GENERAL SERVICES ADMINISTRATION
Federal Supply Service

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAAdvantage.gov.

MULTIPLE AWARD SCHEDULE PRICE LIST
FSC Group – Information Technology

Contract Number – 47QTCA18D00HH

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract Period – August 7, 2018 through August 6, 2023

Contractor:

ZQEDGE, INC.
604 Nalls Farm Way
Great Falls VA  22066
Phone: 703-405-2961
http://www.zqedge.com

Contract Administration source:

ZQEDGE, INC.
604 Nalls Farm Way
Great Falls VA  22066
Phone: 703-405-2961
http://www.zqedge.com

Business Size: Small

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Current through Modification Number A820 effective July 20, 2020
CUSTOMER INFORMATION

1a. Table of Awarded special item numbers

<table>
<thead>
<tr>
<th>Item Number</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>IT Professional Services</td>
</tr>
<tr>
<td>54151ECOM</td>
<td>Electronic Commerce and Subscription Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price:

<table>
<thead>
<tr>
<th>SIN</th>
<th>GSA Labor Category</th>
<th>On-Site</th>
<th>Off-Site</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Technician</td>
<td>72.41</td>
<td>55.54</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SIN</th>
<th>Item Number</th>
<th>Description</th>
<th>GSA Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151ECOM</td>
<td>ZQ-SVC106</td>
<td>Subscription Services, Price per Mbps per Month</td>
<td>$2,539.04</td>
</tr>
</tbody>
</table>

1c. Hourly Rates

Information Technology Schedule Price List for SIN 54151S

<table>
<thead>
<tr>
<th>GSA Labor Category</th>
<th>On-Site</th>
<th>Off-Site</th>
</tr>
</thead>
<tbody>
<tr>
<td>IT Program Manager</td>
<td>149.75</td>
<td>131.15</td>
</tr>
<tr>
<td>IT Project Manager</td>
<td>124.89</td>
<td>109.60</td>
</tr>
<tr>
<td>IT Task Manager</td>
<td>111.67</td>
<td>89.13</td>
</tr>
<tr>
<td>Subject Matter Expert</td>
<td>324.23</td>
<td>290.99</td>
</tr>
<tr>
<td>Systems/Network Architect</td>
<td>133.59</td>
<td>117.15</td>
</tr>
<tr>
<td>Information Assurance Analyst</td>
<td>148.65</td>
<td>130.20</td>
</tr>
<tr>
<td>SATCOM Engineer</td>
<td>131.06</td>
<td>116.26</td>
</tr>
<tr>
<td>Satellite Network Installer</td>
<td>89.98</td>
<td>80.63</td>
</tr>
<tr>
<td>Information Assurance Systems Engineer</td>
<td>121.27</td>
<td>110.40</td>
</tr>
<tr>
<td>Telecommunications Manager</td>
<td>151.99</td>
<td>133.08</td>
</tr>
<tr>
<td>IT Infrastructure Engineer</td>
<td>112.45</td>
<td>100.12</td>
</tr>
<tr>
<td>Programmer</td>
<td>112.67</td>
<td>100.31</td>
</tr>
<tr>
<td>Systems Engineer</td>
<td>146.27</td>
<td>128.13</td>
</tr>
<tr>
<td>Systems Analyst</td>
<td>89.68</td>
<td>80.37</td>
</tr>
<tr>
<td>Systems QA Specialist</td>
<td>97.11</td>
<td>84.19</td>
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<tr>
<td>Information Engineer</td>
<td>104.51</td>
<td>91.92</td>
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<tr>
<td>Database Administrator</td>
<td>133.93</td>
<td>117.44</td>
</tr>
<tr>
<td>Telecom Engineer</td>
<td>129.89</td>
<td>113.93</td>
</tr>
<tr>
<td>Software Engineer</td>
<td>137.97</td>
<td>120.54</td>
</tr>
<tr>
<td>Technician</td>
<td>72.41</td>
<td>55.54</td>
</tr>
</tbody>
</table>
Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

Substitution of Work Experience for a Degree

Two years related work experience may be substituted for a required HS diploma.
Three years related work experience may be substituted for a required AA/AB degree.
Five years related work experience may be substituted for a required BA/BS degree.
Eight years work experience may be substituted for a required MA/MS degree.
Twelve years’ experience may be substituted for a require PhD.

If the candidate has a degree, the difference in work experience between the candidate’s degree and the required degree is required. Thus a candidate with a BA/BS degree for a position requiring an MA/MS degree needs three years related work experience.

Substitution of Degree for Work Experience

An AA/AB may be substituted for three years related work experience;
A BA/BS degree may be substituted for five years work experience;
An MA/MS degree may be substituted for eight years’ experience;
A PhD may be substituted for twelve years’ experience.

IT Program Manager:

Education Requirements: B.A. or B.S. Degree and 10 years

General Experience: Must have 10 years of progressively more responsible experience in information technology and program management. Must have a minimum of five years management experience on projects involving information technology systems analysis, systems design, analysis, software development, systems integration or telecommunications.

Functional Responsibilities: The Program Manager may manage multiple tasks, contracts or projects involving a team of personnel for each. The Program Manager is responsible for the overall day-to-day contract management, including interfacing and coordinating with customer and employee personnel on progress, schedules, and budgets. Gives direction and guidance to employee personnel based on project objectives and requirements. Program Manager controls company resources and funds, and has authority to negotiate and make binding decisions for the company.

IT Project Manager:

Education Requirements: B.A. or B.S. Degree and 8 years

General Experience: Must have 8 years of progressively more responsible experience in information
technology and project management. Must have a minimum of 3 years management experience on projects involving information technology systems analysis, systems design, software development, systems integration, or telecommunications.

**Functional Responsibilities:** The Project Manager manages a single large or multiple smaller tasks, contracts or projects. The Project Manager is responsible for the overall day-to-day project management, including interfacing and coordinating with customer and employee personnel on progress, schedules, and budgets. Gives direction and guidance to employee personnel based on project objectives and requirements.

**IT Task Manager:**

**Education Requirements:** B.A. or B.S. Degree and 6 years

**General Experience:** Must have 6 years of progressively more responsible experience in information technology and task management. Must have a minimum of 2 year task manager or team leader experience on tasks involving information technology systems analysis, systems design, software development, systems integration or telecommunications.

**Functional Responsibilities:** The Task Manager is responsible for the day-to-day task management, including interfacing and coordinating with customer and employee personnel on activities associated with performing the task statement of work. Gives direction and guidance to employee personnel based on task objectives and requirements. Has technical skills in the areas required by the specific task being managed.

**Subject Matter Expert**

**Education Requirement:** M.A. or M.S. Degree and 10 years

**General Experience:** Senior level must possess 10 years’ experience directly applicable to the subject. Must have recognized expertise directly applicable to the subject.

**Functional Responsibilities:** Provides expert support, analysis and research into exceptionally complex problems, and processes relating to the subject matter. Serves as technical expert on project teams providing technical direction, interpretation and alternatives. Thinks independently and demonstrates written and oral communications skills. Expertise is in a subject matter area including at least one of the following: Information Systems Architecture, Telecommunications Systems Design, Architecture or Implementation, Information Systems Integration, Software Development Methodologies, Security Engineering, or Communications and Network Systems Management.

**Systems/Network Architect**

**Education Requirement:** B.A. or B.S. Degree and 8 years

**General Experience:** Must have 8 years’ experience in information technology, 3 years of which must be directly applicable to IT, Telecommunications or Network systems design.

**Functional Responsibilities:** Performs engineering assignments related to the design of information technology, network or communications systems. Performs analysis of systems design or architectural alternatives and tradeoffs. Performs and advises on cost/benefit tradeoff analyses.
Information Assurance Analyst:

**Education Requirement:** B.S. Degree and 5 years’ Experience in Information Assurance

Certificate in a nationally recognized Information Systems Security organization (CISSP, CISA, CISM, Security+) may be considered equivalent to three (3) years’ experience. Certifications will be in accordance with Agency requirements, which are accordance with DoD Directive 8570.1, which provides the basis for an enterprise-wide solution to train, certify, and manage the DoD Information Assurance (IA) workforce, or similar Directives for Agencies, other than DOD, including time for obtaining allowed certification.

**Functional Responsibilities:** Review, analyze, and coordinate development of information assurance policy, doctrine, directives, and regulations, and implementation of instructions. Apply a broad knowledge of principles, practices, and procedures of information security to include policy development, risk and vulnerability assessments, testing, and certification activities in support of accreditation, awareness training, documentation, and dissemination of information. Configure solutions that correct existing security problems. Conduct vulnerability testing of security product suites.

SATCOM Engineer:

**Education and General Experience:** B.S. Degree and 5 years’ Experience in SATCOM

A degree related to telecommunications with emphasis on satellite communications. Experience in satellite communications engineering, link budget analyses, SATCOM network architecture, space segment and satellite networks.

**Functional Responsibilities:** Responds to satellite networks architecture and application problems involving all phases of systems analysis to provide satellite network design and analysis. Provides technical support for satellite networks design and installation. Analyses satellite network solutions, an understanding of their limitations, and an expert knowledge of the disciplines of satellite communications.

Satellite Networks Installer:

**Education and General Experience:** Associate Degree and 5 years’ Experience

**Functional Responsibilities:** Analyzes satellite network design, and plans network installation. Performs installations of large antenna hubs and VSATs. Configures systems and networks to meet performance specifications. Installs network components, performs testing and network activation in accordance with specifications and the site requirements.

Information Assurance Systems Engineer:

**Education and General Experience:** B.S. Degree and 1 year Experience

Certificate in a nationally recognized Information Systems Security organization (CISSP, CISA, CISM, Security+) may be considered equivalent to three (3) years’ experience. Certifications will be in accordance with Agency requirements, which are accordance with DoD Directive 8570.1, which provides the basis for an enterprise-wide solution to train, certify, and manage the DoD Information Assurance (IA) workforce, or similar Directives for Agencies, other than DOD, including time for obtaining allowed certification. The foregoing text
applies to the Principal, Senior, & Intermediate levels. Please note, however, that the Junior level is exempt from said requirements.

**Functional Responsibilities:** Performs a variety of routine project tasks applied to specialized technology problems. Conducts security assessments and security consulting services. Analyzes information security requirements. Applies operating system security configuration. Applies analytical and systematic approaches in the resolution of problems of work flow, organization, and planning. Conducts technical security certification and accreditation activities for information technologies. Provides Help Desk support.

**Telecommunications Manager:**

**Education and General Experience:** B.S. Degree and 7 years telecommunications experience, of which 3 are in management.

**Functional Responsibilities:** Provides management for technical, engineering, and telecommunications professional support. Manages one or more technical, professional services task orders under an overall contract. Utilizes telecommunications expertise to establish and maintain ongoing contact with customer representatives to identify and respond to customer requests and ensure that potential sources of difficulty are made known to senior management. Organizes and modifies the project team to complete assigned tasks and ensure optimum capability for generating new and follow-on business. Staffs the project. Identifies and schedules priorities for task completion to optimize schedules, budgets, and technical excellence.

**IT Infrastructure Engineer:**

**Education and General Experience:** B.A. or B.S. Degree and 5 years’ Experience

**Functional Responsibilities:** Analyzes IT and Telecom systems such as gateways and teleports, and associated operations and processes for the purpose of effecting improvements and efficiencies. Analyses requirements, designs systems, and manages infrastructure production. Breaks large systems or problems into major and minor components, identifies the interrelationships between components and processes and identifies major strengths and weaknesses. Develops bill of materials, acquires equipment, and assures that hardware build and installations meets site specifications and performance requirements.

**Programmer:**

**Education and General Experience:** B.A. or B.S. Degree and 5 years’ Experience

**Functional Responsibilities:** At the Senior Level, analyzes requirements, develops specifications for programming activities, and develops block diagrams and logic flow charts. All levels; translates design into computer code, tests, debugs, maintains and documents software.

**Systems Engineer:**

**Education and General Experience:** B.A. or B.S. Degree and 10 years

**Functional Responsibilities:** Designs enterprise information processing systems. Designs and develops solutions to business problems and user requirements. Analyzes design and solution alternatives for tradeoffs and cost/benefit. Applies knowledge of commercially available hardware, software and standards to the design analysis.
Systems Analyst:

Education and General Experience: B.A or B.S. Degree or equivalent, and 5 years

Functional Responsibilities: Plans, conducts, and coordinates the development of complex and/or diverse engineering systems and computer programs, associated documentation, block diagrams, logic flowcharts, and coding. Participates in evaluating, selecting, and integrating toolsets and off-the-shelf software for applications. Analyzes and upgrades or replaces applications via client server and Web technology. Provides technical advice or consultation on difficult programming applications to other technical staff. Participates in developing programming and documentation standards as needed.

Systems QA Specialist:

Education and General Experience: B.A or B.S. Degree and 5 years.


Information Engineer:

Education and General Experience: B.A. or B.S. Degree, or the equivalent, and 5 years

Functional Responsibilities: Performs a variety of project tasks involving the definition, design, and development of new system requirements. Determines system specifications, input/output processes, and working parameters for hardware/software compatibility. Identifies, analyzes, and may resolve program support deficiencies. Analyzes existing systems. Coordinates design of subsystems and integration of the total system. Documents procedures and results in standardized terminology. Documents all problems and work performed to resolve them.

Database Administrator:

Education and General Experience: B.A. or B.S. Degree, or the equivalent, and 5 years

Functional Responsibilities: Analyzes database requirements of assigned project(s). Determines informational needs and elements, data relationships and attributes, proposed manipulation, data flow and storage requirements, and data output and reporting capabilities. Defines logical attributes and interrelationships. Designs data structures to accommodate database production, storage, maintenance, and accessibility. Tests designed applications utilizing database management software or general programming software. Installs, implements, and supports systems within the user base. Develops and installs new data dictionaries and screen layouts. Analyzes and inspects data before it is placed on line. Checks for completeness and accuracy of data. Identifies causes of errors.
Telecom Engineer:

Education and General Experience: B.A. or B.S. Degree and 8 years

Functional Responsibilities: Performs engineering analysis, design and implementation in one or more of the following areas: terrestrial communications, satellite communications, transmission systems, fiber optic communications, network services, and network management systems. Develops, operates and maintains telecommunications networks for data, voice, and video. Evaluates existing systems for efficiencies and performance improvements and develops strategies for performance improvements, identifying costs and tradeoffs. develops specifications and bill of material for communications systems.

Software Engineer:

Education Requirement: B.A. or B.S. Degree and 5 years of software engineering experience

Functional Responsibilities: Performs software development and engineering activities including software architecture design, software prototyping, source coding, testing and systems integration. Knowledgeable in software development methodologies, languages, and commercially available software. Analyses and advises on software design alternatives and tradeoffs.

Technician:

Education and General Experience: A.A. or A.S. Degree and 5 years

Functional Responsibilities: Installs, maintains, and tests LANs and WANs, terrestrial and satellite networks, digital and voice communications and other information technology systems and subsystems.

2. Maximum Order: 54151S and 54151ECOM - $500,000; OLM - $250,000

3. Minimum Order: $100.00

4. GEOGRAPHIC COVERAGE (delivery area): Worldwide Delivery

5. POINT OF PRODUCTION: 604 Nalls Farm Way, Great Falls VA  22066

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. VOLUME DISCOUNTS: Additional 1.5% for all orders greater than $3M

8. Prompt payment terms: Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions: Net 30 days

9. FOREIGN ITEMS: Not Applicable

10a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

<table>
<thead>
<tr>
<th>ITEMS OR GROUPS OF ITEMS (SIN or Nomenclature)</th>
<th>DELIVERY TIME (HOURS/DAYS ARO)</th>
</tr>
</thead>
</table>

Phone: (703) 405-2961  http://www.zqedge.com
Phone: (703) 405-2961  http://www.zqedge.com

10b. EXPEDITED DELIVERY See table above.

10c. OVERNIGHT AND 2-DAY DELIVERY. Contact Contractor

10d. URGENT REQUIREMENTS: Contact Contractor

11. FOB point: Destination

12a. ORDERING ADDRESS: ZQedge Corporation  Attn: GSA Schedule Program Manager

604 Nalls Farm Way
Great Falls, VA  22066
Phone: 703-405-2961
http://www.zqedge.com

12b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. PAYMENT ADDRESS: 604 Nalls Farm Way, Great Falls, VA  22066

14. WARRANTY PROVISION: Standard Commercial Warranty

15. Export packing charges, if applicable: None

16. Terms and conditions of rental, maintenance, and repair: None

17. Terms and conditions of installation: None

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: None

18b. Terms and conditions for any other services: None

19. List of service and distribution points: None.

20. List of participating dealers: None

21. Preventive maintenance: None

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): None

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (www.zqedge.com). The EIT standards can be found at: www.Section508.gov/.

23. Unique Entity Identifier (EIN) number: DW5MG3QHLPZ9

24. Notification regarding registration in SAM.gov  Contractor has an active SAM.gov registration.
SIN 54151ECOM Description

ZQedge provides services for electronic commerce and subscription services. ZQedge provides equipment and services to meet specific customer needs. ZQedge assembles equipment and provide subscription services for end-to-end custom solutions.

Information Technology Schedule Price List for SIN 54151ECOM

<table>
<thead>
<tr>
<th>SIN</th>
<th>Item Number</th>
<th>Description</th>
<th>GSA Price</th>
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