



## **AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is:  
<http://www.gsaadvantage.gov>*

**FSC Schedule: 70**

**General Purpose Commercial Information Technology Equipment, Software, and Services**

**Special Item Number: 54151S | Information Technology Professional Services**

# **Enterprise e-Support, Inc.**

Mission Driven, Technology Enabled Solutions

**Contract Number: 47QTCA18D00KL**

**Period Covered by Contract: September 15, 2018 through September 14, 2023**

**SBA EDWOSB | CAGE Code: 4T9P5 | Tax ID: 20-8128250 | DUNS Number: 800751112**

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**Website: [www.enterprisesupport.com](http://www.enterprisesupport.com)**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at  
<http://www.fss.gsa.gov>.

General Purpose Commercial Information Technology Equipment, Software, and Services  
(Schedule 70)

FSC/PSC Class D301 IT AND TELECOM- FACILITY OPERATION AND MAINTENANCE

FSC/PSC Class D302 IT AND TELECOM- SYSTEMS DEVELOPMENT

FSC/PSC Class D306 IT AND TELECOM- SYSTEMS ANALYSIS

FSC/PSC Class D307 IT AND TELECOM- IT STRATEGY AND ARCHITECTURE

FSC/PSC Class D308 IT AND TELECOM- PROGRAMMING

FSC/PSC Class D310 IT AND TELECOM- CYBER SECURITY AND DATA BACKUP

FSC/PSC Class D311 IT AND TELECOM- DATA CONVERSION

FSC/PSC Class D313 IT AND TELECOM- COMPUTER AIDED DESIGN/COMPUTER AIDED MANUFACTURING  
(CAD/CAM)

FSC/PSC Class D316 IT AND TELECOM- TELECOMMUNICATIONS NETWORK MANAGEMENT

FSC/PSC Class D317 IT AND TELECOM- WEB-BASED SUBSCRIPTION

FSC/PSC Class D399 IT AND TELECOM- OTHER IT AND TELECOMMUNICATIONS

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## Customer Information

### 1A. TABLE OF AWARDED SPECIAL ITEM NUMBER(S)

| SINs   | Labor Rates | Category Descriptions |
|--|-------------|-----------------------|
| 51451S: Information Technology Professional Services | See page 13 | See page 13           |

### 1B. IDENTIFICATION OF THE LOWEST PRICED MODEL NUMBER

**Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**

Please refer to pricing at page 13. Lowest priced labor category is IT Consultant I; year one pricing is \$102.28 (inclusive of IFF).

### 2. MAXIMUM ORDER

**\$500,000**

### 3. MINIMUM ORDER

**\$100.00**

### 4. GEOGRAPHIC COVERAGE (Delivery Area)

**The 50 US States, Washington, DC and Puerto Rico**

### 5. POINT(S) OF PRODUCTION (city, county, and state or foreign country)

**Same as contractor address.**

### 6. DISCOUNT FROM LIST PRICES OR STATEMENT OF NET PRICE

**Price list is already discounted**

### 7. QUANTITY DISCOUNTS

**1% on orders \$250,000 and greater.**

### 8. PROMPT PAYMENT TERMS

**Discount: None; Net 30 days**

9A. NOTIFICATION THAT GOVERNMENT PURCHASE CARDS ARE ACCEPTED AT OR BELOW THE MICRO-PURCHASE THRESHOLD

**Yes**

9B. NOTIFICATION WHETHER GOVERNMENT PURCHASE CARDS ARE ACCEPTED OR NOT ACCEPTED ABOVE THE MICRO-PURCHASE THRESHOLD

**Yes**

10. FOREIGN ITEMS (LIST ITEMS BY COUNTRY OF ORIGIN)

**None**

11A. TIME OF DELIVERY

**As specified on the Task Order**

11B. EXPEDITED DELIVERY

**Please contact Contractor for availability and price.**

11C. OVERNIGHT AND 2-DAY DELIVERY

**Please contact Contractor for availability and price.**

11D. URGENT REQUIREMENTS

**When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.**

12. F.O.B. POINTS

**Destination**

13A. ORDERING ADDRESS(ES)

**Same as contractor address**

13B. ORDERING PROCEDURES

**For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found in Federal Acquisition Regulation (FAR) 8.405-3.**

14. PAYMENT ADDRESS(ES)

**Same as contractor address**

15. WARRANTY PROVISION

**N/A**

16. EXPORT PACKING CHARGES, IF APPLICABLE

**N/A**

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE ANY THRESHOLDS ABOVE THE MICRO-PURCHASE LEVEL

**Contact Contractor.**

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR

**N/A**

19. TERMS AND CONDITIONS OF INSTALLATION

**N/A**

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES

**N/A**

20A. TERMS AND CONDITIONS FOR ANY OTHER SERVICES

**N/A**

21. LIST OF SERVICE AND DISTRIBUTION POINTS

**N/A**

22. LIST OF PARTICIPATING DEALERS

**N/A**

23. PREVENTIVE MAINTENANCE

**N/A**

## 24A. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES

**N/A**

24B. IF APPLICABLE, INDICATE THAT SECTION 508 COMPLIANCE INFORMATION IS AVAILABLE ON ELECTRONIC AND INFORMATION TECHNOLOGY (EIT) SUPPLIES AND SERVICES AND SHOW WHERE FULL DETAILS CAN BE FOUND (E.G. CONTRACTOR'S WEBSITE OR OTHER LOCATION.) THE EIT STANDARDS CAN BE FOUND AT: [www.Section508.gov/](http://www.Section508.gov/).

## 25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER

**800751112**

## 26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE.

**Contractor is registered in System for Award Management (SAM) database under CAGE code 4T5P9.**

## Terms and conditions applicable to Information Technology (IT) professional services (Special Item Number 54151S)

*NOTE: All non-professional labor categories must be incidental to, and used solely to support professional services, and cannot be purchased separately.*

### 1. Scope

- a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

### 2. Performance Incentives I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

### 3. Order

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made, and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May



2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

#### 4. Performance of Services

a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.

b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

#### 5. Stop-Work Order (FAR 52.242-15) (Aug 1989)

a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

(1) Cancel the stop-work order; or

(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
  - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- d. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

## 6. Inspection of Services

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS –COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

## 7. Responsibilities of the Contractor

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

## 8. Responsibilities of the Ordering Activity

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

## 9. Independent Contractor

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

## 10. Organizational Conflicts of Interest

### a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refer to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

## 11. Invoice

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

## 12. Payments

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and Materials/Labor-Hour Proposal

Requirements—Commercial Item Acquisition. As prescribed in 16.601(e)(3), insert the following provision:

- a. The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- b. The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
  - (1) The offeror;
  - (2) Subcontractors; and/or
  - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

### 13. Resumes

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

### 14. Incidental Support Costs

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

### 15. Approval of Subcontracts

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

### 16. Description of IT Professional Services and Pricing

Established in 2006 and as an economically disadvantaged women owned business, EeS has more than 10 years of experience partnering with federal government organizations in a variety of information technology services. Our core competencies include: Data Management and Analytics; IBM Mainframe Support; Enterprise Architecture (EA) and Governance; Capital Planning Investment Control (CPIC); Systems Engineering and Integration (SE&I); and, Program Management.

Headquartered in Springfield, Virginia, our offices are strategically located near federal government customers. We provide innovative, customer focused solutions, using information engineering and with agile execution style with proven past performance in government sector. EeS includes its labor categories, descriptions, education and qualifications, and hourly rates for the base year and year 1 to 4 in the following GSA Schedule Pricelist.

### Enterprise e-Support IT: GSA Schedule Pricelist

| LABOR CATEGORY                | GSA SCHEDULE HOURLY RATE (BASE YEAR)** | GSA SCHEDULE HOURLY RATE (YEAR 1) * | GSA SCHEDULE HOURLY RATE (YEAR 2) * | GSA SCHEDULE HOURLY RATE (YEAR 4) * | GSA SCHEDULE HOURLY RATE (YEAR 5) * |
|-------------------------------|--|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| <b>Data Architect II</b>      | \$126.63                               | \$129.16                            | \$131.75                            | \$134.38                            | \$137.07                            |
| <b>Data Architect</b>         | \$118.82                               | \$121.20                            | \$123.62                            | \$126.09                            | \$128.61                            |
| <b>IT Consultant I</b>        | \$102.28                               | \$104.33                            | \$106.41                            | \$108.54                            | \$110.71                            |
| <b>Mainframe Consultant I</b> | \$92.63                                | \$94.48                             | \$96.37                             | \$98.30                             | \$100.26                            |

\*The Hourly Rates for years 1 to 4 reflect an annual escalation of 2%.

\*\* The Hourly Rate with IFF

### Enterprise e-Support IT: Labor Category Description

| LABOR CATEGORY           | YEARS OF EXPERIENCE AND EDUCATIONAL REQUIREMENTS   | FUNCTIONAL REQUIREMENTS  |
|--------------------------|--|--|
| <b>Data Architect II</b> | Bachelor’s Degree in Computer Science (or related field) and 10 years or 12 years of relevant work experience. | Provides architectural and change governance support and advises on application and/or enterprise information management initiatives using enterprise architecture frameworks/best practices. Designs, reviews and supports traditional relational DB, data science platforms and/or unstructured data models with minimal or no supervision. Participates in and/or facilitates data governance groups. Provisions test data in lower environments. Engages in Data integration, DW, Data Migration, ETL, CDC, Metadata, Reference Data, Master data initiatives to make data sharing effective. Can mentor junior to mid-level IT staff. |
| <b>Data Architect</b>    | Bachelor’s Degree in Computer Science (or related field) and 8 years or 10 years of relevant work experience.  | Provides architectural and governance support for application and enterprise information management initiatives using enterprise architecture guidance. Designs, reviews and supports traditional relational and unstructured data models on multiple platforms with minimal or no supervision. Participates in, facilitates and/or supports data governance groups. Provisions test data test environments. Engages in Metadata   |

|                               |   |   |
|-------------------------------|---|---|
|                               |   | initiatives to enable automation and effective data sharing.  |
| <b>IT Consultant I</b>        | Bachelor's Degree in Computer Science (or related field) and 5 years or 7 years of relevant work experience.  | Provides architectural and technical services, adhere to architectural guidance, create business and technology services and data catalogs, support legacy systems and create new models, work with project teams to make buy/build decisions. May develop and/or suggest technologies solutions for data systems and related security and compliance, performance, change governance, and investment aspects.  |
| <b>Mainframe Consultant I</b> | Bachelor's Degree in Computer Science (or related field) and a minimum of 2 years' experience in mainframe or legacy fields. 5 years minimum of total IT experience required. | Technical knowledge of IBM mainframe or other legacy platforms. Knowledge of maintenance and modernization of legacy systems. Knowledge of all phases of the software development lifecycle (SDLC). Skills may include any of the following: TSO/ISPF, ALC, COBOL, JCL, CICS, DB2, VSAM, or equivalent technologies on legacy systems. Knowledge of any emerging technologies to modernize legacy platforms. Knowledge of agile/dev-ops will be a plus. |