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FINAL PROPOSAL REVISION FOR
SOLICITATION NO. 6FEC-E6-030292-B

Supplement No. A826 MAS Refresh 5 Dated 11.12.2020
Information for Ordering Activities:

1a. Table of Award Special Item Numbers (SIN’s):

<table>
<thead>
<tr>
<th>Special Item Number (SIN)</th>
<th>Service Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>238320</td>
<td>Surface Preparation – Services related to the preparation for application of chemical compounds to Federal vehicles, machinery and other equipment and Support Training/Consultation Services as they pertain to preparation for, and application of, chemical compounds to Federal vehicles, machinery and other equipment. THIS SIN DOES NOT COVER PASSENGER CARS, TRUCKS OR BUSES. These services include surface preparation for painting and sealant application on ships, aircraft, vehicles and other equipment or machinery surfaces that requires application of chemical compounds, such as paint, sealant, coatings, or adhesives. These services could include, but are not limited to: abrasive air blasting, wheel blasting, vibratory and mass finishing, shot peening, wet blasting, micro-blasting, lapping and grinding, high energy disco finishing, high energy barrel finishing, drag finishing, mechanical scarification, acid etching or ultrasonic.</td>
</tr>
</tbody>
</table>

ANCILLARY
Ancillary Supplies and/or Services - Ancillary supplies and/or services are support supplies and/or services which are not within the scope of any other SIN on this schedule. These supplies and/or services are necessary to compliment a Contractor’s offerings to provide a solution to a customer requirement. This SIN may be used for orders and blanket purchase agreements that involve work or a project that is solely associated with the supplies and/or services purchased under this schedule. This SIN EXCLUDES purchases that are exclusively for supplies and/or services already available under another schedule. Special Instructions: The work performed under this SIN shall be associated with existing SIN(s) that are part of this schedule. Ancillary supplies and/or services shall not be the primary purpose of the work ordered, but be an integral part of the total solution offered. Ancillary supplies and/or services may only be ordered in conjunction with or in support of supplies or services purchased under another SIN(s) of the same schedule. Offerors may be required to provide additional information to support a determination that their proposed ancillary supplies and/or services are commercially offered in support of one or more SIN(s) under this schedule.

OLM
Order-Level Materials (OLMs) are supplies and/or services acquired in direct support of an individual task or delivery order placed against an authorized FSS contract or FSSBPA, when the supplies and/or services are not known at the time of contract or BPAaward. The prices of OLMs are not established in the FSS contract or BPA. OLMsinclude direct materials, subcontracts for supplies and incidental services for which there is not a labor category specified in the FSS contract, other direct costs (including travel), and indirect costs. Schedules and contracts that authorize OLMs include a separate OLM SIN, which may only be used in direct support of another awarded SIN. Like items purchased under Ancillary Supplies and/or Services SINs, OLMs are purchased under the authority of the FSS Program.

1b. Time Material Rates (Per Hour)
The US Government receives a 2% discount off the **Standard Commercial Pricing Schedule**. Tri-State Painting, LLC’s prices offered to the US Government ARE ALL INCLUSIVE of the .75% IFF (Industrial Funding Fee).
<table>
<thead>
<tr>
<th>Service Proposed (e.g. Labor Category or Job Title/Task)</th>
<th>2021 Market Prices</th>
<th>Unit of Issue (e.g. Hour, Task, Sq Ft)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Blasting &amp; Painting Supervisor</td>
<td>$129.97</td>
<td>Hour</td>
</tr>
<tr>
<td>Blasting &amp; Painting Foreman**</td>
<td>$120.90</td>
<td>Hour</td>
</tr>
<tr>
<td>Journeyman Blaster/Painter**</td>
<td>$118.90</td>
<td>Hour</td>
</tr>
<tr>
<td>Apprentice Blaster/Painter**</td>
<td>$107.90</td>
<td>Hour</td>
</tr>
</tbody>
</table>

All travel for services performed under this contract will be in accordance with the Federal Travel Regulations.

The Economic Price Adjustment Clause which will be applicable on the contract is Clause 552.216-70, Economic Price Adjustment—FSS Multiple Award Schedule Contracts.

TSI does have a system in place to ensure compliance with Clause 52.225-5, Trade Agreements Act.

2. Maximum Order*: $1,000,000.00
   * If the “best value” selection places your order over the Maximum Order ($750,000.00 USD), you have an opportunity to obtain a better schedule contract price. Before placing your order, contact Tri-State Painting, LLC for a better price Tri-State Painting, LLC may (1) offer a new price for this requirement; (2) offer the lowest price available under this contract; or (3) decline the order. A delivery order that exceeds the maximum order may be replaced under the Schedule Contract in accordance with FAR 8.404.

3. Minimum Order: $100.00

4. Geographic Coverage: 48 States, DC

5. Point of Production: N/A

6. Basic Discount: 2%

7. Quantity Discounts: N/A

8. Prompt payment terms: Net 30 days - Note: Prompt payment terms must be followed by the statement "Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Government purchase card accepted: Yes (excludes prompt payment discounts)

10. Foreign Items: None

11. Time of delivery after receipt of order (ARO):
    Normal: Varies per services performed.
    Expedited: Items available for expedited delivery are noted in this price list.
    Urgent Requirement: Clause I-FSS-140-B of the contract applies. Agencies can contact the contractor's representative to possibly affect a faster delivery.

12. FOB Point: Destination

13. Ordering Address: Tri-State Painting, LLC, PO Box 1240, Tilton, NH 03276
14. Payment Address: Tri-State Painting, LLC, PO Box 1240, Tilton, NH 03276

15. Warranty Provision: (a) Tri-State Painting (TSI) warrants its work against all deficiencies and defects in workmanship as called for in the specifications. TSI warrants that all materials and equipment furnished shall be new and that all work performed by the TSI shall be of good quality, free from faults and defects, and in conformance with the specifications. TSI shall provide a ONE (1) YEAR WARRANTY for workmanship. All work not conforming to these requirements, including substitutions not properly approved and authorized, may be considered defective. TSI agrees also to satisfy such warranty obligations which appear within the specifications applicable to TSI’s work. The warranty provided in this Paragraph 13 shall be in addition to and not in limitation of any other right, warranty or remedy required or imposed by law or by the applicable specifications.

(b) TSI shall, within forty-eight (48) hours after receiving written notice from the Owner to do so, proceed to remove from the site all materials condemned by the Owner, whether assembled or not, and to dismantle all portions of the work which shall be condemned as unsound or in any way fails to conform to the requirements of the applicable specifications, and to replace, at its own expense all work damaged or destroyed thereby and replace with sound material which are removed from the said site. TSI in addition to removing and replacing, at its own expense, its defective work, shall pay for all damages caused by such defects and all expenses necessary to replace or repair satisfactorily any other work damaged or disturbed in making repairs to or replacements of its own work.

16. Export Packing Charges: N/A

17. Terms & conditions of GCCC Acceptance (Any thresholds above the micro purchase level): None.

18. Terms & conditions of rental, maintenance, and repair: N/A

19. Terms & conditions of installation: N/A

20. Terms & conditions of repair parts indicating date of parts price-lists and any discount from list prices: N/A

20a. Terms & conditions for any other services: N/A

21. List of service & distribution points: N/A

22. List of participating dealers: N/A

23. Preventative maintenance: As specified in individual Task Orders.

24. Environmental attributes: N/A

25. Data Universal Number System (DUNS) Number: 153608062

26. Notification regarding registration in Central Contractor Registration (CCR) / ORCA Database: Tri-State Painting, LLC. has a complete registration at www.SAM.gov

1C. Labor Descriptions

Blasting & Painting Supervisor

- The Project Manager is responsible for the management of the entire process from beginning to end (Mobilization, Construction of containment, Blasting & Painting Operations, Deconstruction of containment, and Demobilization of the job site), as well as being ultimately responsible for every person on the job site.
- Must have at least 5 years’ experience in construction project engineering/management
- Painting experience and knowledge of industry standards established by the SSPC
Blasting & Painting Foreman
- Responsible for the oversight of all painters/blasters and their productivity and quality of work on the job site.
- Must have 3 years of bridge painting or industrial painting experience
- Must demonstrate strong leadership qualities
- Assigns work activities as production schedule dictates
- Assist’s in the training of personnel

Journeyman Blaster/Painter
- The Journeyman Blaster/Painter is responsible for completing the blasting/painting requirements of the job per the job specs under the direction of the project superintendent
- Must have completed 6000 working hours as apprentice
- Must have 3 years of bridge painting or industrial painting experience
- Experience in one or a combination of the following areas of expertise:
  - Abrasive Blasting
  - Containment Building
  - Spray Painting
  - Operation/maintenance of abrasive blasting machine, dust collector, large compressors

Apprentice Blaster/Painter
- Apprentice responsibilities consist of making sure the blaster/painter has what they need to complete their work, the apprentice is helping set up, clean up, moving equipment to/from where it needs to be in the job site
- Must be 18 years of age or older
- At least one year of construction experience in building or road construction
- Must be willing to join and be accepted by the painter’s union and their apprenticeship program, which requires a high school diploma or GED or a Job Corps Completion Certificate
- Must be comfortable working above ground level
- Must be medically fit to wear a respirator
- Required Training: 10 Hour OSHA, Scaffolding, First Aid/CPR, PFT, ALTA, and Fall protection

Sincerely,

Richard F. Pescinski
President