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**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**MULTIPLE AWARD SCHEDULE
FSC GROUP MAS**

**CONTRACT NUMBER:
47QSWA19D008R**

**APIC Solutions, Inc.
5550 Midway Park Place NE
Albuquerque, NM 87109
Phone: 505-900-4974 Fax: 505-345-1365
Contract Administrator: Christopher A Martinez
gsa@apicnm.com**

**PERIOD COVERED BY CONTRACT:
July 10, 2019 through July 9, 2024**

Price List current through Modification PA-0004, signed September 21, 2020

**Business Size:
SBA Certified Small Disadvantaged Business**

For more information on ordering from Federal Supply Schedule click on the FSS Schedules button at fss.gsa.gov. On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: <http://www.GSAAdvantage.gov>.

CUSTOMER INFORMATION

- 1a. Table of Awarded Special Item Numbers with appropriate cross-reference to page numbers:

SIN	Disaster Recovery SIN	SIN Description
<i>334512</i>	<i>334512RC</i>	<i>Total Solution Support Products for Facilities Management Systems</i>
<i>541330L</i>	<i>541330LRC</i>	<i>Security System Integration, Design, Management, & Life Cycle Support</i>
<i>OLM</i>	<i>OLMRC</i>	<i>Order Level Materials</i>

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. *See below.*
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. *See below.*
2. Maximum Order: *\$200,000.00*
3. Minimum Order: *\$100.00*
4. Geographic Coverage (delivery Area): *Domestic Only*
5. Point of production (city, county, and state or foreign country): *Same as company address*
6. Discount from list prices or statement of net price: *Government net prices (discounts already deducted).*
7. Quantity discounts: *None*
8. Prompt payment terms: *Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.*

- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: *Yes*
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: *Yes*
10. Foreign items (list items by country of origin): *None*
- 11a. Time of Delivery (Contractor insert number of days): *Specified on the Task Order*
- 11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: *Contact Contractor*
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: *Contact Contractor*
- 11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: *Contact Contractor*
12. F.O.B Points: *Origin*
- 13a. Ordering Address: *Same as Contractor*
- 13b. Ordering procedures: *For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.*
14. Payment address: *Same as company address*
15. Warranty provision: *Contractor’s standard commercial warranty.*
16. Export Packing Charges (if applicable): *N/A*
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): *Contact Contractor*
18. Terms and conditions of rental, maintenance, and repair (if applicable): *N/A*
19. Terms and conditions of installation (if applicable): *N/A*

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): *N/A*
- 20a. Terms and conditions for any other services (if applicable): *N/A*
21. List of service and distribution points (if applicable): *N/A*
22. List of participating dealers (if applicable): *N/A*
23. Preventive maintenance (if applicable): *N/A*
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): *N/A*
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: *www.Section508.gov/*.
25. Data Universal Numbering System (DUNS) number: *032243910*
26. Notification regarding registration in System of Award Management (SAM) database: *Registered*
27. Final Pricing: *The rates shown on the next page include the Industrial Funding Fee (IFF) of 0.75%.*

GSA PRICE LIST

<i>SINs</i>	<i>Labor Category</i>	<i>Hourly Rate</i>
334512 and 541330L	Journeyman Electrician**	\$92.85
334512 and 541330L	Apprentice Electrician**	\$48.87
334512 and 541330L	Low Voltage Technician**	\$92.85
334512 and 541330L	Low Voltage Apprentice**	\$48.87
334512 and 541330L	Laborer**	\$48.87
334512 and 541330L	Master Programmer	\$131.94
334512 and 541330L	Project Manager	\$97.73
334512 and 541330L	Design Engineer	\$146.60
334512 and 541330L	Estimator	\$97.73

*The Service Contract Labor Standards (SCLS) is applicable to this contract and it includes SCLS applicable labor categories. The prices for the indicated (**) SCLS labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).*

SERVICE CONTRACT LABOR STANDARDS MATRIX

Contract Labor Category	SCLS Equivalent Code – Title	WD Number
Journeyman Electrician	23181 – Electronics, Technician Maintenance I	2015-4281
Apprentice Electrician	23160 – Electrician, Maintenance	2015-4281
Low Voltage Technician	23181 – Electronics, Technician Maintenance I	2015-4281
Low Voltage Apprentice	23160 – Electrician, Maintenance	2015-4281
Laborer	23470 - Laborer	2015-4281

WD No: 2015-4281
Revision No: 12
Date of Revision: 12/26/2018

LABOR CATEGORY DESCRIPTIONS

Job Title: Journeyman Electrician

Functional Responsibility: Install, maintain and repair multiple types of electrical systems. Knowledge and experience in commercial, industrial, government, wastewater and healthcare facilities. Blueprint reading, troubleshooting. Work installed safely and in compliance with NEC code requirements

Minimum Education: Must have a high school diploma or GED equivalent.

Minimum Experience: 4 years of on-the-job experience.

Job Title: Apprentice Electrician

Functional Responsibility: Perform tasks under the direct supervision of a journeyman electrician. Installation, alterations, additions and/or repairs of electrical systems, conductors and associated materials and equipment within the electrical industry. Keep all materials, tools, and equipment in an orderly fashion and the work area clean at all times. Demonstrate safe work habits and proper care of tools and equipment.

Minimum Education: Must have a high school diploma or GED equivalent. 360 hours of classroom instruction in an apprenticeship program.

Minimum Experience: 2 years of on-the-job experience.

Job Title: Low Voltage Technician

Functional Responsibility: Install, maintain, repair and program multiple types of low voltage systems such as Voice/Data, CCTV, Access Control and Fire Alarm. Experience in commercial, industrial, government and healthcare facilities. Blueprint reading, troubleshooting. Work installed safely and in compliance with NEC code requirements

Minimum Education: Must have a high school diploma or GED equivalent. 360 hours of classroom instruction in an apprenticeship program.

Minimum Experience: 4 years of on-the-job experience.

Job Title: Low Voltage Apprentice

Functional Responsibility: Perform tasks under the direct supervision of a journeyman technician. Installation, alterations, additions and/or repairs of low voltage systems and equipment. Keep all materials, tools, and equipment in an orderly fashion and the work area clean at all times. Demonstrate safe work habits and proper care of tools and equipment.

Minimum Education: Must have a high school diploma or GED equivalent. Must attend 180 hours of classroom instruction in each year of Apprenticeship training and maintain a minimum passing grade of 70%.

Minimum Experience: 2 years of on-the-job experience.

Job Title: Laborer

Functional Responsibility: Cleaning and preparing job site, loading, unloading and delivering materials. Working with tools and equipment such as forklifts, power drills, grinders, saws, pressure washers, and water spraying equipment. Laborers set up and take down ladders, scaffolding, and help with excavation.

Minimum Education: Must have a high school diploma or GED equivalent.

Minimum Experience: 2 years of on-the-job experience.

Job Title: Master Programmer

Functional Responsibility: Program and Troubleshoot multiple types of low voltage systems such as Voice/Data, CCTV, Access Control and Fire Alarm. Experience in commercial, industrial, government and healthcare facilities. Blueprint reading, troubleshooting. Work installed safely and in compliance with NEC code requirements

Minimum Education: High school diploma or GED equivalent. 360 hours of classroom apprenticeship instruction. System manufacturer certification

Minimum Experience: 4 years of on-the-job experience.

Job Title: Project Manager

Functional Responsibility: A project manager has the overall responsibility for the successful completion of a project. A successful project is one that finishes on schedule, meets project specifications, done safely and meets customer expectations. Duties include: Planning and Defining Scope, Activity Planning and Sequencing, Resource Planning, Developing Schedules, Time Estimating, Cost Estimating, Developing a Budget, Documentation.

Minimum Education: Must have a high school diploma or GED equivalent. Must have earned secondary degree in construction management from a recognized institution.

Minimum Experience: 2 years of on-the-job experience.

Job Title: Design Engineer

Functional Responsibility: Design Engineer support all types of projects, bid and proposal efforts, cost estimates and general project field construction. Tasked with providing workable design solutions to customer specifications by utilizing a cost benefit analysis approach for identifying potential solutions.

Minimum Education: Must have a high school diploma or GED equivalent. Must have earned secondary degree in construction engineering and design from a recognized institution.

Minimum Experience: 2 years of on-the-job experience.

Job Title: Estimator

Functional Responsibility: Review building plans, specifications and construction schedules, Assemble accurate and well organized estimates and proposals, Negotiate quotes, Assess material and labor costs and Prepare and Submit Bids. Participate meetings as required.

Minimum Education: Must have a high school diploma or GED equivalent. Must have earned secondary degree in construction estimating from a recognized institution.

Minimum Experience: 2 years of on-the-job experience.