GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: PROFESSIONAL SERVICES  FSC Class: R408

Contract number: 47QREA19D000B

Contract period: JANUARY 8, 2019 – JANUARY 7, 2024

DARKSTAR INTELLIGENCE, LLC
13045 QUEEN CHAPEL ROAD
WOODBRIDGE, VA 22193
Phone: 703-517-8770
Fax: 703-517-8770

WWW.DARKSTARINTEL.COM

Contract Administration:
Chelsea McMaster Pierson
207-522-8716
chelsea@darkstarintel.com

Business size: Small business
Service Disabled Veteran Owned Small business

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Price list current as of Modification #PA-0006 effective October 9, 2022
*This is the MOST RECENTLY awarded Contractor Initiated Modification and does NOT include any Mass Modifications

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>Recovery</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>541611RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>611430</td>
<td>611430RC</td>
<td>Professional and Management Development Training</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMSTLOC OLMRC</td>
<td>Order-Level Materials (OLM’s)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 4

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Page 4

2. Maximum order:

<table>
<thead>
<tr>
<th>SINs</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>611430</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

3. Minimum order: $100

4. Geographic coverage (delivery area). **Worldwide**

5. Point(s) of production (city, county, and State or foreign country). **Same as Contractor’s address**

6. Discount from list prices or statement of net price. **Government Net Prices (discounts already deducted.)**

7. Quantity discounts. **None**

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. **0.5%10 Days, Net 30 days**
9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. (Contractor insert number of days.) To Be Determined at the Task Order level

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. To Be Determined at the Task Order level

10c. Overnight and 2-day delivery. To Be Determined at the Task Order level

10d. Urgent Requirements. To Be Determined at the Task Order level

11. F.O.B. point(s). Destination

12a. Ordering address(es). Same as Contractors Address

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). Same as Contractors Address

14. Warranty provision. Standard Commercial Warranty Terms & Conditions

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov. Not Applicable
23. Unique Entity Identifier (UEI) number. **PE1MGSHYH1S3**

24. Notification regarding registration in System for Award Management (SAM) database. **Contractor registered and active in SAM**

DarkStar Intelligence, LLC is a Virginia-based, Service-Disabled Veteran Owned Small Business (SDVOSB) providing mission support, operational intelligence, language-enabled analysis, academic support services, and open source cyber and analytic services and solutions across the Defense Intelligence Enterprise (DIE) and the greater Intelligence Community. Over the past 3 years, DarkStar has continuously provided specialized analysis and training support to various U.S. government customers.

**Pricing**

**DARKSTAR INTELLIGENCE, LLC 5-YEAR PRICING**

<table>
<thead>
<tr>
<th>Job Title</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
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<tbody>
<tr>
<td>Operations Analyst 4</td>
<td>$106.23</td>
<td>$109.31</td>
<td>$112.48</td>
<td>$115.75</td>
<td>$119.10</td>
</tr>
<tr>
<td>Operations Analyst 3</td>
<td>$89.89</td>
<td>$92.50</td>
<td>$95.18</td>
<td>$97.94</td>
<td>$100.78</td>
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<tr>
<td>Operations Analyst 2</td>
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<td>$80.35</td>
<td>$82.68</td>
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<tr>
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<td>$51.08</td>
<td>$52.56</td>
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</tr>
<tr>
<td>Training Specialist 4</td>
<td>$124.41</td>
<td>$128.02</td>
<td>$131.73</td>
<td>$135.55</td>
<td>$139.49</td>
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<tr>
<td>Training Specialist 3</td>
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<td>$123.01</td>
<td>$126.58</td>
<td>$130.25</td>
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<td>Training Specialist 2</td>
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<td>$107.78</td>
<td>$110.91</td>
<td>$114.12</td>
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</tr>
<tr>
<td>Training Specialist 1</td>
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<td>$76.23</td>
<td>$78.44</td>
<td>$80.72</td>
<td>$83.06</td>
</tr>
<tr>
<td>Program Manager 4</td>
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<td>$138.45</td>
<td>$142.46</td>
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<tr>
<td>Program Manager 3</td>
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<td>$128.02</td>
<td>$131.73</td>
<td>$135.55</td>
<td>$139.49</td>
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<td>Program Manager 1</td>
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<td>$95.25</td>
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<tr>
<td>Engineer/Analyst 4</td>
<td>$125.90</td>
<td>$129.56</td>
<td>$133.31</td>
<td>$137.18</td>
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<tr>
<td>Engineer/Analyst 3</td>
<td>$92.57</td>
<td>$95.25</td>
<td>$98.02</td>
<td>$100.86</td>
<td>$103.78</td>
</tr>
<tr>
<td>Engineer/Analyst</td>
<td>Minimum Education &amp; Experience</td>
<td>Functional Responsibility</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>-----------------</td>
<td>--------------------------------</td>
<td>---------------------------</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>6 years</td>
<td>Oversees research, analysis, and production efforts in support of customer operations. Provides specific functional expertise of a variety of mission objectives, including analysis of systems, materials, procedures, and operational processes. Takes a leadership and quality control role.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>4 years</td>
<td>Leads research, analysis, and production efforts in support of customer operations. Provides specific functional expertise of a variety of mission objectives, including analysis of systems, materials, procedures, and operational processes. Takes a leadership role and provides mentorship and guidance to junior team members.</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

**Labor Category Descriptions**

**Operations Analyst 4**

Minimum Education & Experience: 6 years

Functional Responsibility: Oversees research, analysis, and production efforts in support of customer operations. Provides specific functional expertise of a variety of mission objectives, including analysis of systems, materials, procedures, and operational processes. Takes a leadership and quality control role.

Minimum Education: Master’s Degree

**Operations Analyst 3**

Minimum Education & Experience: 4 years

Functional Responsibility: Leads research, analysis, and production efforts in support of customer operations. Provides specific functional expertise of a variety of mission objectives, including analysis of systems, materials, procedures, and operational processes. Takes a leadership role and provides mentorship and guidance to junior team members.

Minimum Education: Master’s Degree
Operations Analyst 2

Minimum Education & Experience: 2 years

Functional Responsibility: Contributes to research, analysis, and production efforts in support of customer operations. Provides functional understanding of a variety of mission objectives, including analysis of systems, materials, procedures, and operational processes.

Minimum Education: Master’s Degree

Operations Analyst 1

Minimum Education & Experience: 2 years

Functional Responsibility: Assists with research, analysis, and production efforts in support of customer operations. Provides functional support to a variety of mission objectives, including analysis of systems, materials, procedures, and operational processes.

Minimum Education: Bachelor’s Degree

Training Specialist 4

Minimum Experience: 5 years

Functional Responsibility: Serves as subject matter expert for designing training strategy and courseware. Leads design of courseware including structuring training classes, creating training text and materials, supervises delivery of courses to students or tests effectiveness of the course. Leads skills analysis and training need analysis, creates student assessments, or evaluates training. May train other instructors and training specialists.

Minimum Education: PhD

Training Specialist 3

Minimum Experience: 3 years

Functional Responsibility: Defines training requirements and training strategy. Leads design of courseware including structuring training classes, creating training text and materials, delivering course to students or testing effectiveness of the course. Leads skills analysis and training need analysis, creates student assessments, or evaluates training. May train other instructors and training specialists.
Minimum Education: PhD

**Training Specialist 2**

Minimum Experience: 1 year

Functional Responsibility: Defines training requirements and works with subject matter experts to design training strategy. Designs courseware including structuring training classes, creating training text and materials, delivering course to students or testing effectiveness of the course. Conducts skills analysis and training need analysis, creates student assessments, or evaluates training.

Minimum Education: PhD

**Training Specialist 1**

Minimum Experience: 0 years

Functional Responsibility: Assists with designing courseware and classroom materials including structuring training classes, creating training text and materials, delivering course to students, or testing effectiveness of the course. Assists with conducting skills analysis and training need analysis, creating student assessments, or evaluating training.

Minimum Education: Master’s Degree

**Program Manager 4**

Minimum Experience: 8 years

Functional Responsibility: Provides executive level consultation services to the leadership of the client organization. Serves as the senior manager for projects involving Program Integration and Project Management services.

Minimum Education: Master’s Degree

**Program Manager 3**

Minimum Experience: 6 years

Functional Responsibility: Has authority and responsibility for the execution of large programs.
Provides technical and/or managerial consulting and oversight for smaller programs. Oversees Program Integration and Project Management activities, including staffing, project planning, performance tracking, quality assurance, and business management. May also participate as a contributing senior staff member on consulting tasks.

Minimum Education: Master’s Degree

**Program Manager 2**

Minimum Experience: 4 years

Functional Responsibility: Has authority and responsibility for the execution of small to mid-sized programs generally requiring the coordination of various technical/functional disciplines involving multiple departments. Serves as the principal point of contact for client technical services and contracts representatives on a specific task. Performs Program Integration and Project Management activities, including staffing, project planning, performance tracking, quality assurance, and business management.

Minimum Education: Master’s Degree

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**Program Manager 1**

Minimum Experience: 2 years

Functional Responsibility: Has authority and responsibility for the execution of small programs generally requiring the coordination of various technical/functional disciplines involving multiple departments. Serves as the principal point of contact for client technical services and contracts representatives on a specific task. Performs Program Integration and Project Management activities, including staffing, project planning, performance tracking, quality assurance, and business management.

Minimum Education: Master’s Degree

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**Engineer/Analyst 4**

Minimum Experience: 6 years

Functional Responsibility: A leading professional authority in one or more broad engineering, science, technology or analytical specialty areas that provides direct capabilities studies, business and systems modeling, operations systems analysis, requirements analysis, technology assessment, architecture development, and product evaluation not limited to network & system
design management/technical services for technology-oriented horizontal market information technology solutions. Provides professional leadership, continuity, training, guidance, and oversight within the areas of specialization.

Minimum Education: Master’s Degree

Engineer/Analyst 3

Minimum Experience: 4 years

Functional Responsibility: Possesses broad knowledge in one or more major engineering, science, technology, or analytical specialty areas. Provides direct capabilities studies, business and systems modeling, operations systems analysis, requirements analysis, technology assessment, architecture development, product evaluation, and network & system design management/technical services not limited to technology-oriented horizontal market information technology solutions; and provides leadership planning and developing of major engineering projects and will provide project supervision and training to lower grades.

Minimum Education: Master’s Degree

Engineer/Analyst 2

Minimum Experience: 2 years

Functional Responsibility: Possesses substantial knowledge in one or more major engineering, science, technology or analytical specialty areas; plan and leads specific projects within subject area expertise, and supervises and reviews the work or performance of small groups or assigned projects.

Minimum Education: Master’s Degree

Engineer/Analyst 1

Minimum Experience: 0 years

Functional Responsibility: Performs application of prescribed techniques, processes, and procedures to perform specific portions of a project. With supervision, conducts operations systems analysis, evaluates, selects, and applies standard engineering, scientific, or analytical techniques; and procedures on standard projects and with some guidance on unusual problems.
Minimum Education: Master’s Degree

**SUBSTITUTION POLICY:**
DarkStar Intelligence’s labor categories provide for substituting experience for minimum education requirements and substituting educational degrees for years of experience. The table below presents the general substitutions based on the education and experience of the labor categories in the pricelist. If the candidate does not have the requested degree, the equivalent work experience is acceptable, in addition to minimum/general experience requirements.

Degree/Experience   Equivalency

<table>
<thead>
<tr>
<th>Education</th>
<th>Plus years of experience</th>
<th>Equivalent Degree</th>
</tr>
</thead>
<tbody>
<tr>
<td>High School Diploma</td>
<td>4 years additional experience</td>
<td>Bachelor’s Degree</td>
</tr>
<tr>
<td>Bachelor’s Degree</td>
<td>2 years additional experience</td>
<td>Master’s Degree</td>
</tr>
<tr>
<td>Master’s Degree</td>
<td>2 years additional experience</td>
<td>Ph. D.</td>
</tr>
</tbody>
</table>