On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

Schedule Title 99 Consolidated GSA Schedule Contract

B03. Facilities Solutions Subcategory
1) SIN 334512 Total Solution Support Products for Facilities Management Systems. Automatic Environmental Control Manufacturing for Residential, Commercial and Appliance Use. Facilities. Facilities Solutions. Includes products to support facilities management systems, such as repair parts, surveillance systems, security functions, energy functions, building comfort systems, etc. NOTE: Subject to Cooperative Purchasing.

J05. Security Systems Subcategory
2) SIN 334290 Other Communications Equipment Manufacturing. Security and Detection Systems. Includes security and detection systems and devices, such as gas detectors, pressure level monitoring, patient/detainee monitoring systems, etc. NOTE: Excludes vehicular alarms. NOTE: Subject to Cooperative Purchasing.

FSC/PSC Code 6350.

GSA Schedule Contract Number: 47QSWA19D006F.

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at fss.gsa.gov.


This pricelist is current through modification #: A812, dated 2/11/2020.

Vicon Industries Incorporated
135 Fell Court, Hauppauge, NY 11788-4351
Telephone 631-952-2288 Fax 631-951-2288 http://www.vicon-security.com
Small Business
Product Lines Include:
Valerus Video Management Software
ViconNet Video Management Software
VAX Access Control
Fixed IP Dome Cameras
Bullet, PTZ Dome & Specialty Cameras
HD Analog Domes & Cameras

Contractor Sales Contact: Christine Stone, CStone@Vicon-security.com 631-952-2288 x365
Contractor Administration Source: Tom Strawbridge, GSA@vicon-security.com 301 652-7410

GSA CUSTOMER INFORMATION

1a. Awarded Special Item Numbers: Subject to Cooperative Purchasing.
   1) **SIN 334512** Total Solution Support Products for Facilities Management Systems. Automatic Environmental Control Manufacturing for Residential, Commercial and Appliance Use. Facilities. Facilities Solutions. Includes products to support facilities management systems, such as repair parts, surveillance systems, security functions, energy functions, building comfort systems, etc.
   2) **SIN 334290** Other Communications Equipment Manufacturing. Security and Detection Systems. Includes security and detection systems and devices, such as gas detectors, pressure level monitoring, patient/detainee monitoring systems, etc. NOTE: Excludes vehicular alarms.

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract:
   
<table>
<thead>
<tr>
<th>SIN</th>
<th>Model</th>
<th>Price</th>
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</thead>
<tbody>
<tr>
<td>334512</td>
<td>VAX-CRD-SD</td>
<td>$3</td>
</tr>
<tr>
<td>334290</td>
<td>Installer I</td>
<td>$54</td>
</tr>
</tbody>
</table>

1c. Hourly rates and their corresponding job descriptions are below.

2. Maximum order.
   SINs 334512 and SIN 334290: $250,000.00.

3. Minimum order. $25.00.


5. Points of production. United States, United Kingdom, Taiwan, South Korea and Israel.

6. Discount from list prices or statement of net price. All prices herein are net prices. GSA Net Prices are shown below and on GSA Advantage. Negotiated discount has been applied and the IFF has been added.

7. Quantity discounts. Not applicable.

8. Prompt payment terms. None. Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Government purchase cards are accepted at or below the micro-purchase threshold.

9b. Government purchase cards are accepted above the micro-purchase threshold.

10. Foreign items: Countries: Israel, Japan, Korea, Taiwan, United Kingdom and the US.

11a. Time of delivery: 30 days from receipt of order.
11c. Overnight and 2-day delivery: Consult with Contractor.
11d. Urgent Requirements: Consult with Contractor.
12. F.O.B. point: FOB Destination (to the port of exportation); then Freight Prepaid and Added for Alaska, Hawaii, and Puerto Rico.
13a. Ordering and payment address:
Vicon Industries Inc.
135 Fell Court
Hauppauge, NY 11788-4351    Telephone: (800) 645-9116   Fax Number: (631) 951-2288
Or
Vicon Industries Inc.  C/O GSA Participating Dealer
135 Fell Court
Hauppauge, NY 11788-4351
14. Payment address: Same as ordering address.
15. Warranty Provision: Vicon’s U.S. Standard Equipment Warranty
Vicon Industries Inc. (the “Company”) warrants your equipment to be free from defects in material and workmanship under Normal Use from the date of original retail purchase for a period of three years, with the following exceptions:
1. All IQEYE Cameras: Two years if purchased before 1/1/2011.
2. Alliance-mini (IQD3xx), Alliance-mx (IQMxxxx) and 3 Series (IQ03xx): Five years if purchased between 1/2/2011 – 12/31/2014.
4. Access Control System Components: Two year from date of original retail purchase.
5. Uninterruptible Power Supplies: Two years from date of original retail purchase.
6. VDR-700 Recorder Series: One year from date of original retail purchase.
7. V5616MUX: One year from date of original retail purchase.
8. Arecont Cameras: One year from date of original retail purchase.
9. FMC series fiber-optic media converters and associated accessories: Lifetime warranty.
10. For PTZ cameras, “Normal Use” excludes prolonged use of lens and pan-and-tilt motors, gear heads, and gears due to continuous use of “autopan” or “tour” modes of operation. Such continuous operation is outside the scope of this warranty.
11. Any product sold as “special” or not listed in Vicon’s commercial price list: One year from date of original retail purchase.

NOTE:
• If the product is to be used outdoors or in dusty, humid, or other hostile environments, it must be suitably protected.
• Camera products must be protected, whether in use or not, from exposure to direct sunlight or halogen light as the light may damage the camera image sensor. This applies to both indoor and outdoor use of the cameras.
• For camera products supplied without a lens, extreme care should be used when mounting a lens on these products. Damage to the product due to incorrectly mounted lenses will invalidate this limited hardware warranty.
• Failure to comply with any of the aforementioned requirements will invalidate this Limited Hardware Warranty.

Date of retail purchase is the date original end-user takes possession of the equipment, or, at the sole discretion of the Company, the date the equipment first becomes operational by the original end-user.

The sole remedy under this Warranty is that defective equipment be repaired or (at the Company’s option) replaced, at Company repair centers, provided the equipment has been authorized for return by the Company, and the return shipment is prepaid in accordance with
policy. Repaired or replacement hardware will be warranted for the remainder of the original Warranty Period or ninety (90) days, whichever is longer. When a product or part is exchanged, the replacement hardware becomes the property of the original purchaser and all hardware or part thereof that is replaced shall become the property of Vicon.

The warranty does not apply (a) to faulty and improper installation, maintenance, service, repair and/or alteration in any way that is not contemplated in the documentation for the product or carried out with Vicon consent in writing, operation adjustments covered in the operating manual for the product or normal maintenance, (b) to cosmetic damages, (c) if the product is modified or tampered with, (d) if the product is damaged by acts of God, misuse, abuse, negligence, accident, normal wear and tear and deterioration, improper environmental conditions (including, but not limited to, electrical surges, water damage, chemical exposure, an/or heat/cold exposure) or lack of responsible care, (e) if the product has had the model or serial number altered, defaced or removed, (f) to consumables (such as storage media or batteries) (g) to products that have been purchased “as is” and Vicon the seller or the liquidator expressly disclaim their warranty obligation pertaining to the product, (h) to any non-Vicon hardware product or any software (irrespective of packaged or sold with Vicon hardware product) and Vicon products purchased from an unauthorized distributor/reseller, (i) to damage that occurs in shipment or (j) to damages by any other causes not related to defective design, workmanship and/or materials.

The warranty for the products shall run from Vicon to End User customers only (including product purchased through authorized partners and resellers). Vicon is not obligated under any circumstances to honor warranties on product(s) purchases from internet auction sites including eBay, uBid or from any other unauthorized resellers. Except as explicitly provided herein, Vicon disclaims all other warranties, including the implied warranties of fitness for a particular purpose and merchantability.

16. Export packing charges, if applicable. Included in price (commercial packing only).

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Government credit cards accepted by authorized dealers only. no additional discount granted.

18. Terms and conditions of rental, maintenance, and repair (if applicable): Not applicable.

19. Terms and conditions of installation (if applicable): Not applicable.

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): Not applicable.

20a. Terms and conditions for any other services (if applicable): Not applicable.

21. List of service points (if applicable): See Vicon Sales and Service directory.

22. List of participating dealers (if applicable): See GSA participating dealers list.

23. Preventive maintenance (if applicable). Not applicable.

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not applicable.

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.

25. Data Universal Number System (DUNS) number: 043837947.


Services Pricing and GSA Dealer List pages follow.
Vicon Industries, Inc. is a leading global manufacturer of simple video surveillance and security solutions for a complex world, including video management software (VMS), access control, and network camera solutions.

Our new cutting-edge Valerus VMS platform has received great reviews in multiple markets such as education, healthcare, corrections, government, law enforcement / safe city, etc. If you are in need of a video security / access control solution or perhaps are ready for an existing system upgrade / expansion, we’d like to share the benefits Vicon solutions have to offer including simplified software, simplified deployment, and simplified operation. Our solutions are ‘Advanced Simplicity at its best!’.

We also recommend taking advantage of our free trial Valerus VMS software to immediately experience the value of Vicon solutions or watch our solutions video.

First time Valerus VMS users may be entitled to promotional offers provided through Vicon and our experienced network of integrators / resellers. Find out how.

**Why Vicon:**

- Unprecedented dedication to support and service with 50 years of expertise
- New generation of software and cameras
- Solutions provider including video management software, access control, cameras and devices; including system integration
- Simple deployment, management, operation; powerful capabilities, high-performance
- Deep expertise in varied of markets
- Partner driven network consisting of Vicon, solution partners, integrators / resellers, A&E’s, & distributors
- Global presence
- Design Support Tools
Effective date 2/11/2020  
Vicon Industries: GSA Grp 84 Schedule Contract Number: 47QSWA19D006F  
Professional Labor Categories, Installation and Configuration Services  

All installations will be conducted by Vicon authorized government dealers. Ancillary Service includes, but is not limited to: services necessary to install the system (from design through start-up), maintain the system (including maintenance agreements, which may not exceed the term of this contract), or training. Under no circumstances shall this include construction (construction is defined as construction, alteration, or repair of buildings, structures, or other real property, as defined by Federal Acquisition Regulation 36.102).

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<td>334290</td>
<td>$65.00</td>
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- **Program Management**
  - **Program Manager III**: $140.00  
  - **Program Manager II**: $121.00  
  - **Program Manager I**: $109.00  
  - **Project Manager III**: $108.00  
  - **Project Manager II**: $88.00  
  - **Project Manager I**: $78.00  

- **Design and Application**
  - **Design Engineer III**: $128.00  
  - **Design Engineer II**: $114.00  
  - **Design Engineer I**: $84.50  
  - **Applications Engineer III**: $128.00  
  - **Applications Engineer II**: $98.00  
  - **Applications Engineer I**: $83.00  

- **CAD**
  - **CAD Specialist III**: $95.00  
  - **CAD Specialist II**: $69.00  
  - **CAD Specialist I**: $59.00  

- **Foreman**
  - **Foreman III**: $87.00  
  - **Foreman II**: $72.00  
  - **Foreman I**: $57.00  

- **Install and Maintenance**
  - **Technician III**: $83.00  
  - **Technician II**: $69.00  
  - **Technician I**: $53.60  

- **Installer**
  - **Installer III**: $79.00  
  - **Installer II**: $65.00  


Technician II: $69.00  

Technician I: $53.60  

Installer III: $79.00  

Installer II: $65.00  

Installer I 334290 $54.00

Quality Control
Quality Control Manager 334290 $138.00
Quality Control Specialist 334290 $115.00

Purchaser
Purchaser II 334290 $78.00
Purchaser I 334290 $55.00

Data Analyst
Data Analyst 334290 $98.00

Administrative
Administrative Support 334290 $79.00
Administrative Assistant 334290 $59.00

TRAINER
10107-00 334290 $2,821

CLASS-REG
10107-10 334290 $202

FLD-ENG
10107-20 334290 $2,317

Vicon rounds up the prices to the nearest whole number.

PROFESSIONAL TRAINER; customized training course; price per day; additional travel expenses. Course includes system design, installation, operation, troubleshooting and course materials.

FIELD ENGINEER/PROJECT ENGINEERING; on-site engineering; price per day; additional travel expenses. Services include installation support, troubleshooting, system commissioning, and advanced system programming.

Vicon rounds up the prices to the nearest whole number.

* All system components can be pre-configured by in-house engineers before being shipped. Add a "C" to the model number and add the associated price to the price of the component. Call your Vicon Representative for help as needed.
<table>
<thead>
<tr>
<th>Account Name</th>
<th>Address 1: City</th>
<th>Address 2: City</th>
<th>Email (GSA Contact) (Contact)</th>
<th>Main Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADVANCED AUTOMATION, INC.</td>
<td>TAMPA</td>
<td>FL</td>
<td>Curt Musser <a href="mailto:cmusser@aasdifference.com">cmusser@aasdifference.com</a></td>
<td>813-621-8257</td>
</tr>
<tr>
<td>AES SYSTEMS</td>
<td>SPRINGVILLE</td>
<td>UT</td>
<td>Karl Prince <a href="mailto:KARLP@AESSYSTEMS.COM">KARLP@AESSYSTEMS.COM</a></td>
<td>801-491-3804</td>
</tr>
<tr>
<td>AUDIO VIDEO SYS</td>
<td>WEST PALM BEACH</td>
<td>FL</td>
<td>Angela Barnard <a href="mailto:angela@securitybyavs.com">angela@securitybyavs.com</a></td>
<td>800-367-1896</td>
</tr>
<tr>
<td>AWT TECHNICAL SUPPORT</td>
<td>YOUNGSTOWN</td>
<td>OH</td>
<td>Andrew Turner <a href="mailto:awtturner@awtechsupport.com">awtturner@awtechsupport.com</a></td>
<td>330-333-1134</td>
</tr>
<tr>
<td>BECKER COMMUNICATIONS INC</td>
<td>TAMPA</td>
<td>FL</td>
<td>Grant Becker <a href="mailto:scancel@bciifl.net">scancel@bciifl.net</a></td>
<td>813-249-1020</td>
</tr>
<tr>
<td>BER-NATIONAL CONTROLS INC.</td>
<td>SYRACUSE</td>
<td>NY</td>
<td>Jeffrey Bernatovich <a href="mailto:mail@bernationalcontrols.com">mail@bernationalcontrols.com</a></td>
<td>315-432-1818</td>
</tr>
<tr>
<td>BLACK CREEK INTEGRATED SYS CO</td>
<td>IRONDALE</td>
<td>AL</td>
<td>Walt Leeman <a href="mailto:wleeman@blackcreekisc.com">wleeman@blackcreekisc.com</a></td>
<td>205 949 9900</td>
</tr>
<tr>
<td>COLSA SOLUTIONS INC.</td>
<td>HUNTSVILLE</td>
<td>AL</td>
<td>Jonathan Phillips jphillips@colsa solutions.com</td>
<td>256-489-1354</td>
</tr>
<tr>
<td>DEBRA-KUEMPEL</td>
<td>CINCINNATI</td>
<td>OH</td>
<td>Kevin Broxterman <a href="mailto:kbroxterman@debra-kuempel.com">kbroxterman@debra-kuempel.com</a></td>
<td>513-271-6500</td>
</tr>
<tr>
<td>DIGITRONICS</td>
<td>HERNDON</td>
<td>VA</td>
<td>Mala Grover <a href="mailto:mgrover@digitronicsinc.com">mgrover@digitronicsinc.com</a></td>
<td>703-707-0770</td>
</tr>
<tr>
<td>EAI - SECURITY SYSTEMS, INC.</td>
<td>ROCKVILLE</td>
<td>MD</td>
<td>Dave Damato dave. <a href="mailto:damato@eaisecurity.net">damato@eaisecurity.net</a></td>
<td>301-424-9588</td>
</tr>
<tr>
<td>ELECTRONIC PROTECTION SYS. INC.</td>
<td>BRADENTON</td>
<td>FL</td>
<td>Nathan Dressel <a href="mailto:ndressel@epsalarm.com">ndressel@epsalarm.com</a></td>
<td>941-749-0717</td>
</tr>
<tr>
<td>ELECTRONIC SECURITY CONCEPTS</td>
<td>SCOTTSDALE</td>
<td>AZ</td>
<td>Joseph Menke <a href="mailto:joem@electronicsecurityconcepts.com">joem@electronicsecurityconcepts.com</a></td>
<td>480-947-6032</td>
</tr>
<tr>
<td>E-MC2 (E-MAC) ELECTRICAL INC.</td>
<td>GRAPEVINE</td>
<td>TX</td>
<td>Marta Marshall <a href="mailto:marta@emc-isc.com">marta@emc-isc.com</a></td>
<td>817-552-1510</td>
</tr>
<tr>
<td>EO INTEGRATED SYSTEMS, INC.</td>
<td>WASHINGTON</td>
<td>MI</td>
<td>Donald Rochon <a href="mailto:dmrochon@eosi.com">dmrochon@eosi.com</a></td>
<td>586-752-3200</td>
</tr>
<tr>
<td>ESITECH INC</td>
<td>RICHMOND</td>
<td>VA</td>
<td>Cori Pike <a href="mailto:c.pike@esitechnic.com">c.pike@esitechnic.com</a></td>
<td>804-672-3223</td>
</tr>
<tr>
<td>GUYETTE</td>
<td>PLYMOUTH</td>
<td>PA</td>
<td>Thomas Hulslander <a href="mailto:tomh@guyette.com">tomh@guyette.com</a></td>
<td>570-779-5355</td>
</tr>
<tr>
<td>INTEGRATED SECURITY RESOURCES</td>
<td>MERIDIAN</td>
<td>ID</td>
<td>Chris Franco <a href="mailto:Cfranco@isr1.com">Cfranco@isr1.com</a></td>
<td>208-884-8562</td>
</tr>
<tr>
<td>NATIVE TECHNOLOGY SOLUTIONS</td>
<td>CHANDLER</td>
<td>AZ</td>
<td>Daniel Reynolds <a href="mailto:DReynolds@native-tech.net">DReynolds@native-tech.net</a></td>
<td>520-796-3333</td>
</tr>
<tr>
<td>REX MOORE ELECTRICAL CNT&amp;ENG</td>
<td>SACRAMENTO</td>
<td>CA</td>
<td>Doug Cuthbert <a href="mailto:doug.cuthbert@rexmoore.com">doug.cuthbert@rexmoore.com</a></td>
<td>916-372-1300</td>
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<tr>
<td>ROCKLEY INTERESTS INC DBA</td>
<td>HOUSTON</td>
<td>TX</td>
<td>James Bartley <a href="mailto:jbartley@damidsouth.com">jbartley@damidsouth.com</a></td>
<td>281-833-0090</td>
</tr>
<tr>
<td>SAVE-ON VIDEO</td>
<td>AGOURA HILLS</td>
<td>CA</td>
<td>Bryan Merjan <a href="mailto:bryan@saveonvideo.com">bryan@saveonvideo.com</a></td>
<td>818-706-3260</td>
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<tr>
<td>SENTRYLION</td>
<td>RESTON</td>
<td>VA</td>
<td>Bryan Ackerman <a href="mailto:bryan.ackerman@sentrillion.com">bryan.ackerman@sentrillion.com</a></td>
<td>703-390-5560</td>
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<tr>
<td>SIGNET TECHNOLOGIES</td>
<td>BELSTVILLE</td>
<td>MD</td>
<td>Bill Burgess <a href="mailto:bill.burgess@signetinc.com">bill.burgess@signetinc.com</a></td>
<td>240-264-3295</td>
</tr>
<tr>
<td>SILENT GUARD SYSTEMS, INC.</td>
<td>HOLLYWOOD</td>
<td>FL</td>
<td>Madelyn Levy <a href="mailto:ml@silentguardsystems.com">ml@silentguardsystems.com</a></td>
<td>954-989-1612</td>
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<tr>
<td>SOUTH WESTERN COMMUNICATIONS</td>
<td>NEWBURGH</td>
<td>IN</td>
<td>Eric Jones <a href="mailto:eric.jones@swc.net">eric.jones@swc.net</a></td>
<td>812-477-6495</td>
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<tr>
<td>STRATEGIC SOLUTIONS UNLIMITED</td>
<td>FAYETTEVILLE</td>
<td>NC</td>
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