General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Catalog/Price List

**Schedule MAS:** Multiple Award Schedule

**Southern Federal, LLC**
413 W. Montgomery XRD Ste. 604
Savannah, GA 31406

Brant Cooper, President

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**Contract Number:** 47QSHA20D0012

**Contract Period:** Dec. 19, 2019 - Dec. 18, 2024

**Pricelist Version:** PA-0003 dated June 2, 2021

**DUNS:** 969777742

**NAICS:** 561210

**Business Size:** HUBZone Certified Small Business

<table>
<thead>
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<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>561210FAC/RC</td>
<td>Facilities Maintenance &amp; Management</td>
</tr>
<tr>
<td>Ancillary/RC</td>
<td>Ancillary Supplies &amp; Services</td>
</tr>
<tr>
<td>OLM/RC</td>
<td>Order-Level Materials</td>
</tr>
</tbody>
</table>

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAA Advantage.gov.

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.
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About Us

Southern Federal takes pride in providing state-of-the-art facilities management and general contracting services. Through dynamic assessment, planning, implementation and efficiencies, Southern Federal ensures every detail is covered - so our clients don't have to.

Find out more

Service is our Product, and we take pride in what we deliver
Southern Federal maintains the scope to deliver the full spectrum of contracting needs. Whether it's facility maintenance or general contracting, Southern Federal has the scale and the resources to deliver state-of-the-art solutions to fit your requirements. We take pride in every job, delivering nationwide services while maintaining small business customer service.

We are 100% owned and operated in the USA, and always will be.

Our Services Include
- Turnkey Facilities Management
- Interior and Exterior Building Maintenance
- Commercial Grounds Maintenance
- Building Alterations and Improvements
- Services Procurement and Management

Service With A Purpose

We take pride in having the opportunity to give back to those who give it all, by providing facility management services at numerous Armed Services locations.

Who We Are

Our professional staff includes experienced managers with diversified experience. We are on the leading edge of industry innovations to better serve our clients' needs. Our field staff are hired for long term career development.

Our Services

Our Services include:
- Turnkey Facilities Management
- Interior & Exterior Building Maintenance
- Commercial Grounds Maintenance
- Building Alterations & Improvements
- Services Procurement & Management
1a. Table of Awarded Special Item Numbers (SINs):
- 561210FAC/RC - Facilities Maintenance & Management
- ANCILLARY/RC - Ancillary Supplies and Services
- OLM/RC - Order-Level Materials

1b. Identification of the lowest priced model number and lowest unit price for each SIN:
See Exhibit A.

1c. Description of All Labor Categories:
See Exhibit B.

2. Maximum order:
   - 561210FAC/RC: $1,000,000
   - ANCILLARY/RC: $250,000
   - OLM/RC: $250,000

3. Minimum order:
   $100.00

4. Geographic coverage (delivery area):
   Domestic Delivery Only (the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and US Territories). Domestic Delivery also includes a port of consolidation point, within the aforementioned areas, for orders received from overseas activities.

5. Point(s) of production (city, county, and State or foreign country):
   Southern Federal, LLC
   413 W. Montgomery XRD Ste. 604
   Savannah, GA 31406

6. Discount from list prices or statement of net price.
   Prices are listed as GSA Net. Discount deducted and IFF included.

7. Quantity Discounts:
   None

8. Prompt payment terms:
   Net 30. "Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions."

9. Foreign Items (list items by country of origin):
   Not Applicable

10a. Time of Delivery: (Contractor insert number of days.)
   As negotiated between Southern Federal, LLC and ordering customer.

10b. Expedited Delivery:
   As negotiated between Southern Federal, LLC and ordering customer.

10c. Overnight and 2-day delivery:
   As negotiated between Southern Federal, LLC and ordering customer.

10d. Urgent Requirements:
   When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing). If the Contractor offers an accelerated delivery time acceptable to the ordering activity, and order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

11. F.O.B. point(s):
   Destination

12a. Ordering address(es):
   Southern Federal, LLC
   413 W. Montgomery XRD Ste. 604
   Savannah, GA 31406

12b. Ordering procedures:
   For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es):
   Southern Federal, LLC
   413 W. Montgomery XRD Ste. 604
   Savannah, GA 31406

14. Warranty provision:
   Standard
15. Export packing charges, if applicable:  
Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable).  
Not Applicable

17. Terms and conditions of installation (if applicable):  
Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).  
Not Applicable

18b. Terms and conditions for any other services (if applicable).  
Not Applicable

19. List of service and distribution points (if applicable).  
Not Applicable

20. List of participating dealers (if applicable).  
Not Applicable

21. Preventive maintenance (if applicable).  
Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).  
Not Applicable

22b. Section 508 compliance for EIT:  
The EIT standards can be found at:  
www.Section508.gov/

23. Unique Entity Identifier  
DUNS: 969777742; SAM: TDFJKE65BJD5

24. Notification regarding registration in System for Award Management (SAM) database.  
Southern Federal, LLC has an Active Registration in the SAM database.
### Exhibit A: Labor Category Rates

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>GSA Net Rate Year 1</th>
<th>GSA Net Rate Year 2</th>
<th>GSA Net Rate Year 3</th>
<th>GSA Net Rate Year 4</th>
<th>GSA Net Rate Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contractor’s Representative</td>
<td>$34.74</td>
<td>$35.95</td>
<td>$37.21</td>
<td>$38.51</td>
<td>$39.86</td>
</tr>
<tr>
<td>Program Manager</td>
<td>$74.83</td>
<td>$77.45</td>
<td>$80.16</td>
<td>$82.97</td>
<td>$85.87</td>
</tr>
<tr>
<td>Project Manager</td>
<td>$72.45</td>
<td>$74.98</td>
<td>$77.61</td>
<td>$80.32</td>
<td>$83.14</td>
</tr>
<tr>
<td>Safety and Health Officer</td>
<td>$71.46</td>
<td>$73.96</td>
<td>$76.55</td>
<td>$79.22</td>
<td>$82.00</td>
</tr>
<tr>
<td>Janitorial**</td>
<td>$20.17</td>
<td>$20.87</td>
<td>$21.60</td>
<td>$22.36</td>
<td>$23.14</td>
</tr>
<tr>
<td>Strip/Wax</td>
<td>$20.17</td>
<td>$20.87</td>
<td>$21.60</td>
<td>$22.36</td>
<td>$23.14</td>
</tr>
<tr>
<td>Carpet/Shampooing**</td>
<td>$20.17</td>
<td>$20.87</td>
<td>$21.60</td>
<td>$22.36</td>
<td>$23.14</td>
</tr>
<tr>
<td>Window Cleaning (Exterior)**</td>
<td>$22.36</td>
<td>$23.14</td>
<td>$23.95</td>
<td>$24.79</td>
<td>$25.66</td>
</tr>
<tr>
<td>Window Cleaning (Interior)**</td>
<td>$22.36</td>
<td>$23.14</td>
<td>$23.95</td>
<td>$24.79</td>
<td>$25.66</td>
</tr>
<tr>
<td>Tractor Operator (Improved Grounds)**</td>
<td>$26.41</td>
<td>$27.33</td>
<td>$28.29</td>
<td>$29.28</td>
<td>$30.30</td>
</tr>
<tr>
<td>Grounds Laborer (Improved Grounds)**</td>
<td>$22.31</td>
<td>$23.09</td>
<td>$23.90</td>
<td>$24.74</td>
<td>$25.60</td>
</tr>
<tr>
<td>Tractor Operator (Semi-Improved Grounds)**</td>
<td>$26.41</td>
<td>$27.33</td>
<td>$28.29</td>
<td>$29.28</td>
<td>$30.30</td>
</tr>
<tr>
<td>Grounds Laborer (Semi-Improved Grounds)**</td>
<td>$22.31</td>
<td>$23.09</td>
<td>$23.90</td>
<td>$24.74</td>
<td>$25.60</td>
</tr>
<tr>
<td>Grounds Laborer**</td>
<td>$22.31</td>
<td>$23.09</td>
<td>$23.90</td>
<td>$24.74</td>
<td>$25.60</td>
</tr>
<tr>
<td>Tree/Bush Trimming**</td>
<td>$20.24</td>
<td>$20.94</td>
<td>$21.68</td>
<td>$22.44</td>
<td>$23.22</td>
</tr>
<tr>
<td>Fertilization**</td>
<td>$22.31</td>
<td>$23.09</td>
<td>$23.90</td>
<td>$24.74</td>
<td>$25.60</td>
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<tr>
<td>Light Truck Driver**</td>
<td>$27.07</td>
<td>$28.02</td>
<td>$29.00</td>
<td>$30.02</td>
<td>$31.07</td>
</tr>
<tr>
<td>Pest Controller**</td>
<td>$30.59</td>
<td>$31.66</td>
<td>$32.77</td>
<td>$33.91</td>
<td>$35.10</td>
</tr>
<tr>
<td>Heavy Truck Operator (VAC Truck)**</td>
<td>$34.96</td>
<td>$36.19</td>
<td>$37.45</td>
<td>$38.76</td>
<td>$40.12</td>
</tr>
<tr>
<td>Recycling Labor**</td>
<td>$24.14</td>
<td>$24.98</td>
<td>$25.86</td>
<td>$26.76</td>
<td>$27.70</td>
</tr>
<tr>
<td>Recycling Specialist**</td>
<td>$28.53</td>
<td>$29.53</td>
<td>$30.56</td>
<td>$31.63</td>
<td>$32.74</td>
</tr>
</tbody>
</table>

### SCLS Matrix

<table>
<thead>
<tr>
<th>SCLS Eligible Contract Labor Category</th>
<th>SCA Equivalent Code - Title</th>
<th>WD Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>SCLS Eligible Contract Labor Category</td>
<td>SCA Equivalent Code - Title</td>
<td>WD Number</td>
</tr>
<tr>
<td>--------------------------------------</td>
<td>---------------------------</td>
<td>-----------</td>
</tr>
</tbody>
</table>
The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide)."
Exhibit B: Labor Category Descriptions

**Contractor’s Representative**

**DESCRIPTION:** Develops and directs the strategic planning of multiple projects. Oversees coordination of personnel and resources required to successfully complete projects. Creates functional strategies and specific objectives for the sub-function and develops budgets/policies/procedures to support the functional infrastructure. Knowledge of the managed sub-function and solid knowledge of the overall departmental function.

**EDUCATION:** High School

**EXPERIENCE:** 3

**Program Manager**

**DESCRIPTION:** Having wide-ranging experience, uses professional concepts and company objectives to resolve complex issues in creative and effective ways. Works on complex issues where analysis of situations or data requires an in-depth evaluation of variable factors. Exercises judgment in selecting methods, techniques and evaluation criteria for obtaining results. Networks with key contacts outside own area of expertise. Determines methods and procedures on new assignments and may coordinate activities of other personnel.

**EDUCATION:** Bachelor’s

**EXPERIENCE:** 3

**Project Manager**

**DESCRIPTION:** Developing professional expertise, applies company policies and procedures to resolve a variety of issues. Works on problems of moderate scope where analysis of situations or data requires a review of a variety of factors. Exercises judgment within defined procedures and practices to determine appropriate action. Builds productive internal/external working relationships. Normally receives general instructions on routine work, detailed instructions on new projects or assignments.

**EDUCATION:** Bachelor’s

**EXPERIENCE:** 3

**Safety and Health Officer**

**DESCRIPTION:** Responsible for the inspection of job sites and reporting of working conditions, safety hazards, injuries, etc. Provides safety meetings for employees and job-related documentation.

**EDUCATION:** Bachelor’s

**EXPERIENCE:** 3

**Janitorial** (SCA Code: 11150 - Janitor)

**DESCRIPTION:** The Janitor cleans and keeps in an orderly condition factory working areas and washrooms, or premises of an office, apartment house, or commercial or other establishment. Duties involve a combination of the following: Sweeping, mopping or scrubbing, and polishing floors; removing chips, trash, and other refuse; dusting equipment, furniture, or fixtures; polishing metal fixtures or
trimmings; providing supplies and minor maintenance services; and cleaning lavatories, showers, and restrooms.

**EDUCATION**: High School Diploma

**EXPERIENCE**: 1

**Strip/Wax**

**DESCRIPTION**: Uses floor machines for buffing, stripping, waxing, vacuuming and carpet cleaning safely, according to proper usage, and as agreed to schedule with store/customer. Performs all tasks within proper safety guidelines, company guidelines, and as directed by management. Follows all company policies and procedures regarding safety, customer service, proper attire, and working conditions such as hours and timekeeping. Performs assignments according to company schedule and as expected by customer.

**EDUCATION**: High School Diploma

**EXPERIENCE**: 1

**Carpet/Shampooing** *(SCA Code: 23470 - Laborer)*

**DESCRIPTION**: Cleans carpets/furniture with chemical solutions on customers' premises, using hand brushes, determining washing method according to condition of carpet/furniture. Vacuums carpets/furniture to remove loose dirt. Sprays carpet/furniture with cleaning solution. Removes excess suds water from carpet/furniture during scrubbing operation, using extractor. Identifies persistent stains and selects spotting agent to remove stain according to type of fiber, dye, and stain. Rubs chemical solution into carpet/furniture with hand brush until stain disappears. Rinses carpet/furniture using extractor to remove excess water. Removes water and chemicals from carpet extractor machine and cleans, replacing hoses and cords to proper storage positions. May help load and unload equipment for transportation to and from customer’s location.

**EDUCATION**: High School Diploma

**EXPERIENCE**: 1

**Window Cleaning (Exterior)** *(SCA Code: 11360 - Window Cleaner)*

**DESCRIPTION**: The Window Cleaner cleans windows, glass partitions, mirrors, and other glass surfaces of building interior or exterior, using pail of soapy water or other cleaner, sponge, and squeegee, crawls through windows from inside and hooks safety belt to brackets for support; sets and climbs ladder to reach second or third story; uses basin chair, swings stage or other scaffolding lowered from roof to reach outside windows; or stands to reach first floor or inside windows.

**EDUCATION**: High School Diploma

**EXPERIENCE**: 1

**Window Cleaning (Interior)** *(SCA Code: 11360 - Window Cleaner)*

**DESCRIPTION**: The Window Cleaner cleans windows, glass partitions, mirrors, and other glass surfaces of building interior or exterior, using pail of soapy water or other cleaner, sponge, and squeegee, crawls through windows from inside and hooks safety belt to brackets for support; sets and climbs ladder to
reach second or third story; uses basin chair, swings stage or other scaffolding lowered from roof to
reach outside windows; or stands to reach first floor or inside windows.

**EDUCATION:** High School Diploma  
**EXPERIENCE:** 1

**Tractor Operator (Improved Grounds)**  
**SCA Code:** 11270 - Tractor Operator  
**DESCRIPTION:** The Tractor Operator drives gasoline or diesel powered tractor to: move materials, draw
implements, tow trailers, pull out objects embedded in ground, or pull cable of winch to raise, lower,
or load heavy material or equipment. The Tractor Operator fastens attachments such as graders,
plows, rollers, mowers (over 2000 lbs.), backhoes, seeders, and disc harrows to tractor, adjusts
equipment for proper operation, lubricates and makes minor repairs to tractor and attachments such as
tightening bolts, and replacing washers, cotter pins, and screws.

**EDUCATION:** High School Diploma  
**EXPERIENCE:** 2

**Grounds Laborer (Improved Grounds)**  
**SCA Code:** 11210 - Laborer, Grounds Maintenance  
**DESCRIPTION:** The Laborer, Grounds Maintenance maintains grounds of industrial, commercial or public
property such as buildings, camp and picnic grounds, parks, playgrounds, greenhouses, and athletic
fields, and repairs structures and equipment, performing one or more of the following tasks: cut grass,
using walking-type or riding mowers (less than 2000 lbs.), trim hedges and edges around walks,
flowerbeds, and wells, using hedge trimmers, clippers and edging tools, prunes shrubs and trees to
shape and improve growth, using shears and other hand tools, sprays lawn, shrubs, and trees with
fertilizer or insecticide. Job duties also include the following: planting grass, flowers, trees, and
shrubs, watering lawn and shrubs during dry periods, using hose or activating sprinkler system, picks up
and burns or carts away leaves, paper or other litter; removing snow from walks, driveways, roads, or
parking lots, using shovel and snow blower, spreads salt on walkways and other areas, repairing and
painting fences, gates, benches, tables, guardrails, and outbuildings. This Worker assists in repair of
roads, walks, buildings, and mechanical equipment, and may clean comfort stations, offices workshop
areas, and parking lots by sweeping, washing, mopping and polishing.

**EDUCATION:** High School Diploma  
**EXPERIENCE:** 1

**Tractor Operator (Semi-Improved Grounds)**  
**SCA Code:** 11270 - Tractor Operator  
**DESCRIPTION:** The Tractor Operator drives gasoline or diesel powered tractor to: move materials, draw
implements, tow trailers, pull out objects embedded in ground, or pull cable of winch to raise, lower,
or load heavy material or equipment. The Tractor Operator fastens attachments such as graders,
plows, rollers, mowers (over 2000 lbs.), backhoes, seeders, and disc harrows to tractor, adjusts
equipment for proper operation, lubricates and makes minor repairs to tractor and attachments such as
tightening bolts, and replacing washers, cotter pins, and screws.

**EDUCATION:** High School Diploma  
**EXPERIENCE:** 2
Grounds Laborer (Semi-Improved Grounds)** (SCA Code: 11210 - Laborer, Grounds Maintenance)

**DESCRIPTION:** The Laborer, Grounds Maintenance maintains grounds of industrial, commercial or public property such as buildings, camp and picnic grounds, parks, playgrounds, greenhouses, and athletic fields, and repairs structures and equipment, performing one or more of the following tasks: cut grass, using walking-type or riding mowers (less than 2000 lbs.), trim hedges and edges around walks, flowerbeds, and wells, using hedge trimmers, clippers and edging tools, prunes shrubs and trees to shape and improve growth, using shears and other hand tools, sprays lawn, shrubs, and trees with fertilizer or insecticide. Job duties also include the following: planting grass, flowers, trees, and shrubs, watering lawn and shrubs during dry periods, using hose or activating sprinkler system, picks up and burns or carts away leaves, paper or other litter; removing snow from walks, driveways, roads, or parking lots, using shovel and snow blower, spreads salt on walkways and other areas, repairing and painting fences, gates, benches, tables, guardrails, and outbuildings. This Worker assists in repair of roads, walks, buildings, and mechanical equipment, and may clean comfort stations, offices workshop areas, and parking lots by sweeping, washing, mopping and polishing.

**EDUCATION:** High School Diploma

**EXPERIENCE:** 1

Grounds Laborer** (SCA Code: 11210 - Laborer, Grounds Maintenance)

**DESCRIPTION:** The Laborer, Grounds Maintenance maintains grounds of industrial, commercial or public property such as buildings, camp and picnic grounds, parks, playgrounds, greenhouses, and athletic fields, and repairs structures and equipment, performing one or more of the following tasks: cut grass, using walking-type or riding mowers (less than 2000 lbs.), trim hedges and edges around walks, flowerbeds, and wells, using hedge trimmers, clippers and edging tools, prunes shrubs and trees to shape and improve growth, using shears and other hand tools, sprays lawn, shrubs, and trees with fertilizer or insecticide. Job duties also include the following: planting grass, flowers, trees, and shrubs, watering lawn and shrubs during dry periods, using hose or activating sprinkler system, picks up and burns or carts away leaves, paper or other litter; removing snow from walks, driveways, roads, or parking lots, using shovel and snow blower, spreads salt on walkways and other areas, repairing and painting fences, gates, benches, tables, guardrails, and outbuildings. This Worker assists in repair of roads, walks, buildings, and mechanical equipment, and may clean comfort stations, offices workshop areas, and parking lots by sweeping, washing, mopping and polishing.

**EDUCATION:** High School Diploma

**EXPERIENCE:** 1

Tree/Bush Trimming** (SCA Code: 11260 - Pruner)

**DESCRIPTION:** The Pruner identifies and inspects trees for damage and/or diseases. Uses loppers to remove limbs from designated trees, applies spacing guidelines for selection of best trees, and cuts or severs all live or dead limbs of selected trees to a specified height.

**EDUCATION:** High School Diploma

**EXPERIENCE:** 1

Fertilization** (SCA Code: 11330 - Trail Maintenance Worker)
**DESCRIPTION:** The Trail Maintenance Worker removes fallen and leaning dead trees; encroaching limbs and brush, minor repair of tread, tread drainage and tread drainage structures and trail location marking. The Trail Maintenance Worker removes downed limbs, loose rock and debris from trail ways.

**EDUCATION:** High School Diploma

**EXPERIENCE:** 1

**Light Truck Driver** (SCA Code: 31361 - Truckdriver, Light)

**DESCRIPTION:** Straight truck, less than 1 1/2 tons, usually 4 wheels.

**EDUCATION:** High School Diploma

**EXPERIENCE:** 2

**Pest Controller** (SCA Code: 99410 - Pest Controller)

**DESCRIPTION:** The Pest Controller sprays chemical solutions or toxic gases and sets mechanical traps to kill pests that infest buildings and surrounding areas, fumigates rooms and buildings using toxic gases, sprays chemical solutions or dusts powders in rooms and work areas, places poisonous paste or bait and mechanical traps where pests are present; may clean areas that harbor pests, using rakes, brooms, shovels, and mops preparatory to fumigating; and may be required to hold State license.

**EDUCATION:** High School Diploma

**EXPERIENCE:** 3

**Heavy Truck Operator (VAC Truck)** (SCA Code: 31363 - Truckdriver, Heavy)

**DESCRIPTION:** Straight truck, over 4 tons, usually 10 wheels.

**EDUCATION:** High School Diploma

**EXPERIENCE:** 3

**Recycling Laborer** (SCA Code: 99710 - Recycling Laborer)

**DESCRIPTION:** The Recycling Laborer sorts through collected trash and debris for recyclable materials and separates items into established categories such as aluminum, ferrous metals, glass, high-grade white paper, and corrugated paper. This worker discards contaminants and other items that cannot be recycled.

**EDUCATION:** High School Diploma

**EXPERIENCE:** 1

**Recycling Specialist** (SCA Code: 99711 - Recycling Specialist)

**DESCRIPTION:** The Recycling Specialist conducts variety of tests such as magnetic checks and tests to determine solubility of glues and similar contaminants to determine type and quality of recyclable materials, stores recyclable materials for maximum convenience of handling preparatory to shipment and for protection from deterioration, operates forklift to transport and stock loaded pallets in warehouse, semi-tractor trailers and railroad boxcars; prepares receipts and reports concerning
materials collected and chipped, may assist in operating large capacity industrial machinery such as paper shredder, magnetic can separator, glass crusher, baler and compactor, may assist in performing preventive maintenance, minor repairs and lubrication of machinery, and may disassemble scrap material using hand tools.

**EDUCATION:** High School Diploma

**EXPERIENCE:** 2