



**AUTHORIZED SCHEDULE PRICELIST  
TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY, FACILITIES  
MANAGEMENT, FIRE, RESCUE, CLOTHING, MARINE CRAFT AND  
EMERGENCY/DISASTER RESPONSE**

**SPECIAL ITEM NUMBER 246 60 1 and 246 60 5:  
Security System Integration, Design, Management, and Life Cycle Support**



**Xpect Solutions, Inc.  
11350 Random Hills Road  
Suite 800  
Fairfax, VA 22030-6044  
(571) 429-5981 (p)  
(703) 891-5391 (f)**

**<http://www.xpectsolutions.com>**

Contract Number: **47QSWA18D000X**

Period Covered by Contract: **January 1, 2018 – December 31, 2022**

Pricelist Current through Modification:

General Services Administration (GSA)  
Federal Acquisition Service  
Business Size: Small Disadvantaged Business (SDB)

Products and ordering information in this Authorized Schedule Pricelist are also available on the GSA Advantage! System (<http://www.gsaadvantage.gov>).

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.gsa.gov>.

Note: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

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**CUSTOMER INFORMATION**

**1. Awarded Special Item Number(s):**

SIN	Description
246 60 1	Security System Integration, Design, Management, and Life Cycle Support
246 60 5	Security System Integration, Design, Management, and Life Cycle Support

Labor Category Descriptions of all corresponding commercial job titles, experience, functional responsibility and education are outlined beginning on page 4 within this pricelist.

2. **Maximum Order:** \$200,000 per order
3. **Minimum Order:** \$0
4. **Geographic Scope of Coverage:** The Geographic Scope of Coverage is Domestic Delivery. This is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories.
5. **Quantity Discount:** 2% per task order over \$150,000
6. **Prompt Payment Terms:** 0% - Net 30 Days
7. **Government Purchase Cards:** Government Purchase Cards will be accepted, however no additional discounts will apply under the contract.
8. **Government Educational Institutional Discounts:** The Government Educational Institutions are offered the same types of discounts and concessions under this contract as all other Government customers.
9. **Foreign Items:** No foreign items are awarded under this contract.
10. **Delivery Terms:**
  - a) **Normal Delivery Terms:** Upon agreement between Xpect Solutions, Inc. and the customer
  - b) **Expedited Delivery Terms:** Upon agreement between Xpect Solutions, Inc. and the customer
  - c) **Overnight/2-Day Delivery Terms:** Upon agreement between Xpect Solutions, Inc. and the customer
  - d) **Urgent Requirements:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.
11. **FOB Point:** Destination

12. **Ordering Address:** Xpect Solutions, Inc.  
11350 Random Hills Rd, Suite 800  
Fairfax, VA 22030-6044
13. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. **Payment Address:** Xpect Solutions, Inc.  
11350 Random Hills Road, Suite 800  
Fairfax, VA 22030-6044
15. **Warranty/Guarantee Provisions:** Not Applicable
16. **Export Packing Charges:** Not Applicable
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Xpect Solutions, Inc. accepts government cards above the micro-purchase level.
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** Not Applicable
19. **Terms and conditions of installation (if applicable):** Not Applicable
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** Not Applicable
21. **Terms and conditions for any other services (if applicable):** Not Applicable
22. **List of service and distribution points (if applicable):** Not Applicable
23. **List of participating dealers (if applicable):** Not Applicable
24. **Preventive maintenance (if applicable):** Not Applicable
25. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** Not Applicable
26. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov](http://www.Section508.gov).
27. **Data Universal Number System (DUNS) number:** 143532658
28. **Notification regarding registration in system for award management (SAM) database:** Xpect has an Active Registration in the SAM database.

<b>LABOR CATEGORY DESCRIPTIONS</b>
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*Design Engineer/CAD Operator*

<p><b>Functional Responsibilities:</b> Personnel in this category provide expertise in the assessment, evaluation, and understanding of client requirements, existing systems, and/or the need for required changes and/or new systems to meet specific project needs. A design engineer maintains substantial knowledge of system technologies in place within the electronic security management platform. A design engineer possesses the ability to produce specific applications including cost analysis and the selection of equipment infrastructure necessary to complete assigned task. Design engineers may produce drawing sets, as-builts, CAD applications or manage others to produce these technical documents. Production of specifications along with design submittal packages also within their scope. Participation in design or application meetings and possessing reporting capabilities are inherent within this position.</p>
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<p><b>Minimum Years of Experience Required:</b> Must have at least seven years of experience.</p>
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<p><b>Minimum Level of Education Required:</b> Associate's degree or the equivalent of a high school degree with sufficient supplemental working experience preferably five or more years in the field.</p>
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*General Assistance/Administration*

<p><b>Functional Responsibilities:</b> Personnel in this category may participate in a variety of administrative and support functions based on requirements of each project. Personnel may be responsible for attendance at project meetings, production of documentation, reporting, tracking of information, and/or direct communications with government and/or other project personnel.</p>
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<p><b>Minimum Years of Experience Required:</b> Must have at least two years of experience.</p>
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<p><b>Minimum Level of Education Required:</b> High school degree.</p>
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*Installation / Service Technician Level 1*

<p><b>Functional Responsibilities:</b> Personnel in this category are designated to specific tasks related to the requirements of video image capture and data input for access control system credentials. Personnel participate in substantial direct communication with government personnel or directed individuals. Personnel provide backup reporting and possess inherent video system and administrative setup and operational skills.</p>
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<p><b>Minimum Years of Experience Required:</b> Must have at least two years of experience.</p>
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<p><b>Minimum Level of Education Required:</b> High school degree.</p>
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*Installation / Service Technician Level 2*

<p><b>Functional Responsibilities:</b> Personnel in this category may assist in or perform the installation and/or maintenance of electronic security cabling, cabling termination, and/or security field devices (intrusion detection, CCTV, access control, and/or fire systems). May assist in or perform cable testing, device testing, and other tasks associated with the installation, troubleshooting, moving, repairing and adjustment</p>
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of security equipment. Can install, program, test, commission, and maintain basic non-proprietary intrusion detection, CCTV, access control, and/or fire systems.

**Minimum Years of Experience Required:** Must have at least five years of experience.

**Minimum Level of Education Required:** High school degree with sufficient supplemental working experience preferably two or more years in the field.

### *Installation / Service Technician Level 3*

**Functional Responsibilities:** Personnel in this category may independently perform the installation and/or maintenance of electronic security cabling, cabling termination, and/or security field devices (intrusion detection, CCTV, access control, and/or fire systems). May independently perform cable testing, device testing, and other tasks associated with the installation, troubleshooting, moving, repairing and adjustment of security equipment. Can install, program, test, commission, and maintain basic and medium level, non-proprietary intrusion detection, CCTV, access control, and/or fire systems.

**Minimum Years of Experience Required:** Must have at least seven years of experience.

**Minimum Level of Education Required:** High school degree with sufficient supplemental working experience preferably five or more years in the field.

### *Installation / Service Technician Level 4*

**Functional Responsibilities:** Technical staff with certified credentials in design, installation, and maintenance of electronic/electrical and/or mechanical systems.

**Minimum Years of Experience Required:** Must have at least ten years of experience.

**Minimum Level of Education Required:** High school degree with sufficient supplemental working experience preferably eight or more years in the field.

### *Lead Engineer/Specialist/Consultant*

**Functional Responsibilities:** Personnel in this category may be a professional engineer, manufacturer's direct representative, lead engineer, or other specialist/consultant that may possess unique certifications or high level expertise necessary to meet the requirements of a contract or project.

**Minimum Years of Experience Required:** Must have at least ten years of experience.

**Minimum Level of Education Required:** Associate's degree or the equivalent of a high school degree with sufficient supplemental working experience preferably eight or more years in the field.

### *Systems Programmer*

**Functional Responsibilities:** Personnel in this category maintain unique certifications to provide all levels of support to the administrators, badgers, technicians, and users of an access control system and other related security equipment. Programmer level personnel also possess supervisory level skills for the

management of others under this contract. Personnel may also attend planning meetings and provide reporting as necessary to document all processes utilized within the scope of the task order.

**Minimum Years of Experience Required:** Must have at least eight years of experience.

**Minimum Level of Education Required:** High school degree with sufficient supplemental working experience preferably five or more years in the field.

### *Senior Program Manager*

**Functional Responsibilities:** Personnel in this category will attend planning meetings and participate in design to assess client need for technical solutions, repairs, etc. Program managers are responsible for program performance, program personnel, program reporting, and all other program related functions. Personnel in this category are the primary liaison between the contractor and the government.

**Minimum Years of Experience Required:** Must have at least ten years of experience.

**Minimum Level of Education Required:** Bachelor's degree or the equivalent of an Associate's degree with sufficient supplemental working experience preferably eight or more years in the field.

### *Staff Supervisor*

**Functional Responsibilities:** Personnel in this category provide supervisory level management of other staff associated with a project.

**Minimum Years of Experience Required:** Must have at least seven years of experience.

**Minimum Level of Education Required:** Associate's degree or the equivalent of a high school degree with sufficient supplemental working experience preferably five or more years in the field.

### *Systems Administrator*

**Functional Responsibilities:** Personnel in this category are responsible for detailed reporting and communication of the information in an access control system. This information could be status of events, number of personnel records, requests for modifications and record of those modifications, etc. Reporting and communication may be with Project Manager or other authorized personnel.

**Minimum Years of Experience Required:** Must have at least five years of experience.

**Minimum Level of Education Required:** High school degree with sufficient supplemental working experience preferably two or more years in the field.

### *Trainer*

**Functional Responsibilities:** Personnel in this category provide documentation and verbal communications to convey product and system level training to designated end user or other government personnel. Position includes requirement for substantial knowledge of systems, objectives and applications.

<b>Minimum Years of Experience Required:</b> Must have at least seven years of experience.
<b>Minimum Level of Education Required:</b> High school degree with sufficient supplemental working experience preferably five or more years in the field.

*Vehicle/Gate Barrier Technician*

<b>Functional Responsibilities:</b> Technical staff with certified credentials in design, installation, and maintenance of gate and gate barrier electro-mechanical systems.
<b>Minimum Years of Experience Required:</b> Must have at least fifteen years of experience.
<b>Minimum Level of Education Required:</b> High school degree with sufficient supplemental working experience preferably ten or more years in the field.

**XPECT SOLUTIONS, INC.  
GSA SCHEDULE 84 PRICELIST**

<b>Labor Category Name</b>	<b>UOI</b>	<b>GSA Rate w/IFF</b>
Design Engineer/CAD Operator	HR	\$110.08
General Assistance/Administration	HR	\$57.43
Installation/Service Technician I	HR	\$67.00
Installation/Service Technician II	HR	\$105.29
Installation/Service Technician III	HR	\$110.08
Installation/Service Technician IV	HR	\$191.44
Lead Engineer/Specialist/Consultant	HR	\$167.51
Systems Programmer	HR	\$112.95
Senior Program Manager	HR	\$148.36
Staff Supervisor	HR	\$114.86
Systems Administrator	HR	\$100.50
Trainer	HR	\$110.08
Vehicle/Gate Barrier Technician	HR	\$215.37