



GENERAL SERVICES ADMINISTRATION

Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!TM, a menu-driven database system. The INTERNET address for GSA Advantage!TM is: <http://www.GSAAdvantage.gov>.

Multiple Award Schedule – MAS

**Information Technology
IT Professional Services
FSC/PSC Codes: 54151S – D399**

Raventek Solution Partners LLC
13900 Lincoln Park Drive
Suite 150
Herndon, VA 20171
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Contract Number: 47QTCA19D001U

Period Covered by Contract: 11/05/2018 through 11/04/2023

**General Services Administration
Federal Acquisition Service**

Pricelist approved through Modification PS-0003 dated 8/21/2020

Contract Administration
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CUSTOMER INFORMATION

1a. AUTHORIZED SPECIAL ITEM NUMBERS (SINs):

<u>SIN</u>	<u>DESCRIPTION</u>
54151S	Information Technology Professional Services
33411	Purchasing of new electronic equipment
511210	Software Licenses
OLM	Order-Level Material

1b. Lowest Priced Service and Price for each Service Rate: See Price List

1c. SERVICES OFFERED: See Price List

2. MAXIMUM ORDER:

	<u>SIN</u>
54151S	\$500,000
33411	\$500,000
54151S	\$500,000
OLM	Any proposed OLMs must be in support of the order and shall not exceed 33.33% of the total order value.

This maximum order threshold is a dollar amount at which it is suggested that the ordering agency request higher discounts from the contractor before issuing the order. The contractor may: (1) Offer a new lower price, (2) Offer the lowest price available under the contract, or (3) Decline the order within five (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order threshold.

3. MINIMUM ORDER LIMITATION: \$100

4. GEOGRAPHIC COVERAGE (DELIVERY AREA): The geographic scope of this contract is the 48 contiguous United States and District of Columbia.

5. POINT OF PRODUCTION: United States

6. BASIC DISCOUNT: Prices shown are NET Prices; Basic Discounts have been deducted

7. DISCOUNTS: Prices shown are Net. Basic discounts have been deducted. **Volume: 2% for individual orders of \$300,000; 3% for individual orders of \$400,000; 4% for individual orders of \$500,000**

8. PROMPT PAYMENT TERMS: For SIN 54151S: **1%, 20 Days, 2% 10 Days, Net 30 Days from receipt of invoice or date of acceptance, whichever is later.**

- 9a. GOVERNMENT PURCHASE CARDS ARE ACCEPTED UP TO THE MICRO- PURCHASE THRESHOLD.
- 9b. GOVERNMENT PURCHASE CARDS ARE ACCEPTED ABOVE THE MICRO- PURCHASE THRESHOLD.
- 10. FOREIGN ITEMS: None
- 11a. TIME OF DELIVERY: Not applicable to professional services.
- 11b. EXPEDITED DELIVERY: Contact Contractor
- 11c. OVERNIGHT AND 2-DAY DELIVERY: Contact Contractor
- 11d. URGENT REQUIREMENTS: Contact Contractor
- 12. F.O.B. POINT: Destination
- 13a. ORDERING ADDRESS:

ATTN: **GSA Order Processing**
Raventek Solution Partners LLC
13900 Lincoln Park Drive
Suite 150
Herndon, VA 20171
Phone: 571-252-7180
Fax: 866-356-2205
Email: contactus@raventek.com
www.raventek.com

- 13b. ORDERING PROCEDURES: *For supplies and service the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA may be found at the GSA/FSS Schedule homepage (gss.gsa.gov/schedule).*

- 14. PAYMENT ADDRESS:
ATTN: **Accounts Payable – GSA Orders**
Raventek Solution Partners LLC
13900 Lincoln Park Drive
Suite 150
Herndon, VA 20171
Phone: 571-252-7180
Fax: 866-356-2205
Email: contactus@raventek.com
www.raventek.com

15. WARRANTY PROVISION: Standard Commercial Warranty
16. EXPORT PACKING CHARGES: Not Applicable
17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:
Will be accepted above the micro-purchase threshold
18. TERMS AND CONDITIONS OF RENTAL: Not Applicable
19. TERMS AND CONDITIONS OF INSTALLATION: Contact Contractor
20. TERMS AND CONDITIONS OF REPAIR PARTS: Contact Contractor
- 20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES: Contact Contractor
21. LIST OF SERVICE AND DISTRIBUTION POINTS: Contact Contractor
22. LIST OF PARTICIPATING DEALERS: Not Applicable
23. PREVENTIVE MAINTENANCE: Contact Contractor
- 24a. SPECIAL ATTRIBUTES: Not Applicable
- 24b. SECTION 508 COMPLIANCE INFORMATION: Not Applicable
25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER: 080068456
26. RAVEN TEK IS CURRENTLY REGISTERED IN THE SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE.

TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 54151S)
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1.SCOPE

- a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2.PERFORMANCE INCENTIVES

- c. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- d. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- e. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.
- f. The above procedures do not apply to Time and Material or labor hour orders.

3.ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4.PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5.STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
 - (1)Cancel the stop-work order; or
 - (2)Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
 - (1)The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- d. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6.INSPECTION OF SERVICES

In accordance with FAR 52.212-4 Contract Terms and Conditions--Commercial Items (May 2014) for Firm-Fixed Price orders and FAR 52.212-4 Contract Terms and Conditions--Commercial Items (May 2014) Alternate I (May 2014) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7.RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8.RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9.INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10.ORGANIZATIONAL CONFLICTS OF INTEREST

a.Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b.To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11.INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12.PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 Contract Terms and Conditions--Commercial Items (May 2014) for Firm-Fixed Price orders and FAR 52.212-4 Contract Terms and Conditions--Commercial Items (May 2014) Alternate I (May 2014) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 Contract Terms and Conditions--Commercial Items (May 2014) for Firm-Fixed Price orders and FAR 52.212-4 Contract Terms and Conditions--Commercial Items (May 2014) Alternate I (May 2014) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(f)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
 - (1) The offeror;
 - (2) Subcontractors; and/or
 - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13.RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14.INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15.APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

- a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 54151S IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.
- b. Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

On the following pages, Rean Cloud provides our pricelist and a description of each type of IT Service offered under Special Item Numbers 54151S. The diversity of Rean Cloud Consultants allows us to propose a large number and wide skill mix of labor categories.

Rean Cloud possesses the Technical and business capabilities experience to be a strong industry partner. Our past performance clearly demonstrates our ability to produce outstanding technical results, and help our clients realize substantial financial benefits. Most importantly, our proven customer focus and uncompromising integrity enable us to forge the most mutually beneficial partnership possible -- a partnership based on trust earned by outstanding accomplishments.

LABOR CATEGORIES DESCRIPTION

Proposed IT Labor Category	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)	Educational Responsibility
Computer Security Systems Specialist III	5 Years	A Security Systems Specialist III has experience in managing teams of security analysts. Is able to effectively leverage vast detailed knowledge and familiarity with security discipline. Has thorough knowledge of security principles, concepts, policy and regulations. is able to identify risks in security systems and work with technical experts to resolve security issues. Possess ability to identify key concepts, factors and risks based on conversations and document these in clear and concise narrative or graphic reports.	Master's Degree
Computer Security Systems Specialist II	5 Years	A Security Systems Specialist II is able to effectively leverage knowledge and familiarity with security discipline. Has thorough knowledge of security principles, concepts, policy and regulations. is able to identify risks in security systems and work with technical experts to resolve security issues. Possess ability to identify key concepts, factors and risks based on conversations and document these in clear and concise narrative or graphic reports.	Bachelor's Degree
Technical Writer	2 years	A Technical Writer must have experience in explaining highly technical data and information in simplistic grade school language for end users of complex IT systems and projects. Must be able to use a variety of word processing, spreadsheet, graphics and scheduling tools. Must have experience in being able to gather and convert data into a written narrative.	Associates Degree
Jr Migration SME	5 Years	The Jr Migration Specialist conducts application analysis, Imaging, and provides issue resolution. The Jr Migration Specialist deploys equipment to users, and conducts remedies for tickets.	Bachelor's Degree
Network Architect Level 4	10	The Network Architect SME has extensive experience in design and development of IT architecture. Experience must include a wide range of work in creating diagrams and documentation with all components that comprise IT systems including network topology.	Master's Degree

Proposed IT Labor Category	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)	Educational Responsibility
Network Specialist Entry Level (Level 1)	1 Year	The Network Specialist Level I will be responsible for circuit provisioning, circuit engineering, and providing customer service request fulfillment. Will follow all Government approved and provided Circulars, Instructions, Policies, work instructions, provisioning rules, and Tactics, Techniques, and Procedures (TTPs) when provisioning a service request.	Associates Degree
Network Specialist Journeyman (Level 2)	5 Years	The Network Specialist Level II coordinates with customers and assists with test and acceptance procedures. Identifies Installation Bill of Material (IBOM) needed to complete the circuit transition and activation, to include low-cost expendable supplies such as cables, connectors, patch panels, and fasteners. Creates Implementation Requests to request IBOM to be shipped from the DISN warehouse to the service location. Tracks the status of submitted IRs in tracking repository. Creates Implementation Requests to support capacity builds, expansions, build outs, or reconfiguration to support the proposed solution for service order actions as discovered during the evaluation process.	Associates Degree
Program Development Specialist	8 Years	The Program Development Specialist must have experience creating work breakdown structures and development of program schedules and assigning development team personnel to tasks. Must have experience in the tracking resources and expenditures and in ensuring program success.	Bachelor's Degree
Program Manager	5 Years	Provides overall managerial direction for multiple projects. Mid-level manager with experience in delivering technology solutions. Reviews project feasibility research and determines costs effectiveness; ensures quality control standards. Develops IT program management plans, schedules, and risks; utilizing project management skills and subject matter expertise.	Bachelor's Degree
Project Manager	5 Years	Manages Information Technology related projects; well versed in life cycle and project management methodologies. Performs daily tasks such as tracking costs, scheduling and performance progress. Identifies and mitigates risks.	Bachelor's Degree

Proposed IT Labor Category	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)	Educational Responsibility
Senior Advisor	10 Years	The Senior Advisor will provide cross-cutting strategic, technical, and programmatic management, leadership, and coordination regarding various issues and collaborates with implementing projects and programs for various agencies; and oversee the effective implementation of programs.	Bachelor's Degree
Senior Migration SME	15 Years	The Senior Migration SME oversees data migration and hybrid-cloud network integration; manages team resources to consistently meet deadlines. Assists in configuration of applications based on requirements. Provides system configuration support and develops and maintains configuration policies and procedures. The Senior Migration SME analyzes configuration issues and develops appropriate resolutions and action items; reviews and recommends improvements to existing CM procedures.	Master's Degree
Senior Security Engineer Level III	10 Years	A Senior Security Engineer has extensive IT experience in all aspects of Cyber Security with a vast array of IT systems involving end user as well as enterprise level networks. Experience in designing and implementing systems that meet agency Cyber Security policy and regulations. Must have extensive experience in Cyber Security Tools, network topologies, intrusion detection, PKI, and secured networks detection, PKI, and secured networks. Must have familiarity and experience in the implementation of cyber security regulations.	Master's Degree
SharePoint Developer I	3 Years	The SharePoint Developer will focus on needs analysis, design, build and go-live in addition to support for a SharePoint environment.	Bachelor's Degree
Special Applications System Engineer	10 Years	A Special Applications Systems Engineer must have IT experience in the analysis, design, and integration of information systems and commercial-off-the-shelf (COTS) software. Must be well versed in understanding structured analysis and design methodologies for the translation of systems requirements from business needs. Must be able to evaluate cost factors and risk.	Bachelor's Degree

Proposed IT Labor Category	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)	Educational Responsibility
Subject Matter Expert V	15 Years	Serves as subject matter expert, possessing in-depth knowledge of a particular area, such as cyber strategy and implementation, enterprise performance management, technology innovation and IT modernization planning, enterprise performance management, datacenter consolidation, cloud strategy, technology innovation or other business, computer science, engineering, mathematics, or related sciences.	Master's Degree
Senior System Administrator	5 Years	A Senior System Administrator has the thorough knowledge to create plans to assure effective management, operations, and maintenance of systems and/or networks. Manages teams of system admins and is able to prioritize work and identify high risk critical problems and dedicate appropriate resources. Ha extensive knowledge of a wide variety of systems and networks to include high volume/high availability systems.	Bachelor's Degree
Senior Security Analyst Level III	10 Years	A Senior Security Analyst has experience in managing teams of security analysts. Is able to effectively leverage vast detailed knowledge and familiarity with security discipline. Has thorough knowledge of security principles, concepts, policy and regulations. is able to identify risks in security systems and work with technical experts to resolve security issues. Possess ability to identify key concepts, factors and risks based on conversations and document these in clear and concise narrative or graphic reports.	Bachelor's Degree
Senior Technical Writer	10 Years	A Senior Technical Writer/Editor must have experience in editing narrative and graphic products to identify and correct grammatical formatting and logic errors and to identify logical inconsistencies that will require author attention. Must have experience in the application a variety of word processing, spreadsheet, graphics, and scheduling tools. Must have experience in meeting with authors and other team representatives to review documents, compile inputs/corrections, resolve incompatible comments, and provide final publishable documentation. Must have experience in explaining in simple language scientific and technical ideas that are difficult for the average reader to understand.	Bachelor's Degree

Proposed IT Labor Category	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)	Educational Responsibility
Senior Communications Analyst	5 Years	Serve as the action officer responsible for implementing public outreach and media campaigns and economic policies. Implements a full range of public outreach programs and activities in support of U.S. objectives as well as regional economic policies that incorporate U.S. government stakeholders' perspectives, foreign public opinion, key audiences, and media environments, using both traditional and new social media tools.	Bachelor's Degree
Software/System Architect, Senior	10 Years	A Senior Software/System Architect must have extensive experience in the coordination of program and project leaders to identify requirements for system architecture. Must be able to identify strategies for addressing requirements. Must have extensive experience with analysis of requirements against fiscal, schedule, and performance issues. Has extensive experience in taking program requirements and is able to create an architecture vision having experience in high volume and high availability networks and systems. Experience in creating and conveying to team members the architectural vision for a program or project. Is responsible for dictating design choices to software developers, including but not limited to: platforms, coding and technical levels. Experience in establishing and enforcing standards and practices. Overseeing the development team, he manages the full life cycle of the software development process. Has extensive software development experience and thorough knowledge of a variety of programming languages and logic.	Master's Degree

GSA PRICES FOR PROFESSIONAL SERVICES (54151S)

#	SIN	Labor Category Description	GSA \$ 11/5/18- 11/4/19	GSA \$ 11/5/19- 11/4/20	GSA \$ 11/5/20- 11/4/21	GSA \$ 11/5/21- 11/4/22	GSA \$ 11/5/22- 11/4/23
1	54151S	Computer Security Systems Specialist III	\$105.55	\$107.66	\$109.82	\$112.01	\$114.25
2	54151S	Jr Migration SME	\$97.88	\$99.83	\$101.83	\$103.87	\$105.95
3	54151S	Network Architect Level 4	\$119.95	\$122.35	\$124.79	\$127.29	\$129.83
4	54151S	Network Specialist Entry Level (Level 1)	\$46.00	\$46.92	\$47.86	\$48.82	\$49.79
5	54151S	Network Specialist Journeyman (Level 2)	\$54.22	\$55.30	\$56.41	\$57.53	\$58.69
6	54151S	Technical Writer	\$81.85	\$83.49	\$85.16	\$86.86	\$88.60
7	54151S	Program Development Specialist	\$89.99	\$91.79	\$93.62	\$95.50	\$97.41
8	54151S	Program Manager	\$87.96	\$89.72	\$91.52	\$93.35	\$95.22
9	54151S	Project Manager	\$72.93	\$74.39	\$75.87	\$77.39	\$78.94
10	54151S	Senior Advisor	\$122.77	\$125.22	\$127.73	\$130.28	\$132.89
11	54151S	Senior Migration SME	\$129.54	\$132.13	\$134.78	\$137.47	\$140.22
12	54151S	Senior Security Engineer (Level III)	\$127.93	\$130.49	\$133.10	\$135.76	\$138.48
13	54151S	SharePoint Developer I	\$96.21	\$98.13	\$100.09	\$102.10	\$104.14
14	54151S	Special Applications System Engineer	\$126.62	\$129.15	\$131.73	\$134.37	\$137.05
15	54151S	Subject Matter Expert V	\$135.42	\$138.12	\$140.89	\$143.70	\$146.58
16	54151S	Senior System Administrator	\$54.95	\$56.04	\$57.17	\$58.31	\$59.47
17	54151S	Senior Security Analyst (Level III)	\$64.77	\$66.07	\$67.39	\$68.74	\$70.11
18	54151S	Software/System Architect, Senior	\$85.88	\$87.60	\$89.35	\$91.14	\$92.96
19	54151S	Senior Technical Writer	\$46.56	\$47.49	\$48.44	\$49.41	\$50.40
20	54151S	Senior Communications Analyst	\$99.88	\$101.88	\$103.92	\$106.00	\$108.12
21	54151S	Computer Security Systems Specialist II	\$100.76	\$102.77	\$104.83	\$106.92	\$109.06

*1-All non-professional labor categories must be incidental to and used solely to support hardware, software/or Professional services and cannot be purchased separately.
2-Travel costs will be additional to the labor rates, as authorized in the order.*

Route1 MobiKEY Pricing

SIN	Product Code	Description	GSA Price
33411	MK-FUSION3	MobiKEY Fusion3 Device	\$72.71
511210	MK-001-CAC	Annual MobiKEY Subscription - DEFIMNET - CAC	\$406.97

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

REANCLOUD provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrates our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact

Raventek Solution Partners LLC

13900 Lincoln Park Drive

Suite 150

Herndon, VA 20171

Phone: 571-252-7180

Fax: 866-356-2205

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www.raventek.com

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

- 1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

- 2) Delivery:

DESTINATION DELIVERY SCHEDULES / DATES

- 3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be_____.
- 4) This BPA does not obligate any funds.
- 5) This BPA expires on_____or at the end of the contract period, whichever is earlier.
- 6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____

- 7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.
- 8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:
- a. Name of Contractor;
 - b. Contract Number;
 - c. BPA Number;
 - d. Model Number or National Stock Number (NSN);
 - e. Purchase Order Number;
 - f. Date of Purchase;
 - g. Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
 - h. Date of Shipment.
- 9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- 10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

**BASIC GUIDELINES FOR USING
“CONTRACTOR TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer’s needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.