



General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List

Multiple Award Schedule

On line access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov

Contract Number: 47QREA21D001G

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Prices Shown Herein are Net (discount deducted)

Contract Period: September 29, 2021 through September 28, 2026

Federal Supply Group: Professional Services
Miscellaneous

FSC/PSC Code: U006, R704, 0000

Contractor Name: **Team Crucible, LLC**

Address: 60 Jack Ellington Road
Fredericksburg, VA 22406

Phone Number: (540) 752-2800

Fax Number: (540) 752-1800

E-mail: jgarman@team-crucible.com

Website: www.team-crucible.com

Contract Administrator: John Garman

Business Size: Small Business

Current through Modification PO-0001, effective September 29, 2021



Customer Information

1a. Table of Awarded Special Item Numbers with appropriate cross-reference to page numbers:

SIN	SIN Description	Labor Category Description Page	Awarded Price Page
611430/RC	Professional and Management Development Training	5 - 11	5 - 11
611430ST/RC	Security Training	5 - 11	5 - 11
OLM/RC	Order-Level Materials	Defined at Order Level	Defined at Order Level

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. N/A

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. Please refer to pages 5-11.

2. Maximum Order:

Special Item Number	Maximum Order
611430/RC	\$1,000,000
611430ST/RC	\$1,000,000
OLM/RC	\$250,000

3. Minimum Order: \$100

4. Geographic Coverage: 48 contiguous states, Washington DC, Alaska, Hawaii, and Puerto Rico

5. Point of production: 60 Jack Ellington Road, Fredericksburg, VA

6. Discount from list prices or statement of net price: Prices shown herein are net prices

7. Quantity discounts: A 10% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.



8. Prompt payment terms: Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items: None

10a. Time of Delivery: 30 Days

10b. Expedited Delivery: Items available for expedited delivery are noted in this price list.

10c. Overnight and 2-day delivery: N/A

10d. Urgent Requirements: Please note the "Urgent Requirements" clause of the contract and contact contractor.

11. F.O.B Points: Destination

12a. Ordering Address: Team Crucible, LLC
60 Jack Ellington Road
Fredericksburg, VA 22406

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address: Team Crucible, LLC
60 Jack Ellington Road
Fredericksburg, VA 22046

14. Warranty provision: Standard Commercial Warranty

15. Export Packing Charges: Open Market

16. Terms and conditions of rental, maintenance, and repair: N/A

17. Terms and conditions of installation: N/A

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: N/A

18b. Terms and conditions for any other services: N/A

19. List of service and distribution points: N/A

20. List of participating dealers: N/A



21. Preventive maintenance: N/A

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/ - N/A

23. Data Universal Numbering System (DUNS) number: 884347048

24. Notification regarding registration in System for Award Management (SAM) database: Team Crucible, LLC is registered in the SAM Database.



SIN 611430/RC and 611430ST/RC Training Courses & Pricing

* A 10% discount will be given to customers ordering courses for a contract worth \$500,000 or more in a single calendar year.

PERSONAL SECURITY SEMINARS

StreetWise (1 day) - Our flagship seminar designed to address personal safety and security concerns. We stress awareness of criminal 'profiling' and the possibility of being victimized; alertness to one's environment and to the 'pre-incident indicators' that may signal an attack; avoidance of situations and confrontations that may lead to victimization; and simple action to exponentially increase one's safety and security. Using multi-media technology, Crucible helps the attendee develop increased security around the home, while in transit (including personal vehicles, public transportation, airports, and hotels), and when interacting with people on the street. We offer information on protecting children, maintaining privacy, and we examine the physiological effects of imminent danger. Not your average 'locks, lights and alarms' seminar, *StreetWise* is as entertaining as it is informative and empowering and has received high accolades from a multitude of corporate clients.

\$5,000.00 – number of attendees only limited by the seating capacity of the seminar location
\$4,000.00 (reflects a \$1000 discount) – preferred customers (customers who commit to, or order, two or more seminars per calendar year are considered preferred customers)

TravelSafe (½ day) - A multi-media seminar designed for the frequent traveler, particularly those who must travel to high-risk and less developed countries. We address the fundamentals of awareness, alertness, avoidance and action as well as the physiological effects of imminent danger. The focus, however, is on personal security while traveling. We address pre-departure precautions to increase security for the family and home while traveling. Security in the airport, while taking public transportation and in hotel rooms is explored in detail. Precautions to ensure the traveler's health and safety are also covered.

\$2,750.00 – number of attendees only limited by the seating capacity of the seminar location
\$2,000.00 (reflects a \$750 discount) – preferred customers (customers who commit to, or order, two or more seminars per calendar year are considered preferred customers)

PERSONAL DEFENSE MEASURES

SuddenViolence (3 days) – A physically intensive course designed to prepare the student, no matter his/her previous ability, for sudden, vicious attacks occurring at close range by one or more assailants who may be armed or unarmed. Students will learn simple techniques using 'empty hands', a knife, an expandable baton, and aerosol irritants (OC "pepper" spray) that are



effective even under the stress of the physiological and psychological effects of startle, fear and imminent danger. Students will learn how to deliver powerful strikes to their targets by using 'whole body weight' blows, how to change the dominance in a confrontation, how to create pain, to make space and exploit that space for successful escape. They will be shown how to rapidly close on their assailant(s) when necessary, deliver damaging blows, build a secondary gap, and close again with powerful strikes until their opponent is down. Although these techniques are damaging, they do adhere to the use of force continuum, the student always chooses how much damage is delivered and when to stop.

\$1,100.00 – per student (minimum of four students)

Sudden Violence & Apprehension Avoidance (5 days) – This comprehensive course encompasses curriculum from our Sudden Violence course and tactics & techniques used to defeat restraints such as handcuffs, tape, rope and chains. It deals with the violent actions needed to survive dangerous situations and how to physically and psychologically deal with initial incarceration with adversarial entities. The student will learn how to deal with one or more assailants who may be armed or unarmed, by mastering simple techniques using 'empty hands', a knife, or an expandable baton. Students will also be introduced to the application and effects of aerosol irritants (OC "pepper" spray). Students are shown that these techniques are effective even under the stress of the physiological and psychological effects of startle, fear and imminent danger. Although these techniques are damaging, they do adhere to the use of force continuum. Designed for high-risk individuals who are subject to apprehension or kidnapping, students will learn the proper "profiling" of individuals along with the proper mindset to deal with initial, temporary confinement. All skills are mastered through hands on practical application. This course culminates with scenario based exercises that are designed to allow the student to use techniques learned in a dynamic and intense setting. The information provided during this course is sensitive in nature and will only be offered to 'cleared' students with a legitimate need.

\$2,160.00 – per student (minimum of four students)

INDIVIDUAL PROTECTIVE MEASURES

High Risk Environment Orientation Course (3 days) – This program is designed as pre-deployment training for individuals that will be working in a high-risk environment. The program includes a current threat briefing, Terrorist Techniques, Tactics and Procedures, individual protective measures training, hostage survival, and weapons familiarization. The cornerstone of this instruction is identifying the physiological effects of imminent danger and how the student can perform successfully with these effects present. Skills for avoiding potentially hazardous situations are covered as well as skills to prevail when avoidance is impossible. This course will raise your employee's awareness and vigilance and better prepare them for their duties.

\$1,500.00 – per student (minimum of four students)



Apprehension Avoidance (3 days) – This course is designed for high-risk individuals who are subject to apprehension or kidnapping. Techniques to avoid apprehension from the moment of initial interaction with adversarial entities through defeating restraints (such as handcuffs, ropes and 'zip ties') and initial, temporary confinement are mastered through practical application and scenarios. The information provided during this course is sensitive in nature and will only be offered to 'cleared' students with a legitimate need. This course is typically only offered to the U. S. Government. However, under special circumstances, commercial entities may order this course after being screened by Team Crucible, LLC. A special circumstance is defined as senior corporate executives whose financial and political/public status is such that they are targets for criminal or terrorist abduction.

\$1,344.00 – per student (minimum of four students)

WEAPONS COURSES

Firearms Refresher Course (1 day) – The course is designed to effectively and efficiently return an acceptable level of proficiency to shooters whose skills have atrophied. The pace is fast and the level of instruction intense. A review of proper mindset and use of force sets the tone. Weapon presentation, manipulation, malfunction drills, and a qualification completes the day of training. Students must have well-developed weapons handling skills and be able to consistently demonstrate adequate marksmanship skills as a pre-requisite for this course.

\$425.00 – per student first weapon and **\$125.00** for each additional weapon (minimum of four students)

Defensive Handgun (3 days) – This course is designed to develop the skills necessary to carry and effectively employ a concealed handgun in a hostile operational environment. It covers the full training spectrum from basic marksmanship and weapons manipulation through advanced shooting skills including barricade shooting, low-light shooting and weak-hand shooting and manipulation. We include information on the physiological and psychological effects of startle, fear and imminent danger, equipment considerations, 'profiling', application of the force continuum and address what ramifications the loss of jurisdiction, authority and control has on the shooter's decision-making process.

\$1,100.00 – per student (minimum of four students)

Combative Handgun (3 days) – This course focuses on techniques required for personal protection during violent confrontations. It combines elements from our SuddenViolence and Defensive Handgun courses that enable students to successfully contend with multiple attacker situations, at close and varying ranges in the most likely of tactical situations. Students utilize "personal weapons" (i.e., elbows, knees, hands) in order to create space and effectively exercise weapons retention techniques. The uses of less lethal "bridge" weapons, drawn under duress, with transitions to live firearms are exercised while students are exposed to direct attacks. The course also explores alternative methods of weapons carry and concealment. Students are



prepared for realistic confrontations with escalating levels of violence that span the use of force continuum.

\$1,100.00 – per student (minimum of four students)

Tactical Carbine (3 days) – This course is designed to develop fundamental marksmanship skills as well as tactical skills. The course covers the spectrum from basic marksmanship and weapons manipulation through advanced shooting to include barricade and vehicle shooting. We include information on the physiological and psychological effects of startle, fear and imminent danger.

\$1,100.00 – per student (minimum of four students)

Tactical Handgun & Assault Rifle Course (5 days) – This course is designed to develop the skills necessary to carry and effectively employ a handgun & assault rifle in a hostile operational environment. It covers the full training spectrum from weapons “zero”, basic marksmanship and weapons manipulation through advanced shooting skills including barricade shooting, low-light shooting and weak-hand shooting. We include information on the physiological and psychological effects of startle, fear and imminent danger. We also cover application of the force continuum and address what ramifications the loss of jurisdiction, authority and control has on the shooter’s decision-making process. At the conclusion of the course the students can be taken through the client’s qualification course of fire or The Crucible’s.

\$2,000.00 – per student (minimum of four students)

VEHICLE COUNTERMEASURES

Vehicle Defense (1 day) – This course incorporates multi-media lectures, practical exercises and realistic attack scenarios that focus on vehicle dynamics, individual vehicle safety and control in a hostile contact situation. We stress attack recognition and alertness to one's environment. Students will learn to identify 'pre-incident indicators' that may signal an attack and immediate action techniques to break contact. Training is conducted in Sport Utility Vehicles in order to replicate the real world vehicle types and dynamics common to high risk environments.

\$1,800.00 – per student (minimum of three students and a maximum of nine students)

Intermediate Vehicle Defense (2 days) – Designed as a course for those looking for a deeper skill set than the Vehicle Defense course offers or as a follow on course for those students who have attended our Vehicle Defense course. Our Intermediate Vehicle Defense covers a wide range of techniques for the High Risk Environment driver. We cover those skills taught in our Vehicle Defense course and go further by incorporating high performance driving, street line driving, precision interdiction and barricade breaching techniques and curb crossing techniques. Training is conducted in Sport Utility Vehicles in order to replicate the real world vehicle types and dynamics common to high risk environments.



\$2,200.00 – per student (minimum of three students and a maximum of nine students)

Defensive Driving Course (5 day) - This course focuses on Vehicle Dynamics and the relationship between the driver and the vehicle no matter the driving surface or vehicle platform in order to successfully avoid, navigate, or break contact during a high threat confrontation. Students learn basic vehicle dynamics, defensive and offensive tactical driving, reactions to contact, and emergency speed driving. The program progresses to unimproved road surfaces where the students adapt to a low traction driving surface. Technical off roading is addressed by using 4x4 platforms concentrating on vehicle ability, terrain assessment, and recovery techniques. Students also learn to use the vehicles as a team and react to contact in multiple vehicle convoys. The course culminates with full mission profile scenarios involving role players, force on force, and communications and reporting equipment. Students will perform tasks in multiple vehicle platforms to include various makes and models of sedans, high center of gravity SUV's, 4x4's, large SUV's, Automatic and Manual transmissions, FWD, RWD, AWD, and right- and left-hand drive vehicles.

\$32,800.00 – up to 6 Students

\$37,000.00 – up to 9 Students

\$62,000.00 – up to 12 Students

Emergency Speed Driving (1 day) - This course focuses on vehicle control and driver concentration at greater than highway speeds that may be necessary to thwart an attack. Basic vehicle dynamics are revisited concentrating on gain and loss of traction while accelerating, braking, and turning. Traction control drills like skid control, brake and turn, turn and brake, swerve to avoid, and off-road recoveries ensure the students can correct mistakes if they get in over their heads. Utilizing a 2.1-mile road course and on-board computers to measure improvement, students learn to progressively increase speed to their full capabilities and that of the vehicle. Students can perform tasks in multiple vehicle platforms to include various makes and models of sedans, high center of gravity SUV's, automatic and manual transmissions, FWD, RWD, AWD, and right- and left-hand drive vehicles.

\$10,000.00 – up to 6 Students

\$12,000.00 – up to 9 Students

\$13,500.00 – up to 12 Students

Unimproved Road Driving (1 day) - This course focuses on vehicle control and driver attention on unimproved, loose, and broken road systems. This low traction environment creates challenges for the driver and the vehicle to maintain control at any speed during a high threat confrontation. Basic vehicle dynamics are revisited concentrating on gain and loss of traction while accelerating, braking, and turning. Traction control drills like skid control, brake and turn, turn and brake, and swerve to avoid help prepare the students for loss of traction. The training utilizes a 1.3-mile course with a myriad of surfaces that include gravel, dirt, broken pavement, wet and dry areas, and transition zones. Students will perform tasks in multiple vehicle



platforms to include various makes and models of sedans, high center of gravity SUV's, automatic and manual transmissions, FWD, RWD, AWD, and right- and left-hand drive vehicles.

\$5,000.00 – up to 6 Students

\$6,500.00 – up to 9 Students

\$8,500.00 – up to 12 Students

Basic Off Road (1 day) - This course is designed to introduce the student to driving in a low traction environment that requires a 4x4 system to negotiate. Subjects addressed are vehicle and driveline types, power distribution, vehicle traction aids, driving angles, tire pressure and its effects, and recovery equipment and techniques. Students begin by performing a vehicle capability inspection and evaluation through a purpose-built obstacle course to include ascending and descending hills and moguls. They learn the safe use of recovery equipment to include a winch, recovery straps, recovery boards, and hi-lift jack. Finally, the students negotiate an unknown trail system that includes water and log crossings, moguls, gullies, and ascents and descents that challenge the students' knowledge and skills. Students will perform these tasks in 4x4 vehicles that mimic the traditional platforms found in an operational environment.

\$4,000.00 – up to 6 Students

\$6,000.00 – up to 9 Students

\$7,500.00 – up to 12 Students

PROTECTIVE SERVICES

Protective Service (PRS) Operations (5 days) – This comprehensive five-day course provides detailed instruction on planning, organizing, and conducting high-threat protective service operations. Subject areas include organization and responsibilities of the detail members, movement briefings, foot formations, motorcade operations, advances and quick advances, site surveys, route analysis and selection, and surveillance detection for PRS operations. The course also includes analysis of historical attacks against prominent principals as well as personal experiences of the instructors providing protective services to foreign heads of state, US ambassadors, and other dignitaries in high-risk environments. The course culminates in a comprehensive practical exercise where the students plan and conduct a protective services operation in a challenging operational environment.

\$2,000.00 – per student (minimum of six students)

TACTICAL MEDICINE

Tactical Combat Casualty Care (TCCC) Refresher (1 day) - This 8-hour course revisits the fundamentals of Tactical Combat Casualty Care, it's three phases, and the MARCH method for saving lives on the battlefield away from higher echelons of care. Students review the importance of good battlefield tactics and medicine, patient assessment, proper use of medical equipment, and steps required to get the wounded to safety. Students prepare for the



operational realities by utilizing purpose-built equipment and improvised solutions, medical training dummies, and patients with simulated injuries. Our training follows the Department of Defense Committee on Tactical Combat Casualty Care (CoTCCC) guidelines.

\$620.00 – per student (minimum of four students)

Tactical Combat Casualty Care (3 day) - This course is a complete look into the three phases of Tactical Combat Casualty Care for the non-medically trained first responder or combatant. Students learn the MARCH method to identify and treat casualties with preventable causes of death and keep them alive long enough to reach a higher echelon of care. TCCC graduates learn to balance good tactics with good medicine to avoid increasing casualty numbers by breaking response into three phases of TCCC; care under fire, tactical field care, and tactical evacuation. Our courseware is a blend of classroom instruction and dynamic exercises that focus on immediate hemorrhage control, wound packing for non-compressible wounds, airway management, needle thoracentesis, and casualty lifts, drags, and carries, and extraction of the wounded. Students prepare for the operational realities by utilizing purpose-built equipment and improvised solutions, medical training dummies, and patients with simulated injuries. Our training follows the Department of Defense Committee on Tactical Combat Casualty Care (CoTCCC) guidelines.

\$1,700.00 – per student (minimum of four students)