Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Facilities FSC Class: R799

Contract number: 47QSHA22D000T
Contract period: January 3, 2021, through January 2, 2027

For more information on ordering from Federal Supply Schedules go to the GSASchedules page at GSA.gov.

Schneider Electric Buildings Critical Systems, Inc.
8989 Herrmann Drive, Suite 300
Columbia, Maryland 21045-4910
Phone: 410-381-7655
Fax: 410-381-7564

Contract Administrator: Kelly Brennan
Email: gsa.fac@secritical.com

www.schneider-critical.com

Business size: Large Business

Price list current as of Modification #PA-0002 effective 1/4/2022

Prices Shown Herein are Net (discount deducted)
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CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>Recovery</th>
<th>SIN Title</th>
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<td>OLM</td>
<td>OLMRC</td>
<td>Order-Level Materials (OLM’s)</td>
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1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 7-8

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Page 9-15

2. Maximum order:

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3. Minimum order: $100

4. Geographic coverage (delivery area) Worldwide

5. Point(s) of production (city, county, and State or foreign country). Columbia, Maryland
6. Discount from list prices or statement of net price.  
Government Net Prices (discounts already deducted.)

7. Quantity discounts  
None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.  
0%, Net 30 days

9. Foreign items (list items by country of origin).  
Not Applicable

10a. Time of delivery  
To Be Determined at the Task Order level

10b. Expedited Delivery  
Items available for expedited delivery are noted in this price list. To Be Determined at the Task Order level

10c. Overnight and 2 day delivery  
To Be Determined at the Task Order level

10d. Urgent Requirements  
To Be Determined at the Task Order level

11. F.O.B. point(s)  
Destination

12a. Ordering address(es).  
8989 Herrmann Drive, Suite 300, Columbia MD 20145

12b. Ordering procedures:  
For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es).  
, 8989 Herrmann Drive, Suite 300, Columbia MD 21045

14. Warranty provision  
Standard Commercial Warranty Terms &
15. Export packing charges, if applicable . Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). . Not Applicable

17. Terms and conditions of installation (if applicable) . Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). . Not Applicable

18b. Terms and conditions for any other services (if applicable) . Not Applicable

19. List of service and distribution points (if applicable) . Not Applicable

20. List of participating dealers (if applicable). . Not Applicable

21. Preventative Maintenance (if applicable) . Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). . Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/ . Not Applicable
23. Unique Entity Identifier (UEI) number. 171380335

24. Notification regarding registration in System for Award Management (SAM) database. Schneider Electric Buildings Critical Systems, Inc. is registered and active in SAM.
## RATE TABLE

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LABOR CATEGORY DESCRIPTIONS

Power Engineer Metro DC Area/CONUS/OCONUS/Cleared

The power engineer is a licensed professional engineer that has experience in both Schneider Electric and third-party power systems products and solutions. Power systems engineering work includes power system studies, electrical distribution design, digital relay protection and control, PLC programming and commissioning, equipment assessments and power quality assessments. Power engineers provide solutions that are technically sound and meet national regulatory and safety standards. Power engineers work both in the office, performing design and system study activities, and in the field. Field work typically includes onsite data collection, commissioning, and installation. As a senior level role, power engineers lead project execution and work directly with customers and end users to develop appropriate technical solutions.

Power engineers have expert level knowledge in at least one of the following areas: (1) Power System Analytics – Arc Flash, Short Circuit, Coordination, Load Flow. (2) Switchgear Controls and Automation, Generator Paralleling, Automatic transfer. (3) Relay Protection and Automation - System Design and Upgrade. (4) Power System Assessments – Grounding Studies, Power Quality Studies, Hazardous Area Classification, Electrical Safe Work Practices. Power engineers will demonstrate competency in the following areas: (1) Interpretation of engineering documents including specifications, drawings, and one-line diagrams. (2) Digital protective relay programming and commissioning. (3) PLC programming and commissioning related to switchgear automation.

(4) SKM, E-tap or Easy power software. (5) AutoCAD software. (6) Electrical maintenance and testing. (7) Electrical safety. (8) Risk mitigation. (9) Engineering project management.

Minimum Education: Bachelors’ Degree

Minimum Experience: 8 years

Program Manager Metro DC Area/CONUS/OCONUS/Cleared

The program manager oversees the work project managers on projects within their portfolio. The program manager is ultimately responsible for the success of their projects which is primarily measured by financial performance, schedule performance, quality control, and customer satisfaction. The program manager has a working knowledge of the technical and organizational environments in which the project deliverables are created and in which they will be used. The program manager must be an excellent communicator at all levels within the customer/project environment, be proactive, exhibit strong leadership qualities, and be able to adapt to a dynamic and potentially geographically disbursed project environment. The program manager has authority to speak at all contractor customer levels. They develop and enforce the necessary technical standard/documentation to ensure portfolio execution at or above customer
expectations. Participation in the development of long-range strategic project plans. The program manager works with both peers and upper management to obtain adequate resources with appropriate skills to staff the project team. They oversee the managing of resources by planning, scheduling, and forecasting manpower and resource requirements. The program manager interviews, hires, trains, mentors, evaluates, and when necessary, terminates project personnel or makes related recommendation in accordance with company policies. The program manager is accountable for the timely resolution of requests and/or issues, including the escalation of issues that are outside of the project team’s scope of responsibility. Plan effectively by forecasting the need for equipment, materials, personnel, revenue, and job cost for all projects in portfolio.

**Minimum Education:** Bachelors’ Degree

**Minimum Experience:** 10 years

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**Project Manager Metro DC Area/CONUS/OCONUS/Cleared**

The project manager is responsible for initiating, planning, executing, monitoring, and closing complex buildings related projects. The PM has a clear understanding of revenue, cost, gross margin, and cash flow management, and possess strong leadership skills and knowledge of HVAC, security, electrical power distribution, or other building systems. The project manager plans, directs, and coordinates activities of multiple project teams to ensure that goals and objectives of the project/s are accomplished on time, implemented at or below the estimated cost, and billed in a timely fashion throughout the duration of the project/s.

Responsibilities include: (1) Managing resources by planning, scheduling, and forecasting manpower and resource required to ensure each project is installed in a neat and workmanlike manner, functions as specified, yields a high customer experience, and achieves or exceeds financial and schedule objectives. (2) Coordinating projects in accordance with contract documents and financial proposal. (3) Managing all document control for projects, including but not limited to RFI's, meeting minutes, punch lists, transmittal log, submittal log, change order log and issues log. (4) Preparing project billing revenue forecasts and schedules of values. (5) Accountable for financial management on all assigned projects. (6) Preparing installation subcontractor bidding documents and negotiates subcontracts. (7) Obtaining, organize, and maintain all project contract documents in accordance with established quality control procedures. (8) Preparing and updating project schedules and cost estimates. (9) Preparing and delivering final project documentation to the customer and collect payment. (10) Responsible for all customer face communication.

**Minimum Education:** Bachelors’ Degree

**Minimum Experience:** 4 years
Cybersecurity Engineer Metro DC Area/CONUS/OCONUS/Cleared

The cybersecurity engineer is responsible for the design, development, implementation, and/or integration of a DOD IA architecture, system, or system component for use within CE (computing environment), NE (network environment), and/or enclave environments in support of higher-ranking IA professionals. The cybersecurity engineer holds responsibility for ensuring that all integrated systems are installed in accordance with U.S. Federal Government Cyber Security Standards as applicable to the project. This may include coordinating and facilitating an Authority to Operate (ATO) in accordance with NIST Risk Management Framework. The cybersecurity engineer must meet the Department of Defense Directive (DoDD) 8570.01 “Information Assurance Training, Certification, and Workforce Management” and DoD 8570-M “Information Assurance Workforce Improvement Program” requirements for IAM (Information Assurance Manager) Level 1 or 2, and IAT (Information Assurance Technical) Level 1 or 2, OR IASAE (Information Assurance System Architect and Engineer) Level 1 or 2.

Minimum Education: Bachelors’ Degree

Minimum Experience: 4 years

Certifications: Comptia Security + Certificate

Project Engineer Metro DC Area/CONUS/OCONUS/Cleared

The project engineer has an advanced understanding of HVAC mechanical systems, security systems, building operating systems, DC systems and can analyze control system drawings, control sequences and schematics. This position is responsible for the overall turnkey design, installation, checkout, commissioning, and troubleshooting using detailed company guidelines and customer standards. The project engineer performs moderately complex customer support activities for equipment and systems products and ensures that each project assigned reaches final completion on time and is implemented at or below budget. Works under direct supervision of a construction manager or project manager.

Responsibilities include: (1) Review engineer's design per plan and specifications. Review systems design submittals. (2) Oversee and coordinate subcontractors and technicians on related projects. (3) Lead project implementation efforts on projects with limited scope and size and lead validation on commissioning processes.

(4) Prepare close out and hand over project to service department. (5) Diagnose communication problems and install control devices and other components as well as troubleshoot software and
hardware issues. (6) Participate in field audits and related analysis and results and performance assurance of installed systems. (7) Keep field documentation up to date and organized. (8) Oversee the onsite day-to-day activities of the project. (9) Train and mentor lower-level field technicians. (10) Prepare customer-training manuals and provide customized training to customers as needed.

Minimum Education: Bachelors’ Degree

Minimum Experience: 4 years

Software Engineer Metro DC Area/CONUS/OCONUS/Cleared

The software engineer has intermediate knowledge of programming and software design for integrated building control systems. This position is responsible for providing high quality software engineering designs per specifications, standards, budgets, and schedules, and/or providing central software support for systems.

Integrated systems include building automation, access control, power control, and other integrated systems. The software engineer participates on a team to design, install and service these integrated systems. The software engineer works with minimal supervision and reports into the supervisor or software manager. They collaborate closely with hardware design and graphics engineers in the development of the integrated systems design package.

Responsibilities include: (1) Review specifications, drawings, estimates, and existing customer or site requirements as necessary to define an executed scope. (2) Perform programming of integrated systems controllers through script programming, function block programming, or other programming language. (3) Communicate with original equipment manufacturers where necessary to facilitate integration of multiple manufacturers’ systems into a single customer interface. (4) Participate in troubleshooting and test lab exercises with customer to verify system functionality. (5) Resolve design issues through RFI’s, field surveys and documentation. (6) Assist in developing software standards and processes. (7) Assist in job close out by providing final software record drawings. (8) Work with graphics engineer to develop the system HMI. (9) Participates in field startup using standard start up and checkout processes. Software Engineers typically hold competencies in the following areas: PLC/DDC Controls, Supervisory Control and Data Acquisition (SCADA) Systems, Power Monitoring Systems, BACnet, Modbus, Lontalk, Tridium.

Minimum Education: Bachelor’s Degree

Minimum Experience: 4 years
Hardware Engineer/Hardware Engineer Cleared

The hardware engineer is responsible for providing all aspects of systems hardware engineering and systems application design for their assigned projects. The hardware engineer consults both internally and externally on product application and solutions. They will interpret customer specifications and requirements to produce design submittals and provide follow-up support in disseminating training, technical support, and information on specific applications.

Principal responsibilities include: (1) Possesses a strong working knowledge of building control solutions such as building automation systems, access control systems, power monitoring and metering systems, and additional industrial control systems. (2) Prepare technical design drawings, specifications, calculations and supporting documents for integrated building systems designs. (3) Provides complex product and solutions application design and support for both internal and external customers. (4) Leads interaction with other team functions to determine optimum product/process/solution to effectively develop recommendations to resolve problems. (5) Perform customer site surveys and assessments and provide technical guidance based on survey findings. (6) Experience operating computer assisted engineering and design software programs (programs such as AutoCAD, Visio, Revit, etc.)

Minimum Education: Bachelors’ Degree

Minimum Experience: 3 years

Graphics Engineer Metro DC Area/CONUS/OCONUS/Cleared

The graphics engineer is responsible for providing high quality software graphics on a team to design, install and service building automation control and facility management systems. This position is also responsible for the general best practices of graphics install, binding, and overall graphics standards that adhere to facets of the scope of work and specifications of a project. The graphics engineer works closely with software engineers to develop the customer’s HMI for the integrated system being installed.

Responsibilities include: (1) Review specifications, drawings, and estimates. (2) Work with Software Team to create and enforce graphics for a project in accordance with the scope/sequence. (3) Produce sample graphics and graphics submittals for customer review and feedback. (4) Ability to review construction and service project graphics for improvements and value adds. (5) Intermediate-level knowledge on Graphic front ends, human machine interfaces, page developments. (6) Be able to design software graphics at an intermediate level or at an expert level with mentor support. (7) Ability to design graphics for a software submittal at an expert level with mentor support. (8) Maintain and adhere to standards for estimating and budgeting software designs. (9) Provide feedback to supervisor, Software Manager and
Technology Officer on potential graphics improvements. (10) Create value added to graphics packages based on other graphic industry improvements. (11) Ability to create custom vector-based component. (12) Works on developing new graphics standards and processes.

Minimum Education: Bachelors’ Degree
Minimum Experience: 4 years

________________________________________

**Technician Metro DC Area/CONUS/OCONUS/Cleared**

The technician is responsible for providing high quality project support to project engineers in the field as it relates to the installation of integrated systems. The technician works under direct supervision of a Project Manager.

Responsibilities include: (1) Participate in field startup using standard start up and checkout processes. (2) Proficient in the use of software programs such as excel and word. (3) Can use a multi-meter to trouble electrical systems. (4) Work towards maintaining and closeout out of documents and point to point testing sheets. (5) Assist with functional performance testing and commissioning. (6) Accountable for their performance and workmanship. (7) Able to read and interpret blue-prints and system drawings. (8) Assist with customer training. (9) Maintain factory certification on relevant product lines

Minimum Education: High School
Minimum Experience: 3 years

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**Fabricator/Fabricator Cleared**

Fabricators are responsible for providing high quality assembly and wiring per specifications, standards, budgets and schedules, and/or providing central panel fabrication support for integrated systems control panels, as well as participating on a team to fabricate control panels.

Responsibilities include: (1) Accurate assembly of Panels utilizing Bill of Materials and Submittals. (2) Accurate wiring of devices, terminal blocks and or other panel material while ensuring proper tagging or labeling of wiring.

(3) Must be skilled in time management, ensuring accurate production of panels within the appropriate amount of time. (4) Analyzing submittals, ensuring the design of the panels meet company standards or the required UL compliance. (5) Maintaining records of Quality Control documents of produced panels. (6) Must be able to recognize errors within a submittal and seek clarity when necessary. (7) Will seek UL508A compliance even within non UL508A panels if
changes do not impact the overall functionality or effectiveness of panel. (8) Ensure that materials utilized are done so in regards to manufacture's suggestion or requirements. (9) Participating in continuous improvement and feedback of overall panel fabrication process.

**Minimum Education:** High School

**Minimum Experience:** 2 years

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**Project Administrator Metro DC Area/CONUS/OCONUS/Cleared**

The project administrator provides support and assistance to a project management team across various project-related administrative responsibilities including project financial analysis, training coordination, project invoicing, project scheduling, and project documentation.

Responsibilities include: (1) Provide support to project managers, program managers, and project executives over a broad scope of project related responsibilities. (2) Work with the project team to ensure that all quality control, safety, and other project documentation is compiled, transmitted to the appropriate parties, and archived. (3) Attend select project progress meetings and records minutes of the discussion topics. (4) Coordinate required facility access documentation including badges. (5) Provide quality review for schedules of values and certified payrolls prior to submission. (6) Track warranty calls for projects within a program or portfolio of projects. (7) Assist project team with tracking and meeting critical project milestone deliverables.

**Minimum Education:** Associates’ Degree

**Minimum Experience:** 2 years
## SERVICE CONTRACT LABOR STANDARDS MATRIX:

<table>
<thead>
<tr>
<th>Job Title</th>
<th>SCA Equivalent Code Title</th>
<th>WD Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Technician CONUS</td>
<td>30083 – Engineering Technician III</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Technician Cleared</td>
<td>30083 – Engineering Technician III</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Fabricator</td>
<td>30081 – Engineering Technician I</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Fabricator Cleared</td>
<td>30081 – Engineering Technician I</td>
<td>2015-4281</td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (***) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).
APPENDIX: ABOUT SCHNEIDER ELECTRIC BUILDINGS
CRITICAL SYSTEMS, INC

Schneider Electric Buildings Critical Systems, Inc. provides single source expertise in Power, Buildings, Industry, Data Centers & Networks, and Energy & Infrastructure. Our expertise crosses the complexities of critical worldwide US Government facilities providing support and solutions toward a successful public-private partnership of performance. Working with hundreds of government facilities worldwide, we understand the challenges agencies and EPC’s face in deploying multi-site standardized deployments, the benefits of a master integrator to coordinate and manage complex cross discipline technical solutions in a cost-effective manner, getting work in-place while not impacting active operations and missions, upgrading an aging infrastructure and how to accomplish the performance objectives while working in a regulated environment.