



# **AUTHORIZED FEDERAL SUPPLY SCHEDULE INFORMATION TECHNOLOGY SCHEDULE PRICELIST GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY, EQUIPMENT, SOFTWARE & SERVICES**

Special Item Numbers 132-51, Information Technology (IT) Professional Services

**Savan Group, LLC**  
1676 International Drive, Suite 501  
McLean, VA 22102  
Phone: 703-672-0010  
Fax: 866-819-5191  
[www.savangroup.com](http://www.savangroup.com)

Contract Number: 47QTCA18D0037  
Period Covered by Contract: December 1<sup>st</sup>, 2017 through November 30<sup>th</sup>, 2022

General Services Administration  
Federal Acquisition Service  
Pricelist current through Modification # 00, dated December 1<sup>st</sup>, 2017.

All IT Professional Services and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System (<http://www.gsaadvantage.gov>).

## TABLE OF CONTENTS

---

I. Customer Information .....	1
II. Terms and Conditions Applicable to Information Technology (IT) Professional Services (Special Item Numbers 132-51).....	7
III. IT Professional Services Rates.....	11

## Customer Information

### 1. Item 1:

- a. Awarded Special Item Number(s):

SIN	Description
132-51, 132-51STLOC, 132-51RC	Information Technology Services

- b. Identification of the lowest priced labor category description, job title # and hourly rate awarded under the contract is below:

Job Title	Labor Category Description	GSA Hourly Rate
New Technology Specialist	Must have 2 years of computer experience in at least two of the following disciplines: systems analysis, systems programming, application programming, and equipment analysis. / Specialized Experience: At least 1 year of experience developing applications using advanced technologies, such as Internet protocols or web-based technology. Technologies include HTML, CGI applications, PERL or Javascript, and Java. Duties: Must be able to translate applications requirements into web-based solutions using available technology. Must be able to apply new and emerging technologies to the software development process.	\$76.42

- c. Labor Category Descriptions of all corresponding commercial job titles, experience, functional responsibility and education are outlined on Pages 11-15 within this pricelist.

2. **Maximum Order:** \$500,000.00 for SIN 132-51, 132-51STLOC, 132-51RC
3. **Minimum Order:** \$100.00
4. **Geographic Scope of Coverage:** The Geographic Scope of Coverage is Domestic Delivery. This is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.
5. **Point(s) of production (city, county, and State or foreign country):** 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories.
6. **Discount from list prices or statement of net price:** 2.5% - 6%
7. **Quantity Discount:** .25% for orders of \$300,000.00 or more
8. **Prompt Payment Terms:** .25% Net 10
9. **Government Purchase Cards:**
  - a. *Notification that Government purchase cards are accepted at or below the micro-purchase threshold.*  
Yes
  - b. *Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold.* Yes

10. **Foreign Items:** No foreign items are awarded under this contract.
11. **Delivery**
  - a. *Time of Delivery:* 30 Days
  - b. *Expedited Delivery Terms:* As Negotiated between [Savan Group, LLC](#) and the Ordering Activity
  - c. *Overnight/2-Day Delivery Terms:* As negotiated between [Savan Group, LLC](#) and the Ordering Activity
  - d. *Urgent Requirements:* When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.
12. **FOB Point:** Destination
13. **Ordering/Payment information:**
  - a. *Ordering Address:* Savan Group, 1676 International Drive, #501, McLean, VA 22102
  - b. *Ordering procedures:* For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. **Payment Address:** Savan Group, 1676 International Drive, #501, McLean, VA 22102
15. **Warranty/Guarantee Provisions:** All services performed under this contract will be guaranteed to completed in a satisfactory workmanlike manner as delineated with this Authorized FSS IT Schedule Pricelist.
16. **Export Packing Charges:** Not Applicable
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** No additional terms and conditions
18. **Terms and conditions of rental, maintenance, and repair:** Not Applicable
19. **Terms and conditions of installation:** Not Applicable
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:** Not Applicable
  - a. Terms and conditions for any other services: Not applicable
21. **List of service and distribution points:** As negotiated between [Savan Group](#) and the Ordering Activity
22. **List of Participating Dealers:** [Savan Group](#) does not authorize any participating dealers under this contract.
23. **Preventive maintenance:** Not Applicable
24. **Environmental Attributes/EIT**
  - a. *Environmental Attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):* Not Applicable

- b. *Section 508 Compliance*: If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).

Contact [Savan Group](#) for Section 508 compliance information. The EIT standards can be found at: <http://www.section508.gov>

25. **Data Universal Numbering System (DUNS) Number**: 788059488  
*Taxpayer Identification Number (TIN)*: 16-1777403  
*Business Size*: Minority Owned Business; Small, Disadvantaged Business  
*CAGE Code*: 4MEU0
26. **Notification regarding registration in System for Award Management (SAM) database**: [Savan Group](#) currently registered within the System for Award Management (SAM) database.
27. **Trade Agreements Act of 1979, as Amended**: All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.
28. **Ordering Procedures for Federal Supply Schedule Contracts**: Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.
- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.
29. **Federal Information Technology Telecommunications Standards Requirements**: Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.
30. **Federal Information Processing Standards Publications (FIPS PUBS)**: Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.
31. **Federal Telecommunication Standards (FED-STDS)**: Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should

be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

**32. Contractor Tasks/Special Requirements (C-FSS-370) (NOV 2003):**

- a. *Security Clearances:* The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- b. *Travel:* The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub. L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- c. *Certifications, Licenses and Accreditations:* As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- d. *Insurance:* As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- e. *Personnel:* The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- f. *Organizational Conflicts of Interest:* Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- g. *Documentation/Standards:* The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- h. *Data/Deliverable Requirements:* Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- i. *Government-Furnished Property:* As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- j. *Availability of Funds:* Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the

part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

- k. *Overtime*: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).
33. **Contract Administration for Ordering Activities**: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)
34. **GSA Advantage!**: GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to: (1) Manufacturer; (2) Manufacturer's Part Number; and (3) Product categories. Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.gsadvantage.gov>.
35. **Purchase of Open Market Items**: Note: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).
- a. For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, only if
    1. All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
    2. The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
    3. The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
    4. All clauses applicable to items not on the Federal Supply Schedule are included in the order.
36. **Contractor Commitments, Warranties and Representations**:
- a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
    1. Time of delivery/installation quotations for individual orders;
    2. Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
    3. Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.



b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

37. **Overseas Activities:** The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

*None*

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

38. **Blanket Purchase Agreements (BPAs):** The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).
39. **Contractor Team Arrangements:** Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.
40. **Installation, Deinstallation, Reinstallation:** The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.
- The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.
41. **Prime Contractor Ordering from Federal Supply Schedules:** Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –
- a. A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
  - b. The following statement:  
  
This order is placed under written authorization from \_\_\_\_\_ dated \_\_\_\_\_. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.
42. **Insurance- Work On A Government Installation (JAN 1997)(FAR 52.228-5):**



- a. The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
  - b. Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
    1. For such period as the laws of the State in which this contract is to be performed prescribe; or
    2. Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
  - c. The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.
43. **Software Interoperability:** Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.
44. **Advance Payments:** A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324).
45. **American Recovery and Reinvestment Act of 2009 (ARRA):**
- a. *Notification that ARRA orders are accepted at or below the micro-purchase threshold. Yes*
  - b. *Notification that ARRA orders are accepted at or above the micro-purchase threshold. Yes*

## Terms and Conditions Applicable to Information Technology (IT) Professional Services (Special Item Numbers 132-51)

---

*Note: All non-professional labor categories must be incidental to, and used solely to support professional services, and cannot be purchased separately.*

1. **Scope:**
  - a. The prices, terms and conditions stated under Special Item Numbers 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
  - b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.
2. **Performance Incentives I-FSS-60 Performance Incentives (April 2000):**

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

**3. Order:**

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made, and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

**4. Performance of Services:**

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

**5. Stop-Work Order (FAR 52.242-15) (August 1989):**

- a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either –
  - 1. Cancel the stop-work order; or
  - 2. Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

- b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
    - 1. The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
    - 2. The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
  - c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
  - d. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.
6. **Inspection of Services:** In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS-- COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.
7. **Responsibilities of the Contractor:** The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.
8. **Responsibilities of the Ordering Activity:** Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.
9. **Independent Contractor:** All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.
10. **Organizational Conflicts of Interest:**
- a. *Definitions:*
    - 1. "Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.
    - 2. "Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.
    - 3. An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the

Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

- b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.
11. **Invoices:** The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.
  12. **Payments:** For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time and materials orders, the Payments under Time and Materials and Labor Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time and materials orders placed under this contract. For labor hour orders, the Payment under Time and Materials and Labor Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition. As prescribed in 16.601(e)(3), insert the following provision:
    - a. The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
    - b. The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by (1) the offeror; (2) subcontractors; and/or (3) divisions, subsidiaries, or affiliates of the offeror under a common control.
  13. **Resumes:** Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.
  14. **Incidental Support Costs:** Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.
  15. **Approval of Subcontracts:** The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.
  16. **Description of IT Professional Services and Pricing:** See following pages.

## IT Professional Services Rates

SINs 132-51, 132-51STLOC, 132-51RC

Labor Category	Hourly Rate	Labor Category Description/Responsibilities	Min. Years' Experience	Min. Education
<b>Communications Analyst</b>	\$107.08	<i>Specialized Experience:</i> Must have 2 years of specialized IT experience in the installation and maintenance in voice or data network communications hardware or software. General IT experience includes all aspects of communication networks. Demonstrates an ability to work independently or under only general direction. Duties: Plans IT installations, transitions, and cutovers of network components and capabilities. Coordinates IT requirements and schedules with users and suppliers. Installs, tests, and operates voice and data network communications equipment, including hardware and software for network systems (e.g., switches, modems, controllers, terminals, and multiplexers). Uses communications hardware test and monitoring equipment and analyzes the results. This labor category is offered only in conjunction with IT Professional labor categories.	4	Bachelors
<b>Database Analyst</b>	\$99.51	Minimum three (3) years' experience in three or more of the following on one (1) or more hardware and operating systems platforms (including Windows, Sun, and UNIX/Linux): web development and testing, relational database SQL code development and testing, database administration, network administration, network protocols, database/application-client connectivity, and COTS software. Functional Responsibility: Responsibilities may include but are not limited to customer relationship management, requirements analysis, code development, testing, implementation, and support, and hardware and software configuration and installation, data management, reliability and recovery, network support, and user documentation.	3	Associates
<b>Deputy IT Project Manager</b>	\$143.77	Must have 5 years of IT or telecommunications experience, including at least 5 years of IT software management experience. <i>Specialized Experience:</i> At least 5 years of experience in direct supervision of IT software development, integration maintenance projects, and/or telecommunications management. Duties: Performs day-to-day management of assigned delivery order projects that involve teams of data processing and other information system and management professionals who have previously been involved in analyzing, designing, integrating, testing, documenting, converting, extending, and implementing automated information and telecommunications systems. Demonstrates proven skills in those technical areas addressed by the delivery order to be managed. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects. Demonstrates writing and oral communication skills.	5	Bachelors

<b>IT Project Manager</b>	\$128.52	Must have 7 years of IT or telecommunications experience, including at least 5 years of IT software management experience. Specialized Experience: At least 5 years of experience in direct supervision of IT software development, integration maintenance projects, and/or telecommunications management. Duties: Performs day-to-day management of assigned delivery order projects that involve teams of data processing and other information system and management professionals who have previously been involved in analyzing, designing, integrating, testing, documenting, converting, extending, and implementing automated information and telecommunications systems. Demonstrates proven skills in those technical areas addressed by the delivery order to be managed. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects. Demonstrates writing and oral communication skills	7	Bachelors
<b>Senior Developer</b>	\$121.77	Participates in all phases of the system development life cycle for specialized subject area projects. Duties include: Perform systems analysis, design, integration, development, testing, and implementation activities; Develop application software and system documentation. Perform platform alternative analysis and prepare technical reports recommending an appropriate application development environment; Participate in presentations and demonstrations to contractor and client staff concerning system development life cycle activities; Developing system presentation documents and media; Design and develop application prototypes as part of the rapid application development process	6	Senior Developer
<b>Junior Developer</b>	\$77.54	Participates in all phases of the system development life cycle for specialized subject area projects. Duties include Perform systems analysis, design, integration, development, testing, and implementation activities; Develop application software and system documentation; Perform platform alternative analysis and prepare technical reports recommending an appropriate application development environment; Participate in presentations and demonstrations to contractor and client staff concerning system development life cycle activities; Developing system presentation documents and media; Design and develop application prototypes as part of the rapid application development process.	4	Junior Developer
<b>New Technology Specialist</b>	\$76.42	Must have 2 years of computer experience in at least two of the following disciplines: systems analysis, systems programming, application programming, and equipment analysis. <i>Specialized Experience:</i> At least 1 year of experience developing applications using advanced technologies, such as Internet protocols or web-based technology. Technologies include HTML, CGI applications, PERL or Javascript, and Java. Duties: Must be able to translate applications requirements into web-based solutions using available technology. Must be able to apply new and	3	Bachelors



		emerging technologies to the software development process.		
<b>Project Manager</b>	\$172.23	At least 8 years of direct supervision of IT software development, integration, maintenance projects, and/or telecommunications systems. Must be capable of leading projects that involve the successful management of teams composed of data processing and other information management professionals who have been involved in analysis, design, integration, testing, documenting, converting, extending, and implementing automated information and/or telecommunications systems. Duties: Performs day-to-day management of overall contract support operations, possibly involving multiple projects and groups of personnel at multiple locations. Organizes, directs, and coordinates the planning and production of all contract support activities. Demonstrates written and oral communication skills. Establishes and alters (as necessary) corporate management structure to direct effective contract support activities.	12	Bachelors
<b>Project Director</b>	\$146.00	Must have 10 years of IT or telecommunications experience, including at least 5 years of IT software management experience. Specialized Experience: At least 5 years of experience in direct supervision of IT software development, integration maintenance projects, and/or telecommunications management. Duties: Performs day-to-day management of assigned delivery order projects that involve teams of data processing and other information system and management professionals who have previously been involved in analyzing, designing, integrating, testing, documenting, converting, extending, and implementing automated information and telecommunications systems. Demonstrates proven skills in those technical areas addressed by the delivery order to be managed. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects. Demonstrates writing and oral communication skills.	10	Bachelors
<b>Senior IT Analyst</b>	\$78.18	Must have a minimum of 7 years of experience in one or more of the disciplines associated with the IT Analyst labor category. Specialized Knowledge: Possesses and applies comprehensive knowledge across multiple fields, key tasks components, and high-impact assignments. Has well-developed leadership skills in building staff and executing projects. Develops, plans, and leads major consulting assignments. Evaluates performance results and recommends major changes affecting short-term and near-term project growth and success. Functions as a technical expert across multiple project assignments. Duties: Applies management analysis processes, statistical methods, and advanced technical and analytical research techniques to determine solutions based on client requirements with an IT services/solutions-based scope. Analyzes operational activities to obtain a quantitative, rational basis for decision making and resource allocation. Employs process improvements and reengineering methodologies and principles for modernization of systems and projects.	7	Bachelors



		Creates project plans to achieve performance-based objectives, enhancing implementation, systems and service. Provides integral support in mission requirements determination, conceptualization, design, development, testing, verification and validation, documentation, and implementation of system applications.		
<b>Senior IT Configuration Manager II</b>	\$135.98	A Senior Configuration Manager must have experience in and be able to develop, document, and implement detailed plans for ensuring configuration control for IT programs, projects, and tasks. When issues arise, must be able to identify and implement solutions. Must be able to maintain thorough records and documentation to ensure accurate product builds, part ordering and product and/or software updates. Must have experience in management configuration programs to ensure that all proposed and actual changes to program technology and documentation are properly staffed, approved, and tracked. Must facilitate the change Notification process used for updating product. Must ensure notification of performing organizations or project teams of change activity.	10	Bachelors
<b>Subject Matter Expert (SME)</b>	\$101.03	A Subject Matter Expert (SME) must have significant IT knowledge and experience associated with the specific area of IT expertise. SME is responsible for working with customers and stakeholders to provide information system and technical analysis and present system implementation or operational options. May be called upon to provide detailed research in the area of IT expertise.	7	Bachelors
<b>Writer/Editor</b>	\$104.91	<i>Specialized Experience:</i> At least 2 years of experience in writing and editing IT related documents, including technical documents. Duties: Explain technical ideas and IT verbiage in simple language. Meets with internal personnel and stakeholders to assist in developing technical specifications and IT manuals. Assist in developing/preparing administrative and IT directives that reflect the format and content required by the client This includes drafting or finalizing IT products so that they flow in a logical and coherent manner, conform to established IT guidance and templates, and reflect a high degree of professionalism. Review any related sources or products of policy and procedural guidance (some of which may be outdated, complex, or presented in differing formats) and propose the best way to organize and present the required IT policy guidance.	2	Bachelors
<b>Associate</b>	\$154.29	Senior level IT manager with extensive, enterprise-wide knowledge and experience in one or more IT designated functional and/or domain areas. Provides insight and advice concerning strategic direction and applicability of up to date, industry standard IT solutions. Is responsible for providing high level IT vision to program/project manager or senior client leadership to influence objectives of complex IT efforts.	4	Bachelors
<b>Senior IT Analyst/Senior IT Associate</b>	\$192.02	Supervises and reviews the results of IT projects and assignments. Applies extensive technical skill consistently in complex situations. Documents, validates tests and assesses IT and business processes, systems, and/or	10	Bachelors

		programs. Drafts detailed reviews of financial statements, disclosures, reports, and/or other IT related deliverables. Specialized experience includes best practice definition and implementation, internal controls, performance management, analytical analysis, facilitation, IT information system controls and implementation, and process improvement.		
<b>Analyst II</b>	\$120.35	Possesses IT knowledge, some experience, and capabilities in the development of IT solutions, recommendations, or outcomes across multiple IT tasks and/or organizations. Supports the development of IT solutions to address organization's IT challenges. Supports project objectives and helps assess the impact of industry IT trends, policy, or standard methodologies.	4	Bachelors
<b>Subject Matter Expert II (SME II)</b>	\$221.03	A minimum of 10 years of experience in IT professional services. A Subject Matter Expert II must have significant IT knowledge and experience associated with the specific area of IT expertise. SME II is responsible for working with customers and stakeholders to provide information system and technical analysis and present system implementation or IT operational options. May be called upon to provide detailed research in the area of IT expertise	10	Bachelors