General Services Administration
Federal Supply Service
Multiple Award Schedule (MAS)

Contract Number: 47QTCA19D002Z

Contractor: Kapoor IT Consulting LLC d.b.a // KITC, LLC
1712 N Cameron Street Arlington, VA 22207-2015, USA
703-980-2061; Fax: 413-683-0890
Business Size: SBA 8(a) Certified Small Disadvantaged Business (SDB)
DUNS Number: 01-0739599, CAGE Code: 56YR0

Contract Administrator: Chiraag ‘Chi’ Kapoor
chi.kapoor@kitcllc.com
www.kitcllc.com

Period Covered by Contract: December 7, 2018 through December 6, 2023

Pricelist current through Modification #PS0008, dated 12-10-2021.

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System (http://www.gsaadvantage.gov).

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: http://www.GSAAdvantage.gov.
Customer Information

1a. Table of Awarded Special Item Numbers with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>Special Item Number</th>
<th>Special Item Description</th>
<th>Awarded Price Page</th>
<th>Service Description Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Information Technology Professional Services</td>
<td>Page 4</td>
<td>Page 5</td>
</tr>
<tr>
<td>518210C</td>
<td>Cloud and Cloud-Related IT Professional Services</td>
<td>Page 6</td>
<td>Page 7</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. Not Applicable.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided.

See labor category descriptions for the following:

54151S – page 5
518210C – page 7

2. Maximum Order: $500,000

3. Minimum Order: $100

4. Geographic Coverage: Domestic Delivery Only

5. Point of production: US

6. Discount from list prices or statement of net price: Prices shown herein are net prices

7. Quantity discounts. 2% for orders over $1M

8. Prompt payment terms: Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Government purchase cards are accepted up to the micro-purchase threshold.

9b. Government purchase cards are accepted above the micro-purchase threshold.
10. Foreign items: None

11a. Time of Delivery: As negotiated with Ordering Agency

11b. Expedited Delivery: Contact Contractor

11c. Overnight and 2-day delivery: Contact Contractor

11d. Urgent Requirements: Please note the Urgent Requirements clause of this contract and contact contractor.

12. F.O.B Points: Destination

13a. Ordering address: Kapoor IT Consulting LLC

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address: Kapoor IT Consulting LLC

15. Warranty provision: N/A

16. Export Packing Charges: N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Government purchase cards are accepted above the micro-purchase threshold.

18. Terms and conditions of rental, maintenance, and repair: N/A

19. Terms and conditions of installation: N/A

20a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: N/A

20b. Terms and conditions for any other services: N/A

21. List of service and distribution points: N/A

22. List of participating dealers: N/A

23. Preventive maintenance: N/A

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable
25. Data Universal Number System (DUNS) number. 01-0739599

26. System for Award Management (SAM) database. Expiration Date: 02/16/2022
## Escalation Pricing for SIN 54151S

<table>
<thead>
<tr>
<th>Labor Category (Effective date: 12/07/2018)</th>
<th>PRICE OFFERED TO GSA (including IFF)*</th>
<th>PRICE OFFERED TO GSA (including IFF)*</th>
<th>PRICE OFFERED TO GSA (including IFF)*</th>
<th>PRICE OFFERED TO GSA (including IFF)*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Security Analyst III</td>
<td>$114.86</td>
<td>$117.16</td>
<td>$119.50</td>
<td>$121.89</td>
</tr>
<tr>
<td>Security Analyst II</td>
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<td>$97.63</td>
<td>$99.58</td>
<td>$101.58</td>
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<tr>
<td>Security Analyst I</td>
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<td>$94.70</td>
<td>$96.60</td>
<td>$98.53</td>
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<tr>
<td>Web Developer</td>
<td>$95.72</td>
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<td>$99.58</td>
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<tr>
<td>Mid-Level Consultant</td>
<td>$59.35</td>
<td>$60.53</td>
<td>$61.74</td>
<td>$62.98</td>
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<tr>
<td>Cloud Consultant</td>
<td>$100.50</td>
<td>$102.51</td>
<td>$104.56</td>
<td>$106.65</td>
</tr>
</tbody>
</table>
Labor Categories for SIN 54151S

Security Analyst III
Min 5 Years Experience, Min Years Education: BS
Analyze and defines security requirements. Verifies whether system protections meet designated certification and accreditation criteria. Plan, implement, upgrade, or monitor security measures for the protection of computer networks and information. May ensure appropriate security controls are in place that will safeguard digital assets and infrastructure.

Web Developer
Min 5 Years Experience, Min Years Education: BS
The successful candidate is responsible for the design, implementation, administration and monitoring of the client-driven Web technologies environment. This team member will use established commercial best practices to develop templates and documentation to improve operational procedures. The individual will be responsible for the implementation of a Web engineering process that provides for the timely and appropriate integration of all engineering disciplines to ensure that the system meets all requirements at the request of the client. Additionally, the candidate will be responsible for the design, testing, implementation and maintenance of all enterprise applications. Candidate will identify and evaluate problems in an efficient manner. Candidate will collaborate with customer, project and delivery management, Cloud Developers and Engineers and other front/back-end developers – Working together produce engaging websites that work for the Federal Customer.

Security Analyst II
Min 4 Years Experience, Min Years Education: BS
Analyze and defines security requirements. Verifies whether system protections meet designated certification and accreditation criteria. Plan, implement, upgrade, or monitor security measures for the protection of computer networks and information. May ensure appropriate security controls are in place that will safeguard digital assets and infrastructure.

Mid-Level Consultant
Min 5 Years Experience, Min Years Education: BS
Experience in assessing the efficacy of human resource management, training, strategic and budget planning.

Security Analyst I
Min 2 Years Experience, Min Years Education: BS
Analyze and defines security requirements. Verifies whether system protections meet designated certification and accreditation criteria. Plan, implement, upgrade, or monitor security measures for the protection of computer networks and information. May ensure appropriate security controls are in place that will safeguard digital assets and infrastructure.

Cloud Consultant
Min 5 Years Experience, Min Years Education: BS
Provide account design, deployment, and documentation in a cloud environment.
### Escalation Pricing for SIN 518210C

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>PRICE OFFERED TO GSA (including IFF)* 11/15/21 – 11/14/22</th>
<th>PRICE OFFERED TO GSA (including IFF)* 11/15/22 – 11/14/23</th>
<th>PRICE OFFERED TO GSA (including IFF)* 11/15/23 – 11/14/24</th>
<th>PRICE OFFERED TO GSA (including IFF)* 11/15/24 – 11/14/25</th>
<th>PRICE OFFERED TO GSA (including IFF)* 11/15/25 – 11/14/26</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cyber SME</td>
<td>$133.00</td>
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<td>$138.37</td>
<td>$141.14</td>
<td>$143.96</td>
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<td>Cloud Architect SME</td>
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<td>Cloud Consultant II</td>
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<td>$115.76</td>
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<td>Cyber Consultant</td>
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<td>$117.09</td>
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<td>Security Engineer</td>
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<td>$128.22</td>
<td>$130.79</td>
<td>$133.40</td>
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</tbody>
</table>
Labor Categories for SIN 518210C

Cyber SME
Min 10 Years Experience, Min Years Education: Bachelors
Recognized as industry leading expert within multiple cyber security disciplines including cyber security tools, processes, architectures and demonstrates clear understanding of emerging threats to proactively mitigate risk. Establishes goals and plans that meet organization objectives. Expert knowledge of technical domain and overall industry. Expert in making recommendations on further project development and with specific considerations to systems and technology enhancements. Leads and develops strategic activities in support of maximizing the impacts and potential of new systems or technologies to clients and organizations. Implements strategies on organizational performance and technical standards. Provides technical/management leadership for the organization.

Cloud Architect SME
Min 7 Years Experience, Min Years Education: Bachelors
Responsible for the overall development and design of a robust, scalable, and cloud-based platform. Provide SME expertise in implementing and overseeing cloud computing strategy in an organization. Oversee application architecture requirements and deployment in cloud environments. Actively contribute knowledge of modern software development techniques and technology to design services that utilize the recent technologies and architecture to produce services that meet customers demands. Establishes goals and plans that meet organization objectives. Expert knowledge of technical domain and overall industry. Expert in making recommendations on further project development and with specific considerations to systems and technology enhancements. Leads and develops strategic activities in support of maximizing the impacts and potential of new systems or technologies to clients and organizations. Implements strategies on organizational performance and technical standards. Provides technical/management leadership for the organization.

Cloud Consultant II
Min 3 Years Experience, Min Years Education: Bachelors
Functionally responsible as the senior advisor responsible for defining and ensuring the procedures and processes to facilitate Cloud security for the project. • Ability to develop risk and assessment documentation and to provide architects and engineers with information on existing or anticipated threats. • Experienced with a variety of scanning tools. • Implement application architecture requirements and deployment in Cloud environments. • Actively contribute knowledge of modern software development techniques and technology to design services that utilize the recent technologies and architecture to produce services that meet customers’ demands. • Understanding of cloud computing technologies and modern computing trends

Cyber Consultant
Min 3 Years Experience, Min Years Education: Associates
Provides cybersecurity guidance for systems development, analysis and design, network design and security engineering. Supports members of the cybersecurity team, communicates methods for detecting specific threats, and supports operations to mitigate or disrupt the threat as part of the overarching enterprise Computer Network Defense (CND). Leads or participates in the development of information security/privacy documentation. Supports the development of threat assessment findings. Leads or participates in the selection, evaluation, implementation, and management of security support systems (including threat assessment support systems and
sources). Leads or participates the development of cybersecurity policies and standard operating procedures.

**Security Engineer**  
**Min 3 Years Experience, Min Years Education: Associates**  
Supports and leads the definition/amelioration of the Information Security/Assurance Policies, (to include Disaster Recovery, Contingency, and Incident Response policies) for client organizations. Support the continuous monitoring of client organizational networks and information systems to maintain maximum security and information assurance. Monitors intrusion detection and protection systems data loss prevention systems and takes quick and effective corrective measures in the event of a breach. Provides technical knowledge and analysis of information assurance components, to include applications; operating systems; Internet and Intranet; physical security; networks; risk assessment; critical infrastructure continuity and contingency planning; emergency preparedness; security awareness and training. Provides analysis of existing system's vulnerability to possible intrusions, resource manipulation, resource denial and destruction of resources. Provides technical support and analysis to document organizational information protection framework(s). Supports policy and procedures preparation and implementation. Monitors of security incident and event monitoring systems (to include application and system and firewall logs). Analyzes the client system security, conducts gap analysis, determines enterprise information security standards, and develops and implements information security standards and procedures. Ensures all information systems are functional and secure.

**Cloud Manager**  
**Min 5 Years Experience, Min Years Education: Bachelors**  
Works independently, or under the general direction of senior level company management, on all phases of performance including contract management, project/task order management, coordination of resource needs, coordination with corporate resources and management. Exercises full authority to act for the company in the performance of the required work and services under all task orders. Implements and manages policies and procedures, technical standards and methods, and priorities. Manages cloud and security projects and/or task. Manages deliverables through the development and use of project plans, project scheduling and work breakdown schedules. Conducts quality control reviews based upon an approved process. Generates lessons learned and incorporating improvements into the team's delivery activities. Provides weekly and monthly reports on status of delivery activities including identification of unforeseen issues and unexpected delays. Identifies security issues and risks and developing mitigation plans. Architects, designs, implements, supports, and evaluates security-focused tools and services. Analyzes security incidents and providing recommendations on how to mitigate a security threat to the infrastructure. Configures and operates security sensor systems to include the planning, operation, and maintenance of SIEM Systems.