



General Services Administration



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## Federal Supply Service

# Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through **GSA Advantage!** a menu-driven database system. The INTERNET address for **GSA Advantage!** is: **GSA Advantage.gov**.

### Multiple Award Schedule (MAS)

Federal Supply Group: **Information Technology** Class: **D399**

**Contract Number: 47QTCA18D0037**

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract Period: **Base Period: 12/01/2017 – 11/30/2022**

Effective as of: **Modification #PA-0020 effective 05/23/2022**

Contractor: **Savan Group, LLC**  
1850 Towers Crescent Plz Ste 500  
Vienna, VA 22182-6228

Business Size: Small, Disadvantaged Business  
Telephone: (571) 527-0901  
FAX Number: (866) 819-5191  
Web Site: [www.savangroup.com](http://www.savangroup.com)  
E-mail: [vmajmudar@savangroup.com](mailto:vmajmudar@savangroup.com)  
Contract Administration: Veeral Majmudar

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## **1. Savan Group – Corporate Overview**

Savan Group, LLC is a data and information management-focused firm that is a trusted partner to public sector clients, helping them solve their most critical management and operational challenges with sustainable success that is uniquely tailored to their environment. Savan Group specializes in information management, data science, data & cyber security, and mission support services. Savan Group is headquartered in Tysons, Virginia and holds several prime contract vehicles focused on Information Technology, Professional & Support Services, and Records Management Solutions.

### **Service Lines**

#### **Information Management**

Information is the lifeblood of any organization. Savan Group's Information Management service line combines a full understanding of the information management lifecycle with proven techniques for identifying and understanding how to leverage your information across the organization. Information Governance

- Information Workflow
- Content Management
- eRecords Management
- FOIA & Disclosure

#### **Data Science**

Move faster. Achieve more. Savan Group's Data Science service line provides a process-oriented approach to leveraging data as a strategic asset. We bring proven practices to ensure data timelessness, accuracy, and value to take your organization to the next level Data Management & Strategy

- Data Analytics
- Artificial Intelligence & Natural Language Processing
- Data Extraction
- Data Visualization

#### **Cyber and Data Security**

You're only as strong as your most vulnerable data. Savan Group's Cybersecurity service line focuses on ensuring the integrity, confidentiality, and availability of your information. Considering our global reliance on technology, we apply risk mitigation best practices and a full knowledge of data-protection regulations to ensure the security and health of your sensitive information.:

- Privacy
- Data Loss Prevention
- Controlled Unclassified Information

#### **Mission Support**

Seeing the big picture isn't easy. We can help. Savan Group's Mission Support service line combines a holistic understanding of the mission with a strategic approach to enable change and address challenges in all levels of an organization.

- Project Management Office (PMO)
- IT Health
- Change Management & Strategic Communications
- CXO Advisory
- Policy & Technical Regulatory Analysis

**For more information, please contact Veeral Majmudar, President and CEO, at (703) 672-0010 or [vmajmudar@savangroup.com](mailto:vmajmudar@savangroup.com).**

## 2. Customer Information

**1a. Table of Awarded Special Item Number(s):** with appropriate cross-reference to item descriptions and awarded price(s):

SIN Category	SIN Description
54151S / 54151SRC	Information Technology Professional Services
54151S / 54151SRCSTLOC	Information Technology Professional Services – State and Local
OLM / OLMRC	Order Level Materials
OLM / OLMRC	Order Level Materials – State and Local

**1b. Price List:** *Please see Appendix A for Price List*

Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

Labor Category	Description	GSA Hourly Rate	Area
New Technology Specialist	<p>Must have three (3) years of computer experience in at least two of the following disciplines: systems analysis, systems programming, application programming, and equipment analysis.</p> <p>Specialized Experience: At least one (1) year of experience developing applications using advanced technologies, such as Internet protocols or web-based technology. Technologies include HTML, CGI applications, PERL or Javascript, and Java. Duties: Must be able to translate applications requirements into web-based solutions using available technology. Must be able to apply new and emerging technologies to the software development process.</p>	\$76.42	Domestic

**1c. Labor Category Descriptions:** *Please see Appendix B for Labor Category Descriptions*

**2. Maximum Order:** \$500,000.00 for SIN 54151S and \$250,000.00 for SIN OLM

**3. Minimum Order:** \$100.00

**4. Geographic Coverage (delivery Area):** The Geographic Scope of Coverage is Domestic Delivery. This is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

**5. Point(s) of production (city, county, and State or foreign country):** 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories.



**6. Discount from list prices or statement of net price:** Government Net Prices (discounts already deducted)

**7. Quantity Discount:** .25% for orders of \$300,000.00 or more

**8. Prompt Payment Terms:** 0.25% - 10 days, Net 30.

Note: Prompt payment terms must be followed by the statement "Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions."

**9. Foreign items (list items by country of origin):** None

**10a. Time of Delivery:** Specified on the Task Order

**10b. Expedited Delivery:** As negotiated between Savan Group, LLC and the Ordering Activity

**10c. Overnight and 2-day delivery:** As negotiated between Savan Group, LLC and the Ordering Activity

**10d. Urgent requirements:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**11. F.O.B. Point(s):** Destination

**12a. Ordering Address:** Same as Contractor

**12b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

**13. Payment Address:** Same as company address

**14. Warranty provision:** Contractor's standard commercial warranty.

**15. Export Packing Charges, if applicable:** Not applicable.

**16. Terms and conditions of rental, maintenance, and repair (if applicable):** Not applicable

**17. Terms and conditions of installation (if applicable):** Not applicable

**18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** Not applicable

**18b. Terms and conditions for any other services (if applicable):** Not applicable

**19. List of service and distribution points (if applicable):** Not applicable

**20. List of participating dealers (if applicable):** Not applicable

**21. Preventive maintenance (if applicable):** Not applicable

**22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or**



**reduced pollutants):** Not applicable

**22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/): Not applicable.**

**23. Unique Entity Identifier (UEI) number:** XAKAYATGXCK6

**24. Notification regarding registration in System for Award Management (SAM) database:** Active



### **3. Ordering**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! a menu-driven database system. For more information on ordering from Federal Supply Schedules, go to the GSA Schedules page on GSA.gov.

The point of contact is Veeral Majmudar, President. If additional information is needed, please contact him at 703.855.6319 or [vmajmudar@savangroup.com](mailto:vmajmudar@savangroup.com).

**Savan Group, LLC**  
**1850 Towers Crescent Plaza | Suite 500**  
**Tysons, VA 22182**  
**(P) (703) 672-0010 (F) (866) 819-5191**  
[www.savangroup.com](http://www.savangroup.com)

DUNS No.: 788059488  
Unique Entity Identifier (UEI) No: XAKAYATGXCK6  
Business Size: Small Business  
Classification: Disadvantaged, Minority Owned  
MAS Schedule No.: 47QTCA18D0037

## **i. Appendix A: Price List**

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Table 1: Savan Group - Awarded Prices (05/01/2022-11/30/2022)

<b>Labor Category</b>	<b>Year 5</b>	
	<b>05/01/2022-11/30/2022</b>	
Communications Analyst	\$	112.43
Database Analyst	\$	93.00
Deputy IT Project Manager	\$	124.00
IT Project Manager	\$	134.95
Senior Developer	\$	127.86
Junior Developer	\$	81.42
New Technology Specialist	\$	80.24
Project Manager	\$	180.84
Project Director	\$	153.30
Senior IT Analyst	\$	82.09
Senior IT Configuration Manager II	\$	142.77
Subject Matter Expert (SME)	\$	106.08
Writer/Editor	\$	87.56
Associate	\$	162.01
Senior IT Analyst/Senior IT Associate	\$	192.00
Analyst II	\$	126.37
Subject Matter Expert II (SME II)	\$	232.08



## ii. Appendix B: Description of Labor Categories

Labor Category	Description	Minimum Education	Minimum Years of Experience
<b>Communications Analyst</b>	<p>Specialized Experience: Must have 2 years of specialized experience in the installation and maintenance in voice or data network communications hardware or software. General experience includes all aspects of communication networks. Demonstrates an ability to work independently or under only general direction.</p> <p>Duties: Plans installations, transitions, and cutovers of network components and capabilities. Coordinates requirements and schedules with users and suppliers. Installs, tests, and operates voice and data network communications equipment, including hardware and software for network systems (e.g., switches, modems, controllers, terminals, and multiplexers). Uses communications hardware test and monitoring equipment and analyzes the results. This labor category is offered only in conjunction with IT Professional labor categories.</p>	Bachelors	4 Years
<b>Database Analyst</b>	<p>Minimum three (3) years' experience in three or more of the following on one (1) or more hardware and operating systems platforms (including Windows, Sun, and UNIX/Linux): web development and testing, relational database SQL code development and testing, database administration, network administration, network protocols, database/application-client connectivity, and COTS software. Functional Responsibility:</p> <p>Responsibilities may include but are not limited to customer relationship management, requirements analysis, code development, testing, implementation, and support, and hardware and software configuration and installation, data management, reliability and recovery, network support, and user documentation.</p>	Associates	3 Years
<b>Deputy IT Project Manager</b>	<p>Must have 5 years of IT or telecommunications experience, including at least 5 years of IT software management experience. Specialized Experience: At least 5 years of experience in direct supervision of IT software development, integration maintenance projects, and/or telecommunications management. Duties: Performs day-to-day management of assigned delivery order projects that involve teams of data processing and other information system and management professionals who have previously been involved in analyzing, designing, integrating, testing, documenting, converting, extending, and implementing automated information and telecommunications systems. Demonstrates proven skills in those technical areas addressed by the delivery order to be managed. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects. Demonstrates writing and oral communication skills.</p>	Bachelors	5 Years

<b>IT Project Manager</b>	<p>Must have 7 years of IT or telecommunications experience, including at least 5 years of IT software management experience. Specialized Experience: At least 5 years of experience in direct supervision of IT software development, integration maintenance projects, and/or telecommunications management.</p> <p>Duties: Performs day-to-day management of assigned delivery order projects that involve teams of data processing and other information system and management professionals who have previously been involved in analyzing, designing, integrating, testing, documenting, converting, extending, and implementing automated information and telecommunications systems. Demonstrates proven skills in those technical areas addressed by the delivery order to be managed. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects. Demonstrates writing and oral communication skills.</p>	Bachelors	7 Years
<b>Senior Developer</b>	<p>Participates in all phases of the system development life cycle for specialized subject area projects. Duties include: Perform systems analysis, design, integration, development, testing, and implementation activities; Develop application software and system documentation. Perform platform alternative analysis and prepare technical reports recommending an appropriate application development environment; Participate in presentations and demonstrations to contractor and client staff concerning system development life cycle activities; Developing system presentation documents and media; Design and develop application prototypes as part of the rapid application development process.</p>	Bachelors	6 Years
<b>Junior Developer</b>	<p>Participates in all phases of the system development life cycle for specialized subject area projects. Duties include Perform systems analysis, design, integration, development, testing, and implementation activities; Develop application software and system documentation; Perform platform alternative analysis and prepare technical reports recommending an appropriate application development environment; Participate in presentations and demonstrations to contractor and client staff concerning system development life cycle activities; Developing system presentation documents and media; Design and develop application prototypes as part of the rapid application development process.</p>	Bachelors	4 Years
<b>New Technology Specialist</b>	<p>Must have 2 years of computer experience in at least two of the following disciplines: systems analysis, systems programming, application programming, and equipment analysis.</p> <p>Specialized Experience: At least 1 year of experience developing applications using advanced technologies, such as Internet protocols or web-based technology. Technologies include HTML, CGI applications, PERL or Javascript, and Java. Duties: Must be able to translate applications requirements into web-based solutions using available technology. Must be able to apply new and emerging technologies to the software development process.</p>	Bachelors	3 Years

<b>Project Manager</b>	<p>At least 8 years of direct supervision of IT software development, integration, maintenance projects, and/or telecommunications systems. Must be capable of leading projects that involve the successful management of teams composed of data processing and other information management professionals who have been involved in analysis, design, integration, testing, documenting, converting, extending, and implementing automated information and/or telecommunications systems.</p> <p>Duties: Performs day-to-day management of overall contract support operations, possibly involving multiple projects and groups of personnel at multiple locations. Organizes, directs, and coordinates the planning and production of all contract support activities. Demonstrates written and oral communication skills. Establishes and alters (as necessary) corporate management structure to direct effective contract support activities.</p>	Bachelors	12 Years
<b>Project Director</b>	<p>Must have 10 years of IT or telecommunications experience, including at least 5 years of IT software management experience. Specialized Experience: At least 5 years of experience in direct supervision of IT software development, integration maintenance projects, and/or telecommunications management. Duties: Performs day-to-day management of assigned delivery order projects that involve teams of data processing and other information system and management professionals who have previously been involved in analyzing, designing, integrating, testing, documenting, converting, extending, and implementing automated information and telecommunications systems.</p> <p>Demonstrates proven skills in those technical areas addressed by the delivery order to be managed. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects. Demonstrates writing and oral communication skills.</p>	Bachelors	10 Years
<b>Senior IT Analyst</b>	<p>Must have a minimum of 7 years of experience in one or more of the disciplines associated with the Analyst labor category. Specialized Knowledge: Possesses and applies comprehensive knowledge across multiple fields, key tasks components, and high-impact assignments. Has well-developed leadership skills in building staff and executing projects. Develops, plans, and leads major consulting assignments. Evaluates performance results and recommends major changes affecting short-term and near-term project growth and success. Functions as a technical expert across multiple project assignments.</p> <p>Duties: Applies management analysis processes, statistical methods, and advanced technical and analytical research techniques to determine solutions based on client requirements with an IT service/solutions-based scope. Analyzes operational activities to obtain a quantitative, rational basis for decision making and resource allocation. Employs process improvements and reengineering methodologies and principles for modernization of systems and projects. Creates project plans to achieve performance-based objectives, enhancing implementation, systems, and service. Provides integral support in mission requirements determination, conceptualization, design, development, testing, verification and validation, documentation, and implementation of system applications.</p>	Bachelors	7 Years

<b>Senior IT Configuration Manager II</b>	A Senior Configuration Manager must have experience in and be able to develop, document, and implement detailed plans for ensuring configuration control for IT programs, projects, and tasks. When issues arise, must be able to identify and implement solutions. Must be able to maintain thorough records and documentation to ensure accurate product builds, part ordering and product and/or software updates. Must have experience in management configuration programs to ensure that all proposed and actual changes to program technology and documentation are properly staffed, approved, and tracked. Must facilitate the change Notification process used for updating product. Must ensure notification of performing organizations or project teams of change activity.	Bachelors	10 Years
<b>Subject Matter Expert (SME)</b>	A Subject Matter Expert I must have significant knowledge and experience associated with the specific area of expertise. SME is responsible for working with customers and stakeholders to provide analysis and present system implementation or operational options. May be called upon to provide detailed research in the area of expertise.	Bachelors	7 Years
<b>Writer/Editor</b>	Specialized Experience: At least 2 years of experience in editing documents, including technical documents. Duties: Assist in developing/preparing administrative directives that reflect the format and content required by the Directives Management program. This includes drafting or finalizing products so that they flow in a logical and coherent manner, conform to established guidance and templates, and reflect a high degree of professionalism. Review any related sources or products of policy and procedural guidance (some of which may be outdated, complex, or presented in differing formats) and propose the best way to organize and present the required policy guidance. Edit and prepare directives for final processing so they are consistent with DM format standards, and ensure correctness of grammar, spelling, syntax, i.e., free of errors. Work with DOJ staffs to convert outdated guidance into the DM Program. Work with DOJ staffs that are initiating new Directives on initial organization and drafting and participate in editing and writing throughout the Directives development process.	Bachelors	2 Years
<b>Associate</b>	Senior level manager with extensive, enterprise-wide knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning strategic direction and applicability of up to date, industry standard solutions. Is responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts.	Bachelors	4 Years
<b>Senior Analyst/Senior Associate</b>	Supervises and reviews the results of projects and assignments. Assists in achieving engagement profitability. Applies extensive technical skill consistently in complex situations. Suggests generally accepted accounting, auditing or risk management procedures. Documents, validates tests and assesses processes, systems, and/or programs. Drafts detailed reviews of financial statements, disclosures, reports, and/or other deliverables.  Specialized experience includes best practice definition and implementation, internal controls, performance management, analytical analysis, facilitation, and process improvement.	Bachelors	10 Years
<b>Analyst II</b>	Possesses knowledge, some experience, and capabilities in the development of solutions, recommendations, or outcomes across multiple tasks and/or organizations. Supports the development of solutions to address organization's challenges. Supports project objectives and helps assess the impact of industry trends, policy, or standard methodologies	Bachelors	4 Years

<b>Subject Matter Expert II (SME II)</b>	A minimum of 10 years of experience in this area. A Subject Matter Expert II must have significant knowledge and experience associated with the specific area of expertise. SME is responsible for working with customers and stakeholders to provide analysis and present system implementation or operational options. May be called upon to provide detailed research in the area of expertise	Bachelors	10 Years
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