GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorization Federal Supply Schedule FSS Price List

Online access to contract ordering information, terms and conditions, pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®. The website for GSA *Advantage!*® is: https://www.GSAAdvantage.gov..

Multiple Award Schedule

FSC Groups: Engineering Services and Engineering System Design and Integration Services FSC Class: 541330ENG and 541420

Contract Number: 47QRAA23D005S

Contract Period: April 19, 2023 – April 18, 2028

HKM Enterprises, Inc
8291 Aero Place, Suite 170
San Diego, CA 92123
Main: (858) 264-4595

URL: http://www.adaptivelaunch.com
Adaptive Launch Solutions (ALS)
a Division of HKM Enterprise, Inc

Contract Administrator/Authorized Negotiator:
Lisa Jacobs: ljacobs@adaptivelaunch.com
Desk: (858) 527-7183

Business Size: Small Disadvantaged Business - 8(a) Certified

For more information on ordering go to the following website: https://www.gsa.gov/schedules
Price list current as of Schedule Contract Award 47QRAA23D005S effective April 19, 2023. This is the MOST RECENTLY awarded Contractor Initiated Modification and does NOT include any Mass Modifications
Prices Shown Herein are Net (discount deducted)

Section 1 - CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with the appropriate cross-reference to item descriptions and awarded price(s).

Table 1- SIN Number - SIN Title

SINs	Recovery	SIN Title
541330ENG	541330ENGRC	Engineering Services
541420	541420RC	Engineering System Design and Integration Services

1b Identification of the lowest priced model number and lowest unit price that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment or any other concession affecting price. Those contracts that have unit prices based on the geographical location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 4 for Schedule Awarded Contract Rate table.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See Page 5 for Schedule Awarded Contract Labor Category Descriptions.

2. Maximum Order: *$1,000,000*

3. Minimum Order: *$1000.00*

4. Geographic Coverage (delivery Area): *Domestic*

5. Point(s) of production (city, county, and state or foreign country):
HKM Enterprises, Inc
8291 Aero Place, Suite 170
San Diego, CA 92123
Main: (858) 264-4595
Fax: (858) 203-9424

6. Discount from list prices or statement of net price: *Government Net Prices (discounts already deducted.)*

7. Quantity discounts: *None*

8. Prompt payment terms. *Net 30 days or other negotiated prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.*

9. Foreign items (list items by country of origin): *Not Applicable*

10a. Time of Delivery (Contractor insert number of days): *To be determined at the Task Order level.*

10b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol it chooses to highlight items in its price list that have expedited delivery: *To be determined at the Task Order level with the Ordering level.*

10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2- day delivery is available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: *To be determined at the Task Order level with the Ordering level.*

10d. Urgent Requirements. The Contractor will note in its pricing the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to affect a faster delivery: *To be determined at the Task Order level.*

11. F.O.B. Point: *Destination*

12a. Ordering Address:
HKM Enterprises, Inc
8291 Aero Place, Suite 170
San Diego, CA 92123

12b. Ordering procedures: *See Federal Acquisition Regulation (FAR) 8.405-3.*

13. Payment address:
HKM Enterprises, Inc
8291 Aero Place, Suite 170
San Diego, CA 92123

14. Warranty provision: *Standard Commercial Warranty Terms and Conditions*

15. Export Packing Charges, if applicable: *Not Applicable*

16. Terms and conditions of rental, maintenance, and repair, if applicable: *Not Applicable*

17. Terms and conditions of installation, if applicable: *Not Applicable*

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices, if applicable: *Not Applicable*

18b. Terms and conditions for any other services, if applicable: *Not Applicable*

19. List of service and distribution points, if applicable: *Not Applicable*

20. List of participating dealers, if applicable: *Not Applicable*

21. Preventive maintenance, if applicable: *Not Applicable*

22a. Special Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: *Not Applicable*

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contactor's website or other location.) The EIT standards can be found at www.Section508.gov/: *Not Applicable*

23. Unique Entity Identifier (UEI) number: *CSCYY3C7LJB5*

24. Contractor is registered in the System for Award Management (SAM) database:
Contractor registered and active in SAM.
(Note) HKM Enterprises, Inc Awarded Labor Category Rates and Labor Category Descriptions are included in following Table 2 page 4, and Section 2 page 5 .

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in the cancellation of the contract.

Table 2 - Labor Category Title and Fully Burdened Rates

MAS Awarded Labor Category Rates						
Annual Hourly Rates with Awarded Escalation – 5 Year Base Period						
Labor Category	**4-19-2023 to 12-31-2023**	**1-1-2024 to 12-31-2024**	**1-1-2025 to 12-31-2025**	**1-1-2026 to 12-31-2026**	**1-1-2027 to 12-31-2027**	**1-1-2028 to 4-18-2028**
Engineering (SME)						
Systems Instrumentation SME	$248.15	$255.60	$263.26	$271.16	$279.29	$287.68
Electrical Engineering SME	$210.12	$216.42	$222.91	$229.60	$236.49	$243.59
Mechanical Engineer Design SME	$210.12	$216.42	$222.91	$229.60	$236.49	$243.59
Mechanical Engineer Analyst SME	$210.12	$216.42	$222.91	$229.60	$236.49	$243.59
Systems Engineer SME	$210.12	$216.42	$222.91	$229.60	$236.49	$243.59
Program Manager SME	$210.12	$216.42	$222.91	$229.60	$236.49	$243.59
Chief Engineer SME	$210.12	$216.42	$222.91	$229.60	$236.49	$243.59
Mission Integration Manager SME	$210.12	$216.42	$222.91	$229.60	$236.49	$243.59
Engineering (Senior)						
Mech, Assembly, Test Engineer SENIOR	$161.44	$166.29	$171.27	$176.41	$181.70	$187.15
Aerospace Engineer SENIOR	$134.48	$138.51	$142.66	$146.94	$151.36	$155.90
System Engineer SENIOR	$134.48	$138.51	$142.66	$146.94	$151.36	$155.90
Electrical Engineer SENIOR	$134.48	$138.51	$142.66	$146.94	$151.36	$155.90
Mechanical Engineer SENIOR	$134.48	$138.51	$142.66	$146.94	$151.36	$155.90
Engineer Design Checking SENIOR	$134.48	$138.51	$142.66	$146.94	$151.36	$155.90
Management Operations SENIOR	$177.73	$183.06	$188.55	$194.21	$200.03	$206.04
Security SENIOR	$161.44	$166.29	$171.27	$176.41	$181.70	$187.15

Section 2 - Labor Category Title and Descriptions

HKM Category - Subject Matter Expert (SME): (Minimum BS; MS or PhD preferred, or (25) Years Min. Exp.)

This classification is for Subject Matter Experts with knowledge through intensive levels of past performance and industry expertise supporting Aerospace and/or Defense programs. SME level of understanding not common knowledge, but tribal knowledge undocumented through information acquired recognizing challenging situations regarding key failures and executing improvement process correcting inadequate efforts. Subject Matter Expert will support lead and team to deliver advanced solutions to the program development.

System Instrumentation SME

System Instrumentation Subject Matter Expert with minimum of (25) years of industry experience and past performance supporting Aerospace and/or Defense programs. Credentials include as a minimum Bachelor of Science Degree in Engineering or related field with commensurate experience in both execution and management of engineering activities.

Electrical Engineer SME

Electrical Engineering Subject Matter Expert with minimum of (25) years of industry experience and past performance supporting Aerospace and/or Defense programs. Credentials include a Bachelor of Science Degree in Engineering or related field with commensurate experience in both execution and management of engineering activities. Knowledge and experience using computer-controlled power switches, battery power, aerospace harnessing, connectors, and troubleshooting are required credentials.

Mechanical Engineer Design SME

Mechanical Engineer Design Subject Matter Expert with minimum of (25) years of industry experience and past performance supporting Aerospace and/or Defense programs. Credentials include a Bachelor of Science Degree in Engineering or related field with commensurate experience in both execution and management of engineering activities. Mechanical Engineer, will develop Finite Element Models, performing Coupled Loads Analysis and assessing the results of tests and verifications to confirm compatibility of systems with mission requirements. SME will have access to software tools including NASTRAN to conduct work activity.

Mechanical Engineer Analyst SME

Mechanical Engineer Analyst Subject Matter Expert with minimum of (25) years of industry experience and past performance supporting Aerospace and/or Defense programs. Credentials include a Bachelor of Science Degree in Engineering or related field with commensurate experience in both execution and management of engineering activities. Mechanical Engineer Analyst will develop Finite Element Models, performing Coupled Loads Analysis and assessing the results of tests and verifications to confirm compatibility of systems with mission requirements. SME will have access to software tools including NASTRAN to conduct work activity.

Systems Engineer SME

Systems Engineer Subject Matter Expert with minimum of (25) years of industry experience and past performance to support delivery and mission integration activities. Staff member shall have

a minimum of (25) years' experience and have graduated with a Bachelor of Science degree in Mechanical, Aerospace, and/or Systems Engineering.

Program Manager SME

Program Manager Subject Matter Expert with minimum of (25) years of industry experience and past performance supporting Aerospace and/or Defense programs. Credentials include as a minimum Bachelor of Science Degree in Engineering or related field with commensurate experience in both execution and management of engineering activities.

Chief Engineer SME

Chief Engineer Subject Matter Expert with minimum of (25) years of industry experience and past performance supporting Aerospace and/or Defense programs. Credentials include as a minimum Bachelor of Science Degree in Engineering or related field with commensurate experience in both execution and management of engineering activities.

Mission Integration Manager SME

Mission Integration Manager Subject Matter Expert with minimum of (25) years of industry experience and past performance supporting Aerospace and/or Defense programs. Credentials include as a minimum Bachelor of Science Degree in Engineering or related field with commensurate experience in both execution and management of engineering activities.

HKM Category - Aerospace Engineering, Management (SENIOR): (Minimum BS; MS preferred, or (15) Years Min. Exp.)

Senior professional with industry experience and past performance supporting Aerospace and/or Defense programs. Credentials include engineering, manufacturing, or administrative related field expertise with commensurate experience in both execution and management of contracted activities. Advanced experience in mechanical engineering and analysis developing of Finite Element Models, performing Coupled Loads analysis, and assessing the results of tests and verifications to confirm compatibility of systems with mission requirements. Mechanical Analysis Engineer will access software tools including NASTRAN for conduct of work activity. Senior staff capabilities expand these traditional engineering, manufacturing, and operations performing Digital Twinning analytic services enabling data integration, data storage and data analytics.

Mechanical Assembly and Test Engineer SENIOR

Mechanical Assembly and Test Engineer with minimum of (15) years of industry experience and past performance supporting Aerospace and/or Defense programs. Credentials include a Bachelor of Science Degree in Engineering or related field with commensurate experience in both execution and management of engineering activities. ME SME 1 will lead a team of engineers to deliver engineering solutions to the program.

Aerospace Engineer SENIOR

Aerospace Engineer with minimum of (15) years of industry experience and past performance supporting analysis and verification of trajectory, separation analysis, space debris assessment analysis and End-of-Life Plan analysis verification on the program. Staff member that has (15) years' experience and have graduated from an accredited university with a Bachelor of Science

degree in Aerospace Engineering.

Systems Engineer SENIOR

Systems Engineer with minimum of (15) years of industry experience and past performance supporting delivery and mission integration activities. Staff member shall have a minimum of (15) years‘ experience and have graduated with a Bachelor of Science degree in Mechanical, Aerospace, and/or Systems Engineering.

Electrical Engineer SENIOR

Electrical Engineering with minimum of (15) years of industry experience and past performance supporting Aerospace and/or Defense programs. Credentials include a Bachelor of Science Degree in Engineering or related field with commensurate experience in both execution and management of engineering activities. Knowledge and experience using computer-controlled power switches, battery power, aerospace harnessing, connectors, and troubleshooting are required credentials.

Mechanical Engineer SENIOR

Mechanical Engineer with minimum of (15) years of industry experience and past performance supporting Aerospace and/or Defense programs. Credentials include a Bachelor of Science Degree in Engineering or related field with commensurate experience in both execution and management of engineering activities.

Engineering Design Checking SENIOR

Engineering Design Checker with minimum of (15) years of industry experience and past performance supporting Aerospace and/or Defense programs. Credentials include a Bachelor of Science Degree in Engineering or related field with commensurate experience in to support drawing reviews and verification.

Management Operations SENIOR

Management Operations in Business Administration or related technical field. Minimum (15) years of related work experience developing applications in conducting analysis & design for medium to large enterprise systems. Demonstrate proficiency in client development using current technologies, capability to work independently, a one-person engagement, capability to autonomously initiate a project with effective communication skills used to build consensus among stakeholders. Demonstrate exceptional skills related to people management, technical management, customers, and administrative responsibilities. Experience managing multiple project teams composed of developers and staff.

Security SENIOR

Security professional with minimum (15) years’ experience in program security. Thorough understanding of DCID’s, NISPOM, and customer-specific government security requirements and regulations, must possess excellent written, verbal and presentation skills, self-supervision required, ability to train and lead CPSOs, supervisory or management experience, viewed as a security expert obtaining TS security clearance with SBI.