On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

**Multiple Award Schedule**

**Code J: Security and Protection**
- J02. Protective Equipment Subcategory
- J03. Security Animals and Related Services Subcategory
  - J04. Security Services Subcategory
  - J05. Security Systems Subcategory

**Code B: Facilities**
- B03. Facilities Solutions Subcategory

**Code G: Miscellaneous**
- G06. Complimentary SINs Subcategory

**Contract number:** 47QSWA19D0099

For more information on ordering from Federal Supply Schedules go to the internet address: [http://www.gsa.gov/schedules](http://www.gsa.gov/schedules).

**Contract period:** July 26, 2019 through July 25, 2024

**Pricelist current through Supplement Modification:** PO-0011, effective June 4, 2020

Michael Stapleton Associates, Ltd.
d/b/a MSA Security®
9 Murray Street, 2nd Floor
New York, NY 10007
Phone: 212.509.1336
Fax: 212.509.1372
www.msasecurity.net

**Contract Administration:** Jessica Glass
Phone: 212.509.1336, ext. 232
Email: JGlass@msasecurity.net

Business size: Large
(ii) CUSTOMER INFORMATION:
The following information should be placed under this heading in consecutively numbered paragraphs in the sequence set forth below. If this information is placed in another part of the Federal Supply Schedule Price List, a table of contents must be shown on the cover page that refers to the exact location of the information.

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>812910</td>
<td>Canine Training, Handling, and Caging Products and Services</td>
</tr>
<tr>
<td>611430ST</td>
<td>Security Training</td>
</tr>
<tr>
<td>334519</td>
<td>Bomb and Hazardous Material Disposal; Metal and Bomb Detection</td>
</tr>
<tr>
<td>561612</td>
<td>Protective Service Occupations</td>
</tr>
<tr>
<td>334290</td>
<td>Security and Detection Systems</td>
</tr>
<tr>
<td>334512</td>
<td>Total Solution Support Products for Facilities Management Systems</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials (OLMs)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. **See product pricing.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. **See labor pricing.

2. Maximum order:
   SIN 812910 - $250,000
   SIN 611430ST - $1,000,000
   SIN 334519 - $250,000
   SIN 561612 - $250,000
   SIN 334290 - $250,000
   SIN 334512 - $250,000
   SIN OLM - $250,000

   *Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

3. Minimum order: $100.00

4. Geographic coverage (delivery area): Domestic: 48 contiguous states, Alaska, Hawaii, Washington, DC, Puerto Rico and U.S. Territories, and to a port or consolidation point for orders received from overseas activities

5. Point(s) of production (city, county, and State or foreign country):
   Michael Stapleton Associates, Ltd. d/b/a MSA Security®
   9 Murray Street, 2nd Floor
   New York, NY 10007
6. Discount from list prices or statement of net price: GSA Net Prices are shown on the attached GSA Price List. Negotiated discount has been deducted.

7. Quantity discounts:

SIN 334519 Bomb and Hazardous Material Disposal; Metal and Bomb Detection - Smartech® - 37.5% for 25 units or more

SIN 812910 Canine Training, Handling, and Caging Products and Services - Bomb Dogs - 40.0% for 2000+ hours

SIN 611430ST Security Training - 23.5% for 5+ days

8. Prompt payment terms: Net 30 Days

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold:
Government Purchase Cards are accepted at or below the micro-purchase threshold for any dollar value above the minimum order.

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:
Government Purchase Cards are accepted for any dollar value above the micro-purchase level.

10. Foreign items: None

11a. Time of delivery: 30-60 DARO

11b. Expedited Delivery: Consult with Contractor

11c. Overnight and 2-day delivery: Consult with Contractor

11d. Urgent Requirements: Consult with Contractor

12. F.O.B. point(s): Products - Origin; Services - N/A

13a. Ordering address:
All orders under this contract should be placed with the Michael Stapleton Associates, Ltd. d/b/a MSA Security® Sales Department at the below address:

Michael Stapleton Associates, Ltd. d/b/a MSA Security®
9 Murray Street, 2nd Floor
New York, NY 10007
ATTN: Jessica Glass

Orders may also be placed by telephone, fax, or email to the following numbers:
Phone. 212.509.1336, ext. 232
Fax. 212.509.1372
Email: JGlass@msasecurity.net

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. **Payment address:** All payments should be delivered to:
Michael Stapleton Associates, Ltd. d/b/a MSA Security®
9 Murray Street, 2nd Floor
New York, NY 10007
ATTN: Accounts Receivable

15. **Warranty provision:** Standard Commercial

16. **Export packing charges, if applicable:** Not Applicable

17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Not Applicable

18. **Terms and conditions of rental, maintenance, and repair (if applicable):** Not Applicable

19. **Terms and conditions of installation (if applicable):** Not Applicable

20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** Not Applicable

20a. **Terms and conditions for any other services (if applicable):** Not Applicable

21. **List of service and distribution points (if applicable):** Not Applicable

22. **List of participating dealers (if applicable):** Not Applicable

23. **Preventive maintenance (if applicable):** Not Applicable

24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** Not Applicable

24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at:** Not Applicable

25. **Data Universal Number System (DUNS) number:** 609152475

26. **Notification regarding registration in Central Contractor Registration (CCR) Database:** Michael Stapleton Associates, Ltd. d/b/a MSA Security® is registered in SAM. CAGE Code: 3FJS3
Company Overview

MSA Security® is the premier provider of explosive detection services and high consequence threat protection. MSA has divisions in Security and Investigations and is able to provide comprehensive security solutions tailored to our clients’ unique needs. With over 1,300 employees, our team is comprised of active and retired members of specialized law enforcement units across the nation (e.g., SWAT, Bomb Squad, Tactical and Counterterrorism Units), as well as elite military organizations. As a result, our clients gain immediate access to individuals with extensive and unrivaled experience in the areas of:

- Explosive Threats
- Executive Protection
- Threat Intelligence Analysis
- Threat Assessment and Planning
- Special Event Security
- Investigations

MSA has been Leading the Industry in High Consequence Threat Protection Since 1987. MSA’s pioneering range of best-in-class security services enables us to execute situation-specific plans that protect the flow of business and keep things moving.
Overview of Schedule Offerings

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>812910</td>
<td>Canine Training, Handling, and Caging Products and Services</td>
</tr>
<tr>
<td>611430ST</td>
<td>Security Training</td>
</tr>
<tr>
<td>334519</td>
<td>Bomb and Hazardous Material Disposal; Metal and Bomb Detection</td>
</tr>
<tr>
<td>561612</td>
<td>Protective Service Occupations</td>
</tr>
<tr>
<td>334290</td>
<td>Security and Detection Systems</td>
</tr>
<tr>
<td>334512</td>
<td>Total Solution Support Products for Facilities Management Systems</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials (OLMs)</td>
</tr>
</tbody>
</table>

812910 Canine Training, Handling, and Caging Products and Services - SUBJECT TO COOPERATIVE PURCHASING - Includes canine training and handling equipment, canine search and detection, etc.

611430ST Security Training - SUBJECT TO COOPERATIVE PURCHASING - Includes all security training related to law enforcement, security, emergency preparedness and/or first responders. Examples include instructor-led training, web-based training, pre-set courses, training development, etc.

334519 Bomb and Hazardous Material Disposal; Metal and Bomb Detection - SUBJECT TO COOPERATIVE PURCHASING - Includes products necessary for bomb and hazardous material disposal, including protective and detective equipment.

561612 Protective Service Occupations - SUBJECT TO COOPERATIVE PURCHASING - Includes protective service occupations to support on-site security operations, such as security guards, alarm monitors, baggage inspectors, corrections and court security officers, etc.

334290 Security and Detection Systems - SUBJECT TO COOPERATIVE PURCHASING - Includes security and detection systems and devices, such as gas detectors, pressure level monitoring, patient/detainee monitoring systems, etc. NOTE: Excludes vehicular alarms.

334512 Total Solution Support Products for Facilities Management Systems - SUBJECT TO COOPERATIVE PURCHASING - Includes products to support facilities management systems, such as repair parts, surveillance systems, security functions, energy functions, building comfort systems, etc.

84 500 - Order-Level Materials (OLMs) - SUBJECT TO COOPERATIVE PURCHASING - Order-Level Materials (OLMs) are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Federal Supply Schedule (FSS) contract or FSS blanket purchase agreement (BPA). OLMs are not defined, priced, or awarded at the FSS contract level. They are unknown before a task or delivery order is placed against the FSS contract or FSS BPA. OLMs are only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN) and are subject to a Not To Exceed (NTE) ceiling price. OLMs include direct materials, subcontracts for supplies and incidental services for which there is not a labor category specified in the FSS contract, other direct costs (separate from those under ODC SINs), and indirect costs. OLMs are purchased under the authority of the FSS Program and are not open market items.
MSA Labor Category Descriptions

**Unarmed Security Operative:**
The MSA **Unarmed Security Operative** is a high quality, well-trained individual of unquestionable integrity who displays a mature attitude and exercises good judgment. Each MSA Unarmed Security Operative has a background that includes two (2) years of security experience within past five years; or one (1) year of military or law enforcement work experience; or as an equivalent, be a graduate of an accredited local, county, state, military or federal law enforcement academy; In addition to this experience, the MSA Unarmed Operative is required to demonstrate both knowledge and proficiency in the following areas:

- Protocols for emergency response including bomb threats, unattended/suspicious items
- Familiar with implementing site-specific SOPs and following security directives
- Notification and evacuation procedures
- Preparation and manipulation of the security environment
- Preparing documentation to ensure compliance and timely submission of all administrative reports

**Daily Activities:**

- Survey the building/facility for all hazards and security risks.
- Act as deterrence against commission of wrongful acts and aid in implementing an orderly and secure working environment
- Daily rounds to assess physical security, makes frequent inspections of assigned post areas to ensure the environment remains safe and secure
- Works from a fixed post and/or conducts roving patrols of facilities, grounds, parking lots, garages, and out buildings, etc.
- Remains alert to security risks and exposures and reports security, medical or other incidents requiring a public safety response
- Protect personnel and property in emergencies situations.
- Participate and coordinate rescue and/or evacuation procedures as necessary.
- Monitor security systems including the operations of the CCTV and ID badge system.
- Communicate with the Security Manager / Site Supervisor to address client security needs and advise the administration of those needs.
- Aid in compiling administrative reports, reconciling reportable metrics and maintaining an organized approach towards daily written deliverables
- Work closely with the facilities staff to be aware of facility issues, maintain knowledge of the infrastructure, and coordinate recovery of security systems affected by maintenance issues.

**Armed Security Operative:**
The MSA **Armed Security Operative** is a high quality, well-trained individual of unquestionable integrity who displays a mature attitude and exercises good judgment. Each MSA Armed Operative has a background that includes a minimum of five (5) years’ experience in law enforcement or military service. At least five (5) of those years include experience in an elite or specialized unit (e.g., Bomb Squad, Emergency Service Unit, hazardous materials response, or canine). In addition to this extensive experience, the MSA Armed Operative is required to demonstrate both knowledge and proficiency in the following areas:

- Protocols for emergency response including bomb threats, unattended/suspicious items
- Notification and evacuation procedures
- Preparation and manipulation of the security environment
- Setting up, preparing, and executing routine training scenarios
- Preparing documentation to ensure thorough maintenance and training record

**Daily Activities:**

- Survey the building/facility for all hazards and security risks.
- Daily rounds to assess physical security, make frequent inspections of Renaissance stairways, lobby areas and server room, (NYC location)
- At the request of the client “See and Be Seen”, random walk through checks of employee areas
- Respond to all emergency situations that may occur.
- Protect personnel and property in emergencies situations.
- Identify and coordinate response to CBRNE, HAZMAT, or another emergency event.
- Participate and coordinate rescue and/or evacuation procedures as necessary.
- In collaboration with the client, liaison with the on-site contract security personnel (main lobby NYC location), local law enforcement and emergency services, and MSA to provide immediate and ongoing information exchange vital in maintaining a secure environment.
- Monitor security systems including the operations of the CCTV and ID badge system.
- Communicate with the Facility Manager to address client’s security needs and advise the administration of those needs.
- Work closely with the Security and the Human Resources Department to assist in investigations, terminations, disputes, and other sensitive issues that require security presence.
- Work closely with the facilities staff to be aware of facility issues, maintain knowledge of the infrastructure, and coordinate recovery of security systems affected by maintenance issues.

**Armed Security Supervisor:**

The MSA Armed Security Supervisor will possess the following qualifications and perform the following duties:

- A retired or active law enforcement officer with tactical, rescue, counter-terrorism, and/or a weapon of mass destruction (WMD) response background, including:
  - Crisis management experience
  - Excellent communications skills for executing crowd control and/or evacuation procedures
  - Training and experience in operating in a contaminated, crime scene environment
    - An Armed Security Supervisor can prepare for, respond to, and safely mitigate a terrorist incident
  - Fully trained to handle a chemical, biological, radiological, nuclear, or explosive (CBRNE) event
    - An Armed Security Supervisor trained to recognize the signs and symptoms of WMD exposure.
    - An Armed Security Supervisor trained in commercial, military and improvised explosive device recognition.
  - Self-starter with the ability to problem solve with little supervision.
  - Courteous and professional demeanor; an individual with the ability to:
    - Develop a long-standing relationship with the client
    - Enhance the reputation and image of the client
  - Comprehensive knowledge of current law enforcement procedures;
    - An Armed Security Supervisor will understand applicable federal, state and local laws and regulations
  - Comprehensive knowledge of current law enforcement procedures;
    - An Armed Security Supervisor will understand applicable federal, state and local laws and regulations
  - Performs daily supervisory tasks which cover all administrative tasks.
  - Interviews and recommends candidates for open positions.
  - Maintains training for all Armed Security Operatives.
  - Investigates disciplinary issues with Armed Security Operatives personnel and is responsible to report all issues to MSA upper management and Human Resources for review.
  - Ensures employees are informed of and use safe work practices.
  - Ensure all instructions and directions provided by client are issues to operatives and followed.
  - Strictly maintains database or written log of all occurrences during Armed Security Operatives Operation.
  - Reviews reportable Incidents and assisting in managing and directing security personnel to respond to incidents.
  - Ensure strict operational security of the Armed Security Operatives during operation hours and maintains security during off hours.
  - Control personnel access to the Armed Security Operatives.
  - Check all documents for administrative correctness and completeness to ensure the action complies with established security and downgrading instructions.
**CCTV Operative:**
The MSA **CCTV Operative** will be responsible for the operation of a variety of equipment including (but not necessarily limited to):

- Alarm Communication and Display
- Operator Consoles and Workstations CCTV System Controls, Recording and Data Recovery
- Radio, voice, text and or Email Communications
- Printers

Due to the number of tasks, facilities, cameras, and events being monitored as well as the requirements for prompt, accurate incident / alarm assessment and clearly directed and consistent incident response and communications, appropriate staffing is critical to successful operation in order to:

- Verify that an event or incident is a true emergency prior to committing valuable resources to a response
- Classify events based upon type (accident, fire, work place violence, access control bypass, etc.) so that the appropriate resources can be activated as quickly as possible to limit the impacts of the event on the organization
- Prioritize events so that resources are dedicated to the most critical needs first
- Identify the person(s) involved as well as the locations affected
- Coordinate with the local authorities for needs beyond the scope of the organization’s response capabilities

The MSA **CCTV Operative** will be responsible for the operation of a variety of equipment including (but not necessarily limited to):

- Alarm Communication and Display
- Operator Consoles and Workstations
- CCTV System Controls, Recording and Data Recovery
- Radio, voice, text and or Email Communications
- Printers

The MSA **CCTV Operative** will conduct the following functions:

- Centralized event monitoring and reporting
- Monitoring of sensors and validation of alarms
- Monitoring of CCTV Cameras
- Monitor Access Control points
- Determine how to best respond to alarms or incidents and coordinate response between management and response personnel
- Maintain an understanding of system functionality and be capable of identifying and troubleshooting minor issues with the ESS as well as coordinate higher level maintenance with vendor if needed.

**CCTV Supervisor:**
The MSA **CCTV Supervisor** will possess the following qualifications and perform the following duties:

- A retired or active law enforcement officer with tactical, rescue, counter-terrorism, and/or a weapon of mass destruction (WMD) response background, including:
  - Crisis management experience
  - A supervisor to manage, prepare, respond, and safely mitigate any incident
- Self-starter with the ability to problem-solve any security incident.
- Courteous and professional demeanor; an individual with the ability to:
  - Develop a long-standing relationship with the client
  - Enhance the reputation and image of the client
- Comprehensive knowledge of current law enforcement procedures;
  - A Supervisor will understand applicable federal, state and local laws and regulations
- Performs daily supervisory tasks which cover all administrative tasks.
- Maintains training for all CCTV employees.
- Investigates disciplinary issues with CCTV personnel and is responsible to report all issues to client and MSA upper management and Human Resources review.
- Ensures employees are informed of and use safe work practices.
- Ensure all instructions and directions provided by client are issued to CCTV operatives.
- Strictly maintains database or written log of all occurrences during CCTV operation.
- Reviews reportable Incidents and assisting in managing and directing security personnel to respond to incidents.
- Ensure security of the CCTV during operational hours and maintains security during off hours.
- Control personnel and visitor access to the CCTV
- Check all documents for administrative correctness and completeness to ensure the action complies with established security and downgrading instructions.

**Supervisor:**

**Daily Activities:**

- Ensures contract operations are executed in a professional manner, in adherence to all policies and procedures.
- Reviews TTP’s (Tactics, Techniques, and Procedures) for enhancements and submits recommendations for modifications to the operations manual.
- Coordinates staff scheduling of assigned Contractor personnel and resolves scheduling conflicts.
- Manages and monitors Contractor’s requirements for staff.
- Ensures timely resolution of staff performance issues, including adherence to policies and procedures, tardiness, absence and/or violation of the Customer’s policies and procedures.
- Ensures Contractor compliance with contractual requirements.
- Generates security metric reports of activity by week, month, quarter and year.
- Reports shall include number of alarms, alarm severity, alarm/incident status and alarm resolution. Metric reports shall be provided to the Customer on a monthly basis and as requested by the Customer.
- Creates and tracks monthly and quarterly financial reports.
- Attends monthly meetings with the Customer to discuss ongoing performance, issues and concerns.
- Serves as the Contractor’s primary onsite point of contact for the Customer.
- Work closely with the facilities staff to be aware of facility issues, maintain knowledge of the infrastructure, and coordinate recovery of security systems affected by maintenance issues.

**Minimum Experience:** Five (5) years of management experience.

**Minimum Education:** Bachelor’s Degree

**Optional Certificates:** Any relevant cyber related certifications, such as SANS 501, CISSP, etc.

**Industrial Control Analyst:**

**Daily Activities:**

- Performs integrity checks for all processed alarms and completed assessments.
- Implements incident response process for high risks events.
- Performs cyber related investigations and report of findings.
- Completes vulnerability scans of industrial computer systems and develops report of findings to include recommendations for remediation.
- Monitors cyber threat intelligence specific to the industrial controls sector and communicates the same information to the Customer.
- Authors after action reports for each incident and creates subsequent improvement plan.
- Work closely with the facilities staff to be aware of facility issues, maintain knowledge of the infrastructure, and coordinate recovery of security systems affected by maintenance issues.

**Minimum Experience:** Three (3) years of work experience in the industrial controls sector and thorough understanding of the security issues and challenges unique to the industrial controls sector, and specific experience performing vulnerability assessments in production environments.

**Minimum Education:** Bachelor’s Degree

**Optional Certificates:** Any relevant cyber related certifications, such as SANS 501, CISSP, etc.
Information Security Analyst Examiner:

Daily Activities:

- Performs advanced assessments, leads incident response activities and performs investigations.
- Performs integrity/validation checks for all processed alarms and completed assessments.
- Implements incident response process for designated incidents.
- Performs investigations of cyber incidents and report of findings.
- Authors after action reports for each incident and creates subsequent improvement plan.
- Performs advanced threat detection and assessments and performs the role of threat intelligence/analyst and compiles initial threat briefings.
- Work closely with the facilities staff to be aware of facility issues, maintain knowledge of the infrastructure, and coordinate recovery of security systems affected by maintenance issues.

Minimum Experience: Five (5) years of work experience in cyber security analysis, information security analysis, or digital forensics.

Minimum Education: Bachelor’s Degree

Optional Certificates: Any relevant cyber related certifications, such as SANS 501, CISSP, etc.

Junior Analyst:

Daily Activities:

- Monitors operations in order to deter and detect cyber threats and coordinates efforts to address and remediate incidents.
- Performs in-depth analysis on incidents forwarded from Junior Operators, including but not limited to log and network analysis, historical activity, trends, and impact and coordinates the response with end users.
- Identifies and analyzes technology and cyber impacts of the incidents on the Customer’s IT assets and network infrastructure.
- Develops and completes documentation to address incidents, and reports on findings and actions taken. Completes incident reports.
- Develops after-action reviews of all incidents.
- Work closely with the facilities staff to be aware of facility issues, maintain knowledge of the infrastructure, and coordinate recovery of security systems affected by maintenance issues.

Minimum Experience: Two (2) years of work experience in cyber security analysis, information security analysis, or digital forensics.

Minimum Education: Bachelor’s Degree

Optional Certificates: Any relevant cyber related certifications, such as SANS 501, CISSP, etc.

Junior Operator:

Daily Activities:

- Perform real-time monitoring, assessment and triage of alarms, collects cyber news, and fields phone calls from users of the systems affected by the cyber threats.
- Operates Host Based Security System (HBSS), firewalls, intrusion prevention systems, other point of presence security tools and related security operations.
- Detects, create tickets for, report on, and assigns risk score classification to incidents.
- Performs primary coordination of remediation efforts performed by the Customer and communicates the status of such efforts to the system user at the Customer site.
- Conducts operational duties in accordance with documented processes and procedures.
- Identifies operational improvements and efficiencies and suggests improvements to improve the security posture of the Customer.
- Monitors, assess and log vulnerability notifications and related reports from public and private entities that interact with the Customer. Tracks agency patch activities for reported vulnerabilities.
- Work closely with the facilities staff to be aware of facility issues, maintain knowledge of the infrastructure, and coordinate recovery of security systems affected by maintenance issues.

Minimum Experience: Two (2) years of related Information Assurance or Cyber Security experience

Minimum Education: Associate’s Degree
Technical Security Countermeasures (TSCM) Technician I:
The MSA Technical Surveillance Countermeasures (TSCM) Technician is a high-quality individual who utilizes state-of-the-art technical equipment to conduct TSCM inspections and performs security audits, evaluations, and risk assessments for a variety of facilities. MSA TSCM Technicians have received extensive training and have been factory trained and retrained on the latest state-of-the-art TSCM equipment available. To remain at the forefront of electronic surveillance methods, MSA TSCM Technicians routinely attend refresher courses and workshops to maintain an updated working knowledge of the ever-changing countermeasures technology field, with special attention to the new breed of highly sophisticated digital eavesdropping devices.

Daily Activities:
- Under direct supervision, determines threats specific to the facility, detects the presence of technical surveillance devices and hazards, identifies technical security vulnerabilities of the facility, and professionally evaluates the facility’s technical security position
- Performs a comprehensive electronic and physical inspection in an effort to determine the presence and location of eavesdropping devices.
- Uses a variety of sophisticated electronic equipment to identify and locate hostile signals and other telltale signs from eavesdropping equipment that may be secreted in the area.
- Physically inspects the facility including an examination of telephone instruments and transmission lines. Searches suspended ceilings, floor ports, climate control ductwork, panel switches, and receptacles, all of which will be opened and inspected both electronically and physically for the presence of concealed devices. All desks, drawers, furnishings, books, photos, and artwork will also be inspected.
- Constructs and writes clear, concise, accurate, and detailed reports in English.
- Must be able to lift and carry cases not exceeding 60 pounds without aid, and conduct any or all of these duties atop buildings, aerial platforms, or slanted rooftops; performs duties in a variety of extreme situations, including temperature, humidity, dirt, dust, mold, algae, contaminated water, insects, arthropods, fish, mammals, and other natural and manmade hazards, while wearing appropriate safety equipment.

Minimum Experience: One (1) years of work experience in Technical Surveillance Countermeasures (TSCM)
Minimum Education: Associates degree or graduate of technical school

Technical Security Countermeasures (TSCM) Technician II:
The MSA Technical Surveillance Countermeasures (TSCM) Technician is a high-quality individual who utilizes state-of-the-art technical equipment to conduct TSCM inspections and performs security audits, evaluations, and risk assessments for a variety of facilities. MSA TSCM Technicians have received extensive training and have been factory trained and retrained on the latest state-of-the-art TSCM equipment available. To remain at the forefront of electronic surveillance methods, MSA TSCM Technicians routinely attend refresher courses and workshops to maintain an updated working knowledge of the ever-changing countermeasures technology field, with special attention to the new breed of highly sophisticated digital eavesdropping devices.

Daily Activities:
- Under general supervision, determines threats specific to the facility, detects the presence of technical surveillance devices and hazards, identifies technical security vulnerabilities of the facility, and professionally evaluates the facility’s technical security position
- Performs a comprehensive electronic and physical inspection in an effort to determine the presence and location of eavesdropping devices.
- Uses a variety of sophisticated electronic equipment to identify and locate hostile signals and other telltale signs from eavesdropping equipment that may be secreted in the area.
- Physically inspects the facility including an examination of telephone instruments and transmission lines. Searches suspended ceilings, floor ports, climate control ductwork, panel switches, and receptacles, all of which will be opened and inspected both electronically and physically for the presence of concealed devices. All desks, drawers, furnishings, books, photos, and artwork will also be inspected.
- Constructs and writes clear, concise, accurate, and detailed reports in English.
• Must be able to lift and carry cases not exceeding 60 pounds without aid, and conduct any or all of these duties atop buildings, aerial platforms, or slanted rooftops; performs duties in a variety of extreme situations, including temperature, humidity, dirt, dust, mold, algae, contaminated water, insects, arthropods, fish, mammals, and other natural and manmade hazards, while wearing appropriate safety equipment.

**Minimum Experience:** Four (4) years of work experience in Technical Surveillance Countermeasures (TSCM)

**Minimum Education:** Associates degree or graduate of technical school

**Technical Security Countermeasures (TSCM) Technician II:**
The MSA Technical Surveillance Countermeasures (TSCM) Technician is a high-quality individual who utilizes state-of-the-art technical equipment to conduct TSCM inspections and performs security audits, evaluations, and risk assessments for a variety of facilities. MSA TSCM Technicians have received extensive training and have been factory trained and retrained on the latest state-of-the-art TSCM equipment available. To remain at the forefront of electronic surveillance methods, MSA TSCM Technicians routinely attend refresher courses and workshops to maintain an updated working knowledge of the ever-changing countermeasures technology field, with special attention to the new breed of highly sophisticated digital eavesdropping devices.

**Daily Activities:**

• With no supervision, determines threats specific to the facility, detects the presence of technical surveillance devices and hazards, identifies technical security vulnerabilities of the facility, and professionally evaluates the facility’s technical security position

• Performs a comprehensive electronic and physical inspection in an effort to determine the presence and location of eavesdropping devices.

• Uses a variety of sophisticated electronic equipment to identify and locate hostile signals and other telltale signs from eavesdropping equipment that may be secreted in the area.

• Physically inspects the facility including an examination of telephone instruments and transmission lines. Searches suspended ceilings, floor ports, climate control ductwork, panel switches, and receptacles, all of which will be opened and inspected both electronically and physically for the presence of concealed devices. All desks, drawers, furnishings, books, photos, and artwork will also be inspected.

• Constructs and writes clear, concise, accurate, and detailed reports in English.

• Must be able to lift and carry cases not exceeding 60 pounds without aid, and conduct any or all of these duties atop buildings, aerial platforms, or slanted rooftops; performs duties in a variety of extreme situations, including temperature, humidity, dirt, dust, mold, algae, contaminated water, insects, arthropods, fish, mammals, and other natural and manmade hazards, while wearing appropriate safety equipment.

**Minimum Experience:** Six (6) years of work experience in Technical Surveillance Countermeasures (TSCM), with a minimum of five (5) years of experience conducting Technical Surveillance Countermeasures (TSCM) for law enforcement or government agencies.

**Minimum Education:** Associates degree or graduate of technical school
Education and Experience substitutions, all labor category levels:

Substitution Guidelines: Consistent with Michael Stapleton Associates, Ltd. d/b/a MSA Security® hiring practices, experience can be substituted for education and education for experience.

The table below provides Michael Stapleton Associates, Ltd. d/b/a MSA Security® education/experience substitution guidelines. Experience, education, and description of duties for the service categories in the schedule are provided as a guideline to the typical background for staff to be provided under individual task orders.

Michael Stapleton Associates, Ltd. d/b/a MSA Security® will review each task order opportunity to determine the best candidate available.

<table>
<thead>
<tr>
<th>DEGREE</th>
<th>RELATED WORK SUBSTITUTION</th>
<th>RELATED DEGREE AND EXPERIENCE SUBSTITUTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Associate’s Degree</td>
<td>2 years’ work experience may be substituted for an Associate’s Degree</td>
<td>2 years’ work experience may be substituted for an Associate’s Degree</td>
</tr>
<tr>
<td>Bachelor’s Degree</td>
<td>4 years’ work experience may be substituted for a Bachelor’s Degree</td>
<td>Associate’s Degree plus 2 years work experience may be substituted for a Bachelor’s Degree</td>
</tr>
<tr>
<td>Master’s Degree</td>
<td>6 years’ work experience may be substituted for a Master’s Degree</td>
<td>Bachelor’s Degree plus 2 years work experience may be substituted for a Master’s Degree</td>
</tr>
<tr>
<td>Doctorate</td>
<td>10 years’ work experience may be substituted for a Doctorate Degree</td>
<td>Bachelor’s Degree plus 6 years work experience, or a Master’s Degree plus 4 years work experience may be substituted for a Doctorate Degree</td>
</tr>
</tbody>
</table>

**MSA Labor Categories and Rates**

<table>
<thead>
<tr>
<th>SIN</th>
<th>LABOR CATEGORY</th>
<th>MINIMUM EDUCATION/CERTIFICATION LEVEL</th>
<th>MINIMUM YEARS OF EXPERIENCE</th>
<th>PER</th>
<th>GSA PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>561612</td>
<td>Unarmed Security Operative**</td>
<td>Security Guard Licensing</td>
<td>2</td>
<td>Hour</td>
<td>$68.00</td>
</tr>
<tr>
<td>561612</td>
<td>Armed Security Operative**</td>
<td>Security Guard Licensing</td>
<td>20</td>
<td>Hour</td>
<td>$ 73.91</td>
</tr>
<tr>
<td>561612</td>
<td>Armed Security Supervisor</td>
<td>Security Guard Licensing</td>
<td>20</td>
<td>Hour</td>
<td>$ 77.28</td>
</tr>
<tr>
<td>561612</td>
<td>CCTV Operative**</td>
<td>Security Guard Licensing</td>
<td>20</td>
<td>Hour</td>
<td>$ 43.16</td>
</tr>
<tr>
<td>561612</td>
<td>CCTV Superviser</td>
<td>Security Guard Licensing</td>
<td>20</td>
<td>Hour</td>
<td>$ 50.57</td>
</tr>
<tr>
<td>334290</td>
<td>Supervisor</td>
<td>Bachelors</td>
<td>5</td>
<td>Hour</td>
<td>$ 142.30</td>
</tr>
<tr>
<td>334290</td>
<td>Industrial Control Analyst</td>
<td>Bachelors</td>
<td>3</td>
<td>Hour</td>
<td>$ 124.33</td>
</tr>
<tr>
<td>334290</td>
<td>Information Security Analyst Examiner</td>
<td>Bachelors</td>
<td>5</td>
<td>Hour</td>
<td>$ 120.23</td>
</tr>
<tr>
<td>334290</td>
<td>Junior Analyst</td>
<td>Bachelors</td>
<td>2</td>
<td>Hour</td>
<td>$ 104.63</td>
</tr>
<tr>
<td>334290</td>
<td>Junior Operator</td>
<td>Associates</td>
<td>2</td>
<td>Hour</td>
<td>$  58.49</td>
</tr>
<tr>
<td>334512</td>
<td>Technical Security Countermeasures (TSCM) Technician I</td>
<td>Associates</td>
<td>1</td>
<td>Hour</td>
<td>$ 246.85</td>
</tr>
<tr>
<td>334512</td>
<td>Technical Security Countermeasures (TSCM) Technician II</td>
<td>Associates</td>
<td>4</td>
<td>Hour</td>
<td>$ 296.22</td>
</tr>
<tr>
<td>334512</td>
<td>Technical Security Countermeasures (TSCM) Technician III</td>
<td>Associates</td>
<td>6</td>
<td>Hour</td>
<td>$ 345.59</td>
</tr>
</tbody>
</table>
# Product Pricelists

<table>
<thead>
<tr>
<th>SIN</th>
<th>PART NUMBER</th>
<th>DESCRIPTION</th>
<th>GSA PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>334519</td>
<td>Smartech® (1-25)</td>
<td>SmartTech® is a DHS SAFETY Act-designated technology developed by MSA. It utilizes a proprietary high-speed video and VoIP configuration to instantly transmit suspect images from X-ray machines anywhere in the world to the MSA Emergency Operations Center in New York City for real-time analysis by our bomb technicians. SmartTech® can be used with any X-ray machine, and gives screeners immediate, real-time access to highly experienced MSA Bomb Technicians for analysis and consultation. Annual Subscription for 1-25 units</td>
<td>$7,450.88</td>
</tr>
<tr>
<td>812910</td>
<td>Bomb Dogs (Up to 2000 Hours)</td>
<td>Bomb Dogs – Explosive Detection Canine Services (Up to 2000 Hours) – Rate Per Hour</td>
<td>$117.88</td>
</tr>
<tr>
<td>611430ST</td>
<td>Training 10 (Up to 5 days)</td>
<td>X-ray Interpretation Course (Up to 5 days)</td>
<td>$2,141.06</td>
</tr>
<tr>
<td>611430ST</td>
<td>Training 13 (Up to 5 days)</td>
<td>Security Metal Detector Operation Course (Up to 5 days)</td>
<td>$2,141.06</td>
</tr>
</tbody>
</table>

## Service Contract Labor Standards (SCLS)

<table>
<thead>
<tr>
<th>SCLS Eligible Contract Labor Category</th>
<th>SCA/SCLS Matrix</th>
<th>WD Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unarmed Security Operative**</td>
<td>27101 – Guard I – Unarmed</td>
<td>2015-4187</td>
</tr>
<tr>
<td>CCTV Operator</td>
<td>27101 – Guard I – Unarmed</td>
<td>2015-4187</td>
</tr>
<tr>
<td>Armed Operative</td>
<td>27102 – Guard II – Armed</td>
<td>2015-4187</td>
</tr>
</tbody>
</table>

"The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide)."