



GENERAL SERVICES ADMINISTRATION  
Federal Supply Service  
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: [GSAAdvantage.gov](http://GSAAdvantage.gov)

**Schedule** - Multiple Award Schedule (MAS)



**611430ST** – Law Enforcement and Security Training

**Contract Number 47QSWA18D0007**

**Contract Period:** November 1, 2017 through October 31, 2022

**INTERNATIONAL SECURITY ACADEMY**

7266 Airport RD  
STARKE, FL 32091-9353  
Phone: (352) 473-2999  
Fax: (352) 473-0105

**Contract Administrator:** Raul Betancourt

**Phone:** (352) 473-2999

**Email:** [raul@isafla.com](mailto:raul@isafla.com)

**Socio-Economic:** Small Business

# **CUSTOMER INFORMATION:**

**1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:**

SIN	SIN Description
611430ST	Security and Protection - Security Services

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. See Price List Below (27.)**

**1c. Labor Categories:** N/A

**2. Maximum Order:** \$1,000,000.00

**3. Minimum Order:** \$300.00

**4. Geographic Coverage (delivery Area):** Domestic Only (48 States, DC)

**5. Point(s) of production (city, county, and state or foreign country):** Same as company address

**6. Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.

**7. Volume discounts:** None

**8. Prompt payment terms:** Net 30 Days

**9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes

**9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Accepted

**10. Foreign items:** None

**11a. Time of Delivery:** Specified on the Task Order

**11b. Expedited Delivery:** Contact Contractor

**11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:** Contact Contractor

**11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery:** Contact Contractor

**12. F.O.B Points(s):** Destination

**13a. Ordering Address(es):** Same as Contractor

**13b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found on FAR 8.405-3

**14. Payment address(es):** Same as company address

**15. Warranty provision:** Contractor's standard commercial warranty.

**16. Export Packing Charges (if applicable):** N/A

**17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor

**18. Terms and conditions of rental, maintenance, and repair (if applicable):** N/A

**19. Terms and conditions of installation (if applicable):** N/A

**20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A

**20a. Terms and conditions for any other services (if applicable):** N/A

**21. List of service and distribution points (if applicable):** N/A

**22. List of participating dealers (if applicable):** N/A

**23. Preventive maintenance (if applicable):** N/A

**24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A










**24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at:**  
[www.Section508.gov/](http://www.Section508.gov/) .

**25. Data Universal Numbering System (DUNS) number:** 187666164

**26. Notification regarding registration in System for Award Management (SAM) database:**  
Registered

## PERFORMANCE

We train multiple iterations of SOCOM Units (NSW, USASOC, MARSOC, AFSOC) and many other DoD Depts. More information available upon request.

-  Year-round training
-  400+ acres of Multiple Driving Surfaces
-  Greatest No. of Surface Transitions in the U.S.
-  DoD Compliant ASP/Armory
-  Free Fall DZ/HELO LZs
-  Meals Provided
-  Adjacent to Secure USG Facility
-  Close to Major Airports
-  Small Business - 100% U.S. Owned/Operated



ISA is a secure training facility located in Central Florida adjacent to the Camp Blanding Joint Training Center. ISA regularly trains SOF in Advanced Vehicle Dynamics and High-Speed Car Control Techniques. Our instructors, curricula, facility, and vehicle fleet are unmatched in the world of advanced driving schools, thus greatly enhancing both survivability and lethality.



## **CAPABILITIES: Advanced Driver/Shooter Training**

- |  |   |
|--|---|
|  High Speed Multi-Surface Transition |  High Speed Vehicle Dynamics Control   |
|  ATV/UTV (ROHVA Certified)           |  Night Driving on Unimproved Roads     |
|  Counter-Ambush w/ Rollover Sim      |  PIT/PIN/Ram                           |
|  Force on Force Sim rounds (UTM)     |  360 Live-Fire Range & Multiple Ranges |
|  High/Low-Center of Gravity          |  Austere Vehicle Recovery Training     |

SIN	Course Title	Course Description	Course Length	Minimum Participants	Maximum Participants	COMMERCIAL PRICE (CPL)	Price Per Course or Per Person
611430ST	Course 1: Advanced Multi- Surface High Speed Vehicle Dynamics Survivability and Driver Training Course	<p>Our Advanced course focuses on tactical mission survivability, while pursuing advanced training in vehicle platforms including Front Wheel Drive, Rear Wheel Drive, All Wheel Drive, Four Wheel Off Road, SxS &amp; high center of gravity vehicle control. Advanced winching and recovery techniques are taught along with vehicle maintenance and emergency repair.</p> <p>Each day will begin at 0800hrs with a break for lunch. ISA will tailor the daily schedule to meet our client's needs. All performance techniques are first taught through classroom instruction (about 1 hour and 15 minutes the first day) with increasing focus on practical applications as the students' progress through the course. The number of days for the Advanced Course can be modified at the clients' request.</p>	4 Days	5	20	\$1,995.00	Per Person, Per Day
611430ST	Course 2: Pre-Deployment Multi-Surface Advanced Driving and Vehicle Extraction Training	<p>Our Pre-Deployment and Vehicle Extraction course builds on the tactics and techniques taught in the High Speed Vehicle Dynamics Course, and focuses on reacting to potentially lethal changes in the operating environment. This course includes vehicle extraction and counter ambush techniques, as well as training in our vehicle rollover simulator. Specific techniques taught include counter PIT maneuvers, ramming, blocking, driver down tactics, and accident avoidance, as well as surveillance and counter surveillance training. Each day will begin at 0800hrs with a break for lunch. ISA will tailor the daily schedule to meet our clients' needs. All performance techniques are first taught through classroom instruction (about 1 hour and 15 minutes the first day) with increasing focus on practical applications as the students progress through the course. The number of days for the Pre-Deployment Course can be modified at the clients' request.</p>	1 Day	5	20	\$2,100.00	Per Person, Per Day

SIN	Course Title	Course Description	Course Length	Minimum Participants	Maximum Participants	COMMERCIAL PRICE (CPL)	Price Per Course or Per Person
611430ST	Course: 3 Multi-Surface High-Speed Vehicle Dynamics and Rally Driver Training	<p>Our foundational course, High Speed Vehicle Dynamics, provides training on multiple vehicle platforms including Front Wheel Drive, Rear Wheel Drive, All Wheel Drive, as well as techniques for multi surface skid control, high center of gravity vehicle control (such as SUVs). Mechanical and electrical instruction, as well as vehicle recovery techniques combined with a vehicle maintenance overview round out this block of instruction.</p> <p>Each day will begin at 0800hrs with a break for lunch. ISA will tailor the daily schedule to meet our clients' needs. All performance techniques are first taught through classroom instruction (about 1 hour and 15 minutes the first day) with increasing focus on practical applications as the students progress through the course. The number of days for the Multi-Surface High speed Vehicle Dynamics and Rally Driver Course can be modified at the clients' request.</p>	6 Days	5	20	\$1,910.85	Per Person, Per Day
611430ST	Scrap Car	1 scrap car with use of infield for vehicle extraction exercise upon availability.	Each	N/A	N/A	\$1,000.00	Per Course







## Training Breakdown

The training will include the following tailorable courses as presented in the course description above.

### Low Center of Gravity (1000)


High Speed Tactical	1001 (8hrs)	1002 (8hrs)	1003 (8hrs)	1004 (8hrs)	1005 (6hrs)
 <p>High Speed Multi Surface Vehicle Dynamics 4.2 miles and tactical mission survivability, at full speed and at the student's limits</p> <p>front Wheel Drive, Rear Wheel Drive, All Wheel Drive, Vehicle maintenance and emergency repair. European style stages with unlimited course configurations will enhance the driver's experience. Each day will start at 08.00hrs with a break for lunch.</p> <p>*ISA will tailor the daily schedule to meet our client's needs.</p>	<b>Front Wheel Drive (FWD)</b>	<b>All Wheel Drive (AWD)</b>	<b>Rear Wheel Drive (RWD)</b>	<b>FWD / AWD / RWD</b>	<b>Culminating Exercise</b>
	DRIVING TEST	Understeer / Oversteer	Vehicle Dynamics/ Oversteer	Evasive driving	DRIVING TEST
	Vehicle Dynamics / Understeer	Vehicle Dynamics	High Performance Driving	Lead and Follow exercise	Refresher / Team Building
	Skid Control	Skid Control	Skid Control	Field Expedient Repairs	Receive Mission
	Accelerating/Braking	Accelerating/Braking	Accelerating/Braking	High Performance Driving	Culminating Exercise
	Line Selection through turns	Line Selection through turns	Line Selection through turns	Rally Stage Driving	Graduation
	Serpentine	Serpentine	Serpentine		
	Crash Avoidance	Crash Avoidance	Crash Avoidance		
	Surface transitions	Surface transitions	Surface transitions		
	Control safety measures	Control safety measures	Control safety measures		
	Preventive maintenance	Preventive maintenance	Preventive maintenance		
	Rally Stage Driving	Rally Stage Driving	Rally Stage Driving		

### High Center of Gravity (2000)

4x4 Off-Road / On-Road	2001 (8hrs)	2002 (8hrs)	2003 (6hrs)
 <p>This course spans 420 acres of terrain with dirt, water, sand, mud, limerock, paved tarmac, and dense forestry. Training is done at full speed at student's limits</p> <p>Training iterations occur at the vehicle's speed limit with transitions across off-road, paved surfaces and into low-speed tank traps and uphill climbs. During this course, the student learns to manipulate the vehicle's center of gravity. Each day will start at 08.00hrs with a break for lunch.</p> <p>*ISA will tailor the daily schedule to meet our client's needs.</p>	<b>High Speed Driving</b>	<b>Off Road</b>	<b>Culminating Exercise</b>
	DRIVING TEST	Equipment Familiarization	DRIVING TEST
	Vehicle Dynamics	Spotting/Hand & Arm Signal	Refresher / Team Building
	Skid Control	4x4 High Range Driving	Receive Mission
	Rollover Avoidance	4x4 Low Range Driving	Culminating Exercise
	Line Selection through turns	Approach/Departure Angle	Graduation
	Serpentine	Breakover Angle/Articulation	
	Crash Avoidance	Off Camber Driving	
	Surface transitions	Obstacle Defeat	
	Control safety measures	Recovery (Self/Aided)	
	Preventive maintenance	Field Expedient Repairs	
	Rally Stage Driving		




### ATV / UTV (3000)

ATV / UTV Training	3001 (4hrs)	3002 (8hrs)	3003 (8hrs)
 <p>ISA has ROHVA and Polaris certified instructors capable of certifying other as ROV operators. We also have the means to train trainers which will enhance your units readiness</p> <p>We have an ATV / UTV park with obstacles, bridges, santraps, water crossings, and self recovery sections. The other section of the course spans 420 acres of terrain with dirt, water, sand, mud, limerock, paved tarmac, and dense forestry.</p>	<b>ROHVA</b>	<b>ATV / UTV Training</b>	<b>Tactical ATV/UTV Training</b>
	Vehicle familiarity	Slope Maneuvers / Climbs	Slope Maneuvers / Climbs
	Control operation	Tight & Confined Navigation	Tight & Confined Navigation
	Straight line operation	Cone Courses & Control	Cone Courses & Control
	Braking (Normal/Emergency)	Cornering & Braking	Cornering & Braking
	Turning	Obstacles Courses	Obstacles Courses
	Swerving	Deep Water Crossing	Deep Water Crossing
	Driving on various terrains	Winching & Recovery	Winching & Recovery
		Quick Reaction Time	Quick Reaction Time
		Equip't Control Management	Equip't Control Management
		Night Driving (Lights/NVG)	Night Driving (Lights/NVG)




### Executive Protection / PSD Driver (4000)


EP / PSD	4001(8hrs)	4002(8hrs)	4003(8hrs)
 <p>Statistics show that security incidents involving executives and other high-profile individuals most commonly occur while they're in or near their vehicles or on the move.</p> <p>Drivers will be trained to maneuver around, through, or over obstacles whilst maintaining the VIP safe. All students are encouraged to bring weapons they may be carrying while conducting EP / PSD.</p> <p>*ISA will tailor the daily schedule to meet our client's needs.</p>	<b>Sedan / SUV</b>	<b>Sedan / SUV</b>	<b>Sedan / SUV</b>
	Vehicle Dynamics	Proximity Driving	Driver Down Drills
	Weight Transfer	Communications SOP	Bail Out Drills
	Braking	2 Point Turns (Single/Multiple)	Commoneering Vehicle
	Accelerating	"Y" Turns (Single/Multiple)	"J" Turns
	Situational Awareness (SA)	Ramming	Pushout
	Road Obstacles	PIT / Counter PIT	High Speed Maneuvering
	Human Factors	Reversing Drills	Equipment Preservation
	Equipment Preservation	High Speed Maneuvering	
	Skid Control	Equipment Preservation	
	High Speed Maneuvering		



## Custom Course \*Sample 1\*


Customized Training	1001 (8hrs)	2002 (8hrs)	4003 (4hrs)	3002 (8hrs)	1002 (8hrs)
 <p>If none of the training packages above meet your training criteria, ISA encourages you to pick your training plan that meets your training demands. The courses can be customized for as many days needed with as many platforms as required. For more information, call us and we'll help you develop a training plan within your budget and time. This is a sample utilizing the same format from the prebuilt packages.</p>	<b>Front Wheel Drive (FWD)</b> DRIVING TEST Vehicle Dynamics / Understeer Skid Control Accelerating/Braking Line Selection through turns Serpentine Crash Avoidance Surface transitions Control safety measures Preventive maintenance Rally Stage Driving	<b>Off Road</b> Equipment Familiarization Spotting/Hand & Arm Signal 4x4 High Range Driving 4x4 Low Range Driving Approach / Departure Angle Breakover Angle/Articulation Off Camber Driving Obstacle Defeat Recovery (Self/Aided) Field Expedient Repairs	<b>Sedan / SUV</b> Driver Down Drills Bail Out Drills Commondeering Vehicle "J" Turns Pushout High Speed Maneuvering Equipment Preservation	<b>ATV / UTV Training</b> Slope Maneuvers / Climbs Tight & Confined Navigation Cone Courses & Control Cornering & Braking Obstacles Courses Deep Water Crossing Winching & Recovery Quick Reaction Time Equip't Control Manager Night Driving(Lights/NVG)	<b>All Wheel Drive (AWD)</b> Understeer / Oversteer Vehicle Dynamics Skid Control Accelerating/Braking Line Selection through turns Serpentine Crash Avoidance Surface transitions Control safety measures Rally Stage Driving

## Custom Course \*Sample 2\*

Customized Training	100x	200x	400x	100x	300x
 <p>Still want more options? This sample shows that you may remove certain aspects of the training package and you may add other portions in order to meet your requirements. For more information, call us and we'll help you develop a training plan within your budget and time.</p>	<b>Front Wheel Drive (FWD)</b> DRIVING TEST Vehicle Dynamics/Understeer Skid Control Accelerating/Braking Line Selection through turns Serpentine Crash Avoidance Surface transitions Control safety measures Preventive maintenance Rally Stage Driving	<b>Off Road</b> Equipment Familiarization Spotting/Hand & Arm Signal 4x4 High Range Driving 4x4 Low Range Driving Approach/Departure Angle Breakover Angle/Articulation Off Camber Driving Obstacle Defeat Recovery (Self/Aided) Field Expedient Repairs	<b>Sedan / SUV</b> Proximity Driving Communications SOP 2 Pt. Turns (Single/Multiple) "Y" Turns (Single/Multiple) Ramming PIT / Counter PIT Reversing Drills High Speed Maneuvering Equipment Preservation Rally Stage Driving	<b>FWD / AWD / RWD</b> Evasive driving Lead and Follow exercise Field Expedient Repairs Rally Stage Driving	<b>ROHVA</b> Vehicle familiarity Control operation Straight line operation Braking (Normal/Emergency) Turning Swerving Driving on various terrains Deep Water Crossing Winching & Recovery Quick Reaction Time Equip't Control Management

<b>Tactical Training</b>	<p>ISA provides tactical firearms training and has six firearm ranges which can be accessed from our road course and rally stages to allow engaging 360-degree targets from vehicle platforms. The ISA campus adjoins US Army 20th Special Forces Group at Camp Blanding which has an extensive firearms range system with a modern IED detection course. ISA tactical training provides complex training iterations to prepare teams for mission training objectives.</p>
--------------------------	--

## Firing Ranges

Weapons and Tactics	Live Fire Drills 10, 25, 50, 100 yds	Counter Ambush	Night Mobility / Live Fire Drills	Conceal Training 1, 2, 5, 10 yds	Stress Shooting
 <p>It is not enough to learn to shoot at a bullseye. It is not enough to be armed with a deadly weapon. Your mind and body are your deadliest weapon. At ISA, we'll teach you to focus and have SA in order to employ your weapon and we'll train you to maneuver around, over, and through while engaging multiple targets. Our ranges can be configured to meet your training requirements.</p>	<b>Flat Range</b> Static Main Secondary Transition Moving Main Secondary Transition Barricades	<b>Dismounted / In Vehicle</b> Driving Through / Sims Driving Through / Live Ammo Firing Through Windshield Firing Through Back Glass Firing Through Doors/Windows Lone Survivor Drills Providing Cover Breaking Contact Rollover Simulator	<b>Dismounted / In Vehicle</b> Driving Through / Sims Driving Through / Live Ammo Firing Through Windshield Firing Through Back Glass Firing Through Doors/Windows Lone Survivor Drills Providing Cover Breaking Contact Rollover Simulator	<b>Conceal Shooting</b> Mental and SA Identifying Threats Escalation of Force Dry Fire Strong/Weak Side Multiple Targets Low Ammo	<b>Running and Gunning</b> Short Distances Main Secondary Transition Long Distances Main Secondary Transition Battle Buddy Carry

## Armory

Armory	Fortified Inconspicuous Building	Exterior Low Light Cameras	Hamilton's GSA Door	Weapons Racks	Lockable Interior Cages
 <p>ISA has an onsite DOD/DOJ approved Armory for securing all weapons, ammunition, and sensitive items.</p>					