



## THE McCONNELL GROUP, INC

Research to Results

### GENERAL SERVICES ADMINISTRATION

#### Federal Acquisition Service

*Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**<sup>™</sup>, a menu-driven database system. The INTERNET address for **GSA Advantage!**<sup>™</sup> is: <http://www.GSAAdvantage.gov>.

#### Schedule for Multiple Award Schedule

Federal Supply Group: R499

**Contract Number: 47QSWA20D000S**

**Contract Period: October 30, 2019 – October 29, 2024**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

**Contractor:** The McConnell Group, Inc.  
8400 Corporate Drive, Suite 120  
Landover, MD 20785-2238

**Business Size:** Small: Service-Disabled Veteran Owned & SBA Certified Disadvantaged

**Telephone:** 301-795-4490

**FAX Number:** 301-309-8314

**Web Site:** [www.themccgroup.com](http://www.themccgroup.com)

**E-mail:** [hrodriguez@themccgroup.com](mailto:hrodriguez@themccgroup.com)

**Contract Administration:** Helene Rodriguez McConnell

**CUSTOMER INFORMATION:**

**1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:**

SIN	Recovery	SIN Description
541380	541380RC	Testing Laboratory Services

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. See Pricing Page 5.**

**1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See Labor Category Descriptions Page 6.**

**2. Maximum Order: \$500,000.00**

\*Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

**3. Minimum Order: \$100.00**

**4. Geographic Coverage (delivery Area):** Domestic, 50 states, Washington, DC, Puerto Rico, US Territories and to a CONUS port or consolidation point for orders received from overseas activities.

**5. Point(s) of production (city, county, and state or foreign country):** USA

**6. Discount from list prices or statement of net price:** GSA Net Prices are shown below. The negotiated discount has been applied and the IFF has been added.

**7. Quantity discounts:** None

**8. Prompt payment terms:** Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

**9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold:**  
Yes

**9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Will accept over micropurchase threshold. Contact contractor for limit.

**10. Foreign items (list items by country of origin):** N/A

**11a. Time of Delivery (Contractor insert number of days):** TBD at Task Order Level

- 11b. Expedited Delivery.** The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: TBD at Task Order Level
- 11c. Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact The McConnell Group, Inc. for rates.
- 11d. Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
- 12. F.O.B Points(s):** Destination. Travel will be in accordance with the Joint Travel Regulations which will be determined at the Task Order Level.
- 13a. Ordering Address (es):** Same as company address
- 13b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in FAR 8.405-3
- 14. Payment address (is):** Same as company address
- 15. Warranty provision:** N/A
- 16. Export Packing Charges (if applicable):** None
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Any thresholds above the micro-purchase level may be inserted by contractor.
- 18. Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. Terms and conditions of installation (if applicable):** N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. Terms and conditions for any other services (if applicable):** N/A
- 21. List of service and distribution points (if applicable):** N/A
- 22. List of participating dealers (if applicable):** N/A
- 23. Preventive maintenance (if applicable):** N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:**  
N/A

**24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).**

**25. Data Universal Numbering System (DUNS) number: 008995003**

**26. Notification regarding registration in System for Award Management (SAM) database:**  
Registered.

**GSA Awarded Pricing**

The rates are inclusive of the Industrial Funding Fee (IFF) of 0.75%.

SIN	Labor Category	GSA Hourly Rate w/ IFF
541380	Assistant I / Coordinator I	\$42.30
541380	Assistant II / Coordinator II	\$48.25
541380	Assistant III / Coordinator III	\$59.40
541380	Associate I / Specialist I	\$48.23
541380	Associate II / Specialist II	\$54.78
541380	Associate III / Specialist III	\$68.35
541380	Director I / Engineer I	\$117.28
541380	Director II / Engineer II	\$124.60
541380	Director III / Engineer III	\$146.60
541380	Manager I	\$79.21
541380	Manager II	\$91.23
541380	Manager III	\$99.68
541380	Scientist I	\$67.09
541380	Scientist II	\$80.49
541380	Scientist III	\$90.61
541380	Scientist IV	\$109.46
541380	Scientist V	\$137.36
541380	Subject Matter Expert I	\$140.25
541380	Subject Matter Expert II	\$195.47
541380	Subject Matter Expert III	\$378.84
541380	Technician I	\$41.89
541380	Technician II	\$45.20
541380	Technician III	\$54.66
541380	Technician IV	\$57.97

**LABOR CATEGORY DESCRIPTIONS & QUALIFICATIONS**

**TMG SUBSTITUTION POLICY**

Experience exceeding the minimum shown may be substituted for education. Similarly, when education exceeds the minimum shown, it may be substituted for experience.

<u>Equivalent Education</u>	<u>Experience</u>
Associate	High School plus two (2) years of experience
Bachelor	Associate plus two (2) or HS plus four (4) years of experience
Master	Bachelor plus two (2) or AS plus four (4) years of experience
Doctorate	Master plus two (2) or four (4) years of experience

**ASSISTANT/COORDINATOR LABOR CATEGORY**

Coordinates and documents various components needed from beginning to completion on projects including preparing and updating project plans; coordinating schedules; monitoring and reporting the status of completion, funding, and results attained. Maintains and updates project databases and spreadsheets. Accesses data systems to generate reports. Study Coordinators provide resource tracking and oversight services for investigators. Research Assistants participate in clinical research data updates, support research activities, as well as perform bench research activities associated with a laboratory.

Typical functional areas may include project coordination, assist with research, and track research and study data. Often includes project coordination, operations or facility management. Attention to detail and ability to prepare highly accurate reports and database or project management files. Working knowledge of Microsoft software. Excellent oral and written communication skills. This category often requires a certification depending on the work requirements.

Level I	Level II	Level III
HS/2	AS/3, BS/0	AS/4, BS/2

**ASSOCIATE/SPECIALIST LABOR CATEGORY**

Analyzes data, prepares scientific reports and presents internally and externally, under the instruction of the Senior Staff. Assist in the utilization of a combination of scientific approaches to improve performance and robustness in the production process and, on an ongoing basis, to generate new knowledge. In an animal research environment; the specialist will understand animal behavior and provide enrichments programs. In a clinical setting, the researcher may support the design of case report forms for collecting clinical data. This area also has varying experience using bibliographical tools,



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with strong oral and written communication skills. This category often requires a certification depending on the work requirements.

Typical functional areas may include Research Associates, Clinical or Biomedical, Biological, Chemical, and Animal Behavior sciences. This list is not all inclusive.

Level I	Level II	Level III
HS/0	BS/2	BS/5

**DIRECTOR LABOR CATEGORY**

Supervises program activities of scientists and oversees their assignments. Provides high-level coordination for all technical activities while achieving optimum use of all resources, e.g., staff, budget, equipment and facility. Analyzes and resolves work issues or assists employees in solving work problems. Assists in the formulation of overall objectives, policies, plans, and programs and provides technical and specialized functional services and recommendations for carrying them out. Submits cost reduction proposals from other sources, compiles appropriate information, makes recommendations for action, and checks on results obtained.

Typical functional areas may include overall direction of research and or laboratory studies, addressing public health threats, research protocols, board certification training, regulatory compliance, or formulation public policy. This list is not all inclusive.

Level I	Level II	Level III
BS/5, MS/3	BS/10, MS/6	MS/8

**MANAGER LABOR CATEGORY**

Oversees the operational planning, establishment, execution, and evaluation of a multifaceted program/project typically consisting of a set of closely related subprograms or associated activities. Oversees fiscal, operational, administrative, or human resources management supporting Research programs; ensures quality management is maintained, may seek and develop outside funding sources, serves as principal point of representation and liaison with external constituencies on operational matters, and provides day-to-day technical/professional guidance and leadership as appropriate to the area of expertise.

Typical functional areas may include overall management of a research project, an entire program or facility, whether a medical or biomedical laboratory or research study location.

Level I	Level II	Level III
BS/4	BS/6	BS/8, MS/0



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**SCIENTIST LABOR CATEGORY**

Analyzes data, prepares scientific reports and presents internally and externally, under the instruction of the Senior Staff. Assist in the utilization of a combination of scientific approaches to improve performance and robustness in the production process and, on an ongoing basis, to generate new knowledge. Scientist functions may fall into any of the following disciplines: Veterinary Medicine; Toxicologist; Pathologist; Research Nurse, Chemist, Biological Sciences, Physical Sciences, Clinical Research Scientists, Mathematician, Statistician, Epidemiologist; Bioinformatics.

**Senior Applies to Levels IV & V**

Directs evolution experimental design and screening strategies development to analyze data, prepare scientific reports and present internally and externally, as required. Individual utilizes a combination of scientific approaches to improve performance and robustness in the production process and, on an ongoing basis, to generate new knowledge. Scientists at Levels IV and V have experience in one or more disciplines such as Veterinary Medicine, Research Nurse, Chemist, Biological or Physical Sciences, Clinical or Biomedical Research, Mathematical Sciences, or Bioinformatics. However, this list is not all inclusive.

Level I	Level II	Level III	Level IV	Level V
BS/2, MS/0	BS/4, MS/2	BS/8, MS/6	MS/8, DVM/Ph.D./0	MS/10, DVM/Ph.D./4

**SUBJECT MATTER EXPERT LABOR CATEGORY**

Expert knowledge within a specific functional or specialty area. Maintains current knowledge related to functional area and is well versed in policies and procedures related to the specified industry area. Understands, develops and/or participates in setting regulatory/industry standards and requirements. Complies with all applicable regulatory rules and standards. Is seen as the expert in the area which is demonstrated via publication and knowledge in the field.

The SME areas of expertise may require Board Certification depending on the discipline and/or work scope.

Level I	Level II	Level III
BS/12, MS/7, MD/DVM/Ph.D./5	MS/10, MD/DVM/Ph.D./8	Ph.D./15

**TECHNICIAN LABOR CATEGORY**

Provides laboratory or technical support in a wide variety of research or laboratory tasks and experiments. Work may require making detailed observations, analyzing data, and interpreting results. Maintains equipment and inventory levels for laboratory supplies. May write reports, summaries, and protocols regarding experiments. The technician may be required to perform troubleshooting and calibration of instruments. At the supervisory level, the Leader technician will oversee the work of other techs in the lab, ensuring adherence to testing procedures and safety regulations. Lead Technician also supports the lab managers develop new procedures or regulations for the laboratory environments.



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The Technician work environment is typically focused in a laboratory, preclinical research or clinical research environments.

The work typically includes functions such as Animal Husbandry Technician, Veterinary Technician, Biological or Biomedical Technicians, Protocol Administrative Technician, Simulation Technician or Laboratory Technician. This category often requires a certification depending on the work requirements.

Level I	Level II	Level III	Level IV
HS/0	AS/3	AS/5, BS/0	BS/5