On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: GSAAdvantage.gov.

SCHEDULE TITLE: MULTIPLE AWARD SCHEDULE
FSC GROUP: PROFESSIONAL SERVICES
CONTRACT NUMBER: 47QREA21D001A
For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

CONTRACT PERIOD: SEPTEMBER 7, 2021 - SEPTEMBER 6, 2026

CONTRACTOR: LEXICON CONSULTING, INC. (DBA LEXICON)
420 S. MAGNOLIA AVENUE
EL CAJON, CA 92020
PHONE: 619-792-1530
FAX: 866-623-6188
WWW.LEXICONINC.COM

Point of Contact for Contract Administration: Elijah Duran
e-mail: elijah.duran@lexiconinc.com
Tel: 570-492-2780
Fax: 866-623-6188

Point of Contact for Marketing: Elijah Duran
e-mail: Elijah.duran@lexiconinc.com
Tel: 570-492-2780
Fax: 866-623-6188

Business Size: Woman Owned Small Business; Service-Disabled Veteran Owned Small Business

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a  Awarded SIN(s):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>611430</td>
<td>Professional and Management Development Training</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials</td>
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</table>

1b  Lowest Priced Item:  See Page 3

1c  Hourly Rates & Labor Category Descriptions:  See Page 3

2  Maximum Order:  611430 - $1,000,000; OLM - $250,000

3  Minimum Order:  $100

4  Geographic Coverage:  Worldwide

5  Point of Production:  N/A

6  Discount:  Government Net Prices (discounts already deducted.)

7  Quantity/Volume Discounts:  None

8  Prompt Payment Terms:  Net 30 Days

   Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9  Foreign Items:  Additional 1% for orders over $750,000

10  Time of Delivery:

   a. Normal:  To Be Determined at the Task Order Level
   b. Expedited:  Contact Contractor
   c. Overnight & 2-day delivery:  Contact Contractor
   d. Urgent Requirements:  Contact Contractor

11  FOB Point(s):  Destination

12a  Ordering Address:  Lexicon
   420 S. Magnolia Avenue
   El Cajon, CA  92020

12b  Ordering procedures:  For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.

13  Payment Address:  Lexicon
   420 S. Magnolia Avenue
   El Cajon, CA  92020
14 Warranty Provision: Standard Commercial Warranty Terms and Conditions
15 Export packing charges, if applicable: N/A
16 Terms and conditions of rental, maintenance, and repair (if applicable): N/A
17 Terms and conditions of installation (if applicable): N/A
18a Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
18b Terms and conditions for any other services (if applicable): N/A
19 List of service and distribution points (if applicable): N/A
20 List of participating dealers (if applicable): N/A
21 Preventive maintenance (if applicable): N/A
22a Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A
22b Section 508 Compliance for EIT: N/A
23 DUNS Number: 555571525
24 Notification regarding registration in SAM database: Contractor has an Active Registration in the SAM database. (Cage: 41KM3)

GSA Pricing

<table>
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<tr>
<th>Labor Category</th>
<th>Year 1</th>
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<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
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</table>
Operations Chief  | $65.66 | $67.30 | $68.99 | $70.71 | $72.48  
--- | --- | --- | --- | --- | ---  
Project Manager | $71.50 | $73.29 | $75.12 | $77.00 | $78.92  
Senior Training Analyst | $64.18 | $65.79 | $67.43 | $69.12 | $70.84  
Senior Training Developer | $57.49 | $58.92 | $60.40 | $61.91 | $63.45  
Shooting Instructor | $62.74 | $64.31 | $65.92 | $67.56 | $69.25  
Site Manager | $61.75 | $63.30 | $64.88 | $66.50 | $68.16  
Special Skills Instructor 1 | $56.17 | $57.58 | $59.02 | $60.49 | $62.01  
Special Skills Instructor 2 | $62.60 | $64.17 | $65.77 | $67.41 | $69.10  
Training Analyst | $60.23 | $61.74 | $63.28 | $64.86 | $66.48  

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

GSA Labor Category Descriptions

1. Project Manager  
**Minimum Education:** BS/BA, Technical/Military training or equivalent desired  
**Minimum Experience:** Ten (10) years with 5 years project management experience. If required, must be able to obtain and maintain a security clearance.  
**Functional Responsibilities:** Controls and/or conducts direct-billed project activities including the strategic, tactical, and operational aspects of specialized training project execution. Works with project team to ensure that team responsibilities and accountabilities are delegated and understood. Serves as the point person for the project, managing supply and logistics for project support services. Manages client relationships in the field, relaying information to the client. Responsible for budgetary and progress reports. Performs additional tasks and duties, as assigned.

2. Operations Chief  
**Minimum Education:** BS/BA, Technical/Military training or equivalent desired.  
**Minimum Experience:** Ten (10) years with 5 years operations management experience. If required, must be able to obtain and maintain a security clearance.  
**Functional Responsibilities:** In charge of designing and implementing mission specific training operations. Establishes policies that promote company culture and vision. Manages operations of employees and works directly with company executives, as well as the client in order to ensure training operations are running correctly. Performs additional tasks and duties, as assigned.

3. Special Skills Instructor 1  
**Minimum Education:** BS/BA, Technical/Military training or equivalent desired  
**Minimum Experience:** Four (4) years with 2 years instructor experience. If required, must be able to obtain and maintain a security clearance.
**Functional Responsibilities:** Assists with managing training specific planning and helps coordinate daily training schedules, firing ranges, ammunition requirements, logistics, medical support, communications support and range regulations, training requirements, lesson plans, and training drills. Acts as a subject matter expert and teaches training specific techniques and methods to students in both a classroom and field setting. Closely monitors student performance and provides instant instruction. Assists in mentoring and evaluating students. Assists in conducting detailed After-Action Reviews (AAR) for the training units to identify lessons learned and solicit student feedback.

4. **Special Skills Instructor 2**
   **Minimum Education:** BS/BA, Technical/Military training or equivalent desired
   **Minimum Experience:** Six (6) years with 3 years instructor experience. If required, must be able to obtain and maintain a security clearance.
   **Functional Responsibilities:** Coordinates training specific planning and daily training schedules, firing ranges, ammunition requirements, logistics, medical support, communications support and range regulations, training requirements, lesson plans, and training drills. Acts as a subject matter expert and teaches training specific techniques and methods to students in both a classroom and field setting. Closely monitors student performance and provides instant instruction. Assists in mentoring and evaluating students. Conducts detailed After-Action Reviews (AAR) for the training units to identify lessons learned and solicit student feedback.

5. **Shooting Instructor**
   **Minimum Education:** BS/BA, Technical/Military training or equivalent desired
   **Minimum Experience:** Eight (8) years, with 4 years shooting instructor experience. If required, must be able to obtain and maintain a security clearance.
   **Functional Responsibilities:** Provides all basic and advanced shooting preparation to include the daily training schedules, firing ranges, air-support coordination, ammunition requirements, logistics, medical support, communications support, and range operations equipment. Acts as a basic and advanced shooting expert and teaches training specific techniques and methods to students in both a classroom and field setting. Closely monitors student performance and provides instant instruction. Conducts mentoring and evaluations for students. Conducts detailed After-Action Reviews (AAR) for the training units to identify lessons learned and solicit student feedback.

6. **Head Training Instructor**
   **Minimum Education:** BS/BA, Technical/Military training or equivalent desired
   **Minimum Experience:** Ten (10) years with 5 years instructor experience. If required, must be able to obtain and maintain a security clearance.
   **Functional Responsibilities:** Manages training specific planning and coordinates daily training schedules, firing ranges, ammunition requirements, logistics, medical support, communications support and range regulations, training requirements, lesson plans, and training drills. Acts as a subject matter expert and teaches training specific techniques and methods to students in both a classroom and field setting. Closely monitors student performance and provides instant instruction. Manages detailed After-Action Reviews (AAR) for the training units to identify lessons learned and solicit student feedback. Provides expert insight, assistance, and managerial support to other instructors.

7. **Senior Training Developer**
   **Minimum Education:** BS/BA, Technical/Military training or equivalent desired
   **Minimum Experience:** Eight (8) years with 4 years training development experience. If required, must be able to obtain and maintain a security clearance.
**Functional Responsibilities:** Provides training administration, training development, curriculum development and information technology support for training courses. Develops and reviews new or revised system training products. Provides assistance, development, and updates training course live environment scenarios. After the development of training products, participates in After-Action Reviews, training evaluations, student surveys, and quality reviews in support of instructors. Provides training course development to include course redesign/revision efforts, and identifies gaps in learning before implementing instructional design strategy opportunities.

8. **Ammunition Specialist 1**  
**Minimum Education:** BS/BA, Technical/Military training or equivalent desired  
**Minimum Experience:** Four (4) years with 2 years ammunition handling and processing experience. If required, must be able to obtain and maintain a security clearance.  
**Functional Responsibilities:** Assists in overall ammunition management support for the client. Assists in review and validation of organizational submissions for annual ammunition requirements, ensuring that all known training objectives are met. Assists in determining ammunition requirements based on training objectives, operational changes, historical usage, weapon density, training schedules, firing range availability, number of personnel assigned/student class load, mission and strength changes, and new weapons systems.

9. **Ammunition Specialist 2**  
**Minimum Education:** BS/BA, Technical/Military training or equivalent desired  
**Minimum Experience:** Six (6) years with 3 years ammunition handling and processing experience. If required, must be able to obtain and maintain a security clearance.  
**Functional Responsibilities:** Provides overall ammunition management support for the client. Provides review and validation of organizational submissions for annual ammunition requirements, ensuring that all known training objectives are met. Determines ammunition requirements based on training objectives, operational changes, historical usage, weapon density, training schedules, firing range availability, number of personnel assigned/student class load, mission and strength changes, and new weapons systems.

10. **Training Analyst**  
**Minimum Education:** BS/BA, Technical/Military training or equivalent desired  
**Minimum Experience:** Six (6) years with 3 years training analyst experience. If required, must be able to obtain and maintain a security clearance.  
**Functional Responsibilities:** Assists in managing and providing communication support for all live, virtual, constructive, and gaming training scenario efforts. Critically evaluates training events, whether live or virtual, and provides analysis to students in the form of Media After Action Reviews and Take-Home Packages.

11. **Senior Training Analyst**  
**Minimum Education:** BS/BA, Technical/Military training or equivalent desired  
**Minimum Experience:** Ten (10) years with 5 years training analyst experience. If required, must be able to obtain and maintain a security clearance.  
**Functional Responsibilities:** Manages and provides communication support for all live, virtual, constructive, and gaming training scenario efforts. Critically evaluates training events, whether live or virtual, and provides analysis to students in the form of Media After Action Reviews and Take-Home Packages.
12. Alternate Logistics Manager
Minimum Education: High School Diploma or GED equivalent, Technical/Military training or equivalent desired
Minimum Experience: Two (2) years with 1 year logistical management experience. If required, must be able to obtain and maintain a security clearance.
Functional Responsibilities: Assists in tracking and accounting for TADSS (Training Aids, Devices, Simulators, and Simulations) and other training equipment required. Keeps records of working devices and materials, and makes sure of proper storage and distribution. Assists in material receipt and stowage. Assists in running all warehouse and logistical requirements.

13. Logistics Manager
Minimum Education: High School Diploma or GED equivalent, Technical/Military training or equivalent desired
Minimum Experience: Six (6) years with 3 years logistical management experience. If required, must be able to obtain and maintain a security clearance.
Functional Responsibilities: Tracks and accounts for TADSS (Training Aids, Devices, Simulators, and Simulations) and other training equipment required. Keeps records of working devices and materials, and makes sure of proper storage and distribution. Provides material receipt and stowage. In charge of running all warehouse and logistical requirements.

14. Generic Cultural Specialist
Minimum Education: High School Diploma or GED equivalent, Technical/Military training or equivalent desired
Minimum Experience: One (1) year or less. If required, must be able to obtain and maintain a security clearance.
Functional Responsibilities: Provides cultural guidance and role playing to enhance training scenario realism.

15. Cultural Specialist
Minimum Education: High School Diploma or GED equivalent, Technical/Military training or equivalent desired.
Minimum Experience: One (1) year or less. If required, must be able to obtain and maintain a security clearance.
Functional Responsibilities: Assists with expert cultural and language training services. Assists with the managerial guidance and direction for problem definition, analysis, requirements development, and implementation of complex cultural projects and programs.

16. Foreign Language Speaking Specialist
Minimum Education: High School Diploma or GED equivalent, Technical/Military training or equivalent desired
Minimum Experience: Three (3) years. If required, must be able to obtain and maintain a security clearance.
Functional Responsibilities: Assists with developing training materials when required. Assists with language specific training and instruction when required. Provides language and cultural guidance and role playing to enhance training scenario realism.
17. Casualty Specialist
Minimum Education: High School Diploma or GED equivalent, Technical/Military training or equivalent desired
Minimum Experience: One (1) year or less. If required, must be able to obtain and maintain a security clearance.
Functional Responsibilities: Provides realistic injury and casualty effects to enhance training realism. Casualties vary by requirement and scenario.

18. Insurgent Role Player
Minimum Education: High School Diploma or GED equivalent, Technical/Military training or equivalent desired
Minimum Experience: Three (3) years. If required, must be able to obtain and maintain a security clearance.
Functional Responsibilities: Provides cultural guidance and role playing to enhance training scenario realism. Certified and able to operate and employ various firearms in order to act as OPFOR (Opposing Force) to increase training scenario realism.

19. Lead Cultural Specialist
Minimum Education: High School Diploma or GED equivalent, Technical/Military training or equivalent desired.
Minimum Experience: Three (3) years. If required, must be able to obtain and maintain a security clearance.
Functional Responsibilities: Provides expert cultural and language training services, technical and managerial guidance and direction for problem definition, analysis, requirements development, and implementation of complex cultural projects and programs. Provides expert insight, assistance, and managerial support to other cultural specialists.

20. Site Manager
Minimum Education: High School Diploma or GED equivalent, Technical/Military training or equivalent desired.
Minimum Experience: Six (6) years. If required, must be able to obtain and maintain a security clearance.
Functional Responsibilities: Leads the planning and implementation of specialized training service projects. Creates and executes project work plans based upon in-depth knowledge of specialized cultural and military training requirements and revises as appropriate to meet changing needs and requirements. Effectively applies company methodology and enforces project standards. Manages project budget, project resource allocation, schedule project timelines, and ensures that all activities conform to the terms and conditions of the contract and delivery orders. Prepares project reviews and identify quality assurance procedures. Provides client consultation and project management services for scheduling, assignment, and logistical coordination of training services support resources. Prepares, reviews, and approves contract deliverables, as required.

21. Moulage Specialist
Minimum Education: High School Diploma or GED equivalent, Technical/Military training or equivalent desired
Minimum Experience: Three (3) years. If required, must be able to obtain and maintain a security clearance.
Functional Responsibilities: Plans, manages and coordinates with the client in order to understand the desired training scenario. Provides casualty, generic cultural, and foreign language speaking role players with realistic make up effects to replicate real life mission situations and increase training realism.

22. FX Specialist 1
Minimum Education: High School Diploma or GED equivalent, Technical/Military training or equivalent desired.
Minimum Experience: Three (3) years. If required, must be able to obtain and maintain a security clearance.
Functional Responsibilities: Assists with installation, operation and removal of training specific special effects (FX) equipment and materials to enhance training exercises. May assist with culturally accurate weapons and pyrotechnical special effects requiring special licensing based upon certification and specialized knowledge of the safety requirements related to implementation of special effects.

23. FX Specialist 2
Minimum Education: High School Diploma or GED equivalent, Technical/Military training or equivalent desired.
Minimum Experience: Five (5) years. If required, must be able to obtain and maintain a security clearance.
Functional Responsibilities: Coordinates, installs, operates and removes training specific special effects (FX) equipment and materials to enhance training exercises. Responsible for culturally accurate weapons, and pyrotechnical special effects requiring special licensing based upon certification and specialized knowledge of the safety requirements related to implementation of special effects.

24. FX Specialist 3
Minimum Education: High School Diploma or GED equivalent, Technical/Military training or equivalent desired.
Minimum Experience: Seven (7) years. If required, must be able to obtain and maintain a security clearance.
Functional Responsibilities: Manages the installation, operation, and removal of training specific special effects (FX) equipment and materials to enhance training exercises. Responsible for culturally accurate weapons and pyrotechnical special effects requiring special licensing based upon certification and specialized knowledge of the safety requirements related to implementation of special effects.