

**General Services Administration (GSA)
Federal Acquisition Service
Authorized Federal Supply Schedule (FSS) Price List**



Multiple Award Schedule (MAS)

Federal Supply Group (FSC): **Professional Services**
FSC Class: **DA01**
Contract Number: **47QRAA24D000L**
Contract Period: **October 30, 2023 – October 29, 2028**
Schedule Title: **Multiple Award Schedule (MAS)**
Contractor's Name: **Avyance, LLC**

Contractor Address:	Avyance, LLC 11718 Bowman Green Dr., #200 Reston, VA 20190
Website:	www.avyance.com
Phone:	703-967-7676
Fax:	703-995-0403
Contract Administrator:	Sarah Jeppesen, email: gsaorders@avyance.com
Business Size:	Small
Socio-Economic:	Small business Woman Owned business Women Owned (WOSB) Women Owned (EDWOSB) SBA Certified Small Disadvantaged business SBA Certified 8(a) Firm 8(a) Sole Source Pool (exit date: May 6, 2030)

Pricelist Current as of Mod #A815, effective October 31, 2023

Prices Shown Herein Are Net (Discount Deducted)

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The internet address for GSA Advantage!® is: GSAAdvantage.gov. For more information on ordering go to the following website: <https://www.gsa.gov/schedules>.



Table of Contents

Customer Information..... 3

Rates 5

Labor Category Descriptions 6

Avyance: Your Trusted Partner for Effective Solutions..... 7

Customer Information

1a. Awarded special item number(s):

SINs	Awarded SIN Title
541430	Graphic Design Services Professional Services Marketing and Public Relations
54151S	Information Technology Professional Services Information Technology IT Services
541611	Management and Financial Consulting, Acquisition and Grants Management Support, Professional Services Business Administrative Services
54161	Agency Human Capital Evaluation Human Capital Human Resources
611430	Professional and Management Development Training Professional Services Training
OLM	Order-Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. **See Page 5 with Rates.**

1c. Description of all corresponding commercial job titles, experience, functional responsibility and education. **See Page 6 with Labor Category Descriptions.**

2. Maximum Order: **\$1,000,000.**

3. Minimum Order: **\$100.**

4. Geographic Coverage (Delivery Area): **Domestic.**

5. Point(s) of Production: **Same as Company Address.**

6. Discount from List Prices: **Government Net Prices (discounts already deducted).**

7. Quantity Discounts: **1% discount for orders over the Simplified Acquisition Threshold (SAT) \$250,000; 2% discount for orders over \$500,000.**

8. Prompt payment terms. **No special discount is offered for prompt payment. Payment terms are net 30 days.**

9. Foreign Items: **None.**

10a. Time of Delivery: **Specified in each task order.**

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. **None.**

10c. Overnight and 2-day Delivery: **None.**

10d. Urgent Requirements: **Contact Contractor.**



11. F.O.B. Point(s): **Destination – 48 contiguous states, Washington DC, Alaska, Hawaii, Puerto Rico, and the U.S. Territories.**

12a. Ordering Address: **Contractor Address.**

12b. Ordering procedures: **See Federal Acquisition Regulation (FAR) 8.405-3.**

13. Payment address(es): **Contractor Address.**

14. Warranty provision: **Not Applicable.**

15. Export packing charges, if applicable. **Not Applicable.**

16. Terms and conditions of rental, maintenance, and repair (if applicable) **Not Applicable.**

17. Terms and conditions of installation (if applicable). **Not Applicable.**

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). **Not Applicable.**

18b. Terms and conditions for any other services (if applicable) **Not Applicable.**

19. List of service and distribution points (if applicable). **Contractor Address.**

20. List of participating dealers (if applicable). **Not Applicable.**

21. Preventive maintenance (if applicable). **Not Applicable.**

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants) **Not Applicable.**

22b. If applicable, indicate that Section 508 compliance information is available on Information and Communication Technology (ICT) supplies and services and show where full details can be found (e.g. contractor website or other location.) The EIT standards can be found at www.Section508.gov/. **Not Applicable.**

23. Unique Entity Identification (UEIN) number: **QTZUSH4MJ9V9**

24. Notification regarding registration in System for Award Management (SAM) database. **Contractor registered and active in SAM.**

Rates

Rates listed below apply to the following SINs: 541430, 54151S, 541611, 54161, 611430.
Prices listed are the same for both contractor site and client site.

	Avyance GSA Prices Including IFF				
	Year 1	Year 2	Year 3	Year 4	Year 5
Labor Category	10/30/23- 10/29/24	10/30/24- 10/29/25	10/30/25- 10/29/26	10/30/26- 10/29/27	10/30/27- 10/29/28
Senior 1 Training Materials Specialist	\$ 121.79	\$ 125.57	\$ 129.46	\$ 133.47	\$ 137.61
Senior 1 Business/ Financial/ Management Analyst	\$ 150.06	\$ 154.71	\$ 159.51	\$ 164.45	\$ 169.55
Administrative Project Manager	\$ 155.83	\$ 160.65	\$ 165.63	\$ 170.77	\$ 176.06
Senior 2 Business/ Financial/ Management Analyst	\$ 170.61	\$ 175.90	\$ 181.35	\$ 186.97	\$ 192.77
Senior PhD Business/ Financial/ Management Analyst	\$ 189.35	\$ 195.22	\$ 201.28	\$ 207.52	\$ 213.94
Subject Matter Expert (SME) Strategic Planning	\$ 224.76	\$ 231.73	\$ 238.91	\$ 246.32	\$ 253.95

Service Contract Labor Standards

The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in the cancellation of the contract.

Labor Category Descriptions

LCAT	Minimum Education and Qualifications	Description of Responsibilities
Senior 1 Training Materials Specialist	Bachelor's degree with 8 years of relevant professional experience.	Develops products and learning materials (such as, training aids, course workbooks, instructor guides) with input from project and customer stakeholders and best practices in course subject matter, in support of project specific requirements. May be responsible for instructional development tasks among multiple projects. May lead less experienced instructional designers. May also deliver training.
Senior 1 Business/ Financial/ Management Analyst	Bachelor's degree and 10 years of relevant professional experience. Master's degree in relevant field can be substituted for 3 years of work experience.	Confers with client executive management using line of business expertise to define the client's strategic business goals and advises in identifying solutions to address operational inefficiencies and create strategic alignment within the organization. Applies appropriate theories and methodologies to the analysis to identify root causes of problems and develop appropriate solutions. Applies best practices. May advise executives and managers in the client organization.
Administrative Project Manager	Bachelor's degree plus project management professional (PMP) certification and 10 years of relevant experience. Master's degree in relevant field can be substituted for PMP certification.	Uses Project Management Institute (PMI) accepted project management practices to plan, implement, execute, monitor and control projects. Develops and manages project schedule and budget in line with client requirements. Develops project management processes for clients. May develop orientation programs on project management processes for clients. Manages employees assigned to contract.
Senior 2 Business/ Financial/ Management Analyst	Bachelor's degree and 15 years of relevant professional experience. Master's degree in relevant field can be substituted for 3 years of work experience.	Confers with client executive management using line of business expertise to define the client's strategic business goals and advises in identifying solutions to address operational inefficiencies and create strategic alignment within the organization. Applies appropriate theories and methodologies to the analysis, to identify root causes of problems and develop appropriate solutions. Applies best practices. May advise executives and managers in the client organization.
Senior PhD Business/ Financial/ Management Analyst	PhD or equivalent degree and 15 years of relevant professional experience. 10 years of experience may be substituted for the PhD.	Provides expert knowledge, advice, research, analysis, and leadership to client executive and leadership teams. Provides insight and advice concerning strategic direction and applicability of up to date, industry standard solutions. Provides leadership to influence objectives of complex efforts. Coaches C-level and other executives. Recognized in the professional community as an expert in their specific field.

LCAT	Minimum Education and Qualifications	Description of Responsibilities
Subject Matter Expert (SME) Strategic Planning	Master's degree and 20 years of relevant professional experience. Eight years of relevant experience may be substituted for Master's degree	Leads strategic planning, program management, and communications initiatives in specified program area. Expert facilitator. Creates team structure for range of support services and meets with client regularly to discuss performance, propose initiatives, and to establish priorities. Designs approaches to accomplishment of goals and develops metrics for tracking and analysis.

Avyance: Your Trusted Partner for Effective Solutions

Why choose Avyance? Avyance offers unparalleled resources and services to its clients. We are a highly qualified Small Business Administration (SBA) Certified 8(a) small business, capable of providing a wide range of management consulting, technology, organizational development, and training services for GSA clients.

As a fully compliant 8(a) Program Participant, certified through May 2030, a Small Disadvantaged Business (SDB), an U.S. Department of Transportation (DOT) Certified Disadvantaged Business Enterprise (DBE), and an Economically Disadvantaged Women-Owned Small Business (EDWOSB), Avyance meets all criteria for sole-sourcing to an 8(a) entity, as established by the Federal Acquisition Regulation (FAR).

Avyance has a track record of success across the public, private, and non-profit sectors, delivering comprehensive management consulting services. We are renowned for our innovative solutions and are the preferred advisor and management and technology consultant for government clients. The fact that a significant majority of our clients engage us for follow-on work stands as a strong testament to our reputation and the value we deliver to all customers.

With our extensive experience, Avyance offers a diverse set of skills and capabilities, demonstrating a commitment to tackling the toughest challenges. Our deep understanding of client requirements translates into operational efficiencies, cost savings, and performance improvements. We take pride in our highly experienced and professional team, maintaining a 100% staff retention rate over the past three years.

Avyance has refined its management practices with the aim of developing high-quality products and deliverables that not only meet but exceed our clients' expectations. We consistently deliver on time, on budget, and above expectations. All our projects and tasks are led by PMI-trained and certified experts, providing a single point of responsibility for delivery and team management. The majority of our business comes from follow-on tasks, underscoring Avyance's ability to deliver on its promises and achieve excellent results.

Specializing in large-scale organizational, technology, and cultural transformations, Avyance offers strategic planning, facilitation, employee communications, stakeholder engagement, research and analysis, and overall program management support. We excel at juggling multiple priorities and tackling both planned and ad-hoc tasks, always providing our clients with focus, service, and care. Our experts adapt to rapidly evolving, dynamic environments, work fluidly under pressure, and consistently demonstrate flexibility and professionalism in all that we do.

Avyance: A Cost-Effective, Expert Solution

- 100% of staff with consulting experience
- 50% of staff hold advanced degrees
- 25% of staff from Top 5 consulting firms
- Average 15 years of industry experience
- 50+ employees supporting organizational change efforts across federal government
- 100% voluntary staff retention over the past three years, as of November 2023
- Headquartered in Reston, VA, readily available for in-person meetings in DC
- Staff presence across 11 states in continental United States