

ANCHOR INNOVATION INC. 47QSHA19D0059

GENERAL SERVICES ADMINISTRATION FEDERAL SUPPLY SERVICE AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system.

The INTERNET address for GSA Advantage! is www.gsadvantage.gov



Anchor Innovation, Inc.

532 Central Drive
Virginia Beach, VA 23454

WWW.ANCHORI.COM

Federal Supply Schedule 03 FAC – SIN 812-002 Dockside Maintenance and Repair Services - include, but are not limited to, the performance of full inspection, testing, repair, and maintenance services for Federal marine vessels. These maintenance and repair services could include, one or more of the following: preservation of ship structures, deck covering systems, welding processes, temporary hull access, electrical and HVAC systems, auxiliary machinery systems, shipboard ventilation systems, electrical rotating machines, generators and motors, propulsion systems, and tank and void inspection, testing, repair and maintenance.

Federal Supply Group 03FAC Facilities Maintenance and Management – Dockside Facilities Maintenance, Repair Services and Dry Docking Solutions

FSC Class – Services

Contract Number: 47QSHA19D0059, PO-0001, dated: 13 AUG 2019

Contract Period: August 19, 2019 through August 18, 2024

CONTRACT ADMINISTRATION: Paul Hoffman, (757) 962-9175 ext. 302, phoffman@anchori.com

BUSINESS SIZE: Small, Service Disabled Veteran Owned Small Business.



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1a. Table of Awarded Special Item Number(s):

- SIN 812-002 Dockside Maintenance, Repair Services and Dry Docking Solutions
- Labor prices provided in tables

1b. Lowest Priced Model and Unit: N/A

1c. Labor Rates (CONUS ONLY): See Table Below

2. MAXIMUM ORDER: \$1,000,000.00

3. MINIMUM ORDER: \$100.00

4. GEOGRAPHIC COVERAGE: CONUS

5. POINTS OF PRODUCTION: Customer site, or 532 Central Drive, Virginia Beach, VA 23454

6. BASIC DISCOUNT: 4% from Commercial Price List

7 QUANTITY DISCOUNT(S): 0.5% for orders greater than \$500,000.00

8. PROMPT PAYMENT TERMS: Net 30 - Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. GOVERNMENT PURCHASE CARDS: Accepted at or below the micro-purchase threshold

9b. GOVERNMENT PURCHASE CARDS: Only Accepted ABOVE the micro-purchase threshold when customer pays associated fees.

10. FOREIGN ITEMS: None

11. TIME OF DELIVERY AFTER RECEIPT OF ORDER (ARO):

11a. NORMAL: Varies per service performed IAW task order

11b. EXPEDITED: Addressed at the task order level

11c. OVERNIGHT AND 2ND DAY DELIVERY: N/A

11d. URGENT REQUIREMENTS: Addressed at the task order level

12. FOB: Destination (addressed at the task order level)

13. ORDERING ADDRESS: Anchor Innovation, Inc., 532 Central Drive, Virginia Beach, VA 23454, Virginia Beach City



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14. PAYMENT ADDRESS: Anchor Innovation, Inc., 532 Central Drive, Virginia Beach, VA 23454, Virginia Beach City

15. WARRANTY PROVISION: Anchor provides a standard commercial warranty for our services. Anchor transfers any manufacturer's warranty for all equipment, parts and materials installed and/or used in performing maintenance and repair. As a quality and customer-centric company, Anchor stands by the quality of our services and end-product. We will always work with the customer to resolve issues. All maintenance and repair Labor is warranted for 60 days from acceptance inspection by the customer.

16. EXPORT PACKING CHARGES: Not Applicable

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: Customer pays any sur-charge for card purchase above the micro-purchase threshold

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR: Not Applicable

19. TERMS AND CONDITIONS OF INSTALLATION: Not Applicable

20. TERMS AND CONDITIONS OF REPAIR PARTS: Not Applicable

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES: Not Applicable

21. LIST OF SERVICE AND DISTRIBUTION POINTS: None

22. LIST OF PARTICIPATING DEALERS: None

23. PREVENTIVE MAINTENANCE: None

24a. ENVIRONMENTAL ATTRIBUTES, E.G. RECYCLED CONTENT, ENERGY EFFICIENCY, AND/OR REDUCED POLLUTANTS: Not Applicable

24b. SECTION 508 COMPLIANCE: Not Applicable

25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER: 117078167

26. Anchor Innovation, Inc. is currently registered in the SAM Database.



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BACKGROUND

Anchor Innovation, Inc. (Anchor) is a diversified technical services company specializing in program management, exercise development and planning, maintenance, and training support to Antiterrorism/Force Protection (ATFP), Port Operations, and Special Warfare organizations within the United States Navy, as well as DoD, DHS, and State and Local Law Enforcement/First Responders. Anchor's Subject Matter Experts (SME) are able to tailor program support and delivery of services across a diverse portfolio of functional areas. Each brings highly specialized expertise, qualification and experience to exceed performance specifications.

Anchor operates utilizing an ISO 9000:2015 compliant *Quality Management System*. The program includes detailed Quality Procedures and standards for operations and services. Procedures are developed to meet specific customer needs and requirements and include a comprehensive Safety Program. Anchors stay actively engaged in every aspect of our business down to the lowest level employee. We empower our managers to insure we are achieving the expected performance and our continuously managing and monitoring our workforce.

Key Process Indications (KPI) data is collected and analyzed to ensure we are not only meeting but exceeding the contract requirements. But equally important to our way of business, we stay actively involved with our customers at all levels to insure we meet or exceed their expectations.

For all contracts we implement feedback cards at each location so that customers can provide feedback on our performance. Our Management visits on-site and routinely contacts customers to ensure success.

Anchor is dedicated to our ISO compliant Quality Policy and Program which is intended to continually improve process efficiency and effectiveness in order to provide our customers with quality products and services exceeding quality and service standards. Each employee, from the Anchor Innovation, Inc. CEO down to the most junior employee, is empowered to act immediately when necessary to preserve our corporate commitment to excellence and quality.



ANCHOR INNOVATION INC. 47QSHA19D0059

Services Offered under SIN 812-002

Project Manager

Minimum Education: Technical/Associates or Bachelor's Degree

Minimum Years of Experience: 15

Management specialist responsible for oversight of direct operations relating to project management, completion of deliverables and control of assigned governmental, and or, municipal assigned assets. Project Manager will possess detailed knowledge of all operations and maintenance practices relating to specified tasking including all service and government instructions, policies and regulations. Manages personnel to ensure all deliverables are met, schedules personnel and resources to meet contract objectives.

Production Supervisor

Minimum Education: High School / GED

Minimum Years of Experience: 10

Management specialist responsible for oversight of completion of deliverables and control of assigned personnel, material and equipment. Production Supervisor will possess detailed knowledge of all processes, contract deliverables and maintenance practices relating to specified tasking including all service and government instructions, policies and regulations. Manages personnel to ensure all deliverables meet quality and delivery schedules and ensures efficient use of personnel and resources to meet contract objectives.

Site Supervisor

Minimum Education: High School / GED

Minimum Years of Experience: 10

Management specialist responsible for oversight of direct operations relating to contract site management, completion of deliverables and control of assigned governmental, and or, municipal assigned assets. Site Supervisor has minimum of 10 years' or related experience and will possess detailed knowledge of all operations and maintenance practices relating to specified tasking including all service and government instructions, policies and regulations. Manages personnel to ensure all deliverables are met, schedules personnel and resources to meet contract objectives.



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Engineering Technician

Minimum Education: Professional Certification

Minimum Years of Experience: 5

This technician performs non-routine and complex assignments involving responsibility for planning and conducting a complete project of relatively limited scope or a portion of a larger and more diverse project, selects and adapts plans, techniques, designs, or layouts, contacts personnel in related activities to resolve problems and coordinate the work, reviews, analyzes, and integrates the technical work of others. Minimum 10 years' documented industry maintenance and repair experience, or 5 years' experience and possess either the highest Original Equipment Manufacturer (OEM) certification possible, or multiple certifications from marine engine manufacturers. Individual must possess the highest level of knowledge certifiable in marine systems integration. Individual must possess an extensive training background in engine maintenance and electrical troubleshooting, customer service, superior knowledge of OEM operations to include parts procurement and warranty submission, marine engineering shop management experience, and extensive financial management experience to include budgeting and forecasting.

Machinery & Mechanical Technician

Minimum Education: Professional Certification

Minimum Years of Experience: 5

This technician performs non-routine and complex assignments involving responsibility for planning and conducting a complete project of relatively limited scope or a portion of a larger and more diverse project, selects and adapts plans, techniques, designs, or layouts, contacts personnel in related activities to resolve problems and coordinate the work, reviews, analyzes, and integrates the technical work of others. Minimum 10 years' documented industry maintenance and repair experience, or 5 years' experience and possess either the highest Original Equipment Manufacturer (OEM) certification possible, or multiple certifications from diesel, vehicle and marine engine manufacturers. Individual must possess the highest level of knowledge certifiable in mechanical and marine systems integration. Individual must possess an extensive training background in engine maintenance and electrical troubleshooting, customer service, superior knowledge of OEM operations to include parts procurement and warranty submission, marine engineering shop management experience, and extensive financial management experience to include budgeting and forecasting.



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Electrician

Minimum Education: Professional Certification

Minimum Years of Experience: 5

Electrician brings a minimum of 5 years' experience performing a variety of electrical trade functions such as the installation, maintenance, or repair of equipment for the generation, distribution, or utilization of electric energy of vehicles or vessels. Work involves most of the following: installing or repairing any of a variety of electrical equipment such as generators, transformers, switchboards, controllers, circuit breakers, motors, heating units, conduit systems, or other transmission equipment; working from blueprints, drawings, layouts, or other specifications, locating and diagnosing trouble in the electrical system or equipment, working standard computations relating to load requirements of wiring or electrical equipment, and using a variety of electrician's hand tools and measuring and testing instruments. In general, the work of the maintenance electrician requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

GRP Fabricator / Woodsmith

Minimum Education: High School / GED

Minimum Years of Experience: 5

GRP Fabricator and/or Woodworker brings a minimum of 5 years' experience in the repair and fabrication using wood or composite core and fiberglass materials. This position repairs damaged fiberglass panels and hulls using pneumatic tools and knowledge of fiberglass repair techniques, cuts away damaged fiberglass, using air grinder, smooths edges of painted surface using sandpaper or air-powered sander, masks surrounding undamaged surface, using masking tape, cuts plastic separating film using shears, and tapes film to outside repair area. The Repairer mixes polyester resin and hardener according to specifications and applies mixture to repair area, soaks matting in resin mixture and layers matting over repair area to specified thickness, peels separating film from repair area and washes surface with water, and occasionally secures new panel to repair area using C-clamp. The Repairer applies and spreads body filler manually to reestablish surface. The Repairer also manually files away excess filler to match original contour, smooths filler, using air sander, and cleans repair area with air gun.



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Logistics Support Specialist

Minimum Education: High School / GED

Minimum Years of Experience: 3

The Material Expediter executes the following: locates and moves materials and parts between work areas of plant to expedite processing of goods, according to pre-determined schedules and priorities, and keeps related record, reviews production schedules inventory reports, and work orders to determine types, quantities, and availability of required material and priorities of customer orders, confers with department supervisors to determine materials overdue and to inform them of location, availability, and condition of materials, locates and moves materials to specified production areas, using cart or hand truck, and records quantity and type of materials distributed and on hand. Work may include the following tasks: directing Power-Truck Operator or Material Handling Laborer to expedite movement of materials between storage and production areas, compare work ticket specifications with material at work stations to verify appropriateness of material in use, prepare worker production records and timecards, and may update and maintain inventory records, using computer terminal.

Quality Assurance Manager

Minimum Education: High School / GED

Minimum Years of Experience: 10

Production and quality specialist versed in the latest governmental and industry models of quality excellence. QA Manager has a minimum of 10 years' experience in the functional areas supported with a minimum of 5 years serving as a QA specialist. Ensures the following documents/controls in place: 1. Quality Manual, 2. Operational procedures, 3. Work instructions (orders), 4. Standards and technical manuals, 5. Engineering documents, 6. Production and control plans The QA Manager is responsible for the implementation of the QA Program as approved by the Managing Authority.



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Warehouseman

Minimum Education: High School / GED

Minimum Years of Experience: 3

As directed, the Warehouse Specialist performs a variety of warehousing duties that require an understanding of the establishment's storage plan. Work involves most of the following: verifying materials (or merchandise) against receiving documents, noting and reporting discrepancies and obvious damages, routing materials to prescribed storage locations; storing, stacking, or palletizing materials in accordance with prescribed storage methods, rearranging and taking inventory of stored materials, examining stored materials and reporting deterioration and damage, removing material from storage and preparing it for shipment. This worker may operate hand or power trucks in performing warehousing duties. Note: Exclude workers whose primary duties involve shipping and receiving work (see Shipping/Receiving Clerk), order filling (see Order Filler), or operating forklifts (see Forklift Operator).

Welder / Fitter

Minimum Education: Professional Certification

Minimum Years of Experience: 5

Welds metal components together to fabricate or repair products, such as machine parts, plant equipment, mobile homes, motors and generators, according to layouts, blueprints or work orders, using brazing and a variety of arc and gas welding equipment. This worker welds metal parts together, using both gas welding or brazing and any combination of arc welding processes, performs related tasks such as thermal cutting and grinding, repairs broken or cracked parts, fills holes and increases size of metal parts, positions and clamps together components of fabricated metal products preparatory to welding. This worker may locate and repair cracks in industrial engine cylinder heads, using inspection equipment and gas torch, may perform repairs only and be required to pass employer performance tests or standard tests to meet certification standards of governmental agencies or professional and technical associations.



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Welder Fabricator

Minimum Education: Professional Certification

Minimum Years of Experience: 10

The Millwright installs new machines or heavy equipment and dismantles and installs machines or heavy equipment when changes in the plant layout are required. Work involves most of the following: planning and laying out work; interpreting blueprints or other specifications, using a variety of hand tools and rigging; making standard shop computations relating to stresses, strength of materials, and centers of gravity, aligning and balancing equipment, selecting standard tools, equipment and parts to be used, and installing and maintaining in good order power transmission equipment such as drives and speed reducers. In general, the Millwright's work normally requires a rounded training and experience in the trade acquired through a formal apprenticeship or equivalent training and experience.

Materials Specialist

Minimum Education: High School / GED

Minimum Years of Experience: 10

The Material Coordinator coordinates and expedites flow of material, parts, and assemblies within or between departments in accordance with production and shipping schedules or department supervisors' priorities. In this job, the Material Coordinator reviews production schedules and confers with department supervisors to determine material required or overdue and to locate material, requisitions material and establishes delivery sequences to departments according to job order priorities and anticipated availability of material; arranges for in-plant transfer of materials to meet production schedules, and with department supervisors for repair and assembly of material and its transportation to various departments, and examines material delivered to production departments to verify if type specified. This Worker may monitor and control movement of material and parts along conveyor system, using remote-control panel board, compute amount of material needed for specific job orders, applying knowledge of product and manufacturing processes and using adding machine; compile report of quantity and type of material on hand, move or transport material from one department to another, using hand or industrial truck; may compile perpetual production records in order to locate material in process of production, using manual or computerized system, and maintain employee records.



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Small Craft Surveyor

Minimum Education: High School / GED

Minimum Years of Experience: 5

Survey specialist with an extensive background in pleasure and military craft assessment and repairs. Surveyor has the ability to perform valuation, repair estimates, and safety surveys. A Society of Accredited Marine Surveyors (SAMS) certification is preferred, but not required. Surveyor will possess a minimum of five years survey experience in small boat survey and repair.

Craftmaster / Coxswain

Minimum Education: Professional Certification

Minimum Years of Experience: 5

Individual must possess USCG Masters License, formerly qualified Surface Warfare Combatant Crewman (SWCC), or have earned a Navy Craftmaster qualification and have 5 years' of documented experience operating small craft. Craft Master will be responsible for the safe navigation and welfare of any assigned crew to the assigned vessel. Craft Master must be able to pass the standard Coast Guard-approved physical.



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FACILITIES MAINTENANCE AND MANAGEMENT SCHEDULE SIN 811-002 DOCKSIDE MAINTENANCE
AND REPAIR SERVICES LABOR CATEGORY/PRICE LIST

| SIN | Labor Category | Year 1 - Price Offered to GSA (including IFF) | Year 2 | Year 3 | Year 4 | Year 5 |
|---------|--------------------------------|---|----------|----------|----------|----------|
| 812-002 | Project Manager | \$108.65 | \$111.64 | \$114.71 | \$117.86 | \$121.10 |
| 812-002 | Production Supervisor | \$89.94 | \$ 92.41 | \$ 94.95 | \$ 97.56 | \$100.24 |
| 812-002 | Site Supervisor** | \$84.32 | \$ 86.64 | \$ 89.02 | \$ 91.47 | \$ 93.99 |
| 812-002 | Engineering Technician** | \$75.57 | \$ 77.64 | \$ 79.78 | \$ 81.97 | \$ 84.22 |
| 812-002 | Machinery & Mech. Technician** | \$70.85 | \$ 72.80 | \$ 74.80 | \$ 76.86 | \$ 78.97 |
| 812-002 | Electrician** | \$50.79 | \$ 52.19 | \$ 53.63 | \$ 55.10 | \$ 56.62 |
| 812-002 | Electronics Technician** | \$48.40 | \$ 49.73 | \$ 51.10 | \$ 52.51 | \$ 53.95 |
| 812-002 | GRP Fabricator/ Woodsmith** | \$51.32 | \$ 52.73 | \$ 54.18 | \$ 55.67 | \$ 57.20 |
| 812-002 | Logistics Support Specialist** | \$67.56 | \$ 69.42 | \$ 71.33 | \$ 73.29 | \$ 75.31 |
| 812-002 | Quality Assurance Manager | \$68.47 | \$ 70.35 | \$ 72.28 | \$ 74.27 | \$ 76.31 |
| 812-002 | Warehouseman** | \$42.41 | \$ 43.58 | \$ 44.78 | \$ 46.01 | \$ 47.28 |
| 812-002 | Welder/Fitter** | \$64.86 | \$ 66.65 | \$ 68.48 | \$ 70.36 | \$ 72.29 |
| 812-002 | Welder Fabricator** | \$68.01 | \$ 69.88 | \$ 71.80 | \$ 73.77 | \$ 75.80 |
| 812-002 | Materials Specialist** | \$70.63 | \$ 72.57 | \$ 74.57 | \$ 76.62 | \$ 78.73 |
| 812-002 | Small Craft Surveyor | \$108.65 | \$111.64 | \$114.71 | \$117.86 | \$121.10 |
| 812-002 | Craftmaster/ Coxswain** | \$77.21 | \$ 79.34 | \$ 81.52 | \$ 83.76 | \$ 86.06 |

NOTES:

- 1 - All fixed price labor rates include the IFF Fee
- 2 – Anchor complies with DOL regulations for overtime, pricing will be addressed at the task order level
- 3 – The Service Contract Act (SCA) is applicable to this contract and may include SCA applicable labor categories. Prices indicated with (**) are SCA labor categories based on the DOL Wage Determination as provided in the following table (Nationwide).



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| Service ** SCA Labor | SCA Eligible Contract Labor Category | SCA Equivalent Code/Title | DOL WD Number | Minimum Education / Certification Level | Min. Years of Exp. |
|--------------------------------|--------------------------------------|--------------------------------------|-------------------|---|--------------------|
| Project Manager | | | Exempt | Associates | 15 |
| Production Supervisor | | | Exempt | High School | 10 |
| Site Supervisor** | Engineering Tech | 30086 Eng. Tech VI | 2015-4282 Rev. 13 | HS Diploma | 10 |
| Engineering Technician** | Engineering Tech | 30085 Eng. Tech V | 2015-4282 Rev. 13 | Professional Certification | 5 |
| Machinery & Mech. Technician** | Engineering Tech | 30084 Eng. Tech. IV | 2015-4282 Rev. 13 | Professional Certification | 5 |
| Electrician** | Electrician, Maintenance | 23160 Elect., Maint. | 2015-4282 Rev. 13 | Professional Certification | 5 |
| Electronics Technician** | Electronic Tech. Maint. | 23183 Electronic Tech. Maint. III | 2015-4282 Rev. 13 | Professional Certification | 5 |
| GRP Fabricator/ Woodsmith** | Auto Body Repair Fiberglass | 05005 Auto Body Repairer, Fiberglass | 2015-4282 Rev. 13 | High School | 5 |
| Logistics Support Specialist** | Material Expediter | 21040 Material Expediter | 2015-4282 Rev. 13 | High School | 3 |
| Quality Assurance Manager | | | Exempt | High School | 3 |
| Warehouseman** | Warehouse Specialist | 21410 Warehouse Specialist | 2015-4282 Rev. 13 | High School | 10 |
| Welder/Fitter** | Welder | 23960 Welder, Comb. Maint. | 2015-4282 Rev. 13 | Professional Certification | 5 |
| Welder Fabricator** | Machinist / Fabricator | 23640 Millwright | 2015-4282 Rev. 13 | Professional Certification | 10 |
| Materials Specialist** | Supply Technician | 01410 Supply Technician | 2015-4282 Rev. 13 | High School | 10 |
| Small Craft Surveyor | | | Exempt | High School | 5 |
| Craftmaster/ Coxswain** | Boat Operator | 47601 Tug Boat Operator/Engineer | CBA - Norfolk | Professional Certification | 5 |