GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST  

Schedule Title: MULTIPLE AWARD SCHEDULE  
FSC Group: PROFESSIONAL SERVICES

<table>
<thead>
<tr>
<th>Valens Firm LLC dba Valens Global</th>
</tr>
</thead>
<tbody>
<tr>
<td>3180 Cypress Pond Pass</td>
</tr>
<tr>
<td>Duluth, GA 30097-3719</td>
</tr>
<tr>
<td>Phone: 804-496-1794</td>
</tr>
<tr>
<td>Fax: 888-345-0545</td>
</tr>
<tr>
<td>Email: <a href="mailto:gsa@valensfirm.com">gsa@valensfirm.com</a></td>
</tr>
<tr>
<td>Website: <a href="http://www.valensglobal.com">www.valensglobal.com</a></td>
</tr>
</tbody>
</table>

Business Size: Small Business

Contract Number: 47QREA20D000B  
Period Covered by Contract: January 15, 2020 through January 14, 2025  
Price List current through Mod #A812, effective July 24, 2020

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSAAdvantage!®, a menu-driven database system. The INTERNET address for GSAAdvantage!® is:  

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at www.gsa.gov
1a. **TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)**

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>541611RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>611430</td>
<td>611430RC</td>
<td>Professional and Management Development Training</td>
</tr>
<tr>
<td>611512</td>
<td>611512RC</td>
<td>Flight Training</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order-Level Materials (OLM)</td>
</tr>
</tbody>
</table>

1b. **LOWEST PRICED MODEL NUMBER AND PRICE PER SIN:** See Awarded Price List

1c. **HOURLY RATES:** See Awarded Price List

2. **MAXIMUM ORDER:**
   - SINs: 641611, 611430, 611512 - $1,000,000
   - SIN OLM - $250,000
   *Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

3. **MINIMUM ORDER:** $100.00

4. **GEOGRAPHIC COVERAGE:** Domestic delivery including Alaska, Hawaii, and Puerto Rico.

5. **POINT OF PRODUCTION:** USA

6. **DISCOUNT FROM LIST PRICES:** Prices are listed as GSA Net, discount deducted and IFF included.

7. **QUANTITY DISCOUNT:** None

8. **PROMPT PAYMENT TERMS:** Net 30 Days – Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9.a Government Purchase Cards are accepted at or below the micro-purchase threshold.

9.b Government Purchase Cards are accepted above the micro-purchase threshold.

10. **FOREIGN ITEMS:** None

11a. **TIME OF DELIVERY:** As Negotiated

11b. **EXPEDITED DELIVERY:** To be negotiated at the task order level.

11c. **OVERNIGHT AND 2-DAY DELIVERY:** To be negotiated at the task order level.

11d. **URGENT REQUIREMENTS:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the
Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract. Urgent Requirement clause in accordance with I-FSS-140-B.

12. **FOB POINT:** Destination

13a. **ORDERING ADDRESS:** Valens Firm LLC dba Valens Global
3180 Cypress Pond Pass
Duluth, GA 30097-3719
Phone: 804-496-1794
Fax: 888-345-0545
Website: [www.valensglobal.com](http://www.valensglobal.com)

13b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. **PAYMENT ADDRESS:** Valens Firm LLC dba Valens Global
3180 Cypress Pond Pass
Duluth, GA 30097-3719
Phone: 804-496-1794
Fax: 888-345-0545
Website: [www.valensglobal.com](http://www.valensglobal.com)

15. **WARRANTY PROVISION:** See Awarded pricelist

16. **EXPORT PACKING CHARGES:** None

17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** None. Credit cards accepted above and below the micro-purchase threshold.

18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND INSTALLATION:** N/A

19. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES:** N/A

20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES:** N/A

21. **LIST OF SERVICE AND DISTRIBUTION POINTS:** N/A

22. **LIST OF PARTICIPATING DEALERS:** N/A

23. **PREVENTIVE MAINTENANCE:** N/A

24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A

24b. **SECTION 508 COMPLIANCE:** If applicable, Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and will be addressed on a task order basis. The EIT standards can be found at: [www.Section508.gov](http://www.Section508.gov)

25. **DUNS NUMBER:** 079536023
NOTIFICATION REGARDING IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:
Valens Firm LLC has an Active Registration in the SAM database.

AWARDED GSA LABOR CATEGORIES

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>541611, 611430</td>
<td>Scientific Data Analyst I</td>
<td>$48.36</td>
<td>$49.57</td>
<td>$50.81</td>
<td>$52.08</td>
<td>$53.38</td>
</tr>
<tr>
<td>541611, 611430</td>
<td>Scientific Data Analyst II</td>
<td>$67.71</td>
<td>$69.40</td>
<td>$71.14</td>
<td>$72.91</td>
<td>$74.74</td>
</tr>
<tr>
<td>541611, 611430</td>
<td>Scientific Data Analyst III</td>
<td>$130.58</td>
<td>$133.84</td>
<td>$137.19</td>
<td>$140.62</td>
<td>$144.14</td>
</tr>
</tbody>
</table>

LABOR CATEGORY DESCRIPTIONS

Analyst I
Functional Responsibilities: Collects information, performs research, disseminates reports, and provides writing support. On occasion, performs specific and limited portions of broader assignments under direct supervision.
Minimum Education: Bachelor’s Degree
Minimum Years of Experience: 0 Years

Senior Analyst I
Functional Responsibilities: Responsible for coordinating with other analysts to ensure completion of the project delegated by management. Senior analysts draft reports and findings, and directly supervises the work of junior staff.
Minimum Education: Bachelor’s Degree
Minimum Years of Experience: 2 Years

Subject Matter Expert II
Functional Responsibilities: Provides expert advice, assistance, guidance and counseling in the support of management, organizational and business improvement efforts. Heads the engagement team and is responsible for all assurance and specialized services provided. The Subject Matter Expert II determines the nature, timing, and extent of procedures and have the final authority in the conduct of engagements and full responsibility for the work performed.
Minimum Education: Master’s Degree
Minimum Years of Experience: 7 Years

Education Substitutions
A Master's Degree may be substituted for 2 years of experience with a Bachelor's Degree
A PhD may be substituted for 4 years of experience with a Bachelor's Degree

AWARDED TRAINING

<table>
<thead>
<tr>
<th>SIN</th>
<th>COURSE TITLE</th>
<th>COURSE LENGTH</th>
<th>GSA PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>611430</td>
<td>Simulation (non-customized)</td>
<td>4 hours</td>
<td>$1,934.51</td>
</tr>
<tr>
<td>611430</td>
<td>Training Customized</td>
<td>2 hours</td>
<td>$1,934.51</td>
</tr>
<tr>
<td>611430</td>
<td>Training Non-Customized</td>
<td>2 hours</td>
<td>$1,547.61</td>
</tr>
<tr>
<td>611430</td>
<td>Training Non-Customized - Seminar</td>
<td>4 hours</td>
<td>$2,418.14</td>
</tr>
<tr>
<td>611430</td>
<td>Training Non-Customized - Seminar</td>
<td>1 hour</td>
<td>$1,209.07</td>
</tr>
</tbody>
</table>