Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

Multiple Award Schedule (MAS)

FSC Group: Professional Services
Contract number: 47QTCA18D00B6

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period: April 26, 2018 through April 25, 2023

Beyond Mission Capable Solutions (BMCS), LLC.

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Salem, NH 03079

https://www.bmcsolved.com

Phone: 603.327.7690 Fax: 978.776.6605
DUNS: 078838397 Cage Code: 6XGH3

Contact: James Koble, 603-897-5130, jkoble@bmcsolved.com

Business Size: Women Owned Small Business (WOSB)

Price list current as of Modification # PS-0013 effective July 19, 2022

Prices Shown Herein are Net (discount deducted)
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CUSTOMER INFORMATION:

1a. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded price(s):

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
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<tbody>
<tr>
<td>54151HACS</td>
<td>Highly Adaptive Cybersecurity Services (HACS)</td>
</tr>
<tr>
<td>54151S</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>NEW</td>
<td>Introduction of New Supplies and Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See page 5

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See page 6

2. Maximum order: $500,000.00

3. Minimum order: $100.00

4. Geographic coverage (delivery area): Domestic, 48 states, DC

5. Point(s) of production (city, county, and State or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: 1.5% off of total task order price for task orders greater than $200,000

8. Prompt payment terms: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin): None

10a. Time of delivery (Contractor insert number of days): Specified on the Task Order

10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list,” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery: Contact Contractor

10c. Overnight and 2 day delivery. The Contractor will indicate whether overnight and 2 day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2 day delivery: Contact Contractor

10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
11. F.O.B. point(s): Destination

12a. Ordering address(es): Same as Contractor

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): Same as company address

14. Warranty provision: Contractor’s standard commercial warranty.

15. Export packing charges, if applicable: N/A

16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

17. Terms and conditions of installation (if applicable): N/A

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

18b. Terms and conditions for any other services (if applicable): N/A

19. List of service and distribution points (if applicable): N/A

20. List of participating dealers (if applicable): N/A

21. Preventive maintenance (if applicable): N/A

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contractor’s website or other location.) N/A

23. SAM UEI: FQMJN3UEJDF8

24. Notification regarding registration in System for Award Management (SAM) database: Registered
**Final Pricing:** The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

<table>
<thead>
<tr>
<th>SIN NAIC</th>
<th>Labor Category</th>
<th>Apr 26, 2022-Apr 25, 2023 GSA Rates</th>
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<tbody>
<tr>
<td>54151S, 54151HACS</td>
<td>Project Manager I, Cyber Programs</td>
<td>$117.88</td>
</tr>
<tr>
<td>54151S, 54151HACS</td>
<td>Project Manager II, Cyber Programs</td>
<td>$151.56</td>
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<tr>
<td>54151S, 54151HACS</td>
<td>Project Manager III, Cyber Programs</td>
<td>$168.40</td>
</tr>
<tr>
<td>54151S, 54151HACS</td>
<td>Subject Matter Expert I, Cyber Security</td>
<td>$126.02</td>
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<tr>
<td>54151S, 54151HACS</td>
<td>Subject Matter Expert II, Cyber Security</td>
<td>$163.30</td>
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<tr>
<td>54151S, 54151HACS</td>
<td>Subject Matter Expert III, Cyber Security</td>
<td>$190.51</td>
</tr>
<tr>
<td>54151S, 54151HACS</td>
<td>Subject Matter Expert IV, Cyber Security</td>
<td>$233.92</td>
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<tr>
<td>54151S, 54151HACS</td>
<td>Functional Expert I, Cyber Security</td>
<td>$112.27</td>
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<td>54151S, 54151HACS</td>
<td>Functional Expert II, Cyber Security</td>
<td>$140.33</td>
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<tr>
<td>54151S, 54151HACS</td>
<td>Functional Expert III, Cyber Security</td>
<td>$190.51</td>
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<tr>
<td>54151S, 54151HACS</td>
<td>Risk &amp; Vulnerability Analyst I</td>
<td>$108.44</td>
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<tr>
<td>54151S, 54151HACS</td>
<td>Risk &amp; Vulnerability Analyst II</td>
<td>$136.91</td>
</tr>
<tr>
<td>54151S, 54151HACS</td>
<td>Risk &amp; Vulnerability Analyst III</td>
<td>$165.65</td>
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<tr>
<td>54151S, 54151HACS</td>
<td>Risk &amp; Vulnerability Analyst IV</td>
<td>$194.97</td>
</tr>
<tr>
<td>54151S, 54151HACS</td>
<td>Technical Consultant IV</td>
<td>$206.87</td>
</tr>
</tbody>
</table>
BCMS Labor Category Descriptions

Substitution Method:
BMCS has incorporated the following educational equivalencies into labor category / job descriptions to help attract a broader, more diverse applicant pool.
- 2 years’ experience = College Credit
- 5 years’ experience = Bachelor’s Degree
- 7 years’ experience = Master’s Degree
- 10 Years’ experience = Doctoral Degree

Job Title: Program Manager I, Cyber Programs

Minimum Experience (required skills): Three (3) years of general information technology industry experience; one (1) year experience managing projects. Possesses a strong technical background in information technology. Has strong communication and presentation skills, allowing them to work directly with executive-level client management in the execution of the project.

Functional Responsibility (responsibilities, daily activities, most common): Responsible for the planning, execution, monitoring/control, and closeout of projects in support of customer information technology security needs. Projects may encompass all phases of the software, application, or infrastructure life cycle including requirements definition, design, development, testing, and deployment. Will coordinate with a team of engineers, analysts, information technology specialists, testers, and infrastructure specialists. Responsible for communications with all levels of client management.

Minimum Education: BA/BS or equivalent.

Job Title: Program Manager II, Cyber Programs

Minimum Experience (required skills): Five (5) years of general information technology industry experience; three (3) years’ experience managing projects; one (1) year information security specific experience. Possesses a strong technical background in information technology and information security. Has strong communication and presentation skills, allowing them to work directly with executive-level client management in the execution of the project.

Functional Responsibility (responsibilities, daily activities, most common): Responsible for individual and team planning, execution, monitoring/control, and closeout of projects in support of customer information technology security needs. Projects may encompass all phases of the software, application, or infrastructure life cycle including requirements definition, design, development, testing, and deployment. Will manage efforts of a team of engineers, analysts, information technology specialists, testers, and infrastructure specialists. Responsible for communications with all levels of client management.

Minimum Education: Master’s degree or equivalent.
Job Title: Program Manager III, Cyber Programs

Minimum Experience (required skills): Seven (7) years of general information technology industry experience; five (5) years’ experience managing projects; one (1) year information security specific experience. Possesses a strong technical background in information technology and information security. Has strong communication and presentation skills, allowing them to work directly with executive-level client management in the execution of the project.

Functional Responsibility (responsibilities, daily activities, most common): Responsible for individual and team planning, execution, monitoring/control, and closeout of projects in support of customer information technology security needs. Projects may encompass all phases of the software, application, or infrastructure life cycle including requirements definition, design, development, testing, and deployment. Will manage efforts of a team of engineers, analysts, information technology specialists, testers, and infrastructure specialists. Responsible for communications with all levels of client management.

Minimum Education: Master’s degree or equivalent.

Job Title: Subject Matter Expert (SME) I, Cyber Security

Minimum Experience (required skills): 2 years of specialized experience supporting information technology, information security, or customer-specified projects related to cybersecurity.

Functional Responsibility (responsibilities, daily activities, most common): Serves in a technical expert role in a process or technology as part of a cross-functional team or in support of other subject matter experts. Typically possesses specialized domain knowledge in subject areas pertaining to HVA Assessments, such as weapon systems, Cloud Infrastructure or Software Assurance. Interacts primarily with other team members, program management offices (PMO) or integrated product teams (IPT) team members. Provides unique and/or detailed technical or business support in subject-matter areas requiring most current, pioneering, or leading-edge expertise. Models and/or implements key business processes within an organization; advises on the impact technology may have on these business processes. Coordinates the presentation of analysis, evaluations, recommendations, and solutions for implementation by the customer. Actively monitors changes in critical business processes or technology. Has latitude in completing scoped objectives. Works under direct supervision and independently performs duties of simple to moderate complexity. Work impacts performance on the contract.

Minimum Education: AA/AS degree with 2 years of specialized experience.

Job Title: Subject Matter Expert (SME) II, Cyber Security

Minimum Experience (required skills): Seven (7) years of experience supporting significant information technology, information security, or customer-specified projects related to the individual’s area of expertise. Possesses superior technology and domain skills in the individual’s area of expertise. Known as a respected expert, thought leader, and innovator.

Functional Responsibility (responsibilities, daily activities, most common): Serves as technical expert supporting customers and projects. Provides unique and/or detailed technical or business support in subject-matter areas requiring most current, pioneering, or leading-edge expertise. Models and/or implements key business processes within an organization; advises on the impact technology may have on these business processes. Coordinates and manages the preparation of analysis, evaluations, recommendations, and solutions for proper implementation of programs and specifications. Actively monitors changes in critical business processes. Provides guidance to others. Performs complex assignments with little guidance with emphasis on high-level, strategic issues. Has latitude in completing broad objectives. Work impacts client relations.
Job Title: **Subject Matter Expert (SME) II, Cyber Security** (continued)

**Minimum Education:** Master’s degree or equivalent in Computer Information Systems, Engineering, or customer-specified domain. (With a Doctorate, only six (6) years of experience is required.)

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Job Title: **Subject Matter Expert (SME) III, Cyber Security**

**Minimum Experience (required skills):** Ten (10) years of experience supporting significant information technology, information security, or customer-specified projects related to the individual’s area of expertise. Possesses superior technology and domain skills in the individual’s area of expertise. Known as a respected expert, thought leader, and innovator.

**Functional Responsibility (responsibilities, daily activities, most common):** Serves as technical expert supporting customers and projects. Provides unique and/or detailed technical or business support in subject-matter areas requiring most current, pioneering, or leading-edge expertise. Models and/or implements key business processes within an organization; advises on the impact technology may have on these business processes. Coordinates and manages the preparation of analysis, evaluations, recommendations, and solutions for proper implementation of programs and specifications. Actively monitors changes in critical business processes. Provides guidance to others. Performs complex assignments with little guidance with emphasis on high-level, strategic issues. Has latitude in completing broad objectives. Work impacts client relations.

**Minimum Education:** Master’s degree or equivalent in Computer Information Systems, Engineering, or customer-specified domain. (With a Doctorate, only seven (7) years of experience is required.)

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Job Title: **Subject Matter Expert (SME) IV, Cyber Security**

**Minimum Experience (required skills):** 10 years of specialized experience supporting significant information technology, information security, or customer-specified projects related to cybersecurity.

**Functional Responsibility (responsibilities, daily activities, most common):** Serves as a high-level technical expert supporting customers and projects with knowledge in a wide range of knowledge domains related to cybersecurity. Interacts with high-level leadership including Senior Executive Officers, Directors, Highly Qualified Experts. Provides unique and/or detailed technical or business expertise in subject-matter areas requiring the most current, pioneering, or leading-edge expertise. Develops recommendations and/or implements key business processes within an organization; advises on the impact technology may have on these business processes. Develops and presents analysis, evaluations, recommendations, and solutions for customers. Actively monitors changes in critical business processes, technologies, frameworks, emerging law, etc. Provides guidance to senior leadership. Performs complex assignments with little guidance with emphasis on high-level, strategic issues. Has latitude in completing broad objectives. Typically acts as a Technical Director or is assigned as a Technical Lead and leads cross-functional teams to accomplish duties of high complexity. Work is critical to the performance on the contract.

**Minimum Education:** Master’s degree or equivalent experience in in a relevant field.
Job Title: **Functional Expert I, Cyber Security**

**Minimum Experience (required skills):** Entry-level position supporting the development and implementation of sophisticated information technology and/or cyber security solutions. Requires demonstrated aptitude for technically challenging work, and appreciation for the importance of cyber security. Possesses excellent oral and written communication skills and a demonstrated ability to work directly with client staff.

**Functional Responsibility (responsibilities, daily activities, most common):** Assesses known or industry standard problems. Investigates, develops, appraises, and suggests solutions with supervision. Assists with specifications development, implementation, testing, and documenting engineering systems and equipment. Assists to verify technical designs to ensure effectiveness and security by reducing vulnerabilities. Possesses excellent oral and written communication skills and a demonstrated ability to work directly with client staff.

**Minimum Education:** AA/AS degree in relevant field. High School diploma with two (2) years of specialized experience.

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Job Title: **Functional Expert II, Cyber Security**

**Minimum Experience (required skills):** Competent professional position supporting the development and implementation of sophisticated information technology and/or cyber security solutions. Requires two (2) years of general experience, including six (6) months of general experience with cyber security related customer service. Possesses excellent oral and written communication skills and a demonstrated ability to work directly with client staff.

**Functional Responsibility (responsibilities, daily activities, most common):** Assesses moderately complex problems. Investigates, develops, appraises, selects, and presents solutions. Involved in specifications development, implementation, testing, and documenting engineering systems and equipment. Verifies technical designs to ensure effectiveness and security by reducing vulnerabilities. Responsible for researching, planning, and overseeing implementation of moderately complex Cyber systems-level design concepts and equipment. Supports marketing and proposal efforts. Works under minimal supervision and independently performs duties of moderate complexity. Work impacts performance on the contract.

**Minimum Education:** BA/BS degree in relevant field, or AA/AS degree with two (2) years of specialized experience.

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Job Title: **Functional Expert III, Cyber Security**

**Minimum Experience (required skills):** Advanced professional position supporting the development and implementation of sophisticated information technology and/or cyber security solutions. Requires six (6) years of general experience or four (4) years of specialized experience with cyber security-related customer service. Possesses excellent oral and written communication skills and a demonstrated ability to work directly with client staff.

**Functional Responsibility (responsibilities, daily activities, most common):** Assesses complex problems. Investigates, develops, appraises, selects, and presents solutions independently and in support of broader team(s). Involved in specifications development, implementation, testing, and documenting engineering systems and equipment. Verifies technical designs to ensure effectiveness and security by reducing vulnerabilities. Responsible for researching, planning, and overseeing implementation of moderately complex Cyber systems-level design concepts and equipment. Supports marketing and proposal efforts. Works under minimal supervision and independently performs duties of moderate complexity. Work impacts performance on the contract.

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Job Title: **Functional Expert III, Cyber Security (continued)**

**Minimum Education:** Master’s degree in relevant field, or BA/BS degree with four (4) years of specialized experience.

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Job Title: **Risk & Vulnerability Analyst (RVA) I**

**Minimum Experience (required skills):** 0 years

**Functional Responsibility:** Performs data gathering, research, and analysis while conducting threat, vulnerability, risk, and maturity assessments; works under the direct supervision of manager/supervisor.

**Minimum Education:** AA/AS degree in Computer Science, Information Systems, or related field or equivalent experience.

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Job Title: **Risk & Vulnerability Analyst (RVA) II**

**Minimum Experience (required skills):** 3 years

**Functional Responsibility:** Performs data gathering, research, and analysis while conducting threat, vulnerability, risk, and maturity assessments. May apply critical thinking, conduct gap analysis, and develop implementation plans for the improvement of the risk management-related program and contribute to constant innovation and improvement; Works under general supervision and usually reports to a supervisor, though some ingenuity and flexibility is required.

**Minimum Education:** Bachelor’s degree in Computer Science, Information Systems, or related field or equivalent experience.

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Job Title: **Risk & Vulnerability Analyst (RVA) III**

**Minimum Experience (required skills):** 5 years

**Functional Responsibility:** Leads data gathering, research, and analysis while conducting threat, vulnerability, risk, and maturity assessments. Applies critical thinking, conducts gap analysis, develops, and implements plans for the improvement of the risk management-related programs and contributes to constant innovation and improvement; may lead/manage a team of IT specialists.

**Minimum Education:** Bachelor’s degree in Computer Science, Information Systems, or related field or equivalent experience.
Job Title: **Risk & Vulnerability Analyst (RVA) IV**

**Minimum Experience (required skills):** 7 years

**Functional Responsibility:** Leads data gathering, research, and analysis while conducting threat, vulnerability, risk, and maturity assessments. Applies critical thinking, conduct gap analysis, develops and implements plans for the improvement of the risk management-related programs and contributes to constant innovation and improvement. Will likely be the lead of a team of IT specialists or will work directly with other RVA IV levels to complete identified tasks or as an individual contributor.

**Minimum Education:** Bachelor’s degree in Computer Science, Information Systems or related field or equivalent experience.

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Job Title: **Technical Consultant IV**

**Minimum Experience (required skills):** 10 years

**Functional Responsibility:** Works with customers to understand their mission goals and information technology strategy. Analyzes client requirements and recommends development strategies. Supports the development of strategic plans and agency roadmaps. Possesses requisite knowledge and expertise to be recognized in the professional community as an "expert" in the specialty area being performed.

**Minimum Education:** Master’s degree in Computer Science, Information Systems, or related or equivalent experience.

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**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles, and the applicable WD number. Failure to do so may result in cancellation of the contract.