GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The internet address for GSA Advantage! is GSAAdvantage.gov

Federal Supply Schedule MAS
Facilities Maintenance and Management
Standard Industry Group: 8744
FSC/PSC Code: S207

Contract Number: 47Q SHA20D0004

Contract Period: October 14, 2019 - October 13, 2024

Contractor: Regional Pest Management, Inc.
4333 Washington Blvd.
Baltimore, MD 21227
Phone: 410-737-0940
Fax: 410-737-0943
Website: www.regionalpestmanagement.com

Business Size: Small

Contract Administrator(s):
Jennifer Hauf
jhauf@regionalpestmgt.com
Jeffrey Hauf
regjhauf@aol.com
CUSTOMER INFORMATION

Awarded Special Item Number(s)

<table>
<thead>
<tr>
<th>SPECIAL ITEM NUMBER (SIN)</th>
<th>DESCRIPTION</th>
<th>PRICING</th>
</tr>
</thead>
<tbody>
<tr>
<td>325320</td>
<td>Pest Control</td>
<td>See Page 3 Brochure</td>
</tr>
</tbody>
</table>

Maximum Order: $1,000,000
Minimum Order: $100
Geographic Coverage: Maryland, Washington D.C., and Virginia
Point of Production: Baltimore, MD 21227
Discount From List Prices: 20%
Quantity Discount: 3% over $200,000
Prompt Payment Terms: 1% Net 15

Government Purchase Cards are accepted below and above the micro-purchase threshold.

Foreign Items: None

TIME OF DELIVERY (ARO)

- Normal: 3 days
- Emergency: 1 day (same day is possible. Please call contract administrator for emergency service)

FOB Point: Destination
Ordering Address: Regional Pest Management, Inc.
4333 Washington Blvd.
Baltimore, MD 21227

Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (SPA’s), and a sample BPA can be found in Federal Acquisition Regulation (FAR) 8.405-3.

Payment Address: Regional Pest Management, Inc.
4333 Washington Blvd.
Baltimore, MD 21227

Warranty Provisions: Standard
Regional Pest Management, Inc. is registered in the System for Award Management (SAM) database.

GSA PRICING FOR **SIN 325320**

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>10/04/2019 - 10/03/2020</th>
<th>10/04/2020 - 10/03/2021</th>
<th>10/04/2021 - 10/03/2022</th>
<th>10/04/2022 - 10/03/2023</th>
<th>10/04/2023 - 10/03/2024</th>
</tr>
</thead>
<tbody>
<tr>
<td>Supervisor</td>
<td>$92.70</td>
<td>$95.48</td>
<td>$98.35</td>
<td>$101.30</td>
<td>$104.33</td>
</tr>
<tr>
<td>Certified Technician</td>
<td>$80.60</td>
<td>$83.02</td>
<td>$85.51</td>
<td>$88.07</td>
<td>$90.72</td>
</tr>
<tr>
<td>Registered Technician</td>
<td>$70.53</td>
<td>$72.65</td>
<td>$74.83</td>
<td>$77.07</td>
<td>$79.38</td>
</tr>
<tr>
<td>Certified BedBug Detecting K9 Handler</td>
<td>$302.27</td>
<td>$311.34</td>
<td>$320.68</td>
<td>$330.30</td>
<td>$340.21</td>
</tr>
</tbody>
</table>

For all new service requests, Regional will come out and provide a free inspection and estimate. All pesticides and labor are included in the hourly rate. Specialty equipment such as traps, fly lights, etc are not included and will be quoted separately.

**PEST COVERED**

Ants, Roaches, Silverfish, Spiders, Crickets, Mice and Rats.

**PEST NOT COVERED**

Flies, Termites, Stink Bugs, Fleas, Bed Bugs.

*For any pest not covered, Regional will come out and provide a free inspection, treatment strategy, and price estimate for the service needed to eradicate those pests.*
“Quality service is our pledge. Customer care is our commitment.”

Regional’s owner has over 37 years’ experience providing pest management. We are a family owned business that has always emphasized using the safest yet most effective and environmentally-responsible pest control materials.

To always be totally committed to taking care of our customers’ and employees’ needs by providing quality services and a safe work environment in our customer’s home or place of business.

Herein lies our commitment, philosophy, and approach to our Green Solutions integrated pest management (IPM). Employees and guests have the right to enjoy a pest-free environment, free from worries that materials placed in that environment might harm them. If we must select a chemical to use, we select the least toxic material available in a solid bait formulation.

We concentrate on thorough inspections and rely on insect and rodent monitors as our 24 hour sentries. We developed the Regional insect monitors and the multiple catch traps as standards of our IPM program. We employ all principles of Green Solutions IPM including sanitation, mechanical exclusion, biological controls, inspections, monitoring, education, communication, cooperation, and sealing and caulking.

The Green Solutions program requires monitoring and follow-up from many levels of management in the Regional organization. It is selective and designed for clients who recognize the need for total pest elimination and are willing to actively participate in the program. Our program’s success is sustained by our system of documentation, professional service, structured communication and client participation.
WHY US

SMALL BUT MIGHTY
We are a family owned and operated business. In order to compete with the big companies out there, we have to provide the absolute best service possible. This is why our entire staff from president to management to technicians and office staff always go above and beyond for our customers.

EXPERIENCE IS EVERYTHING
Our technicians average over 15 years of experience. They are the experts in our field so when your facilities are being serviced you can rest assured it’s being done correctly and efficiently.

WE SET OUR EMPLOYEES UP FOR SUCCESS
Many pest control companies will be in and out of your buildings within minutes. For Regional Pest Management, saving time isn’t everything. We allow our technicians ample time so that they can service it right the first time.

COMMUNICATION IS KEY
At Regional Pest Management, all of our technicians are required to complete an entrance and exit interview at each site. In addition to verbally communicating with the facilities manager about what we’re doing, the tech will update your log book with any details or issue (your service record can also be emailed to you). The technician will also check at each visit and notes any activity. Then you can have the report emailed to you or you can log in to our online portal at any time to see all of your service activity.

BED BUG PROGRAM
Have a bed bug emergency? We have a same day onsite guaranteed response time 24/7/365 to identify and confirm an infestation. We also have 6 bed bug detecting K9’s on staff to confirm exactly what needs to be treated. And our heat treatments do not require you to remove sprinkler heads or drain your fire extinguishing systems.

OUR GUARANTEE IS OUR PROMISE
Have a new issue in between services? Not 100% satisfied with a treatment? Regional will send out a technician either the same day (if called in before noon) or by 10am the next day (if called in between noon-5pm) at no additional cost. And when you call, you’re getting a person from our office on the phone, not a call center answering service. Your satisfaction is our number one priority.