Federal Supply Service
Authorized Federal Supply Schedule Price List

Pear, LLC
1515 Arapahoe Street, Suite 100
Denver, CO 80202-2139
Telephone: 303-824-2000
Fax: 303-824-2001
www.PearWork.com

Contract Number: 47QSCA18D000A
Socio-Economic Status: Small Business
Current Contract Period: February 10, 2018 – February 9, 2023
Current as of Modification: PS-0018 – Effective August 19, 2020

Contact Information for Orders and Contract Administration:
Name: Dianne Fredrick
Phone: 303-824-2013
Fax: 303-824-2001
Email: dfredrick@pearwork.com
Customer Information

1. Special Item Numbers: **33721P - Packaged Office Furniture and OLM – Order Level Materials**

2. Maximum Order: **$5,000,000**

3. Minimum Order: **$100.00**

4. Geographic Coverage: **48 States and Washington, DC**

5. Points of Production:
   - **Affordable Interior Systems, Inc. (AIS)** - In accordance with GS-29F-0006K and 47QSMA20D08Q4
   - **Arcadia Chair Company** - In accordance with GS-28F-003CA
   - **Claridge Products and Equipment, Inc.** – In accordance with GS-28F-0042U
   - **Clarus Glassboards, LLC** - In accordance with GS-27F-0060X and GS-27F-049AA
   - **D3 Inc. (9to5 Seating)** - In accordance with GS-28F-0013X
   - **Daco Limited Partnership (Dauphin)** – In accordance with GS-27F-033CA
   - **Ditto Sales, Inc. (Versteel)** - In accordance with GS-28F-0008S and GS-28F-0009S
   - **ESI Ergonomic Solutions** - In accordance with GS-28F-0028Y
   - **Exemplis, LLC** - In accordance with 47QSMA18D08NQ
   - **Global Industries, Inc.** – In accordance with GS-03F-076GA
   - **Groupe Lacasse** - In accordance with GS-27F-006GA
   - **The Gunlocke Company, LLC** – In accordance with GS-28F-0021Y
   - **Haworth, Inc.** - In accordance with GS-03F-057DA
   - **Humanscale Corporation** - In accordance with GS-29F-0001N
   - **Integra, Inc.** – In accordance with GS-27F-033DA
   - **Krug, Inc.** - In accordance with GS-03F-084DA
   - **Metalworks, Inc. DBA Great Openings** – In accordance with GS-28F-0001S
   - **National Office Furniture, Inc** - In accordance with GS-27F-0034X
   - **NOVA Solutions, Inc.** - In accordance with GS-28F-005GA and GS-28F-0026W
   - **Peter Peppers Products Inc.** - In accordance with GS-27F-025DA and GS-28F-0017X
   - **Safco Products Company** - In accordance with GS-29F-0010P
   - **Three H Furniture Systems Limited** - In accordance with GS-28F-0013S
   - **Workrite Ergonomics LLC** - In accordance with GS-28F-0030S

6. GSA Discount from List:
   - **Affordable Interior Systems, Inc. (AIS)** - In accordance with GS-29F-0006K and 47QSMA20D08Q4
Arcadia Chair Company - In accordance with GS-28F-003CA
Claridge Products and Equipment, Inc. – In accordance with GS-28F-0042U
Clarus Glassboards, LLC - In accordance with GS-27F-0060X and GS-27F-049AA
D3 Inc. (9to5 Seating) - In accordance with GS-28F-0013X
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Ditto Sales, Inc. (Versteel) - In accordance with GS-28F-0008S and GS-28F-0009S
ESI Ergonomic Solutions - In accordance with GS-28F-0028Y
Exemplis, LLC - In accordance with 47QSMA18D08NQ
Global Industries, Inc. – In accordance with GS-03F-076GA
Groupe Lacasse - In accordance with GS-27F-006GA
The Gunlocke Company, LLC – In accordance with GS-28F-0021Y
Haworth, Inc. - In accordance with GS-03F-057DA
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Metalworks, Inc. DBA Great Openings – In accordance with GS-28F-0001S
National Office Furniture, Inc - In accordance with GS-27F-0034X
NOVA Solutions, Inc. - In accordance with GS-28F-005GA and GS-28F-0026W
Peter Peppers Products Inc. - In accordance with GS-27F-025DA and GS-28F-0017X
Safco Products Company - In accordance with GS-29F-0010P
Three H Furniture Systems Limited - In accordance with GS-28F-0013S
Workrite Ergonomics LLC - In accordance with GS-28F-0030S

7. Quantity Discounts: According to above listed GSA Furniture Schedules for all offered products.

8. Prompt Payment Terms: According to above listed GSA Furniture Schedules for all offered products.

9. Government Credit Card: Pear will accept Government purchase cards for all orders.

10. Foreign Items: Predicated on GSA Furniture Schedules listed above.

11. Delivery:
   a. Time of Delivery: Predicated on GSA Furniture Schedules listed above.
   b. Expedited Delivery: Predicated on GSA Furniture Schedules listed above, contact Pear for details on specific models.

12. F.O.B. Terms: Predicated on GSA Furniture Schedules listed above.
13. Ordering Address:

**Pear, LLC**  
Attn: Dianne Fredrick  
1515 Arapahoe Street, Suite 100  
Denver, CO 80202-2139  
dfredrick@pearwork.com

14. Payment Address:

**Pear, LLC**  
1515 Arapahoe Street, Suite 100  
Denver, CO 80202-2139

15. Warranty: **Predicated on GSA Furniture Schedules listed above.**

16. Export Packaging Charges: **Not applicable**

17. Government Credit Card Conditions: **Pear will accept Government purchase cards for all orders without conditions.**

18. Terms & Conditions for Maintenance & Repair: **Contact Pear**

19. Service & Distribution Points: **Not applicable**

20. List of Participating Dealers: **Not applicable**

21. Preventative Maintenance: **Not applicable**

22. Special Attributes:  
a. Environmental Attributes - **According to above listed GSA Furniture Schedules.**  
b. Section 508 – **Not Applicable**

23. DUNS: **121402762**

24. SAM Registration: **Pear, LLC is actively registered in SAM under DUNS 121402762 and CAGE Code 1ZKM8.**
# GSA Approved Services and GSA Rates* with IFF

<table>
<thead>
<tr>
<th>Position</th>
<th>Rate</th>
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<tbody>
<tr>
<td>INSTALLER</td>
<td>$47.16</td>
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<tr>
<td>INSTALLATION SUPERVISOR</td>
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<tr>
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<tr>
<td>SENIOR PROJECT MANAGER</td>
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</tbody>
</table>

*PLEASE NOTE THAT FOR ALL SERVICE ORDERS IN EXCESS OF $150,000, RATES WILL BE NEGOTIATED ON A CASE-BY-CASE BASIS.

**PEAR GRANTS THIS RATE FOR INSTALLATION SERVICES IN COLORADO SPRINGS, COLORADO ONLY.
Installer

Functional Responsibility –

Performs delivery, installation, and troubleshooting of furniture systems, casegoods, ancillary products, and architectural walls. Reads, interprets, and implements architectural plans and installation drawings.

- Minimum Education - High School Diploma or GED Certificate
- Minimum Years of Experience – One year of relevant experience

Installation Supervisor

Functional Responsibility –

Performs delivery, installation, and troubleshooting of furniture systems, casegoods, ancillary products, and architectural walls. Reads, interprets, and implements architectural plans and installation drawings. Supervisor assists the Project Manager and Account Manager with post-occupancy evaluation and punch-list walkthrough.

- Minimum Education - High School Diploma or GED Certificate
- Minimum Years of Experience – Three years of relevant experience

Designer

Functional Responsibility –

Maintains a current working knowledge of the contract furniture industry including developments in related products, services, applications, and design trends. Works closely with clients to design and develop layouts for interior spaces using current design industry software. Reviews client space plans, design concepts, product specifications, and proposals by using a carefully executed team approach for each assignment. Assists the Account Manager in sales presentations by creating materials such as floorplans, room layouts, 3d color renderings, and presentation boards. Creates project installation drawings for review with client, project manager, installation lead, and associated subcontractors prior to and during installation.

- Minimum Education - Bachelor’s Degree
- Minimum Years of Experience – One year of relevant experience

Sr. Designer

Functional Responsibility –

Maintains a current working knowledge of the contract furniture industry including developments in related products, services, applications, and design trends. Works closely with clients to design and develop layouts for interior spaces using current design industry software. Reviews client space plans, design concepts, product specifications, and proposals by using a carefully executed team approach for
each assignment. Assists the Account Manager in sales presentations by creating materials such as floorplans, room layouts, 3d color renderings, and presentation boards. Creates project installation drawings for review with client, project manager, installation lead, and associated subcontractors prior to and during installation.

- Minimum Education - Bachelor’s Degree
- Minimum Years of Experience – Six years of relevant experience

**Project Manager**

Functional Responsibility –

Serves as a single point of contact while guiding projects from initial phase through completion. Prepares and reviews all orders prior to order entry to determine any necessary special instructions for the manufacturer as well as accuracy of information and agreements. Once order acknowledgements are received, reviews them for accuracy with the project Designer. Coordinates pre-installation meetings, including documenting the minutes; regularly checks construction status; verifies critical dimensions; and supervises installation to ensure a high level of customer service. Develops, implements and tracks daily activities for the project while corresponding and reviewing work performed by associated subcontractors. In conjunction with Account Manager, conducts post-occupancy evaluation and punch-list walkthrough to ensure timely resolution of punch-list items and a successful project completion.

- Minimum Education - Bachelor’s Degree
- Minimum Years of Experience – One year of relevant experience

**Sr. Project Manager**

Functional Responsibility –

Serves as a single point of contact while guiding projects from initial phase through completion. Prepares and reviews all orders prior to order entry to determine any necessary special instructions for the manufacturer as well as accuracy of information and agreements. Once order acknowledgements are received, reviews them for accuracy with the project Designer. Coordinates pre-installation meetings, including documenting the minutes; regularly checks construction status; verifies critical dimensions; and supervises installation to ensure a high level of customer service. Develops, implements and tracks daily activities for the project while corresponding and reviewing work performed by associated subcontractors. In conjunction with Account Manager, conducts post-occupancy evaluation and punch-list walkthrough to ensure timely resolution of punch-list items and a successful project completion.

- Minimum Education - Bachelor’s Degree
- Minimum Years of Experience – Six years of relevant experience