**MINIMUM EDUCATION LEVEL:** Bachelors or equivalent certification experience

**MINIMUM YEARS OF EXPERIENCE:** 10