



We Make Our Customers Successful®

## General Services Administration

Federal Supply Service

Authorized Federal Supply Schedule  
Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address for GSA Advantage!® is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

### **Schedule for: Multiple Award Schedule (MAS)**

**FSC Group:** F03 IT Services Subcategory

**FSC Product Service Code (PSC):** DA01

**Contract Number:** 47QTCA18D005B

**Contract Period:** January 11, 2018 – January 10, 2023

**Contractor:** Robbins-Gioia, LLC  
99 Canal Center Plaza, Suite 300  
Alexandria, VA 22314-1595

**Business Size:** Large Business

**Telephone:** (703) 548-7006

**FAX Number:** (703) 684-5189

**Web Site:** [www.teamrg.com](http://www.teamrg.com)

**E-mail:** [contracts@teamrg.com](mailto:contracts@teamrg.com)

**Contract Administrator:** Sarah Fulton

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at [GSA.gov](http://GSA.gov).

## Company Information

**Robbins-Gioia, LLC (RG)** provides management consulting, managed services, and JFAST software. Our management consulting services combine leading-edge capabilities in management and technology with a seasoned understanding of our clients' missions. Our managed services help our clients maximize their technology investments by providing experienced professionals that complement our clients' strategy and operations. Our JFAST software is a suite of tools that perform advanced planning and scheduling operations and is the most capable intelligent scheduling platform for complex, mission-critical applications.

Headquartered in Alexandria, VA, Robbins-Gioia partners with our clients to test and refine every solution to meet their exact needs. We take pride in tackling complex management challenges with fresh and innovative insights and in transforming our clients' vision into reality.

## Customer Information

### 1. Table of Awarded Special Item Numbers

The following is a list of awarded Special Item Numbers (SINs) with appropriate cross-references to page numbers.

| SIN    | SIN Description                              | Catalog Page Number(s) |
|--------|--|------------------------|
| 54151S | Information Technology Professional Services | 6 and 7-10             |
| OLM    | Order Level Materials                        | N/A                    |

- 2. Maximum Order:** \$500,000.00
- 3. Minimum Order:** \$100.00
- 4. Geographic Coverage (delivery Area):** Domestic Only
- 5. Point(s) of production (city, county, and state or foreign country):** Various – as specified in each order
- 6. Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Page 6.

7. **Quantity discounts:** 2.0% for Task Orders over \$1 million
8. **Prompt payment terms:** 1.0% off each invoice paid within 10 Days, Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
9. **Foreign items (list items by country of origin):** None
- 10a. **Time of Delivery:** As specified in each order
- 10b. **Expedited Delivery:** All items are available for expedited delivery at terms specified in each individual Order.
- 10c. **Overnight and 2-day delivery:** Services are not normally delivered "overnight" or within "2-day delivery" time frames. However, if a customer should need support within a 24-hour period they should contact the Contractor.
- 10d. **Urgent Requirements:** Urgent requirements will be supported under this schedule. Contact the Contractor to effect a faster delivery.
11. **F.O.B. Points(s):** Destination
- 12a. **Ordering Address:** Robbins-Gioia, LLC  
99 Canal Center Plaza, Suite 300  
Alexandria, VA 22314-1595
- 12b. **Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
13. **Payment Address:** Robbins-Gioia, LLC  
99 Canal Center Plaza, Suite 300  
Alexandria, VA 22314-1595
14. **Warranty provision:** Contractor's standard commercial warranty provisions applicable to services as specified in warranty clauses contained within individual Orders.

15. **Export Packing Charges (if applicable):** N/A
16. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
17. **Terms and conditions of installation (if applicable):** N/A
- 18a. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 18b. **Terms and conditions for any other services (if applicable):** N/A
19. **List of service and distribution points (if applicable):** N/A
20. **List of participating dealers (if applicable):** N/A
21. **Preventive maintenance (if applicable):** N/A
- 22a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 22b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).**
23. **Data Universal Numbering System (DUNS) No:** 79-645-0364
24. **System for Award Management (SAM) Registration:** Robbins-Gioia, LLC is registered in SAM

## Who Can Order Through GSA Schedules?

[GSA Order OGP 4800.2I \[PDF - 179 KB\]](#) provides detailed information regarding the agencies and organizations that are eligible to use GSA sources of supply and services.

### These include:

- Federal agencies and activities in the executive, legislative and judicial branches pursuant to 40 U.S.C. §§ 501-502 or other statutory authority.
- Wholly owned Government corporations
- Mixed ownership government corporations, the District of Columbia, qualified nonprofit agencies for the blind or other severely handicapped individuals for use in making or providing an approved commodity or service to the Government, and state and local governments, for certain Federal Supply Schedule purchases.
- Other activities and organizations authorized by statute or regulation to use GSA as a source of supply.

## How to Order from Schedules

Supplies and services available on Schedules can be accessed from one convenient online location. [GSA Advantage!](#)<sup>®</sup> is the electronic online shopping and ordering system linking customers to thousands of contractors and millions of supplies and services.

## Labor Category Rates and Descriptions

The Robbins-Gioia, LLC Multiple Award Schedule (MAS) includes hourly labor services in support of Special Item Number (SIN) 54151S, Information Technology Professional Services. The following section presents the Labor Category Rates followed by individual Labor Category Descriptions identifying education, years of experience and responsibilities for each category. The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

### Service Contract Act

The Service Contract Act (SCA) is applicable to this contract; however, the contract does not include any specific SCA applicable labor categories.

## Special Item Number (SIN) 54151S Labor Category Rates and Descriptions

The following are the labor category rates for the Information Technology Professional Services (54151S) SIN.

| Awarded Labor Category  | Site | Year 1   | Year 2   | Year 3   | Year 4   | Year 5   |
|---|------|----------|----------|----------|----------|----------|
| Senior Management Principal (SMP)                             | Both | \$256.80 | \$261.94 | \$267.18 | \$272.52 | \$277.97 |
| Senior Program Manager (SPM)                                  | Both | \$184.07 | \$187.75 | \$191.51 | \$195.34 | \$199.25 |
| Program Manager (PM)  | Both | \$140.26 | \$143.07 | \$145.93 | \$148.85 | \$151.83 |
| Senior Program Management Specialist (SR PMS)                 | Both | \$129.93 | \$132.53 | \$135.18 | \$137.88 | \$140.64 |
| Program Management Specialist (PMS)                           | Both | \$114.10 | \$116.38 | \$118.71 | \$121.08 | \$123.50 |
| Junior Program Management Specialist (JR PMS)                 | Both | \$98.24  | \$100.20 | \$102.20 | \$104.24 | \$106.32 |
| Senior I Program Management Analyst (SR I PMA)                | Both | \$108.15 | \$110.31 | \$112.52 | \$114.77 | \$117.07 |
| Senior II Program Management Analyst (SR I PMA)               | Both | \$97.33  | \$99.28  | \$101.27 | \$103.30 | \$105.37 |
| Mid-Level I Program Management Analyst (ML I PMA)             | Both | \$87.67  | \$89.42  | \$91.21  | \$93.03  | \$94.89  |
| Mid-Level II Program Management Analyst (ML II PMA)           | Both | \$76.87  | \$78.41  | \$79.98  | \$81.58  | \$83.21  |
| Mid-Level III Program Management Analyst (ML III PMA)         | Both | \$65.91  | \$67.23  | \$68.57  | \$69.94  | \$71.34  |
| Mid-Level IV Program Management Analyst (MLS IV PMA)          | Both | \$58.96  | \$60.14  | \$61.34  | \$62.57  | \$63.82  |
| Junior Program Management Analyst (JR PMA)                    | Both | \$49.47  | \$50.46  | \$51.47  | \$52.50  | \$53.55  |
| Senior Program Management Systems Designer (SR PMSD)          | Both | \$121.39 | \$123.82 | \$126.30 | \$128.83 | \$131.41 |
| Mid-Level I Program Management Systems Designer (ML I PMSD)   | Both | \$92.06  | \$93.90  | \$95.78  | \$97.70  | \$99.65  |
| Mid-Level II Program Management Systems Designer (ML II PMSD) | Both | \$78.51  | \$80.08  | \$81.68  | \$83.31  | \$84.98  |
| Junior Program Management Systems Designer (JR PMSD)          | Both | \$66.85  | \$68.19  | \$69.55  | \$70.94  | \$72.36  |
| Senior Project Lead (SR PL)                                   | Both | \$127.41 | \$129.96 | \$132.56 | \$135.21 | \$137.91 |
| Project Lead (PL)   | Both | \$104.58 | \$106.67 | \$108.80 | \$110.98 | \$113.20 |
| Junior Project Lead (JR PL)                                   | Both | \$95.76  | \$97.68  | \$99.63  | \$101.62 | \$103.65 |
| Administrative Support (ADMIN)                                | Both | \$41.50  | \$42.33  | \$43.18  | \$44.04  | \$44.92  |
| Graphics Specialist (GS)                                      | Both | \$41.50  | \$42.33  | \$43.18  | \$44.04  | \$44.92  |

The following are the labor category descriptions for the Information Technology Professional Services (54151S) SIN.

| <b>Commercial Job Title</b> | <b>Minimum/General Experience</b>  | <b>Functional Responsibility</b>  | <b>GSA MAS Schedule Labor Category (Acronym)</b> | <b>Minimum Education</b> | <b>Minimum Years of Experience</b> |
|-----------------------------|--|---|--|--------------------------|------------------------------------|
| Senior Management Principal | Minimum of fifteen (15) years of experience which applies to providing consulting support in the area of Program Management. Requires competence in program planning and scheduling, requirements and configuration management, resource and cost performance budgeting and control, and contract business management.   | Advises customer and makes recommendations to improve the overall management of a program or project. Participates in periodic reviews and assessments. | Senior Management Principal (SMP)                | BS/BA                    | 15                                 |
| Program Manager             | Responsible for overall management of a program, project or task order. Supervises R-G staff assigned to a project, both on and off site. Responsible to both customer and R-G corporate management for the coordination and execution of assigned task order. Jointly assess project/task order status with customer management. Advises customer in matters of program management. | Jointly assess project/task order status with customer management. Advises customer in matters of program management.                                   | Senior Program Manager (SPM)                     | BS/BA                    | 10                                 |
|                             |  |   | Program Manager (PM)                             | BS/BA                    | 5                                  |

| <b>Commercial Job Title</b>   | <b>Minimum/General Experience</b>   | <b>Functional Responsibility</b>   | <b>GSA MAS Schedule Labor Category (Acronym)</b>      | <b>Minimum Education</b> | <b>Minimum Years of Experience</b> |
|-------------------------------|---|--|---|--------------------------|------------------------------------|
| Program Management Specialist | Specializes in one or more areas of automated program management support, such as Configuration Management, Planning and Scheduling, Cost Performance Reporting or Integrated Logistics Systems.                    | Serves in "Lead" position in supporting Program Management Office functional managers. | Senior Program Management Specialist (SR PMS)         | BS/BA                    | 3                                  |
|                               |   |  | Program Management Specialist (PMS)                   | BS/BA                    | 3                                  |
|                               |   |  | Junior Program Management Specialist (JR PMS)         | BS/BA                    | 2                                  |
| Program Management Analyst    | Monitors and analyzes program status on a daily basis. Provides on-going support to the Program Management Office in terms of data management and analyses in all areas of project control and business management. | Schedules and generates all automated system products.                                 | Senior I Program Management Analyst (SR I PMA)        | BS/BA                    | 3                                  |
|                               |   |  | Senior II Program Management Analyst (SR II PMA)      | BS/BA                    | 2                                  |
|                               |   |  | Mid-Level I Program Management Analyst (ML I PMA)     | BS/BA                    | 1                                  |
|                               |   |  | Mid-Level II Program Management Analyst (ML II PMA)   | BS/BA                    | 1                                  |
|                               |   |  | Mid-Level III Program Management Analyst (ML III PMA) | BS/BA                    | 1                                  |
|                               |   |  | Mid-Level IV Program Management Analyst (MLS IV PMA)  | BS/BA                    | N/A                                |
|                               |   |  | Junior Program Management Analyst (JR PMA)            | BS/BA                    | N/A                                |



| <b>Commercial Job Title</b>         | <b>Minimum/General Experience</b>  | <b>Functional Responsibility</b>  | <b>GSA MAS Schedule Labor Category (Acronym)</b>              | <b>Minimum Education</b> | <b>Minimum Years of Experience</b> |
|-------------------------------------|--|---|---|--------------------------|------------------------------------|
| Program Management Systems Designer | Designs, develops and tests automated program management systems in response to identified requirements. Assists managers in defining and reviewing system requirements. Develops or modifies and tests specific automated applications and system interfaces. Writes system documentation. Trains transition staff on site. | Writes system documentation. Trains transition staff on site.   | Senior Program Management Systems Designer (SR PMSD)          | BS/BA                    | 4                                  |
|                                     |  |   | Mid-Level I Program Management Systems Designer (ML I PMSD)   | BS/BA                    | 3                                  |
|                                     |  |   | Mid-Level II Program Management Systems Designer (ML II PMSD) | BS/BA                    | 1                                  |
|                                     |  |   | Junior Program Management Systems Designer (JR PMSD)          | BS/BA                    | 1                                  |
| Project Lead                        | A class of support highly experienced in one or all of the analytical, design, or functional areas of program management. These individuals generally report directly to the customer.   | Report directly to the customer.  | Senior Project Lead (SR PL)                                   | BS/BA                    | 8                                  |
|                                     |  |   | Project Lead (PL)   | BS/BA                    | 6                                  |
|                                     |  |   | Junior Project Lead (JR PL)                                   | BS/BA                    | 4                                  |
| Administrative Support              | Minimum of two years of experience which relates to providing clerical, coordinating, administrative, office management, organizational, and graphic support.  | Provides typing, data entry, word processing, computer graphics, filing, copying, mail distribution, and other clerical support activities, such as maintaining reader files and suspense and documentation Logs. | Administrative Support (ADMIN)                                | HS                       | 2                                  |

| Commercial Job Title | Minimum/General Experience   | Functional Responsibility  | GSA MAS Schedule Labor Category (Acronym) | Minimum Education | Minimum Years of Experience |
|----------------------|--|--|---|-------------------|-----------------------------|
| Graphics Specialist  | Minimum of 1-year experience managing a graphics office including troubleshooting graphics hardware/software, training and designing computer graphics, including business presentations and desktop publishing. | Conducting business presentations and producing desktop publishing, training personnel and designing graphics. | Graphics Specialist (GS)                  | Associate's       | 1                           |