



**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!TM, a menu- driven database system. The INTERNET address for GSA Advantage!TM is: <http://www.GSAAdvantage.gov>.

**Multiple Award Schedule
Federal Supply Group: Professional Services**

Cypress Resources, Inc.
3947 Cypress Dr
Vestavia, AL 35243
205-588-4080
<http://www.cypressresources.com>

Nick Guest
205-588-4080
nguest@cypressresources.com

Contract Number: 47QRAA22D00D1

Period Covered by Contract: July 26, 2022 through July 25, 2027

Small Woman Owned Disadvantage Business

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at www.gsa.gov



CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	SIN Description
541611	Management and Financial Consulting, Acquisition and Grants Management
541690	Technical Consulting Services
OLM	Order Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or an other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
Not Applicable

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

See pages 5

2. Maximum Order: \$1,000,000

3. Minimum Order: \$100.00

4. Geographic Coverage (delivery Area): 48 States, DC

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Discount from list prices or statement of net price: All pricing represents net prices, discount deducted.



7. Quantity discounts:

- 1% for task orders between \$50,000 - \$99,999
- 2% for task orders between \$100,000 - \$249,999
- 3% for task orders between \$250,000 or above

8. Prompt payment terms: Net 30 Days: Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin): None

10a. Time of Delivery (Contractor insert number of days): Specified on the Task Order

10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor

11. F.O.B Points(s): Destination

12a. Ordering Address(es): Same as Contractor

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.



13. **Payment address(es):** Same as company address
14. **Warranty provision:** Contractor's standard commercial warranty.
15. **Export Packing Charges (if applicable):** N/A
16. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
17. **Terms and conditions of installation (if applicable):** N/A
- 18a. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 18b. **Terms and conditions for any other services (if applicable):** N/A
19. **List of service and distribution points (if applicable):** N/A
20. **List of participating dealers (if applicable):** N/A
21. **Preventive maintenance (if applicable):** N/A
- 22a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 22b. **Section 508 Compliance for Electronic and Information Technology (EIT):** If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/: N/A
23. **Unique Entity Identifier (UEI) number:** JKJYQGEMHMU4
24. **Notification regarding registration in System for Award Management (SAM) database:** Registered

Price List

Labor Category	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5
	July 25 2022 – 2023	July 25 2023 – 2024	July 25 2024 – 2025	July 25 2025 – 2026	July 25 2026 – 2027
Strategy Executive	\$420.53	\$433.15	\$446.15	\$459.53	\$473.31
Strategy Management Lead	\$336.43	\$346.53	\$356.93	\$367.64	\$378.67
Strategy Solution Architect	\$269.15	\$277.22	\$285.53	\$294.10	\$302.92
Strategy Project Lead	\$215.31	\$221.77	\$228.42	\$235.27	\$242.33
Strategy Senior Consultant	\$172.25	\$177.42	\$182.74	\$188.22	\$193.87
Strategy Analyst	\$137.80	\$141.93	\$146.20	\$150.58	\$155.10
Program Design SME	\$269.15	\$277.22	\$285.53	\$294.10	\$302.92
Lead Knowledge Analyst	\$215.31	\$221.77	\$228.42	\$235.27	\$242.33
Knowledge Analyst	\$137.80	\$141.93	\$146.20	\$150.58	\$155.10
Senior Data Analyst	\$172.25	\$177.42	\$182.74	\$188.22	\$193.87
Data Analyst	\$137.80	\$141.93	\$146.20	\$150.58	\$155.10

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

Labor Categories:

Title	Labor Category/Service Description	Minimum Education	Years of Experience	Education Substitutions
Strategy Executive	Skills include visionary leadership, accomplished career, and/or subject matter expertise in a specific area of one or more of the following: management, technical, strategy, business, operations, and/or analytical disciplines. Offers experience leading and implementing solutions to a wide range of complex organizational challenges. Career experience interfacing with C-suite, executive stakeholders, and/or director-level leadership within organizations to solve highly complex organizational problems and design achievable solutions.	Masters	8	A Bachelors Degree plus 2 years of additional education or work experience may be substituted for a Masters Degree.
Strategy Management Lead	Skills include credentials, insights, and/or expertise one or more of the following: management, technical, strategy, business, operations, and/or analytical disciplines. Offers experience managing and implementing solutions to a variety of complex organizational challenges. Brings project experience interfacing and supporting senior executives and stakeholders. Manages the performance of strategy to address highly complex organizational challenges and strategic priorities. Support executive training and coaching to the strategic framework. Manages a team of experienced professionals and ensures experienced support for strategy related matters.	Masters	5	A Bachelors Degree plus 2 years of additional education or work experience may be substituted for a Masters Degree.
Strategy Solution Architect	Skills include credentials, insights, and/or expertise one or more of the following: management, technical, strategy, business, development, and/or analytical disciplines. Offers experience architecting and designing how strategy frameworks will be developed into existing systems. Brings systems design and development experience interfacing and supporting senior executives, stakeholders, and technical teams. Designs the governance of strategy, strategy assessments, and the framework for dashboard monitoring. Directs a team of experienced professionals and ensures experienced support for strategy related matters.	Masters	5	A Bachelors Degree plus 2 years of additional education or work experience may be substituted for a Masters Degree.
Strategy Project Lead	Skills include credentials, insights, and/or expertise one or more of the following: management, technical, strategy, business, operations, and/or analytical disciplines. Offers experience leading strategy projects and implementing solutions to a variety of complex organizational challenges. Brings hands-on project experience oversee the execution of strategy for senior executives and stakeholders. Leads project performance for strategic priorities. Manages a team of experienced project professionals and ensures experienced support for strategy related matters.	Bachelors	4	An Associates Degree plus 2 years of additional education or work experience may be substituted for a Bachelors Degree.

Strategy Senior Consultant	Skills include credentials, insights, and/or expertise one or more of the following: management, technical, strategy, business, operations, and/or analytical disciplines. Offers experience supporting strategy projects and the implementation of solutions to a variety of complex organizational challenges. Brings hands-on support to strategic projects with experience supporting the execution of strategy for senior executives and stakeholders. Supports project leads to ensure performance for strategic priorities. Directly oversees the team of analysts and supports management of a team of experienced project professionals and ensures experienced support for strategy related matters.	Bachelors	3	An Associates Degree plus 2 years of additional education or work experience may be substituted for a Bachelors Degree.
Strategy Analyst	Skills include credentials, insights, and/or expertise one or more of the following: management, technical, strategy, business, operations, and/or analytical disciplines. Offers experience supporting the analytics of strategy projects to include the analysis of time, resources, capacity, operational challenges, process re-engineering, and change management. Brings hands-on analysis and support to strategic projects with experience supporting client teams in the gap analysis and successful evaluation required to execute the strategy for senior executives and stakeholders.	Bachelors	2	An Associates Degree plus 2 years of additional education or work experience may be substituted for a Bachelors Degree.
Program Design SME	Skills include credentials, insights, and/or expertise one or more of the following: management, technical, strategy, business, operations, and/or analytical disciplines. Offers experience developing strategic programs from the ground floor. Brings a visionary aspect to program design with specific capabilities to conduct whiteboard sessions with client leaders to capture the key components of program design, intent, and desired outcomes. Directs the design of program strategy, governance, data, and resources required to achieve outcomes. Directs a team of experienced professionals and ensures experienced support for strategy related matters.	Masters	5	A Bachelors Degree plus 2 years of additional education or work experience may be substituted for a Masters Degree.
Lead Knowledge Analyst	Leverages a decade plus of target topical or industry experience, provides guidance to both the internal team as well as client team(s) to identify and solve complex challenges unique to the related industry experience. Leads technical members of the team who develop, manage, direct, analyze, strategic priorities to provide specific industry context facing the organization. Demonstrates a wide variety topical or industry experience including legislation, regulations, policy, directives, standards, technical solutions, data, and records.	Bachelors	10	An Associates Degree plus 2 years of additional education or work experience may be substituted for a Bachelors Degree.
Knowledge Analyst	Supports the knowledge team with guidance related to significant research on targeted issues, industries, and related technical areas. Provides support to project teams in the analysis of and recommendations of client solutions based on requirements and needs assessments. Serves as the primary support to organize and perform research on a multitude of industry and functional topics required for client projects. Remains informed on legislation, regulations, policies, directives, memorandums, relevant data, and other sources impacting clients. Prepares reports and conducts studies for use by the client team. Builds a repository of data and research records used by the knowledge team and client, including relevant data, recommended tools, and relevant trends. Supports the development of knowledge management policies, procedures, and relevant systems.	Bachelors	3	An Associates Degree plus 2 years of additional education or work experience may be substituted for a Bachelors Degree.

<p>Senior Data Analyst</p>	<p>Skills include credentials, insights, and/or expertise one or more of the following: management, technical, strategy, business, operations, and/or analytical disciplines. Offers experience leading the analysis of critical data and developing the data strategy required to drive strategic priorities for senior executive leadership and key stakeholders. Brings forward data design and strategy needed to achieve program directives and desired outcomes. Oversees the hands-on analysis and support to strategic data priorities with experience supporting client teams in understanding existing data challenges and the opportunities data and technical solutions can provide to support successful evaluation required to execute the strategy for senior executives and stakeholders.</p>	<p>Bachelors</p>	<p>4</p>	<p>An Associates Degree plus 2 years of additional education or work experience may be substituted for a Bachelors Degree.</p>
<p>Data Analyst</p>	<p>Skills include credentials, insights, and/or expertise one or more of the following: management, technical, strategy, business, operations, and/or analytical disciplines. Offers experience performing the analysis of critical data and executing the data strategy required to drive strategic priorities for senior executive leadership and key stakeholders. Performs the hands-on analysis required to advance strategic data priorities. Experience supporting client teams in the analysis of existing data to identify challenges and support recommended opportunities data and technical solutions can provide.</p>	<p>Bachelors</p>	<p>2</p>	<p>An Associates Degree plus 2 years of additional education or work experience may be substituted for a Bachelors Degree.</p>