GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

SCHEDULE 84
TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY, FACILITIES MANAGEMENT, FIRE, RESCUE, CLOTHING, MARINE CRAFT AND EMERGENCY/DISASTER RESPONSE

CONTRACT NUMBER:
47QSWA19D008R

APIC Solutions, Inc.
5550 Midway Park Place NE
Albuquerque, NM 87109
Phone: 505-345-1381 Fax: 505-345-1365
Contract Administrator: Steve Foster
sfoster@apicnm.com

PERIOD COVERED BY CONTRACT:
July 10, 2019 through July 9, 2024

Business Size:
SBA Certified Small Disadvantaged Business

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is:
http://www.GSAAdvantage.gov
CUSTOMER INFORMATION

1a. Table of Awarded Special Item Numbers with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>246-53</td>
<td>246-53RC</td>
<td>Facility Management and Energy Solutions</td>
</tr>
<tr>
<td>246-60-1</td>
<td>246-60-1RC</td>
<td>Security System Integration, Design, Management, and Life Cycle Support</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

2. Maximum Order: $200,000.00

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Domestic Only

5. Point of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None

8. Prompt payment terms: Net 30 days

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Yes
10. Foreign items (list items by country of origin):  None

11a. Time of Delivery  (Contractor insert number of days):  Specified on the Task Order

11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:  Contact Contractor

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:  Contact Contractor

11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery:  Contact Contractor

12. F.O.B Points:  Origin

13a. Ordering Address:  Same as Contractor

13b. Ordering procedures:  For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment address:  Same as company address

15. Warranty provision:  Contractor’s standard commercial warranty.

16. Export Packing Charges (if applicable):  N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):  Contact Contractor

18. Terms and conditions of rental, maintenance, and repair (if applicable):  N/A

19. Terms and conditions of installation (if applicable):  N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):  N/A

20a. Terms and conditions for any other services (if applicable):  N/A
21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A

23. Preventive maintenance (if applicable): N/A

24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/

25. Data Universal Numbering System (DUNS) number: 032243910

26. Notification regarding registration in System of Award Management (SAM) database: Registered

27. Final Pricing: The rates shown on the next page include the Industrial Funding Fee (IFF) of 0.75%.
## GSA PRICE LIST

<table>
<thead>
<tr>
<th>SINs</th>
<th>Labor Category</th>
<th>Hourly Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>246-53</td>
<td>Journeyman Electrician**</td>
<td>$92.85</td>
</tr>
<tr>
<td>246-53</td>
<td>Apprentice Electrician**</td>
<td>$48.87</td>
</tr>
<tr>
<td>246-53</td>
<td>Low Voltage Technician**</td>
<td>$92.85</td>
</tr>
<tr>
<td>246-53</td>
<td>Low Voltage Apprentice**</td>
<td>$48.87</td>
</tr>
<tr>
<td>246-53</td>
<td>Laborer**</td>
<td>$48.87</td>
</tr>
<tr>
<td>246-53</td>
<td>Master Programmer</td>
<td>$131.94</td>
</tr>
<tr>
<td>246-53</td>
<td>Project Manager</td>
<td>$97.73</td>
</tr>
<tr>
<td>246-53</td>
<td>Design Engineer</td>
<td>$146.60</td>
</tr>
<tr>
<td>246-53</td>
<td>Estimator</td>
<td>$97.73</td>
</tr>
<tr>
<td>246-60-1</td>
<td>Journeyman Electrician**</td>
<td>$92.85</td>
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*The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (**SCA) labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).*

## SERVICE CONTRACT ACT MATRIX

<table>
<thead>
<tr>
<th>Contract Labor Category</th>
<th>SCA Equivalent Code – Title</th>
<th>WD Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Journeyman Electrician</td>
<td>23181 – Electronics, Technician Maintenance I</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Apprentice Electrician</td>
<td>23160 – Electrician, Maintenance</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Low Voltage Technician</td>
<td>23181 – Electronics, Technician Maintenance I</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Low Voltage Apprentice</td>
<td>23160 – Electrician, Maintenance</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Laborer</td>
<td>23470 - Laboran</td>
<td>2015-4281</td>
</tr>
</tbody>
</table>

WD No: 2015-4281  
Revision No: 12  
Date of Revision: 12/26/2018
LABOR CATEGORY DESCRIPTIONS

**Job Title:** Journeyman Electrician  
**Functional Responsibility:** Install, maintain and repair multiple types of electrical systems. Knowledge and experience in commercial, industrial, government, wastewater and healthcare facilities. Blueprint reading, troubleshooting. Work installed safely and in compliance with NEC code requirements.  
**Minimum Education:** Must have a high school diploma or GED equivalent.  
**Minimum Experience:** 4 years of on-the-job experience.

**Job Title:** Apprentice Electrician  
**Functional Responsibility:** Perform tasks under the direct supervision of a journeyman electrician. Installation, alterations, additions and/or repairs of electrical systems, conductors and associated materials and equipment within the electrical industry. Keep all materials, tools, and equipment in an orderly fashion and the work area clean at all times. Demonstrate safe work habits and proper care of tools and equipment.  
**Minimum Education:** Must have a high school diploma or GED equivalent. 360 hours of classroom instruction in an apprenticeship program.  
**Minimum Experience:** 2 years of on-the-job experience.

**Job Title:** Low Voltage Technician  
**Functional Responsibility:** Install, maintain, repair and program multiple types of low voltage systems such as Voice/Data, CCTV, Access Control and Fire Alarm. Experience in commercial, industrial, government and healthcare facilities. Blueprint reading, troubleshooting. Work installed safely and in compliance with NEC code requirements.  
**Minimum Education:** Must have a high school diploma or GED equivalent. 360 hours of classroom instruction in an apprenticeship program.  
**Minimum Experience:** 4 years of on-the-job experience.

**Job Title:** Low Voltage Apprentice  
**Functional Responsibility:** Perform tasks under the direct supervision of a journeyman technician. Installation, alterations, additions and/or repairs of low voltage systems and equipment. Keep all materials, tools, and equipment in an orderly fashion and the work area clean at all times. Demonstrate safe work habits and proper care of tools and equipment.  
**Minimum Education:** Must have a high school diploma or GED equivalent. Must attend 180 hours of classroom instruction in each year of Apprenticeship training and maintain a minimum passing grade of 70%.  
**Minimum Experience:** 2 years of on-the-job experience.

**Job Title:** Laborer  
**Functional Responsibility:** Cleaning and preparing job site, loading, unloading and delivering materials. Working with tools and equipment such as forklifts, power drills, grinders, saws, pressure washers, and water spraying equipment. Laborers set up and take down ladders, scaffolding, and help with excavation.  
**Minimum Education:** Must have a high school diploma or GED equivalent.  
**Minimum Experience:** 2 years of on-the-job experience.
Job Title: Master Programmer  
**Functional Responsibility:** Program and Troubleshoot multiple types of low voltage systems such as Voice/Data, CCTV, Access Control and Fire Alarm. Experience in commercial, industrial, government and healthcare facilities. Blueprint reading, troubleshooting. Work installed safely and in compliance with NEC code requirements  
**Minimum Education:** High school diploma or GED equivalent. 360 hours of classroom apprenticeship instruction. System manufacturer certification  
**Minimum Experience:** 4 years of on-the-job experience.

Job Title: Project Manager  
**Functional Responsibility:** A project manager has the overall responsibility for the successful completion of a project. A successful project is one that finishes on schedule, meets project specifications, done safely and meets customer expectations. Duties include: Planning and Defining Scope, Activity Planning and Sequencing, Resource Planning, Developing Schedules, Time Estimating, Cost Estimating, Developing a Budget, Documentation.  
**Minimum Education:** Must have a high school diploma or GED equivalent. Must have earned secondary degree in construction management from a recognized institution.  
**Minimum Experience:** 2 years of on-the-job experience.

Job Title: Design Engineer  
**Functional Responsibility:** Design Engineer support all types of projects, bid and proposal efforts, cost estimates and general project field construction. Tasked with providing workable design solutions to customer specifications by utilizing a cost benefit analysis approach for identifying potential solutions.  
**Minimum Education:** Must have a high school diploma or GED equivalent. Must have earned secondary degree in construction engineering and design from a recognized institution.  
**Minimum Experience:** 2 years of on-the-job experience.

Job Title: Estimator  
**Functional Responsibility:** Review building plans, specifications and construction schedules, Assemble accurate and well organized estimates and proposals, Negotiate quotes, Assess material and labor costs and Prepare and Submit Bids. Participate meetings as required.  
**Minimum Education:** Must have a high school diploma or GED equivalent. Must have earned secondary degree in construction estimating from a recognized institution.  
**Minimum Experience:** 2 years of on-the-job experience.