GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is http://www.gsaadvantage.gov

Schedule Title: Multiple Award Schedule
FSC Group: Professional Services - Training
PSC Group: R704, 6910
Contract Number: 47QSEA21D000W
Contract Period: October 23, 2020 to October 22, 2025

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at www.gsa.gov

Contractor:
Par Skills LLC
5152 Corners Drive
Dunwoody, GA 30338
Phone number: 770-493-7188
www.thepargroup.com

Contractor’s Administration Source:
Tom Herrington

Business Size:
Small Business
Woman Owned business

LEADERSHIP AND INFLUENCING TRAINING PROVIDER

The PAR Group is a training and development firm that has trained more than half a million men and women worldwide in the execution skills necessary to perform well the most critical elements of business: Leadership, Teamwork, Supervision, Service.

How We Started
Founded over 35 years ago, The PAR Group's business leadership consultants deliver results. After PAR training, companies see measurable results in proficiency within 2 to 6 days and a 100% return on investment within 90 days. In fact, we are so confident in what we do that we offer a money-back guarantee. It is our strong commitment and the results we deliver that makes us the trusted consultant of our clients—from Fortune 500 to small private companies—to work with each group in their organizations year after year.
CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

<table>
<thead>
<tr>
<th>SIN</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>333318TDTM</td>
<td>Off-the-Shelf Training Devices and Training Materials</td>
</tr>
<tr>
<td>611430</td>
<td>Professional and Management Development Training</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials (OLM)</td>
</tr>
</tbody>
</table>

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN: N/A

1c. HOURLY & SERVICE RATES:

<table>
<thead>
<tr>
<th>Course Title</th>
<th>GSA Pricing w/ IFF</th>
<th>Number of Participants (Min.-Max.)</th>
<th>Unit of Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>Everyone Is A Customer (EAC II) Online Course</td>
<td>$302.27</td>
<td>1</td>
<td>Per Student</td>
</tr>
<tr>
<td>Everyone Is A Customer (EAC II) Instructor Led Course</td>
<td>$7,053.04</td>
<td>6-10</td>
<td>Price per course</td>
</tr>
<tr>
<td>Everyone Is A Customer (EAC II) Instructor Led Course</td>
<td>$8,060.61</td>
<td>11-15</td>
<td>Price per course</td>
</tr>
<tr>
<td>Everyone Is A Customer (EAC II) Instructor Led Course</td>
<td>$9,068.19</td>
<td>16-20</td>
<td>Price per course</td>
</tr>
</tbody>
</table>

See Course Descriptions on page 4

2. MAXIMUM ORDER*: $1,000,000

3. MINIMUM ORDER: $100

4. GEOGRAPHIC COVERAGE: 48 contiguous states, Alaska, Hawaii, Washington D.C., Puerto Rico, U.S. Territories, and to a port or consolidation point within the aforementioned locations for orders that are received from overseas activities.

5. POINT(S) OF PRODUCTION: 5152 Corners Drive Dunwoody, GA 30338

6. DISCOUNT FROM LIST PRICES: Prices shown are GSA Net, discount deducted.

7. QUANTITY DISCOUNT(S): None

8. PROMPT PAYMENT TERMS: Net 30 Days

Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
9a. Government Purchase Cards must be accepted at or below the micro-purchase threshold.

9b. Government Purchase Cards are accepted above the micro-purchase threshold.

10. FOREIGN ITEMS: None

11a. TIME OF DELIVERY: TBD at Task Order Level

11b. EXPEDITED DELIVERY: Contact contractor

11c. OVERNIGHT AND 2-DAY DELIVERY: Contact contractor

11d. URGENT REQUIREMENTS: Agencies can contact the Contractor’s representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

12. FOB POINT: Destination

13a. ORDERING ADDRESS: 5152 Corners Drive
Dunwoody, GA 30338

13b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3

14. PAYMENT ADDRESS: 5152 Corners Drive
Dunwoody, GA 30338

15. WARRANTY PROVISION: None

16. EXPORT PACKING CHARGES: N/A

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: Contact Contractor

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): N/A

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): N/A

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): N/A
21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A

23. PREVENTIVE MAINTENANCE (IF APPLICABLE): N/A

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. Section 508 Compliance for EIT: N/A

25. DUNS NUMBER: 030382419

26. Contractor has an active registration in the SAM database.
<table>
<thead>
<tr>
<th>Course Title</th>
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<th>Course Length</th>
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<tr>
<td>Everyone Is A Customer (EAC II) Online Course</td>
<td>Everyone Is A Customer Online Course is a standalone online version of the in classroom experience less the coached practice. Everyone Is A Customer is an innovative and effective way of improving skills that are essential for success at customer service, leadership and teamwork. This online version is available for any customer who does not want to participate in a classroom type setting, and wants a more basic version of our lessons.</td>
<td>6.5 Hours</td>
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<tr>
<td>Everyone Is A Customer (EAC II) Instructor Led Course</td>
<td>Everyone is a Customer is an innovative and effective way of improving skills that are essential for success at management, service, leadership and teamwork. Coach PAR Skills with clients to achieve superior performance goals and objectives as defined by the client. Improve influencing and communication skills to support and maintain relationships and achieve real buy-in and commitment to action. PAR Skills are applied to client applications which may include: project management, performance management, change management, coaching, supervision, executive leadership, listening/communication, service, influencing and teamwork. Provides a classroom setting for a more customizable and interactive experience. PAR's unique skill and methodology are applied to the clients real situations and work. All sessions will last 2 days. Materials are included for each participant.</td>
<td>2 Days</td>
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