

AmericanPest

COMPANY HISTORY

American Pest Management, Inc., T/A American Pest, established in 1925, is a full-service pest control company that has been providing Integrated Pest Management service to many government facilities in the Washington, DC area for many years. We have affiliates throughout the United States and in many foreign countries. We have personally worked in over 60 foreign countries for the US Government since 1999. A list of those countries is maintained on our website, www.americanpest.net

We are technically oriented with six, full-time graduate entomologists on our staff. We have worked with many government agencies including but not limited to the Department of Defense, Department of State, The White House, the FBI, Treasury, the National Park Service, the Federal Trade Commission, the National Institutes of Health, GSA, the Department of Justice, and many more. References are available upon request.

HOW WE CAN BE OF SERVICE TO YOU

We may be able to work together in one of two ways. First, as a service provider, we would like to provide a detailed proposal on how we would deliver service to your facility, in an environmentally responsible way, for all of your pest control needs on a recurring basis or on a short-term basis for a specific pest problem.

Second, as a consultant we can provide technical writing and/or training for you to develop your contract specifications or as quality assurance evaluators to assist you pest control needs or to help you measure the results of your existing program.

If you have facilities overseas, we are familiar with the pest problems in most areas of the world and have expertise in implementing IPM (Integrated Pest Management) programs in many foreign countries. We may also be able to help with service to international facilities with one of our international affiliates.

The stated labor rates apply to international work. Discounts will be considered for contracts over 40 hours in duration. Government lodging and M&IE rates apply.

PRIMARY SERVICE AREAS

- District of Columbia, Maryland, Virginia, and Southern Pennsylvania
- Worldwide for specific projects



Our pledge. Environmental stewardship is an integral part of pest prevention. Our participation in the Pesticide Environmental Stewardship Program, a voluntary program administered by the U.S. Environmental Protection Agency, means that we are committed to reducing potential risks associated with pesticide use through innovative pest management practices and specific, measurable activities.

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

**Schedule Title: Multiple Award Schedule
Federal Supply Group: Industrial Products and Services**

Contract Number: **47QSHA19D0047**

Present Pricelist current through Modification PA-0002, dated July 10, 2019.

Contract Period: June 18, 2019 through June 17, 2024

Contractor: American Pest Management, Inc. **Business Size:** Large Business
11820 West Market Place
Fulton, MD 20759-2409
Phone: 301-891-2600
Fax: 301-891-2804
Website: www.americanpest.net **Contract Administrator(s):** Kevin Spaulding
kspaulding@americanpest.net
Wayne White
wwhite@americanpest.net

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

Special Item Number (SIN)	Description	Pricing
325320	Pest and Animal Control Products & Services	See Pages 4 and 5
OLM	Order Level Materials	TBD Task Order

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: See Pricing beginning on page 4.

1c. Descriptions of all corresponding commercial job titles with experience, functional responsibility and education: Not Applicable.

2. Maximum Order: \$250,000.00

3. Minimum Order: \$100

4. Geographic Coverage (delivery Area): Worldwide

5. Point(s) of production (city, county, and state or foreign country): Various

6. Discount from list prices or statement of net price: Government Net Prices (discounts already deducted.)

7. **Quantity Discounts:** None
8. **Prompt Payment Terms:** Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Will accept.
10. **Foreign Items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** 10 days ARO
- 11b. **Expedited Delivery:** 7 days ARO
- 11c. **Overnight and 2-day delivery:** As specified by Task Order
- 11d. **Urgent Requirements:** Clause 1-FSS-140-8 of the contract applies. Agencies can contact contractor's representative to possibly affect a faster delivery.
12. **FOB Point:** Destination
- 13a. **Ordering Address:**
American Pest Management, Inc.
11820 West Market Place
Fulton, MD 20759-2409
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. **Payment Address:**
American Pest Management, Inc.
11820 West Market Place
Fulton, MD 20759-2409
15. **Warranty Provisions:** Standard
16. **Export Packaging Charges:** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** In accordance with the Government Commercial Credit Guidelines.
18. **Terms and Conditions of Rental, Maintenance, and Repair:** N/A
19. **Terms and Conditions of Installation:** N/A
20. **Terms and Conditions of Installation:** N/A
21. **List of Service and Distribution Points:** N/A
22. **List of Participating Dealers:** N/A

23. Preventive Maintenance: N/A

24. Special Attributes: N/A

25. Data Universal Number System (DUNS)#: 041354036

26. American Pest Management, Inc. **is registered** in the System for Award Management (SAM) database.

GSA Pricing SIN 325320

HOURLY RATES FOR SERVICE PROVIDED DURING OUR REGULAR HOURS OF 6AM-5PM, M-F.

Labor Category	06/18/19	06/18/20	06/18/21	06/18/22	06/18/23
	–	–	–	–	–
	06/17/20	06/17/21	06/17/22	06/17/23	06/17/24
Pest Control Technician (one-time services or contracts under 10 hours per month)	\$98.96	\$101.43	\$103.97	\$106.57	\$109.23
Pest Control Technician (contracts greater than 10 hours per month)	\$87.09	\$89.27	\$91.50	\$93.79	\$96.13
Entomologist (one-time services or contracts under 10 hours per month)	\$164.94	\$169.06	\$173.29	\$177.62	\$182.06
Entomologists (contracts greater than 10 hours per month)	\$145.15	\$148.78	\$152.50	\$156.31	\$160.22

- Costs of basic materials are included.
- Additional discounts may be offered.

There prices DO NOT include food service areas greater than 5000 square feet. They do include vending areas, break areas, and small food service areas less than 5000 square feet. Pricing for food service areas will be provided following a site inspection. The following represents the maximum rates for food service areas.

Labor Category	06/18/19	06/18/20	06/18/21	06/18/22	06/18/23
	–	–	–	–	–
	06/17/20	06/17/21	06/17/22	06/17/23	06/17/24
Pest Control Technician and Entomologist (Food Service Areas)	\$111.80	\$114.60	\$117.46	\$120.40	\$123.41

The service includes cockroaches, ants, rats, and mice and crawling seasonal invaders that may enter the building like crickets, millipedes, and ground beetles. Bed bugs, canine inspections and termites are not included. Each case will be evaluated and a separate proposal for treatment provided.

Tamper-resistant rodent (rat) bait station with anchor - \$28.00 each. This price includes all hardware for securing bait inside the station. The station comes already mounted to a patio block to assure that it is not easily moved. Installation is included if purchased as part of a rodent control contract. This is a one-time fee and the labor and materials to maintain the station after initial set-up is included in the contract pricing.

International consulting: American Pest Management offers entomological consulting services on a world- wide basis. To date, we have worked in over 60 foreign countries. We have developed IPM training programs for American facility managers working abroad and for foreign nationals who work in various facilities maintenance capacities for US Government entities overseas. We have extensive experience in the identification and control of exotic species of termites that damage buildings overseas. Discounts will be considered for contracts over 40 hours in duration. Government lodging and M&IE rates apply per Federal Travel Regulations.