GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage™, a menu-driven database system. The Internet address for GSA Advantage™ is: http://www.GSAAdvantage.gov.

Schedule for – MAS Multiple Award Schedule

Federal Supply Group: 541614CF and 541614OR

Contract Number: 47QSMMA19D008P1

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://www.gsa.gov/schedules-ordering

Contract Period: January 29, 2019 through January 28, 2024

Price List Current through Mod PO-0001 January 29, 2019

Contractor: Stanley G. Alexander, Inc. dba Alexander's Mobility Services
1200 Bengies Rd.
Baltimore, MD 21220-1922

Business Size: Other than Small Business

In accordance with 13 C.F.R. 121.404, the Contractor is ineligible to participate in any RFQ that is set aside for small business where the subject contract’s awarded size status for the preponderance NAICS designated in the RFQ is “other than small”.

Telephone: 800-627-3990
Web Site: http://www.alexanders.net
E-mail: ljolson@alexanders.net
Contract Administration: Lisa Jolson
CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541614CF</td>
<td>Comprehensive Furniture Management Services</td>
</tr>
<tr>
<td>541614OR</td>
<td>Office Relocation/Reconfiguration</td>
</tr>
<tr>
<td>OLM</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Attached Pricelist

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided: See Attached Pricelist

2. Maximum Order: $500,000

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Domestic only

5. Point(s) of production (city, county, and state or foreign country): Nationwide

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None

8. Prompt payment terms: None, Net 30 days

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted above the micro-purchase threshold: Yes
10. Foreign items (list items by country of origin): None

11a. Time of Delivery (Contractor insert number of days): As negotiated on the task order level.

11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: As negotiated on the task order level.

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery is available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: As negotiated on the task order level.

11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to affect a faster delivery: As negotiated on the task order level.

12. F.O.B Points: Destination

13a. Ordering Address: Same as Contractor

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment address: Same as company address

15. Warranty provision: Contractor’s standard commercial warranty.

16. Export Packing Charges (if applicable): N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

19. Terms and conditions of installation (if applicable): N/A
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

20a. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A

23. Preventive maintenance (if applicable): N/A

24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at: www.Section508.gov/

25. Data Universal Numbering System (DUNS) number: 829856041

26. Notification regarding registration in the System for Award Management (SAM) database: Registered
Labor Category Descriptions

Job Title: Project Manager
Alexander’s staff member or associate with full project oversight and management responsibilities. Has the primarily responsibility for the planning and execution of office relocation.

The Project Manager is responsible for compiling and assessing the critical mission and organizational information required for the development of the Master Schedule and Master Relocation Plan. This individual is responsible for the supervision of the relocation and oversight of the inventory process to track accountability of items before and during the relocation. During the execution phase of the relocation, he or she is responsible for directing the start of the physical move efforts at the origin locations. The PM reports to the Sr. PM.

Experience: The Project Manager will have a minimum 5 years of managing, planning and executing large-scale relocations.

Education: Minimum requirement, high school education.

Skills:
- Communication
- Personnel Management
- Computer Proficiency
- Briefing Capabilities
- Task Management
- Risk Management

Job Title: Truckdriver, Medium and Truckdriver, Tractor-Trailer
Alexander’s staff member or associate properly trained on vehicle operations and usage. CDL licensed. Fully trained and uniformed.

Drivers – The drivers are responsible for the conduct of the packers and movers. They are also responsible for ensuring that the packers/movers are on time for each increment of the relocation. The drivers report to the Senior Task Leader or Relocation Specialists as assigned.

Experience: The Driver will have a minimum of 3 years field experience.

Education: Minimum requirement, high school education.

Job Title: Move Supervisor
Supervisors – The supervisors are responsible for the conduct of the packers and movers. They are also responsible for ensuring that the packers/movers are on time for each increment of the relocation. The supervisors report to the Senior Task Leader or Relocation Specialists as assigned.

Experience: The Supervisor will have a minimum of 3 years field experience.

Education: Minimum requirement, high school education.
**Job Title: Mover**
Uniformed Alexander’s staff member or associate. Fully trained on all aspects of commercial and office moving services. Assists in the preparation and basic relocation of commercial activity. Is fully capable of completing the essential functions, including but not limited to general commercial moving processes.
The packers/movers are responsible for the packing/crating/movement of the assets from the origin to the destination. The packers/movers report to the drivers/ supervisors of the Transportation Carrier.

**Experience:** Movers will have a field experience, as well as in-house training.

**Education:** Minimum requirement, high school education.

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**Job Title: Installer/ Installation Supervisor**
Uniformed Alexander’s staff member or associate properly trained on aspects of office moving services and furniture installation and with knowledge of various work station manufacturers.

**Experience:** Installers will have field experience, as well as in-house training.

**Education:** Minimum requirement, high school education.

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**Job Title: Installation Supervisor**
Uniformed Alexander’s staff member or associate properly trained on aspects of office moving services and furniture installation and with knowledge of various work station manufacturers.
Installer Supervisor – The Installer Supervisor will be responsible for coordinating activities during the relocation phase of this effort. They report to the Project Managers.

**Experience:** Installation Supervisor will have a minimum of 1-year field experience, as well as in-house training.

**Education:** Minimum requirement, high school education.

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**Job Title: Furniture Repair Technician**
Uniformed Alexander’s staff member or associate properly trained on aspects of office moving services and furniture knowledge and with special skills to perform various repairs to furniture and components.
Inspect and touch up furniture. Finishes and refinishes damaged furniture to specific color or finish, utilizing knowledge of wood/metal properties, finishes, and furniture styles. Performs stain removal from a variety of materials when applicable.

**Experience:** Furniture Repair Technicians will have 2 years field experience, as well as in-house training.

**Education:** Minimum requirement, high school education.
Job Title: Designer/ CAD
Alexander’s staff member or associate properly trained on aspects of office moving services and furniture knowledge and with special skills in CAD to perform various design activities. Develops shop drawing specifications to support our project team. Produces and maintains furniture layouts.

The Computer Aided Design (CAD) Specialist is responsible for developing floor layout drawings depicting personnel/position placement. These drawings will detail personnel/position, and IT information for each segment of the relocation. Final configuration/placement drawings will be produced and delivered at project completion. The CAD Specialist will report to the Designer and PM while directly supporting the relocation team.

Experience: Designers will have 3 years field experience, CAD training, as well as in-house training. The CAD Specialist will have a minimum 3 years of developing floor layouts and drawings utilizing AutoCAD® Software.

Education: Minimum requirement, bachelor’s degree in Interior Design.

Skills:
- Communication
- Customer Service
- Computer/ AutoCAD Software
- Plotter
- Furniture Knowledge
- Document Control

Job Title: Senior Designer
Alexander’s staff member or associate properly trained on aspects of office moving services and furniture knowledge and with special skills in CAD to perform various design activities.

Provides leadership and oversees development of shop drawing specifications to support our project team. Works with design team to produce and maintain furniture layouts.

Experience: Designers will have a 4+ years field experience, CAD training, as well as in-house training.

Education: Minimum requirement, bachelor’s degree in Interior Design.

Job Title: Warehouseman
Uniformed Alexander’s staff member or associate. Fully trained on all aspects of commercial and office moving services. Assists in the preparation and basic relocation of commercial activity. Is fully capable of completing the essential functions, including but not limited to general commercial moving processes. Is trained and fully versed in our internal inventory system – Winfall.

Experience: Installers will have field experience, Winfall training, as well as additional in-house training.

Education: Minimum requirement, high school education.
Job Title: Warehouse Manager
Uniformed Alexander’s staff member or associate. Fully trained on all aspects of commercial and office moving services. Assists in the preparation and basic relocation of commercial activity. Is fully capable of completing the essential functions, including but not limited to general commercial moving processes. Is trained and fully versed in our internal inventory system – Winfall.

Warehouse Manager – The Warehouse Manager will be responsible for the overall function and organization in the warehouse, as well as leading internal teams to support client needs.

Experience: Installers will have field experience, Winfall training, as well as additional in-house training.

Education: Bachelor’s degree for warehouse manager position or equivalent field experience.

Job Title: IT Technician
Uniformed Alexander’s staff member or associate properly trained on aspects of office moving services and office equipment disconnect and reconnect services.
The IT Technician disconnects and reconnects all desktop and shared office equipment, as well as handling the specialty packing, unpacking, and troubleshooting of these items. The IT crates are also labeled by the IT technicians. Detailed equipment inventories may also performed by these staff members. They report to the Project Managers.

Experience: Installers will have field experience, as well as in-house training.

Education: Minimum requirement, bachelor’s degree.

Skills:
Disconnect/ Reconnect of equipment
Pack and label IT crates
Troubleshooting
Perform equipment inventories
Trained in specialty server relocation methods
Trained in performing confidential IT equipment services
# Labor Categories Hourly Rates

<table>
<thead>
<tr>
<th></th>
<th></th>
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<th></th>
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<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Manager</td>
<td>$62.22</td>
<td>$64.27</td>
<td>$66.39</td>
<td>$68.58</td>
<td>$70.84</td>
</tr>
<tr>
<td>Truckdriver, Medium*</td>
<td>$40.20</td>
<td>$41.53</td>
<td>$42.90</td>
<td>$44.31</td>
<td>$45.78</td>
</tr>
<tr>
<td>Truckdriver, Tractor-Trailer*</td>
<td>$40.20</td>
<td>$41.53</td>
<td>$42.90</td>
<td>$44.31</td>
<td>$45.78</td>
</tr>
<tr>
<td>Moving Supervisor</td>
<td>$38.29</td>
<td>$39.55</td>
<td>$40.86</td>
<td>$42.20</td>
<td>$43.60</td>
</tr>
<tr>
<td>Mover*</td>
<td>$33.50</td>
<td>$34.61</td>
<td>$35.75</td>
<td>$36.93</td>
<td>$38.15</td>
</tr>
<tr>
<td>Installer*</td>
<td>$38.29</td>
<td>$39.55</td>
<td>$40.86</td>
<td>$42.20</td>
<td>$43.60</td>
</tr>
<tr>
<td>Installation Supervisor</td>
<td>$40.20</td>
<td>$41.53</td>
<td>$42.90</td>
<td>$44.31</td>
<td>$45.78</td>
</tr>
<tr>
<td>Furniture Repair Technician</td>
<td>$71.79</td>
<td>$74.16</td>
<td>$76.60</td>
<td>$79.13</td>
<td>$81.74</td>
</tr>
<tr>
<td>Designer/CAD</td>
<td>$75.95</td>
<td>$78.46</td>
<td>$81.05</td>
<td>$83.72</td>
<td>$86.49</td>
</tr>
<tr>
<td>Senior Designer</td>
<td>$94.76</td>
<td>$97.89</td>
<td>$101.12</td>
<td>$104.46</td>
<td>$107.90</td>
</tr>
<tr>
<td>Warehouseman*</td>
<td>$31.59</td>
<td>$32.63</td>
<td>$33.71</td>
<td>$34.82</td>
<td>$35.97</td>
</tr>
<tr>
<td>Warehouse Manager</td>
<td>$38.29</td>
<td>$39.55</td>
<td>$40.86</td>
<td>$42.20</td>
<td>$43.60</td>
</tr>
<tr>
<td>IT Technician</td>
<td>$43.07</td>
<td>$44.49</td>
<td>$45.96</td>
<td>$47.48</td>
<td>$49.05</td>
</tr>
</tbody>
</table>

## SCA Matrix

The labor categories that fall under the requirements of the Service Contract Act (SCA) (i.e. non-exempt labor categories) are identified in the matrix below. All prices for these labor categories meet or exceed the requirements in the SCA Wage Determination identified below.

<table>
<thead>
<tr>
<th>SCA Eligible Contract Labor Category</th>
<th>SCA Equivalent Code - Title</th>
<th>WD Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mover</td>
<td>21050 – Material Handling Laborer</td>
<td>1995-0615</td>
</tr>
<tr>
<td>Installer</td>
<td>21110 – Shipping Packer-</td>
<td>1995-0615</td>
</tr>
<tr>
<td>Warehouseman</td>
<td>21410 – Warehouse Specialist</td>
<td>1995-0615</td>
</tr>
<tr>
<td>Truckdriver, Medium</td>
<td>31362 – Truckdriver, Medium</td>
<td>1995-0615</td>
</tr>
<tr>
<td>Truckdriver, Tractor-Trailer</td>
<td>31364 – Truckdriver, Tractor-Trailer</td>
<td>1995-0615</td>
</tr>
</tbody>
</table>

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the matrix. The prices offered are based on the preponderance of where work is performed, and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.
## Rental Rates

<table>
<thead>
<tr>
<th>Rental Rate</th>
<th>GSA Hourly Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Truck</td>
<td>$33.50</td>
</tr>
</tbody>
</table>

## Packing Materials

<table>
<thead>
<tr>
<th>Packing Supplies and Materials Rates</th>
<th>GSA Price</th>
<th>Unit of Issue</th>
</tr>
</thead>
<tbody>
<tr>
<td>Commercial Bin</td>
<td>$7.66</td>
<td>Per Bin</td>
</tr>
<tr>
<td>Record Storage Box</td>
<td>$1.68</td>
<td>Per Storage Box</td>
</tr>
<tr>
<td>O&amp;I Carton</td>
<td>$2.39</td>
<td>Per O&amp;I Carton</td>
</tr>
</tbody>
</table>