



GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services FSC Class: R425

Contract number: 47QRAA22D00DF

Contract period: August 11, 2022 through August 10, 2027

SPYROS Information & Technology Consulting LLC
7556 Hummingbird Court
Sykesville Maryland 21784-7155
Phone: 410-795-4194
Fax: 410-795-4194

www.spyrosconsulting.com

Contract Administrator(s): Diane Goveia, Vice President, 410-795-4194,
diane.goveia@spyrosconsulting.com

John Goveia, President/CEO, 410-207-9712, john.goveia@spyrosconsulting.com

Business size: Small Business; VOSB, SDVOSB

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.



CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	SIN Title	SIN Sub-Title
541990	Professional Services	Technical and Engineering Services (Non IT)
611430	Professional Services	Training-Professional and Management Development

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. N/A

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See Pages 4-16

2. Maximum order:

SINs	Maximum Order
541990	\$1,000,000
611430	\$1,000,000

3. Minimum order: \$100

4. Geographic coverage (delivery area). Domestic and overseas

5. Point(s) of production (city, county, and State or foreign country). Not applicable

6. Prices Shown Herein are Net (discount deducted)

7. Quantity discounts. 1.5% for orders exceeding \$1,000,000.00

8. Prompt payment terms. Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items Not Applicable

10a. Time of delivery. To Be Determined at the Task Order level



- 10b. Expedited Delivery. Not applicable
- 10c. Overnight and 2-day delivery. Not applicable
- 10d. Urgent Requirements. To Be Determined at the Task Order level
- 11. F.O.B. point(s). Destination
- 12a. Ordering address(es). 7556 Hummingbird Court Sykesville Maryland 21784
- 12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 13. Payment address(es). Same as Ordering Address
- 14. Warranty provision. Not applicable
- 15. Export packing charges, if applicable. Not Applicable
- 16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable
- 17. Terms and conditions of installation (if applicable). Not Applicable
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable
- 18b. Terms and conditions for any other services (if applicable). Not Applicable
- 19. List of service and distribution points (if applicable). Not Applicable
- 20. List of participating dealers (if applicable). Not Applicable
- 21. Preventive maintenance (if applicable). Not Applicable
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable
- 22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
Not Applicable
- 23. Unique Entity Identifier (UEI) number. XC9PEXCMKTT5

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

LCAT's and Rates with Escalation per Option Year

3.00%	EPA Clause I-FSS-969(b)(1) - Fixed Escalation with Out-Year Pricing				
	Year 1	Year 2	Year 3	Year 4	Year 5
Labor Category	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF
Junior Analyst	\$135.42	\$139.48	\$143.66	\$147.97	\$152.41
Journeyman Analyst	\$177.04	\$182.35	\$187.82	\$193.45	\$199.25
Senior Analyst	\$183.78	\$189.29	\$194.97	\$200.82	\$206.84
Subject Matter Expert Analyst	\$197.68	\$203.61	\$209.72	\$216.01	\$222.49
Junior Systems Engineer/Architect	\$112.14	\$115.50	\$118.97	\$122.54	\$126.22
Journeyman Systems Engineer/Architect	\$134.57	\$138.61	\$142.77	\$147.05	\$151.46
Senior Systems Engineer/Architect	\$197.68	\$203.61	\$209.72	\$216.01	\$222.49
Subject Matter Expert Systems Engineer/Architect	\$353.05	\$363.64	\$374.55	\$385.79	\$397.36
Junior Information Systems Manager	\$107.67	\$110.90	\$114.23	\$117.66	\$121.19
Journeyman Information Systems Manager	\$145.79	\$150.16	\$154.66	\$159.30	\$164.08
Senior Information Systems Manager	\$197.68	\$203.61	\$209.72	\$216.01	\$222.49
Subject Matter Expert Information Systems Manager	\$292.59	\$301.37	\$310.41	\$319.72	\$329.31
Junior Developer / Programmer	\$100.94	\$103.97	\$107.09	\$110.30	\$113.61
Journeyman Developer / Programmer	\$134.25	\$138.28	\$142.43	\$146.70	\$151.10
Senior Developer / Programmer	\$185.04	\$190.59	\$196.31	\$202.20	\$208.27
Subject Matter Expert Developer / Programmer	\$353.05	\$363.64	\$374.55	\$385.79	\$397.36
Junior Trainer	\$149.92	\$154.42	\$159.05	\$163.82	\$168.73
Journeyman Trainer	\$177.04	\$182.35	\$187.82	\$193.45	\$199.25
Senior Trainer	\$186.34	\$191.93	\$197.69	\$203.62	\$209.73
Subject Matter Expert Trainer	\$197.68	\$203.61	\$209.72	\$216.01	\$222.49
Senior Management Consultant	\$183.78	\$189.29	\$194.97	\$200.82	\$206.84
Subject Matter Expert Management Consultant	\$188.61	\$194.27	\$200.10	\$206.10	\$212.28

LCAT Descriptions

LCAT	Description	Min Education	Min Yrs of Exp	Education substitutions
<p style="text-align: center;">Junior Analyst</p>	<p>Provides support in any of the following disciplines: system engineering, cyberspace operations, national Intelligence, military planning, business operations, acquisition, or program management. Typical duties performed may include task analysis, threat assessments, process framework design, creating computer/information technology systems or functional requirements development-testing-integration-sustainment lifecycle assessments, exploitation assessments, report development, planning, or business workflows refinement. Collects, manages, evaluates, synthesizes, and designs solutions to address client requirements or defined objectives; delivering resolutions enabling systems-of-systems environments, procedures, and customers to operate more efficiently and effectively.</p>	<p style="text-align: center;">Bachelors</p>	<p style="text-align: center;">0</p>	<p>Bachelors Degree: Associate Degree and 3 years of experience or 5+ years of experience Masters Degree: Bachelor's Degree and 5 years experience or 15+ years of experience</p>
<p style="text-align: center;">Journeyman Analyst</p>	<p>Provides support in any of the following disciplines: system engineering, cyberspace operations, national Intelligence, military planning, business operations, acquisition, or program management. Typical duties performed may include task analysis, threat assessments, process framework design, creating computer/information technology systems or functional requirements development-testing-integration-sustainment lifecycle assessments, exploitation assessments, report development, planning, or business workflows refinement. Collects, manages, evaluates, synthesizes, and designs solutions to address client requirements or defined objectives; delivering resolutions enabling systems-of-systems environments, procedures, and customers to operate more efficiently and effectively.</p>	<p style="text-align: center;">Bachelors</p>	<p style="text-align: center;">5</p>	<p>Bachelors Degree: Associate Degree and 3 years of experience or 5+ years of experience Masters Degree: Bachelor's Degree and 5 years experience or 15+ years of experience</p>

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Senior Analyst	<p>Provides support in any of the following disciplines: system engineering, cyberspace operations, national Intelligence, military planning, business operations, acquisition, or program management. Typical duties performed may include task analysis, threat assessments, process framework design, creating computer/information technology systems or functional requirements development-testing-integration-sustainment lifecycle assessments, exploitation assessments, report development, planning, or business workflows refinement. Collects, manages, evaluates, synthesizes, and designs solutions to address client requirements or defined objectives; delivering resolutions enabling systems-of-systems environments, procedures, and customers to operate more efficiently and effectively.</p>	Bachelors	10	<p>Bachelors Degree: Associate Degree and 3 years of experience or 5+ years of experience Masters Degree: Bachelor's Degree and 5 years experience or 15+ years of experience</p>
Subject Matter Expert Analyst	<p>Provides support in any of the following disciplines: system engineering, cyberspace operations, national Intelligence, military planning, business operations, acquisition, or program management. Typical duties performed may include task analysis, threat assessments, process framework design, creating computer/information technology systems or functional requirements development-testing-integration-sustainment lifecycle assessments, exploitation assessments, report development, planning, or business workflows refinement. Collects, manages, evaluates, synthesizes, and designs solutions to address client requirements or defined objectives; delivering resolutions enabling systems-of-systems environments, procedures, and customers to operate more efficiently and effectively.</p>	Bachelors/Masters	20	<p>Bachelors Degree: Associate Degree and 3 years of experience or 5+ years of experience Masters Degree: Bachelor's Degree and 5 years experience or 15+ years of experience</p>

Junior Systems Engineer/Architect	<p>Develops system engineering, software engineering, system integration or configuration management thresholds, or distributed system architectures. Collaborates with engineers or software developers to evaluate requirements management documentation, select appropriate design solution roadmaps, lead solutions analysis/analysis of alternatives processes, and evaluates the compatibility of system components. Verifies stability, interoperability, portability, security, or scalability of system architecture. Communicates with staff or clients to understand specific system requirements. Develops visual architecture representations (OV1, SV1) and associated Systems or Functions Requirements Documents (SRD or FRD)</p>	Bachelors	0	<p>Bachelors Degree: Associate Degree and 3 years of experience or 5+ years of experience Masters Degree: Bachelor's Degree and 5 years experience or 15+ years of experience</p>
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<p style="text-align: center;">Junior Information Systems Manager</p>	<p>Works to ensure the efficacy, reliability, compliance and safety of information technology/computer systems and networks. Duties include designing, implementing, and overseeing a technology plan; installing software, updates and patches; troubleshooting problems; and provide maturity plans for system needs, and the System Security Plans or information assurance compliance requirements. Plans, coordinates, and directs the installation, maintenance, and implementation of cybersecurity activities, and the Risk Management process/standards for the secure and effective operation of all information systems, related applications, policies, and hardware/software. Ensures the security of the client's networks and data.</p>	<p style="text-align: center;">Bachelors</p>	<p style="text-align: center;">0</p>	<p>Bachelors Degree: Associate Degree and 3 years of experience or 5+ years of experience Masters Degree: Bachelor's Degree and 5 years experience or 15+ years of experience</p>

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<p style="text-align: center;">Junior Developer / Programmer</p>	<p>Designs, develops, implements, tests, maintains, operates, and documents programs and systems; including but not limited to software, applications, or hardware embedded code design. Other duties may include design, development, and implementation of databases with respect to access time, and device allocation, as well as maintenance of database files and monitoring of standards and procedures; creation, modification, or integration of computer systems, hardware, software or applications by use of standardized programming languages (machine, assembly, high-level); production of instructions for information technology systems to yield new capabilities, or to enable performance configurations</p>	<p style="text-align: center;">Bachelors</p>	<p style="text-align: center;">0</p>	<p>Bachelors Degree: Associate Degree and 3 years of experience or 5+ years of experience Masters Degree: Bachelor's Degree and 5 years experience or 15+ years of experience</p>
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Junior Trainer	<p>Conducts the research required to develop and revise training courses and prepares appropriate catalogs. Develops instructor and student materials. Trains personnel in classroom courses, workshops, seminars and computer-based training. Provides supervision to staff. Creates instructional objectives and program plans. Designs training activities, methods, and materials. Creates strategies for learning and applying. Creates tests or activities to evaluate learning. Creates workbooks, teacher guides, video scripts, software, role plays, simulations, and case studies. Gives feedback, examinations, and assessments to determine skill level. Possesses demonstrated ability to work independently. Identifies the best approach for training requirements.</p>	Bachelors	0	<p>Bachelors Degree: Associate Degree and 3 years of experience or 5+ years of experience Masters Degree: Bachelor's Degree and 5 years experience or 15+ years of experience</p>

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<p style="text-align: center;">Subject Matter Expert Trainer</p>	<p>Conducts the research required to develop and revise training courses and prepares appropriate catalogs. Develops instructor and student materials. Trains personnel in classroom courses, workshops, seminars and computer-based training. Provides supervision to staff. Creates instructional objectives and program plans. Designs training activities, methods, and materials. Creates strategies for learning and applying. Creates tests or activities to evaluate learning. Creates workbooks, teacher guides, video scripts, software, role plays, simulations, and case studies. Gives feedback, examinations, and assessments to determine skill level. Possesses demonstrated ability to work independently. Identifies the best approach for training requirements.</p>	<p style="text-align: center;">Bachelors/Masters</p>	<p style="text-align: center;">20</p>	<p>Bachelors Degree: Associate Degree and 3 years of experience or 5+ years of experience Masters Degree: Bachelor's Degree and 5 years experience or 15+ years of experience</p>
<p style="text-align: center;">Senior Management Consultant</p>	<p>Provides customer direct strategic-level operating advice, manages oversight of delivery, and leads Program Management functional support. Directs, plans, organizes, and manages Quality Assurance in the execution of all aspects of the work performance areas; ensures that all requirements and obligations are fulfilled in an effective and timely manner; manages multiple concurrent tasks and projects; serves as the technical point of contact with the customer; formulates and enforces work profiles optimized for satisfying customer requirements, to include policies/standards implementation, schedule development, progress reviews, objective-to-work plans mapping, stakeholder management, and personnel and financial resource reporting.</p>	<p style="text-align: center;">Bachelors</p>	<p style="text-align: center;">10</p>	<p>Bachelors Degree: Associate Degree and 3 years of experience or 5+ years of experience Masters Degree: Bachelor's Degree and 5 years experience or 15+ years of experience</p>

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Subject Matter Expert Management Consultant	<p>Provides customer direct strategic-level operating advice, manages oversight of delivery, and leads Program Management functional support. Directs, plans, organizes, and manages Quality Assurance in the execution of all aspects of the work performance areas; ensures that all requirements and obligations are fulfilled in an effective and timely manner; manages multiple concurrent tasks and projects; serves as the technical point of contact with the customer; formulates and enforces work profiles optimized for satisfying customer requirements, to include policies/standards implementation, schedule development, progress reviews, objective-to-work plans mapping, stakeholder management, and personnel and financial resource reporting.</p>	Bachelors/Masters	20	<p>Bachelors Degree: Associate Degree and 3 years of experience or 5+ years of experience</p> <p>Masters Degree: Bachelor's Degree and 5 years experience or 15+ years of experience</p>
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**** Overseas rates will be adjusted to reflect OCONUS costs.**

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Course Title	Course Description	Course Length	Minimum Participants	Maximum Participants	Price Offered to GSA (including IFF)
Intelligence analysis, reporting, and tradecraft	This course is an overview to the areas of information gathering, analysis, and reporting as used across the Intelligence and Operations Communities. Students will be able to distinguish between various information sources and to assess validity and weighting. Students will then be instructed on the creation of reports that include a Lead, Summary, Details, and Footnotes.	1 day	5	20	\$241.81
The Intelligence Community (IC) structure and functions	This course provides an in-depth overview of the structures and roles of the Intelligence Community members. It will cover the various types of reporting vehicles produced by the IC members and compare the information each organization produces. The role of the various intelligence sources will be described and contrasted with open-source intelligence.	1 day	5	20	\$241.81
Industrial Control System (ICS) fundamentals	This course provides an overview of the principles and fundamental of Industrial Control Systems (ICS). It will review and explain the components and functions associated with Supervisory Control and Data Acquisition (SCADA) Systems, Distributed Control Systems (DCS), and other ICS systems. Included is up-to-date information on the introduction of 5G and zero-trust into the ICS architectures and a look forward into market trends that will provide more data at faster rates to utilities and operators.	1 day	5	20	\$241.81
Cyber Security of Critical Infrastructures and Key Resources (CIKR) Systems	This course will explore the complex implementations within the Operational Technology (OT) domain and compare it to the Informational Technology (IT) domain. The technical characteristics of operational environment will be described to better understand the consequences from a Cyber perspective. Trends in operational environments will be introduced, such as IT-OT convergence; the Industrial Internet of Things (IIoT); and SCADA in the Cloud.	2 days	5	20	\$241.81
Electric Power Grid Systems and Operations	This course provides an overview of the overall structures, equipment, and functions of a modern electric power grid. The fundamentals of power generation, transmission, and distribution will be discussed. In addition, basic grid operation, control, and protection will be discussed. The use of renewable energy sources vice baseload sources such as hydro and nuclear will be compared and contrasted.	2 days	5	20	\$241.81
Petroleum, Oil, and Lubricants (POL) Fundamentals	This course will dive into the fundamentals and principles of the petroleum sector including Petroleum Exploration, Development, and Production; Crude Oil Refining and Marketing; and Natural Gas Production, Processing, and Export (LNG, CNG, GtL, and Pipeline). Integrated operations and control will also be introduced as well as Safety Instrumented Systems (SIS) and Emergency Shutdown (ESD) procedures. These control and protection systems are critical to safe, sustainable operations.	2 days	5	20	\$241.81



Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.