On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: GSAAAdvantage.gov.

SCHEDULE TITLE: Multiple Award Schedule (MAS)

FSC GROUP: Information Technology – IT Services

CONTRACT NUMBER: 47QTCA18D00LA

CONTRACT PERIOD: September 26, 2018 through September 25, 2023

For more information on ordering from Federal Supply go to the GSA Schedules page at GSA.gov.

CONTRACTOR:

Kapstone Technologies, Inc.
370 Campus Drive Suite 108
Somerset, NJ 08873-1128
Phone: (732) 986-7715
www.kapstonelcc.com

Contract Administrator:
Pravin Patil, Managing Partner
370 Campus Drive Suite 108
Somerset, NJ 08873-1128
Phone: (732) 986-7715
Pravin.patil@kapstonelcc.com

BUSINESS SIZE: Small, Minority-Owned, Woman-Owned Business

Pricelist current through Modification: Award dated September 26, 2018.
Contents

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COMPANY INFORMATION

The company’s expertise is in the deployment of Enterprise wide Oracle IAM systems. Our team members have been advising, guiding and providing expert IT consulting services to customers across multiple industry verticals including Utilities, Financial Services, Retail, Healthcare and State and Local departments. Kapstone Technology is recognized as an elite Oracle partner in the deployment of Cyber Security solutions and has recently delivered its first cloud security solution. Kapstone management and team members have demonstrated the company’s capability to simultaneously execute 20+ Oracle projects, clearly demonstrating the ability to scale as needed.

Additionally, Kapstone has delivered various other Cyber Security programs within the State of Kansas, the State of New York as well as Cook County, IL. Kapstone is currently working on multiple implementation projects of various IT Security programs with the focus on Identity & Access Management, Privilege Account Management, Data Security and IT Security threat intelligence. Kapstone also provides rapid response to client needs in relation to data breaches and other cyber security events.

Kapstone Technologies is Oracle’s strategic partners specializing in Oracle IAM solution. Our team is part of Oracle product advisory and regularly shares their inputs with Oracle product teams on how to build future releases, by addressing challenges that customers face with the technology. We are part of the Oracle Beta team and are provided access to Oracle’s new product beta releases in advance of product releases to end-user customers. We have also performed Joint Product Development activity with Oracle Product teams on Oracle Identity Governance. Kapstone has built an Oracle Identity Governance pluggable module that integrates with and extends Oracle Identity Governance to provide solutions to unstructured data management.

Kapstone Technologies is U.S. based I.T. company, headquartered in Somerset, NJ. The company was established as a LLC in 2013. Kapstone Technologies has over 30 employees with a combined 125 plus years of IT experience and expertise. Globally, the company employees over 75 employees.
Customer Information

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

<table>
<thead>
<tr>
<th>SIN</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Information Technology Professional Services</td>
</tr>
</tbody>
</table>

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:
(Government net price based on a unit of one)

Pricing detail begins on Page 10.

1c. HOURLY RATES (Services only):

Hourly rates begin on Page 11.

2. MAXIMUM ORDER*:
SIN 54151S - $500,000

3. MINIMUM ORDER:
SIN 54151S - $100

4. GEOGRAPHIC COVERAGE: Domestic

5. POINT(S) OF PRODUCTION: Somerset, NJ

6. DISCOUNT FROM LIST PRICES: GSA Net Prices are shown on the attached GSA Pricelist. Negotiated discount has been applied and the IFF has been added.

7. QUANTITY DISCOUNT(S): 1% on individual sales of $250,000 or higher.

8. PROMPT PAYMENT TERMS: 2% discount – 15 day payment. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
9. FOREIGN ITEMS: N/A

10a. TIME OF DELIVERY: Thirty (30) days after receipt of order (ARO)

10b. EXPEDITED DELIVERY: Negotiable. Items available for expedited delivery are noted in this price list.

10c. OVERNIGHT AND 2-DAY DELIVERY: Negotiable

10d. URGENT REQUIREMENTS: Agencies can contact the Contractor’s representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

11. FOB POINT: Destination

12a. ORDERING ADDRESS: Same as contractor.

12b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. PAYMENT ADDRESS: Same as contractor.


15. EXPORT PACKING CHARGES: Not applicable.

16. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): Not applicable.

17. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): Not applicable.

18a. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): Not applicable.
18b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): Not applicable.

19. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): Not applicable.

20. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): Not applicable.

21. PREVENTIVE MAINTENANCE (IF APPLICABLE): Not applicable.

22a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): Not applicable.

22b. Section 508 Compliance for Electronic and Information Technology (EIT): Not applicable.

23. Unique Entity Identifier (UEI) number: HJVLRE1LNY1

24. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Contractor has an Active Registration in the SAM database.
## PRICING

**SPECIAL ITEM NUMBER 54151S**

<table>
<thead>
<tr>
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<tbody>
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<td>$209.22</td>
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**Service Contract Labor Standards**: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
LABOR CATEGORY DESCRIPTIONS

SPECIAL ITEM NUMBER 54151S

Solution Architect

Minimum/General Experience: Serves as the lead technical resource providing strategic oversight and planning for applications architecture and design. Coordinates the development of software system applications, provides technical expertise in software architecture, document and design software specifications and produces software prototypes to demonstrate application of design.

Functional Responsibility: Coordinates technical activities within the project and with the Customer’s primary point of contact.

Specific responsibilities include:

- Responsible for overall architecture, design and development of the solution
- Ensures all the deliverables are in line with the agreed technical expectations
- Responsible for design & build phase deliverables of the solution
- Designs the overall technical architecture, technical and functional analysis capabilities.
- Serves as point of escalation for the project issue resolution

Minimum Education/Experience:

Solution Architect II: Bachelor’s degree and 5 years’ experience.
Solution Architect I: Bachelor’s degree and 4 years’ experience.

Technical Lead

Minimum/General Experience: Develops, creates, and modifies computer applications software or specialized utility programs. Analyzes user needs and develops software solutions. Designs software or customizes software for client use with the aim of optimizing operational efficiency.

Functional Responsibility: Performs technical tasks and activities, provides technical project leadership and creates the deliverables.

Specific responsibilities include:

- Conducts research and ensure the use of proper technical terminology.
• Edits functional descriptions, system specifications, user’s manuals, special reports, or any other customer deliverables and documents.
• Ensures adherence to process including source code control and release management.
• Reviews code and configuration for quality.
• Coordinates software system installation and monitors equipment functioning to ensure specifications are met.
• Designs and develops tools that integrate with commercial applications.
• Mentors technical staff.

Minimum Education/Experience:

Technical Lead I: Bachelor’s degree and 3 years’ experience.

Project Manager

Minimum/General Experience: Coordinates project activities with the Customer’s primary point of contact. Acts as main client point of contact.

Functional Responsibility: Plans, directs, and coordinates project activities including information systems, systems analysis, and computer programming. Performs day-to-day management of the project, and develop long-term and strategic objectives to ensure that end user requirements are met.

Specific responsibilities include:

• Creates the project plan and schedules resources to perform tasks.
• Tracks and reports progress against the project plan milestones.
• Consults with users, management, vendors, and technicians to assess computing needs and system requirements.
• Directs the work of systems analysts, computer programmers, support specialists, and other computer-related workers.
• Ensures that tasks are completed within the deadlines, project personnel are qualified to perform the tasks, and potential personnel problems are resolved.

Minimum Education/Experience: Project Manager I: Bachelor’s degree and 3 years’ experience.

Senior Consultant

Minimum/General Experience: Provides technical guidance and is responsible for developing, testing, implementing, and maintaining complex applications and databases.

Functional Responsibility: Responsible for developing and maintaining software applications and/or databases, including web applications and user interfaces.

Specific responsibilities include:
• Analyzes, designs, implements and maintains the database applications and structures.
• Works with team to develop formal user requirements.
• Designs, develops and modifies software systems, using scientific analysis and mathematical models to predict and measure outcome and consequences of design.
• Develops and directs software system testing and validation procedures.
• Modifies existing software to correct errors, allow it to adapt to new hardware, or to improve its performance.
• Monitors functioning of equipment to ensure system operates in conformance with specifications.
• Coordinates software system installation and monitors equipment functioning to ensure specifications are met.

Minimum Education/Experience:

Senior Consultant I: Bachelor’s degree and 2 years’ experience.

Consultant

Minimum/General Experience: Develops, creates, and modifies general computer applications software or specialized utility programs. Analyzes user needs and develop software solutions. Designs software or customizes software for client use with the aim of optimizing operational efficiency.

Functional Responsibility: Responsible for developing, testing, implementing, and maintaining complex applications and/or databases. Develops technical program documentation, such as end-user operational instructions. Responsible for developing and maintaining software applications and/or databases, including web applications and user interfaces.

Specific responsibilities include:

• Analyzes, designs, implements and maintains the database applications and structures
• Conducts unit/functional testing.
• Designs, and develops the layout and user interface.
• Designs, codes and debugs web applications; designs and maintains interactive web databases and web services; designs graphics and user interfaces.
• Develops, tests, implements and maintains complex applications and/or databases

Minimum Education/Experience:

Consultant I: Bachelor’s degree and 1 year of experience.