GENERAL SERVICES ADMINISTRATION
Multiple Award Schedule
Authorized Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order available through “GSA Advantage! ®”, a menu-driven database system. The INTERNET address of “GSA Advantage! ®” is: GSAAdvantage.gov. For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract Number: 47QTCA18D004V

Contract Periods: January 8, 2018 through January 7, 2023

Modification PA-0010

Contractor: Transitional Data Services, Inc.
1700 West Park Drive, Suite 350
Westborough, MA 01581
www.TDSI.com
TIN: 54-2068071
Small Business

Company Description:

Transitional Data Services (TDS) works across industries to help enterprise class companies, global organizations, and government entities embrace and maximize the power of Hybrid IT by allowing them to accelerate their migration to new cloud, platform, application and data center environments while reducing project risks and lowering overall costs. Its flagship software solution, Transition Manager, is a web-based, collaborative software platform that enables the orchestration and management of the perpetual changes in Hybrid IT, including data center relocation and migration, IT transformation, and business resiliency and continuity.

Award SINs:

Special Item No. 511210 Term Software License – Subject to Cooperative Purchasing
Special Item No. 5451S IT Professional Services – Subject to Cooperative Purchasing

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.
Maximum Order: $500,000
Minimum Order: $100
Geographic Coverage: W – World Wide

Point(s) of Production: United States of America

Volume Discount SIN 132-32 only: 27% over $1M and 10% under $1M and 35% over $2M

Prompt payment terms: .01% if payment is made within 20 days, net 30 days

Credit Card Discount terms: None

Government purchase cards accepted at or below micro purchase threshold: No

Government purchase cards accepted above micro purchase threshold: No

Foreign Items: None

Time of Delivery: Negotiated at the task order level

Expedited time of delivery: Negotiated at the task order level

FOB point(s): Destination

Ordering address: 1700 West Park Drive, Suite 350, Westborough, MA 01581
Payment address: 1700 West Park Drive, Suite 350, Westborough, MA 01581

Warranty Provision: Standard Commercial Warranty

Export Packing Charges: None

Terms and conditions of Government purchase card acceptance – None

Terms and conditions of rental, maintenance, and repair – None

Terms and conditions of installation - None

Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices – None

List of participating dealers – None

Preventative maintenance – None

Special attributes such as environmental attributes – None

Notification regarding registration in System for Award Management (SAM) database – Active
Labor rates (includes IFF):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category Title</th>
<th>Unit of issue</th>
<th>Price Base Year</th>
<th>Discount from list</th>
</tr>
</thead>
<tbody>
<tr>
<td>5451S</td>
<td>Migration Architect</td>
<td>hour</td>
<td>$157.83</td>
<td>42%</td>
</tr>
<tr>
<td>5451S</td>
<td>Lead Migration Consultant</td>
<td>hour</td>
<td>$157.83</td>
<td>27%</td>
</tr>
<tr>
<td>5451S</td>
<td>Migration Consultant</td>
<td>hour</td>
<td>$142.20</td>
<td>31%</td>
</tr>
<tr>
<td>5451S</td>
<td>Project Manager</td>
<td>hour</td>
<td>$91.95</td>
<td>59%</td>
</tr>
<tr>
<td>5451S</td>
<td>Data Manager</td>
<td>hour</td>
<td>$121.02</td>
<td>29%</td>
</tr>
<tr>
<td>5451S</td>
<td>Transition Manager Consultant (Sr. SME)</td>
<td>hour</td>
<td>$158.18</td>
<td>25%</td>
</tr>
</tbody>
</table>

**SIN 5451S LABOR CATEGORY DESCRIPTIONS:**

**Migration Architect**

**Minimum/General Experience:**
Resources in the Migration Architect role cover all the potential migration services, including TDS’ Migration Methodology, Enterprise Transformation, Business Resiliency, Technical Strategy, Infrastructure Architecture and Design. 10 plus years data center migration design and management experience. 10 plus years consulting experience.

**Functional Responsibility:**
Provides overall Migration Methodology oversight and best practices guidance. Ensures overall Client satisfaction and oversee overall project quality and adherence to TDS delivery methodology and scope. Serves as the Client issue escalation point beyond the Project Manager. Participates on Steering Committee and participate in review meetings as required. Conducts regularly scheduled meetings with Client Executive Sponsor. Provides, as required, technical strategy, technical expertise, and oversight of technical designs and activities. Reviews and approves project deliverables.

**Minimum Education:**
Bachelor’s degree in appropriate discipline or industry equivalent experience.

**Lead Migration Consultant**

**Minimum/General Experience:**
Extensive experience with leading and participating in Migration projects. Experts in TDS’s Migration Methodology. 8 plus years migration consulting and/or Information Technology experience. Trained and certified on the TDS Transition Manager migration application and methodology.

**Functional Responsibility:**
Provides migration discovery, analysis, and execution expertise. Drives delivery using the TDS Migration Methodology, leveraging use of the TransitionManager tool. Leads meetings during all project phases. Leads SME interviews and asset discovery. Develops asset dependencies and migration bundles. Develops move event plans and migration runbooks. Leads Command center activities for migration events. Oversees TDS Migration Consultants and overall project delivery timeliness and quality. Supports developing project related deliverables.
Minimum Education:
Bachelor’s degree in appropriate discipline or industry equivalent experience.

Migration Consultant

Minimum/General Experience:
Experienced with TDS’s migration tool and methodology. 3 plus years migration consulting and/or Information Technology experience. Trained and certified on the TDS Transition Manager migration application and methodology.

Functional Responsibility:

Minimum Education:
Bachelor’s degree in appropriate discipline or industry equivalent experience.

Project Manager

Minimum/General Experience:
Strong client facing skills, extensive IT services knowledge, experience with Data Center/Cloud migrations/transformation, and a consulting background. Has knowledge of TDS’ TransitionManager transformation tool and its use during the delivery of a migration project.

Functional Responsibility:
Provides overall project oversight and adherence to TDS project management methodology. Participates on Steering Committee, as required. Ensures overall project quality. Serves as the primary Point of Contact to Client and as the first Client issue escalation point. Participates in review meetings, as required. Coordinates, directs, and schedules the TDS project team. Manages the overall project schedule. Conducts project status meetings and participates, as required, in project related meetings. Manages issue identification, resolution, and escalation. Oversees project activities, results, milestones, and deliverables. Manage any scope related changes.

Minimum Education:
Bachelor’s degree in appropriate discipline or industry equivalent experience.

Data Manager

Minimum/General Experience:
Experience in data management or metrics and reporting. Deep knowledge of TDS process as well as an in depth understanding of Transition Manager. Must have an understanding of proper metrics/reportingstyles as well as their impact to a migration project.

Functional Responsibility:
Oversees the integrity and structure of the data for migration projects. Responsible for identifying and
remediating erroneous records and data errors. Providing reporting/metrics on the data and data quality. Data managers are called upon to look at vast datasets and identify patterns and any inconsistencies as well as mitigate any discrepancies they see for the current and the future of the project based on their findings. They must support documentation development regarding proper process as well as provide direct input for planning functions regarding the management of data.

**Minimum Education:**
Bachelor’s degree in appropriate discipline or industry equivalent experience.

**Transition Manager Consultant (Sr. SME)**

**Minimum/General Experience:**
Extensive user and administrative experience with TransitionManager.

**Functional Responsibility:**
Provides consulting and training support regarding the use of TransitionManager for all user personas (SME, migration architects, administrators and general users).

**Minimum Education:**
Bachelor’s degree in appropriate discipline or industry equivalent experience.

**Software rates (includes IFF):**

<table>
<thead>
<tr>
<th>SIN</th>
<th>Software Category Title</th>
<th>Unit of issue</th>
<th>Price Base Year</th>
<th>Volume</th>
</tr>
</thead>
<tbody>
<tr>
<td>511210</td>
<td>Annual Transition Manager usage fee for premise installation</td>
<td>Per OS image managed</td>
<td>$ 181.35</td>
<td>Contract&lt;$1,000,000</td>
</tr>
<tr>
<td>511210</td>
<td>Annual Transition Manager usage fee for premise installation</td>
<td>Per OS image managed</td>
<td>$ 147.10</td>
<td>Contract&gt;$1,000,000</td>
</tr>
<tr>
<td>511210</td>
<td>Annual Transition Manager usage fee for premise installation</td>
<td>Per OS image managed</td>
<td>$ 130.98</td>
<td>Contract&gt;$2,000,000</td>
</tr>
</tbody>
</table>