



GENERAL SERVICES ADMINISTRATION
Federal Acquisition Service
Authorized Federal Supply Schedule FSS Price List

LabWare Holdings, Inc.
3 Mill Road, STE 102
Wilmington, DE 19806
(P) 302-658-8444 | (F) 302-658-7894
www.labware.com
Contract Administrator: Michael Learner, learner@labware.com

Contract Number: 47QSMS25D002F
Contract Period: December 20, 2024, through December 19, 2029
Business Size: Small Business

Schedule Title: Multiple Award Schedule
Federal Supply Group: Scientific Management and Solutions

Price list current as of Modification PS-0004 effective September 15, 2025.

Online access to contract ordering information, terms and conditions, pricing, and the option to create an electronic delivery order are available through GSA Advantage!®. The website for GSA Advantage!® is: <https://www.GSAAdvantage.gov>.

For more information on ordering go to the following website: <https://www.gsa.gov/schedules>.

CUSTOMER INFORMATION:**1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:**

SIN	SIN Description
334516/334516RC	Analytical Instruments
54151/54151RC	Software Maintenance Services
54151S/54151SRC	Information Technology Professional Services
611420/611420RC	Information Technology Training
OLM/OLMRC	Order Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

SIN	Product	GSA Price (Included IFF)
334516	LabWare Insights - Concurrent	\$566.75

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See Labor Category Descriptions beginning page 6.

2. Maximum Order: SINs 334516 & 611420 - \$250,000
SINs 54151 & 54151S- \$500,000

3. Minimum Order: \$100.00

4. Geographic Coverage: Domestic

5. Point(s) of production: Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: For LabWare ELN and LabWare LIMS Licenses only:
11 - 25 Licenses - 5%
26 - 50 Licenses - 10%
51 - 75 Licenses - 15%
76-100 Licenses - 20%
100+ Licenses - 25%

8. Prompt payment terms: Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions

9. Foreign items: N/A

10a. Time of Delivery: Specified on the Task Order

10b. Expedited Delivery: Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery: Contact Contractor

10d. Urgent Requirements: Contact Contractor

11. F.O.B Points: Destination

12a. Ordering Address: LabWare Holdings, Inc.
ATTN: Carl Jones
3 Mill Road, STE 102
Wilmington, DE 19806
(P) 978-473-3025 | carl.jones@labware.com

12b. Ordering procedures: See Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address: LabWare Holdings, Inc.
ATTN: Tracy Wiggins
3 Mill Road, STE 102
Wilmington, DE 19806

14. Warranty provision: Contractor's standard commercial warranty.

15. Export packing charges (if applicable): N/A

16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

17. Terms and conditions of installation (if applicable): N/A

18a. Terms and conditions of repair parts (if applicable): N/A

18b. Terms and conditions for any other services (if applicable): N/A

19. List of service and distribution points (if applicable): N/A

20. List of participating dealers (if applicable): N/A

21. Preventive maintenance (if applicable): N/A

22a. Environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services and show where full details can be found (e.g. contractor's website or other location.) ICT accessibility standards can be found at: <https://www.Section508.gov/>. www.labware.com.

23. Unique Entity Identifier (UEI) Number: SXV7MWFEJFG9

24. Notification regarding registration in System for Award Management (SAM) database:
LabWare Holdings, Inc. is registered and active in SAM.

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS) are applicable to this contract as it applies to the entire Consolidated MAS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.



Fixed Priced Service Description SIN 54151

LabWare Customer Care Program

Basic 3 configuration support tickets per year, access to LabWare DevTracks to download Modules, LabWare LabTrack for updates and defect fixes and LabWare Knowledge Track for technical articles. Includes One voucher for attendance to LabWare's Customer Education Conference. See LCCP Service Definition for full details. Price per year.

Labor Category Descriptions SIN 54151S

LabWare Certified Associate Consultant

Functional Responsibilities: Responsible for system implementation services including configuration development, report development, master data loading and maintenance, and template configuration (LIMS and/or ELN). An Associate Consultant must work under the direction and mentorship of LabWare Principal Consultant, Senior Consultant or Consultant assigned to the project. Travel and living expenses are not included in this price and will be invoiced separately. All LabWare Consultants must pass an extensive training program and exam to become a certified LabWare consultant.

Minimum Education: Bachelors

Minimum Relevant Experience: 2 years

LabWare Certified Consultant

Functional Responsibilities: Responsible for system implementation consulting including requirements clarification and resolution, system configuration development and prototyping, and report development. Travel and living expenses are not included in this price and will be invoiced separately. All LabWare Consultants must pass an extensive training program and exam to become a certified LabWare consultant.

Minimum Education: Bachelors

Minimum Relevant Experience: 3 years

LabWare Certified Principal Consultant

Functional Responsibilities: Responsible for system strategy and business model consulting including workflow interpretation and system design, user interface modeling, system configuration development and prototyping, and template design (LIMS and/or ELN). Travel and living expenses are not included in this price and will be invoiced separately. All LabWare Consultants must pass an extensive training program and exam to become a certified LabWare consultant.

Minimum Education: Bachelors

Minimum Relevant Experience: 10 years

LabWare Certified Senior Consultant

Functional Responsibilities: Responsible for system design and setup, including workflow refinement system configuration, development and prototyping, report design and creation, and template design (LIMS and/or ELN). Travel and living expenses are not included in this price and will be invoiced separately. All LabWare Consultants must pass an extensive training program and exam to become a certified LabWare consultant.

Minimum Education: Bachelors

Minimum Relevant Experience: 8 years

Relevant Experience& Degree Substitution Equivalencies

Relevant Experience exceeding the minimum shown may be substituted for education. Likewise, education exceeding the minimum shown may be substituted for experience.

Labor Category	Standard Qualifications		Substitution				
	Min Edu	Min Exp	PhD	Masters	Bachelors	Associates	High School
LabWare Certified Associate Consultant	Bachelors	2	0	0	N/A	4	6
LabWare Certified Consultant	Bachelors	3	0	1	N/A	5	7
LabWare Certified Principal Consultant	Bachelors	10	6	8	N/A	12	14
LabWare Certified Senior Consultant	Bachelors	8	4	6	N/A	10	12

Training Descriptions
SIN 611420

LabWare Training 5 Day			
Location of Course:	Customer Facility	Length of Course (# of Hrs/Days):	5 days
Minimum Number of Participants:	1	Maximum Number of Participants:	10
<u>Description of Course</u> Any LabWare LIMS Training course, or combination of training courses, of up to 5 days in duration. Customer is responsible for providing a secure training facility for the class or electing to have an online Webex/Microsoft Teams class hosted by the contractor. Class can accommodate up to 8 attendees. Additional attendees above 8, will be charged an additional \$2,500 per attendee. No more than 10 attendees will be permitted.			
LIMS Administration 1			
Location of Course:	Customer Facility	Length of Course (# of Hrs/Days):	5 days
Minimum Number of Participants:	1	Maximum Number of Participants:	10
<u>Description of Course</u> The LIMS Administration training course is a week-long training program that is an introduction to LabWare LIMS and its out-of-the-box functionality. All team members who will participate in the configuration of the LIMS project (implementation, validation, etc.) should attend this training class. At a minimum, the user(s) that are to be designated as System Administrators should attend this training. At the successful completion of the training attendees will receive a certificate of completion. This multi-customer course is provided by LabWare either at LabWare's training facility or online via Webex/Microsoft Teams.			
LIMS Administration 1 - On Site			
Location of Course:	Customer Facility	Length of Course (# of Hrs/Days):	5 days
Minimum Number of Participants:	1	Maximum Number of Participants:	10
<u>Description of Course</u> The LIMS Administration training course is a week-long training program that is an introduction to LabWare LIMS and its out-of-the-box functionality. All team members who will participate in the configuration of the LIMS project (implementation, validation, etc.) should attend this training class. At a minimum, the user(s) that are to be designated as System Administrators should attend this training. At the successful completion of the training attendees will receive a certificate of completion. Customer is responsible for providing a secure training facility for the class or electing to have an online Webex/Microsoft Teams class hosted by the contractor.			

LIMS Administration 2			
Location of Course:	Customer Facility	Length of Course (# of Hrs/Days):	3 days
Minimum Number of Participants:	1	Maximum Number of Participants:	10
<u>Description of Course</u> The purpose of this course is to ensure system administrators and named contacts have the understanding required to troubleshoot and maintain their live Production system in the long term. Students who pass the assessment will be certified LabWare System Administrators. Certification is valid for two years. Certified Administrators can renew their certification by attending an advanced training course or a LabWare Customer Education Conference. This multi-customer course is provided by LabWare either at LabWare's training facility or online via Webex/ Microsoft Teams.			