GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services – Training

Contract number: 47QREA22D0002

Contract period: October 5, 2021, through October 4, 2026

Kool Derby Academy, LLC
25930 Peregrine Ridge
San Antonio, Texas 78260
210-601-1996

www.koolderby.com

Contract Administrator: Jimmie Flores
jimmieflores@gmail.com

Business size: Small Business, SBA Certified Small Disadvantaged Business

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Price list current as of Award effective October 5, 2021

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>611430</td>
<td>Professional and Management Development Training</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. N/A

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Page 4

2. Maximum order: $1,000,000

3. Minimum order: $100

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country). San Antonio, Texas

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts.
   - 0.5% - Orders of $5,000-$9,999
   - 1% - Orders of $10,000-$24,999
   - 1.5% - Orders of $25,000-$49,999
   - 2% - Orders of $50,000 or more

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. (Contractor insert number of days.) To Be Determined at the Task Order level

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. To Be Determined at the Task Order level

10c. Overnight and 2-day delivery. To Be Determined at the Task Order level

10d. Urgent Requirements. To Be Determined at the Task Order level
11. F.O.B. point(s). Destination

12a. Ordering address(es). Ordering Address

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). Same as Company Address

14. Warranty provision. Standard Commercial Warranty Terms & Conditions

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Unique Entity Identifier (UEI) number. 080835004

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

25. Kool Derby is voluntarily participating in the Recovery Purchasing Program
**Awarded Course Rates**

<table>
<thead>
<tr>
<th>Course Title</th>
<th>GSA Rate Including IFF</th>
</tr>
</thead>
<tbody>
<tr>
<td>PMI-Agile Certified Practitioner (PMI-ACP)</td>
<td>$952.39</td>
</tr>
<tr>
<td>Certified ScrumMaster</td>
<td>$952.39</td>
</tr>
<tr>
<td>ITIL *Foundations v4 Exam Included</td>
<td>$952.39</td>
</tr>
<tr>
<td>Project Management Essentials</td>
<td>$473.80</td>
</tr>
<tr>
<td>Project Management Intermediate</td>
<td>$473.80</td>
</tr>
<tr>
<td>Project Management Professional (PMP) Certification Prep</td>
<td>$952.39</td>
</tr>
</tbody>
</table>

**Awarded Course Descriptions**

**PMI Agile Certified Practitioner (PMI-ACP)**

The PMI Agile Certified Practitioner (PMI-ACP) formally recognizes a student's knowledge of agile principles and their skill with agile techniques. This certification shows peers, employers, and stakeholders that the student's agile knowledge runs deep. Created by agilists for agilists, the PMI-ACP is PMI's fastest growing certification. The PMI-ACP spans many approaches to agile such as Scrum, Kanban, Lean, extreme programming (XP) and test-driven development (TDD.) It will increase the student's versatility, wherever their projects may take them.

Course Length: 3 days  
Min Participants: 10  
Max Participants: 90

**Certified ScrumMaster (CMS) – Exam Included**

Scrum Master Certified (SMC) professionals are facilitators who ensure that the Scrum Team is provided with an environment conducive to completing the project successfully. The ScrumMaster guides, facilitates, and teaches Scrum practices to everyone involved on the project; clears impediments for the team, and; ensures that Scrum processes are followed. The SMC exam fee is included as part of the course payment, and the exam is taken after the lessons are completed.

Course Length: 2 days  
Min Participants: 10  
Max Participants: 90

**ITIL*Foundations v4 -Exam Included**

This ITIL® Foundations v4 Certification training course introduces learners to proven practices that align IT and the Business. This course positions the student to successfully complete the ITIL® Foundations v4 exam, which is the first step toward earning the ITIL® Expert designation. The ITIL® service life cycle includes the following volumes: Service Strategy, Service Design, Service Transition, Service Operations, and Continual Service Improvement. These topics represent a framework that aligns IT with the customer. The ITIL Foundations v4 exam fee is included as part of the course payment, and the exam is taken after the lessons are completed. Course includes: (1). Online classroom access, (2). 20+ ITIL super tests, (3). Posttests, (4). Matchings, (5). ITIL resources.
Course Length: 3 days  
Min Participants: 10  
Max Participants: 90

**Project Management Essentials**

This class is designed to provide students with the fundamentals of project management, including project launch, scope management, risk management, and project team performance. The main sections of this training are the following: (1) Modern Project Management; (2) Understanding Project Stakeholders; (3) Performing Risk Management; (4) Managing Project Teams, and; (5) Certifications and Education. Project Management is designed to help the organization increase revenues and to improve internal efficiencies. Upon completion of this class, students will have the skills to be effective project team members. Part of the course requirements includes creating a project charter for a real-business initiative. In addition, students will learn which Project Management Institute (PMI) credential is best to pursue based on work experience and career aspirations.

Course Length: 2 days  
Min Participants: 10  
Max Participants: 90

**Project Management Intermediate**

This class is intended to prepare students for the Project Management Institute’s (PMI) Certified Associate in Project Management (CAPM)® exam. The focus is on providing an in-depth review of the five process groups: (1) Initiating, (2) Planning, (3) Executing, (4) Monitoring & Controlling, and (5) Closing. Two main topics included in this training are Network Diagramming and Earned Value Management (EVM). Upon completion of this class, students will develop the skills necessary to lead projects. This class is a stepping-stone to those interested in the Project Management Professional (PMP)® certification.

Course Length: 2 days  
Min Participants: 10  
Max Participants: 90

**Project Management Professional (PMP)* Certification Prep**

The purpose of this class is to prepare students for the rigorous Project Management Professional (PMP)® exam sponsored by the Project Management Institute. The students learn the 5 process groups, 10 knowledge areas, and 47 processes. Participants are provided with a comprehensive guidebook, and access to an online portal containing significant test prep content. In addition, practice exams with questions that mirror the actual exam are an essential component of the course.

Course Length: 3 days  
Min Participants: 10  
Max Participants: 90
Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.