General Services Administration
Federal Acquisition Service
Authorized Federal Supply Schedule Price List

Contract Number: 47QREA21D0019

Period Covered by Contract: August 27, 2021 - August 26, 2026

PRICELIST CURRENT THROUGH AWARD

Contractor: Area9 Lyceum, Inc.
126 Woodland Rd
Chestnut Hill, MA 02467
Email: kat.daz@area9.dk
Website: https://area9lyceum.com/
Phone: (401) 651-8575

Size: Small Business

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system.


For more information on ordering from the Federal Supply Schedules go to the GSA Schedules page at GSA.gov
1. Authorized Special Item Numbers (SINs):

   SIN 511210 – Software Licenses
   SIN 541611 - Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
   SIN 611430 - Professional and Management Development Training

1b. Lowest Priced Model Number and Price for each SIN: See price list

2. Maximum order:

   SIN 511210 - $500,000
   SIN 541611 - $1,000,000
   SIN 611430 - $1,000,000

3. Minimum order: $100.00


5. Point of production: US

6. Basic Discount: All prices shown are net awarded GSA discount and inclusive of the Industrial Funding Fee

7. Quantity discounts: 2% on single task orders > $100,000

8. Prompt payment terms: 1% - 10 Days / Net – 30 Days – Information for the ordering offices: Prompt payment terms cannot be negotiated out of contractual agreement in exchange for other concessions

9. Foreign items: None. All products are made in the USA.

10a. Time of delivery: As negotiated

10b. Expedited delivery: As negotiated

10c. Overnight and 2-day delivery: As negotiated

10d. Urgent Requirements: As negotiated

11. F.O.B. Point: Destination

12a. Ordering address: Area9 Lyceum, Inc.
    126 Woodland Rd
    Chestnut Hill, MA 02467

12b. Ordering Procedures: For supplies and services, the ordering procedures and information on Blanket Purchase Agreements (BPA’s) are found in FAR8.405-3.
13. Payment address: Area9 Lyceum, Inc.
   126 Woodland Rd
   Chestnut Hill, MA 02467

14. Warranty provision: Standard Commercial Warranty

15. Export packing charges: N/A

16. Terms and conditions of rental, maintenance, and repair: N/A

17. Terms and conditions of installation: N/A

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: N/A

18b. Terms and conditions for any other services (if applicable): N/A

19. List of service and distribution points: N/A

20. List of participating dealers: N/A

21. Preventive maintenance: N/A

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

22b. Section 508 Compliance: As applicable

23. SAM Unique Entity ID: ZXJCAN7ZSM91

24. Area9 Lyceum is registered in the System for Award Management (SAM) database. Our CAGE Code is 8BB19.
<table>
<thead>
<tr>
<th>MFR PART NO</th>
<th>PRODUCT DESCRIPTION</th>
<th>GSA PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rhapsode-0</td>
<td>Rhapsode software license cost for up to 499 users</td>
<td>$96.26</td>
</tr>
<tr>
<td>Rhapsode-500</td>
<td>Rhapsode software license cost for up to 2499 users</td>
<td>$84.59</td>
</tr>
<tr>
<td>Rhapsode-2500</td>
<td>Rhapsode software license cost for up to 4999 users</td>
<td>$72.92</td>
</tr>
<tr>
<td>Rhapsode-5000</td>
<td>Rhapsode software license cost for up to 9999 users</td>
<td>$61.25</td>
</tr>
<tr>
<td>Rhapsode-10000</td>
<td>Rhapsode software license cost for up to 19999 users</td>
<td>$49.59</td>
</tr>
<tr>
<td>Rhapsode-20000</td>
<td>Rhapsode software license cost for up to 29999 users</td>
<td>$37.92</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Labor Category Title</th>
<th>Labor Category Description</th>
<th>GSA Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Learning Engineer (Content Conversion)</td>
<td>Content curation from existing curricula, redesign of learning experiences, production of learning resources, learning outcome analysis, authoring, peer reviews, team lead functions, content management.</td>
<td>$194.46</td>
</tr>
<tr>
<td>Senior Operational Specialist III</td>
<td>Content curation from existing curricula, redesign of learning experiences, production of learning resources, learning outcome analysis, authoring, peer reviews, team lead functions, content management. Product management of existing features. Drive development of new features which requires gathering input and experiences, specifications, team leading of developers working on new features and release management. Implement features based on writing specifications, gather feedback on work from peers and cross functional team members. Quality assurance. Examples of services include, but are not limited to, Product Skinning and Single Sign-On Integration</td>
<td>$178.17</td>
</tr>
<tr>
<td>Course Title</td>
<td>Course Description</td>
<td>GSA Price</td>
</tr>
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<tr>
<td>Area9 University: Adaptive Learning Engineer</td>
<td>Client staff members will be trained in Rhapsode via Area9 University. The goal of the training will be so employees know how to develop their own adaptive courses moving forward. Area9 U Course 1 is a series of 18 online modules (each module takes 10 to 45 minutes to complete) combined with hands-on work and mentoring from an experienced Area9 Lyceum Learning Engineer. It will teach the trainee how to develop adaptive courses. During the Area9 U certification program, the trainee will create a course of (min) 18-20 learning objectives with probes and learning resources (and additional 20 learning objectives can be included if desired). The mentoring Learning Engineer will give 1:1 feedback via our platform, Skype, and Zoom as the learner works through the material and builds their first course. During the certification process, there will be “live” contact time with the Area9 Learning Engineer, in addition to the work, the learner is doing themselves as part of building their course towards certification. The training is practice-based and purposely designed to take a number of weeks to allow for the (virtual) “classroom” time combined with deliberate practice and time to think/reflect. The amount of time spent will vary based on individual workload, how big the course is that is created as part of the certification. Typical time commitment is 40-60 hours over an 8 week period. This is when Area9 U is done on a part time basis with 5-10 hours commitment/week. Upon successful completion of the training, the deliverable(s) will be the certification as a certified learning engineer and a functioning course built in the Rhapsode platform.</td>
<td>$12,153.65</td>
</tr>
</tbody>
</table>
| Area9 University: Advanced Adaptive Learning Engineer | Consists of five foundation credits, six elective credits and two capstone project credits.  

In the Advanced Learning Engineer class, learners will complete the following foundation credits:  

Foundation 1  
• Introduction & Advising Others  
• Activities Theory  
• Advanced Coach  

Foundation 2  
• Reuse of Content  
• Skinning a Product  

After successfully completing the foundation credits, the learner can choose six technical modules. After successfully completing six of the technical modules, each learner will complete two capstone projects with a maximum of 25 learning objectives each to achieve the Advanced Learning Engineer certification. | $12,153.65        |
| Rhapsode Language Support - Base | There is the possibility to add additional languages; Area9 Lyceum charges $2,500 per each language (selected from the list below) beyond the base language.  

The following languages are supported: English, Danish, Swedish, Spanish, French, German, Japanese, Chinese, Arabic, Korean, Portuguese, Russian, and Italian | $2,430.73          |
<table>
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<th>Course Title</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Rhapsode Language Support - Unlisted</td>
<td>There is the possibility to add additional languages; Area9 Lyceum charges $7,500 per net-new language not supported in the Rhapsode Language Support - Base offering</td>
<td>$7,292.19</td>
</tr>
<tr>
<td>Rhapsode Pilot</td>
<td>A typical proof of concept/pilot project with Area9 includes the development of 15-60 minutes of adaptive learning module, platform configuration with basic customized UI following your design guide, testing for functionality and accessibility by a 3rd party, and access for up to 50 learners. We can accommodate any changes in scope of pilots in terms of content and population accordingly.</td>
<td>$12,153.65</td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards Statement

The Service Contract Labor Standards (SCLS), also referred to as the Service Contract Act (SCA) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories/services have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.