General Services Administration
Federal Supply Service
Authorized Federal Supply Service Schedule Pricelist

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Multiple Award Schedule (MAS)

Special Item Number: 54151S – Information Technology Professional Services
PSC Code 399: Other Information Technology Services, Not Elsewhere Classified

Special Item Number: Ancillary – Ancillary Supplies and Services
PSC Code 7010: Ancillary Supplies and Services

Contract Number: 47QTCA18D0011

Period Covered by Contract: October 23, 2017 through October 22, 2022
Pricelist current through Modification: #A812 effective March 2, 2020

NEXONE

1725 East 1450 South, Suite 330
Clearfield, Utah 84015-2289
Tel: (801) 926-1060 – Fax: (801) 926-1050
www.nex-one.com

Michelle Olsen, Contract Administrator
Tel: (801) 926-1060 – Fax: (801) 926-1050
molsen@nex-one.com
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1 Customer Information

1a. Table of Awarded Special Item Numbers (SINs)
   • SIN – 54151S
   • Description – See Price List
   • Awarded Prices – See Price List

1b. Lowest Priced Model Number and Price for Each SIN
   (Government net price based on a unit of one)
   • SIN – N/A
   • Model Number – N/A
   • Lowest Priced – N/A

1c. NOT APPLICABLE

2. Maximum Order*: $500,000 - 54151S / $250,000 - Ancillary

3. Minimum Order: $100

4. Geographic Coverage: Domestic, 48 contiguous states, Washington, DC

5. Points of Production: Clearfield, UT 84015

6. Discount from List Prices: Prices shown herein are net (discount deducted)

7. Quantity Discounts: 1.0% on $1 million or more

8. Prompt Payment Terms: 1.0% for 10 days and a 0.5% for 20 days, Net 30 days

9. a Government Purchase Cards must be accepted at or below the micro-purchase threshold.

9.b Government Purchase Cards are accepted above the micro-purchase threshold.
   Contact contractor for limit.

10. Foreign Items: N/A

11a. Time of Delivery: SIN 54151S = Task Order or 30 DAYS ARO

11b. Expedited Delivery: Contact Contractor

11c. Overnight and 2-Day Delivery: Contact Contractor
12. **FOB Point**: Destination

13a. **Ordering Address**: Same as contractor

13b. **Ordering Procedures**: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. **Payment Address**: Same as contractor

15. **Warranty Provision**: 1 year

16. **Export Packing Charges**: Not applicable

17. **Terms and conditions of government purchase card acceptance (any thresholds above the micro-purchase level)**: Contact Contractor

18. **Terms and conditions of rental, maintenance, and repair**: N/A

19. **Terms and conditions of installation (if applicable)**: as applicable

20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if available)**: N/A

20a. **Terms and conditions for any other services (if applicable)**: N/A

21. **List of service and distribution points (if applicable)**: N/A

22. **List of participating dealers (if applicable)**: N/A

23. **Preventive maintenance (if applicable)**: N/A

24a. **Special attributes such as environmental attributes (e.g. recycled content, energy efficiency, and/or reduced pollutants)**: N/A

24b. **Section 508 Compliance for Electronic and Information Technology (EIT)**: N/A

25. **DUNS NUMBER**: 067248711

26. **Notification regarding registration in System for Award Management (SAM) database**: Contractor has an active registration in the SAM database.
# 2 Authorized Pricelist

<table>
<thead>
<tr>
<th>COUNT</th>
<th>SIN(s) PROPOSED</th>
<th>SERVICE PROPOSED (e.g. Job Title/Task)</th>
<th>MINIMUM EDUCATION / CERTIFICATION LEVEL</th>
<th>MINIMUM YEARS OF EXPERIENCE</th>
<th>UNIT OF ISSUE (e.g. Hour, Task, Sq ft)</th>
<th>PRICE OFFERED TO GSA (Including IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>541515</td>
<td>Applications Developer</td>
<td>BA</td>
<td>5</td>
<td>per hour</td>
<td>$91.32</td>
</tr>
<tr>
<td>2</td>
<td>541515</td>
<td>Applications System Analyst</td>
<td>BA</td>
<td>5</td>
<td>per hour</td>
<td>$91.32</td>
</tr>
<tr>
<td>3</td>
<td>541515</td>
<td>Database Administrator</td>
<td>BA</td>
<td>7</td>
<td>per hour</td>
<td>$100.04</td>
</tr>
<tr>
<td>4</td>
<td>541515</td>
<td>Database Specialist</td>
<td>BA</td>
<td>5</td>
<td>per hour</td>
<td>$93.90</td>
</tr>
<tr>
<td>5</td>
<td>541515</td>
<td>**Hardware Engineer</td>
<td>A</td>
<td>3</td>
<td>per hour</td>
<td>$68.87</td>
</tr>
<tr>
<td>6</td>
<td>541515</td>
<td>**Help Desk Specialist</td>
<td>HS</td>
<td>0</td>
<td>per hour</td>
<td>$46.02</td>
</tr>
<tr>
<td>7</td>
<td>541515</td>
<td>**Information Assurance / Security Specialist</td>
<td>A</td>
<td>3</td>
<td>per hour</td>
<td>$75.06</td>
</tr>
<tr>
<td>8</td>
<td>541515</td>
<td>Project Manager</td>
<td>BA</td>
<td>5</td>
<td>per hour</td>
<td>$135.29</td>
</tr>
<tr>
<td>9</td>
<td>541515</td>
<td>SQL/Package System Administrator</td>
<td>BA</td>
<td>5</td>
<td>per hour</td>
<td>$80.94</td>
</tr>
<tr>
<td>10</td>
<td>541515</td>
<td>Software Programmer/Developer</td>
<td>BA</td>
<td>5</td>
<td>per hour</td>
<td>$72.17</td>
</tr>
<tr>
<td>11</td>
<td>541515</td>
<td>Solaris/Sun System Administrator</td>
<td>BA</td>
<td>5</td>
<td>per hour</td>
<td>$90.39</td>
</tr>
<tr>
<td>12</td>
<td>541515</td>
<td>Storage System Administrator</td>
<td>BA</td>
<td>5</td>
<td>per hour</td>
<td>$87.08</td>
</tr>
<tr>
<td>13</td>
<td>541515</td>
<td>System Administrator</td>
<td>BA</td>
<td>5</td>
<td>per hour</td>
<td>$79.97</td>
</tr>
<tr>
<td>14</td>
<td>541515</td>
<td>UNIX System Administrator</td>
<td>BA</td>
<td>5</td>
<td>per hour</td>
<td>$77.64</td>
</tr>
<tr>
<td>15</td>
<td>541515</td>
<td>**Web Designer</td>
<td>A</td>
<td>5</td>
<td>per hour</td>
<td>$93.73</td>
</tr>
<tr>
<td>16</td>
<td>541515</td>
<td>Windows System Administrator</td>
<td>BA</td>
<td>5</td>
<td>per hour</td>
<td>$70.33</td>
</tr>
</tbody>
</table>

**SCA Labor Categories**
### 54151S Labor Category Descriptions

**SCA Labor Categories**

<table>
<thead>
<tr>
<th>LABOR CATEGORY</th>
<th>MIN. YEARS OF EXP.</th>
<th>FUNCTIONAL RESPONSIBILITY</th>
<th>MINIMUM EDUCATION</th>
<th>REQUIRED/ SUPPLEMENTAL CERTIFICATION</th>
<th>SUBSTITUTION METHODOLOGY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applications Developer</td>
<td>5</td>
<td>Assists in all phases of software/application development, to include the design, testing, installation and maintenance of software systems and applications. Assists in the recommendation of design methodologies, tool sets, programming languages and software tests that may be used to provide the necessary solution. Provides technical assistance supporting the development of software documentation. May assist in customer coordination, during all phases of the software/application development. Assists with on-going software maintenance as required.</td>
<td>Bachelor’s Degree</td>
<td>Security Clearance</td>
<td>7 years’ experience = Bachelor’s Degree</td>
</tr>
<tr>
<td>Applications System Analyst</td>
<td>5</td>
<td>Provides technical assistance in the development of programs and systems based upon and organization’s policies and goals. Assists in the design, testing, implementation, and documentation of information systems. Provides analysis related to information systems that may</td>
<td>Bachelor’s Degree</td>
<td>Security Clearance</td>
<td>7 years’ experience = Bachelor’s Degree</td>
</tr>
<tr>
<td>LABOR CATEGORY</td>
<td>MIN. YEARS OF EXP.</td>
<td>FUNCTIONAL RESPONSIBILITY</td>
<td>MINIMUM EDUCATION</td>
<td>REQUIRED/ SUPPLEMENTAL CERTIFICATION</td>
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<tr>
<td>Database Administrator</td>
<td>7</td>
<td>Perform all aspects of data and database administration using current database management systems to store, manage and extract data. Assists with the design, installation, configuration, maintenance, and upgrades for the database management systems. Helps with the management of database projects. Provides account management and security using users, groups, roles, and rights. Provides performance monitoring and assists with the allocation of resources. Diagnoses and troubleshoots problems, issues or failures and implements appropriate solutions.</td>
<td>Bachelor’s Security Clearance</td>
<td>9 years’ experience = Bachelor’s Degree</td>
<td></td>
</tr>
<tr>
<td>Database Specialist</td>
<td>5</td>
<td>Performs all aspects of data and database administration using current database management system technologies to store, manage and extract data. Assists with the design, installation, configuration, maintenance, and upgrades for the database management systems. Helps with the management of database projects. Provides account management and security using users, groups, roles, and rights. Provides performance monitoring and assists with the allocation of resources. Diagnoses and troubleshoots problems, issues or failures and implements appropriate solutions.</td>
<td>Bachelor’s Security Clearance</td>
<td>7 years’ experience = Bachelor’s Degree</td>
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<td>LABOR CATEGORY</td>
<td>MIN. YEARS OF EXP.</td>
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<tr>
<td><strong>Hardware Engineer</strong> (Journeyman)</td>
<td>3</td>
<td>Provides technical assistance to help define requirements for hardware products and systems. Includes planning, designing, upgrading, and evaluating operating systems, computer systems and hardware. Helps to resolve problems or issues between various operations and computer systems, i.e. email, file, applications, and hardware systems.</td>
<td>Associate’s</td>
<td>Security Clearance</td>
<td>5 years’ experience = Associates Degree</td>
</tr>
<tr>
<td><strong>Helpdesk Specialist</strong> (Entry Level)</td>
<td>0 - 2</td>
<td>Provide technical assistance, support, and advice to computer system users. Respond to inquiries and requests for assistance with the organization’s computer systems or PC’s</td>
<td>High School or equivalent</td>
<td>Security Clearance</td>
<td>N/A</td>
</tr>
<tr>
<td>LABOR CATEGORY</td>
<td>MIN. YEARS OF EXP.</td>
<td>FUNCTIONAL RESPONSIBILITY</td>
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<td>REQUIRED/ SUPPLEMENTAL CERTIFICATION</td>
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<td>as well as performing basic diagnostic testing. Answer questions and resolve computer problems for clients in person, via telephone or from a remote location. Specialists in this position maintain, analyze, troubleshoot, and repair computer systems, hardware and computer peripherals and software.</td>
<td></td>
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</tr>
<tr>
<td><strong>Information Assurance/Security Specialist (Entry Level)</strong></td>
<td>0 - 3</td>
<td>Assist in defining and identifying cybersecurity and information security requirements for information systems, including hardware and software. Assist in developing policies and procedures related to cybersecurity and information security. Provide assistance in continuous monitoring, auditing and inspection of information systems. Provide incidence response assistance when required.</td>
<td>Associate’s</td>
<td>Security Clearance</td>
<td>5 years’ experience = Associate’s Degree</td>
</tr>
<tr>
<td>Project Manager</td>
<td>5 + 5</td>
<td>Manages the day-to-day activities of assigned projects including establishing and leading teams to effectively perform project deliverables. Work closely and tactfully with clients to plan, execute, and evaluate deliverables, timelines, and success criteria for assigned</td>
<td>Bachelor’s</td>
<td>Security Clearance</td>
<td>5 years’ experience = Bachelor’s Degree</td>
</tr>
<tr>
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<td>MIN. YEARS OF EXP.</td>
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<tr>
<td>SQL/Package System Administrator</td>
<td>5</td>
<td>Create packages, test, and deploy automated application installations. Deploy, configure, secure, and manage SCCM server configurations. Administer a SCCM type of environment working with multiple users. Provide remote user support when required. Provide performance monitoring. Diagnose and troubleshoot problems, issues or failures and implement appropriate solutions.</td>
<td>Bachelor’s</td>
<td>Security Clearance</td>
<td>7 years’ experience = Bachelor’s Degree</td>
</tr>
<tr>
<td>Software Programmer/Developer</td>
<td>5</td>
<td>Assists in all phases of software/application development, to include the design, testing, installation and maintenance of software systems and applications. Assists in the recommendation of design methodologies, tool sets, programming languages and software tests that may be used</td>
<td>Bachelor’s</td>
<td>Security Clearance</td>
<td>7 years’ experience = Bachelor’s Degree</td>
</tr>
<tr>
<td>LABOR CATEGORY</td>
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</tr>
<tr>
<td>Solaris/Sun System Administrator</td>
<td>5</td>
<td>Provide technical oversight as well as hands-on support of hardware and software systems. Design, install, configure, maintain, and upgrade Solaris UNIX operating systems. Provide UNIX system analysis in the use of UNIX utilities. Provide performance monitoring. Diagnose and troubleshoot problems, issues or failures and implement appropriate solutions. Provide account management support to include working with UNIX user, roles, groups, and permissions. Provide support for database and application support on Solaris Servers. Provide virtualization support.</td>
<td>Bachelor’s</td>
<td>Security Clearance</td>
<td>7 years’ experience = Bachelor’s Degree</td>
</tr>
<tr>
<td>Storage System Administrator</td>
<td>5</td>
<td>Responsible for the administration and management of storage systems and</td>
<td>Bachelor’s</td>
<td>Security Clearance</td>
<td>7 years’ experience = Bachelor’s Degree</td>
</tr>
<tr>
<td>LABOR CATEGORY</td>
<td>MIN. YEARS OF EXP.</td>
<td>FUNCTIONAL RESPONSIBILITY</td>
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</tr>
<tr>
<td>System Administrator</td>
<td>5</td>
<td>Responsible for the administration and management of information systems and technologies. Understand the organization’s requirements for information systems. Provide technical support for the design, implementation and maintenance for the organization’s information systems, technologies, and requirements. Provide technical support for server configurations. Provide performance monitoring. Diagnose and troubleshoot backup problems, issues or failures and implement appropriate solutions.</td>
<td>Bachelor’s</td>
<td>Security Clearance</td>
<td>7 years’ experience = Bachelor’s Degree</td>
</tr>
<tr>
<td>LABOR CATEGORY</td>
<td>MIN. YEARS OF EXP.</td>
<td>FUNCTIONAL RESPONSIBILITY</td>
<td>MINIMUM EDUCATION</td>
<td>REQUIRED/ SUPPLEMENTAL CERTIFICATION</td>
<td>SUBSTITUTION METHODOLOGY</td>
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</tr>
<tr>
<td>HP-UNIX System Administrator</td>
<td>5</td>
<td>Provide technical oversight as well as hands-on support of hardware and software systems. Design, install, configure, maintain, and upgrade HP-UNIX operating systems. Provide UNIX system analysis in the use of UNIX utilities. Provide performance monitoring. Diagnose and troubleshoot problems, issues or failures and implement appropriate solutions. Provide account management support to include working with UNIX user, roles, groups, and permissions. Provide support for database and application support on Solaris Servers. Provide virtualization support.</td>
<td>Bachelor’s Security Clearance</td>
<td>7 years’ experience = Bachelor’s Degree</td>
<td></td>
</tr>
<tr>
<td><strong>Web Designer</strong></td>
<td>5</td>
<td>Assists in all phases of web development, to include the design, testing, installation and maintenance of software systems and applications. Assists in the recommendation of design methodologies, tool sets, programming languages and software tests that may be used to provide the necessary solution. Provides technical assistance supporting</td>
<td>Associate’s Security Clearance</td>
<td>7 years’ experience = Associate’s Degree</td>
<td></td>
</tr>
<tr>
<td>LABOR CATEGORY</td>
<td>MIN. YEARS OF EXP.</td>
<td>FUNCTIONAL RESPONSIBILITY</td>
<td>MINIMUM EDUCATION</td>
<td>REQUIRED/SUPPLEMENTAL CERTIFICATION</td>
<td>SUBSTITUTION METHODOLOGY</td>
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</tr>
<tr>
<td>Windows System Administrator</td>
<td>5</td>
<td>Provide technical oversight as well as hands-on support of hardware and software systems. Design, install, configure, maintain, and upgrade Windows Server operating systems. Provide performance monitoring. Diagnose and troubleshoot problems, issues or failures and implement appropriate solutions. Provide account management support to include working with Windows user, roles, groups, and permissions. Provide support for database and application support on Windows Servers. Provide virtualization support.</td>
<td>Bachelor's Security Clearance</td>
<td>7 years’ experience = Bachelor’s Degree</td>
<td></td>
</tr>
</tbody>
</table>
4 Terms and Conditions Applicable to Information Technology (IT) Professional Services (SIN 54151S)

1. Scope

a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this MAS.

b. The Contractor shall provide services at the Contractor’s facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.


a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.

b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.

c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. Order

a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made, and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.
4. **Performance of Services**

a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.

b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. **Stop Work Order (FAR 52.242-15) (Aug 1989)**

a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

   (1) Cancel the stop-work order; or

   (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

   (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

d. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. Inspection of Services


7. Responsibilities of the Contractor

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. Responsibilities of the Ordering Activity

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. Independent Contractor

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. Organizational Conflicts of Interest

a. Definitions

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.
“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. Invoices

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional Services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. Payments

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

a. The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
b. The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

1. The offeror;
2. Subcontractors; and/or
3. Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. Resumes

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. Incidental Support Costs

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. Approval of Subcontracts

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. Description of IT Professional Services and Pricing

a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 54151S IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Professional Services shall be in accordance with the Contractor’s customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

The following is an example of the manner in which the description of a commercial job title should be presented:
**EXAMPLE:** Applications Developer

<table>
<thead>
<tr>
<th>LABOR CATEGORY</th>
<th>MIN. YEARS OF EXP.</th>
<th>FUNCTIONAL RESPONSIBILITY</th>
<th>MINIMUM EDUCATION</th>
<th>REQUIRED/SUPPLEMENTAL CERTIFICATION</th>
<th>SUBSTITUTION METHODOLOGY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applications Developer</td>
<td>5</td>
<td>Assists in all phases of software/application development, to include the design, testing, installation and maintenance of software systems and applications. Assists in the recommendation of design methodologies, tool sets, programming languages and software tests that may be used to provide the necessary solution. Provides technical assistance supporting the development of software documentation. May assist in customer coordination, during all phases of the software/application development. Assists with on-going software maintenance as required.</td>
<td>Bachelor’s</td>
<td>Security Clearance</td>
<td>7 years experience = Bachelor’s Degree</td>
</tr>
</tbody>
</table>


5 USA Commitment to Promote Small Business Participation Procurement Programs

1. Preamble

NexOne, Inc. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

2. Commitment

To actively seek and partner with small businesses.

To identify, qualify, mentor, and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To ensure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact:

Company Point of contact: Michelle Olsen
Phone number: (801) 926-1060
E-mail address: molsen@nex-one.com
Fax number: (801) 926-1050
BEST VALUE
BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) ________________________

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations, and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

_________________________________________  ____________________________
Ordering Activity                      Date                                      Contractor                Date


BPA Number __________

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) ______________, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

1. The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

<table>
<thead>
<tr>
<th>MODEL NUMBER/ PART NUMBER</th>
<th>*SPECIAL BPA DISCOUNT/PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>_________________________</td>
<td>___________________________</td>
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<tr>
<td>_________________________</td>
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</table>

2. Delivery

<table>
<thead>
<tr>
<th>DESTINATION</th>
<th>DELIVERY SCHEDULES/DATES</th>
</tr>
</thead>
<tbody>
<tr>
<td>_______________________</td>
<td>________________________</td>
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<tr>
<td>_______________________</td>
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3. The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be ________________.

4. This BPA does not obligate any funds.

5. This BPA expires on ________________ or at the end of the contract period, whichever is earlier.

6. The following office(s) is hereby authorized to place orders under this BPA:

<table>
<thead>
<tr>
<th>OFFICE</th>
<th>POINT OF CONTRACT</th>
</tr>
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<tr>
<td>___________________________</td>
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</table>

7. Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.
8. Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

   a. Name of Contractor;
   
   b. Contract Number;
   
   c. BPA Number;
   
   d. Model Number or National Stock Number (NSN);
   
   e. Purchase Order Number;
   
   f. Date of Purchase;
   
   g. Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
   
   h. Date of Shipment.

9. The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

10. The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor’s invoice, the provisions of this BPA will take precedence.
BASIC GUIDELINES FOR USING
“CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to an ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers’ needs, or -
  - Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.